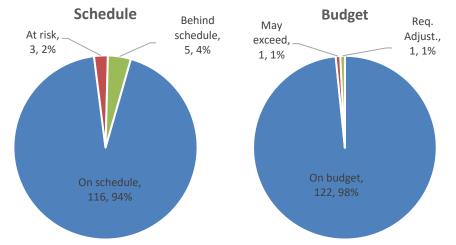
# Strategic Plan Objective 1: World-Class Infrastructure that Promotes Growth

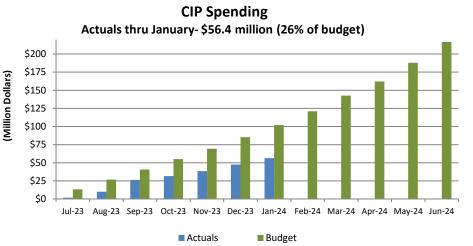
	Value	Number
Total CIP Projects	\$2,041,050,013	134
CIP Projects on Hold	\$299,289,650	10
Active CIP Projects	\$1,741,760,363	124



	Value	Percent
CIP Projects on Schedule	\$1,715,425,305	94%
CIP Projects on Budget	\$1,723,405,363	98%

#### CIP Status (data as of January 2024)

		•	,	•	
Design Completions	Number	Value of Projects	Construction Completions	Number	Value of Projects
Planned designs for FY 23/24	17	\$479.6 Million	Planned construction for FY 23/24	38	\$222.7 Million
Completed year- to-date	5	\$20.2 million	Completed year- to-date	7	\$2.9 Million
Percent of goal met	29%	4%	Percent of goal met	18%	1%
Additional designs	8	\$1.3 million	Additional construction	3	\$0.1 million



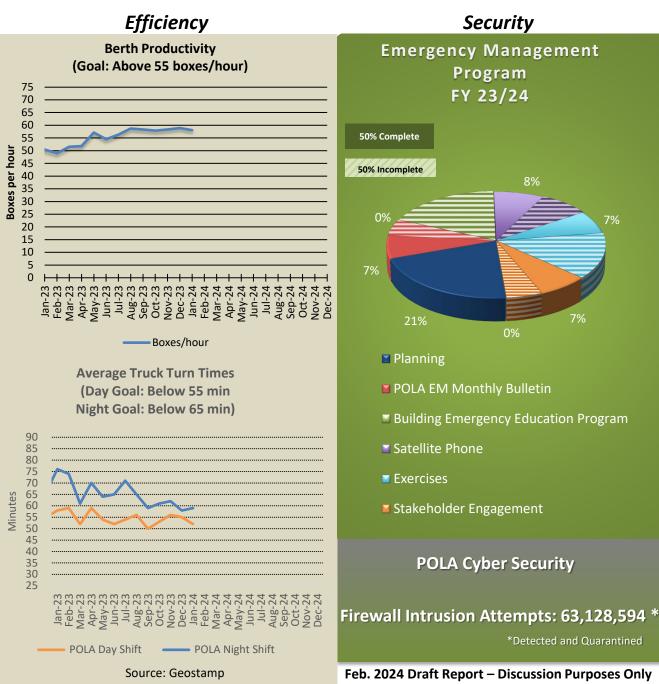
#### **POLA Grant Applications**

		nned or velopment		waiting esponse	Awarded/ Earmarked			
	#	\$	#	\$	#	\$		
Federal	2	\$300.0 M	6	\$719.3 M	2	\$27.1 M		
State	1	\$10.0 M	4	\$87.7 M	1	\$110.0 M		
Total	3	\$310.0 M	10	\$807.0 M	3	\$137.1 M		

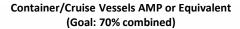
Subtotals by Division											
Goods Movement	1	\$10.0 M	4	\$235.6 M	1	\$24.9 M					
Environ. Mgmt.	2	\$300.0 M	4	\$391.0 M							
Engineer.			1	\$179.4 M							
Port Police			1	\$1.0 M	1	\$2.2 M					
Labor Relations					1	\$110.0 M					

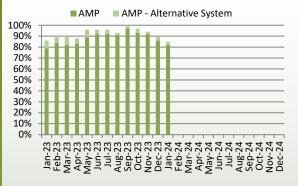
#### February 2024 Draft Report - Discussion Purposes Only

## Strategic Plan Objective 2: An Efficient, Secure, and Environmentally Sustainable Supply Chain



### Sustainability

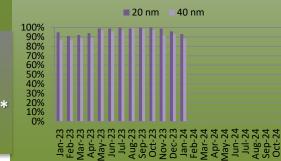




# Clean Truck Program (Goal: 100% 2010 engine year compliant by 2023)

Engine Type	# Registered	% Share
2007 Compliant	91	0.4%
2010 Compliant	20,755	93.8%
LNG & CNG	556	2.5%
Low NOx	517	2.0%
Zero Emission	214	0.8%
Total	22,133	100%

# Vessel Speed Reduction Compliance (Goal: 90%)



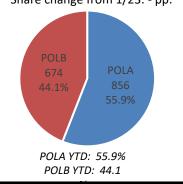
## Strategic Plan Objective 3: Improved Financial Performance of Port Assets

### Port of Los Angeles Monthly Key Performance Statistics for January 2024

	Cu	irrent Mon	th	Fiscal Year to Date				
TEUs and	Jan-24	Jan-24	Jan-23		23/24	23/24	22/23	
Financials	Actual	Budget	Actual		Actual	Budget	Actual	
TEUs								
(in thousands)	856	763	726		5,348	5,488	5,223	
% change vs.	As of 2/14/24	12.2%	<b>1</b> 7.9%		As of 2/14/24	-2.5%	2.4%	
					CY 2024 - 856	CY 2024 - 763	CY 2023 - 726	
						12.2%	<b>1</b> 7.9%	
Operating Revenue	2							
(in millions)	\$ 70.3	\$ 59.9	\$ 59.7		\$ 402.5	\$ 400.9	\$ 382.7	
% change vs.		17.5%	<b>1</b> 7.8%			0.4%	<b>▲</b> 5.2%	
Operating Expense	s							
(in millions)	\$ 27.0	\$ 29.7	\$ 28.9		\$ 153.4	\$ 212.6	\$ 152.9	
% change vs.		-9.3%	-6.8%	▼		-27.9%	<b>▼</b> 0.3%	
Operating Income								
(in millions)	\$ 43.3	\$ 30.1	\$ 30.8		\$ 249.1	\$ 188.3	\$ 229.8	
% change vs.		43.9%	40.9%			32.3%	<b>▲</b> 8.4%	
Margin  Annual Target: 45%	61.6%	50.3%	51.5%		61.9%	47.0%	60.0%	

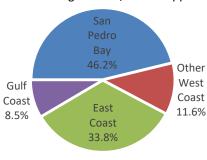
#### **Market Share**

Thousands of TEUs, Jan. 2024 Share change from 1/23: - pp.



### **Asian Imports**

Share change from 1/23: +3.1 pp.



San Pedro Bay YTD: 46.2%

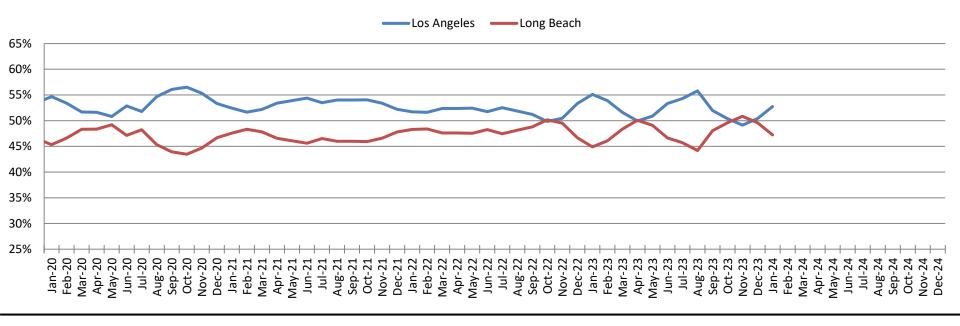
#### Inventory of Vacant Property January 2024

366 acres (total available)

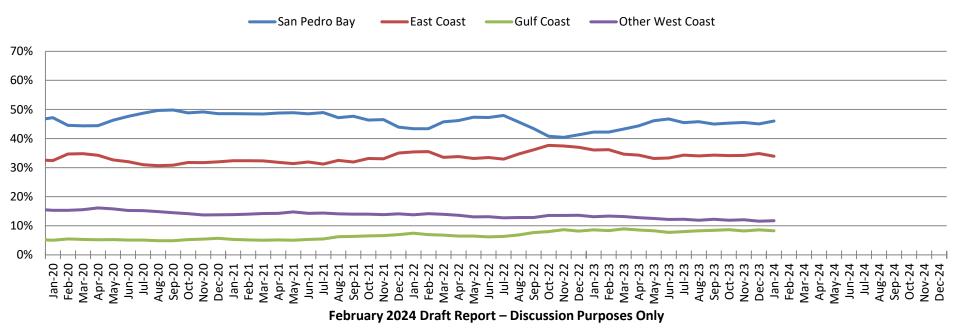
- 316 acres available to lease
- 50 acres under space assignment

67 acres not leasable due to environmental constraints

# Market Share Trends Trailing Three Month TEU Share of San Pedro Bay



## Three Month Trailing Market Share of Imports from Asia



# **Shipping Alliance Trends**

Month-over-Month							L	os Angeles		Alliance Snare of			
Loaded TEU		January 2023			January 2024			Share of Alliance			San Pedro Bay Volumes		
Loaded 120	Long	Los	Total San	Long	Los	Total San	Jan-23	Jan-24	Change	Jan-23	Jan-24	Change	
Alliance	Beach	Angeles	Pedro Bay	Beach	Angeles	Pedro Bay	Jaii-25	JdII-24	Change	Jan-25	JdII-24	Citalige	
2M	66,252	66,766	133,018	108,806	82,091	190,897	50.2%	43.0%	-7.2%	21.1%	24.2%	3.2%	
Ocean Alliance	107,217	157,285	264,502	160,645	186,375	347,020	59.5%	53.7%	-5.8%	41.9%	44.1%	2.2%	
THE Alliance	31,051	75,323	106,375	25,295	129,267	154,562	70.8%	83.6%	12.8%	16.8%	19.6%	2.8%	
Non-Allied Shipping Lines	77,062	50,475	127,538	59,895	34,853	94,748	39.6%	36.8%	-2.8%	20.2%	12.0%	-8.2%	
<b>Grand Total</b>	281,583	349,849	631,432	354,641	432,586	787,228	55.4%	55.0%	-0.5%	100.0%	100.0%		
1													

Vacuta Data							L	Los Angeles			Alliance Share of		
Year-to-Date Loaded TEU	YTD 2023			YTD 2024			Sha	Share of Alliance			San Pedro Bay Volumes		
Loaded TEO	Long	Los	Total San	Long	Los	Total San	YTD	YTD	Change	YTD	YTD	Change	
Alliance	Beach	Angeles	Pedro Bay	Beach	Angeles	Pedro Bay	2023	2024	Change	2023	2024	Change	
2M	66,252	66,766	133,018	108,806	82,091	190,897	50.2%	43.0%	-7.2%	21.1%	24.2%	3.2%	
Ocean Alliance	107,217	157,285	264,502	160,645	186,375	347,020	59.5%	53.7%	-5.8%	41.9%	44.1%	2.2%	
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<b>Grand Total</b>	281,583	349,849	631,432	354,641	432,586	787,228	55.4%	55.0%	-0.5%	100.0%	100.0%		

Source: PIERS data; loaded TEU only

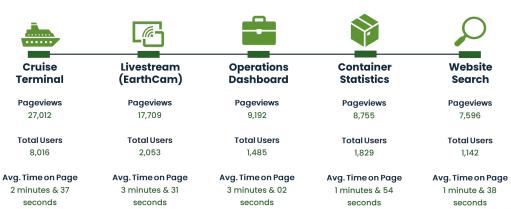
### Strategic Plan Objective 4: Strong Relationships with Stakeholders

#### **TOP 5 WEB PAGES**

Most-visited pages on the Port's website, other than the homepage.

### **TOP SOCIAL POSTS BY PLATFORM**

Most viewed posts in the month of January 2024.

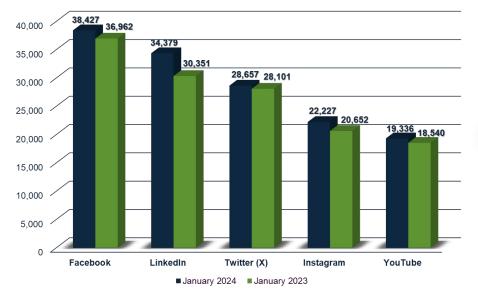




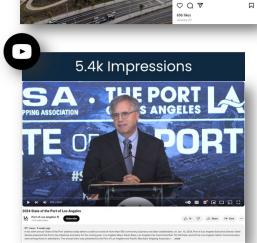
5.8k Impressions



#### FOLLOWERS PER SOCIAL CHANNEL



**Total Followers: 143,026** 





82,380 Stream Views

