



**THE PORT**  
OF LOS ANGELES 

A M E R I C A ' S P O R T ®

# Foreign - Trade Zone Consultant IMS WORLDWIDE, INC.

Presented by:  
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Cargo Marketing

San Pedro, CA  
March 13, 2025





# Action Requested

- Approval of the proposed agreement between the City of Los Angeles Harbor Department and IMS Worldwide Inc.
- Term of one year with two, one-year renewal options
- Annual Compensation of \$40,000 and a total not-to-exceed amount of \$120,000

# Port of Los Angeles - FTZ No. 202



- Federal Program Established: July 14, 1994
- Active Operators: 35
  
- FTZ – Revenue:
  - FY24: \$239,112 collected from FTZ Operators
- Total Program Costs:
  - Cargo Marketing Staff & Overhead: \$227,728
  - As-Needed FTZ Consultant: Up to \$40,000 annually (FY24: \$13,406 in FTZ Consultant Expenses)

## FTZ No. 202 Service Area



# FTZ Consultant Functions

- Specialized technical expertise on an as-needed basis
- Interpret applicable federal regulations pertaining to FTZ issues
- Conduct annual FTZ meeting with operators
- Prepare FTZ annual report

# FTZ Consultant Selection Process

- Request for Proposals (RFP) issued June 2024
- The Regional Alliance Marketplace for Procurement (RAMP) reported 24 firms viewed the RFP and 19 firms downloaded the opportunity
- One proposal submitted- IMS Worldwide, Inc.
- A three-member selection committee comprised of staff from the Harbor Department's Accounting division and Los Angeles World Airports reviewed all submitted proposals

# Agreement Terms

- 1 year with 2 one-year extensions
- Up to \$40,000 per year with a not-to-exceed amount of \$120,000
- Renewal options shall be authorized for extension by the Executive Director

<b>FISCAL YEAR</b>	<b>AUTHORITY AMOUNT</b>
<b>2024-2025</b>	\$40,000
<b>2025-2026</b>	\$40,000
<b>2026-2027</b>	\$40,000
<b>GRAND TOTAL</b>	\$120,000

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# THANK YOU



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