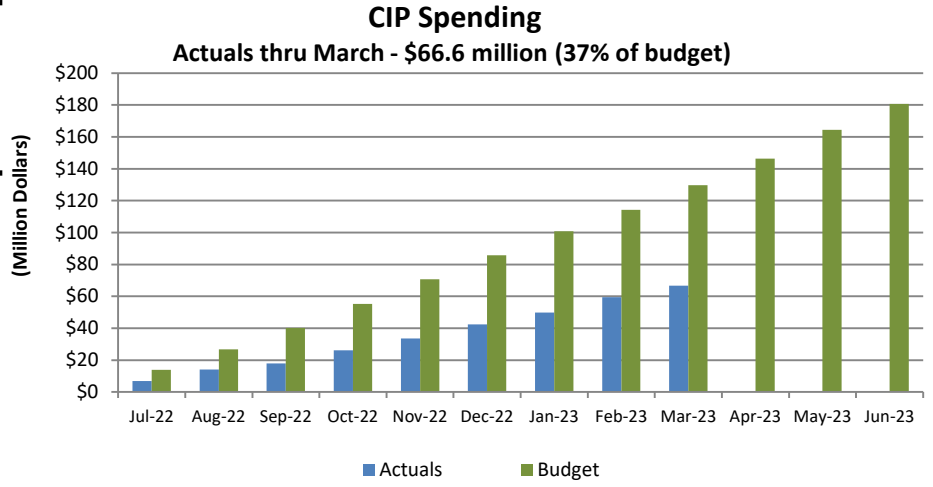
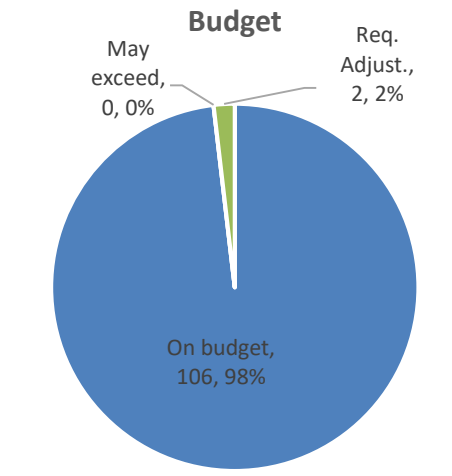
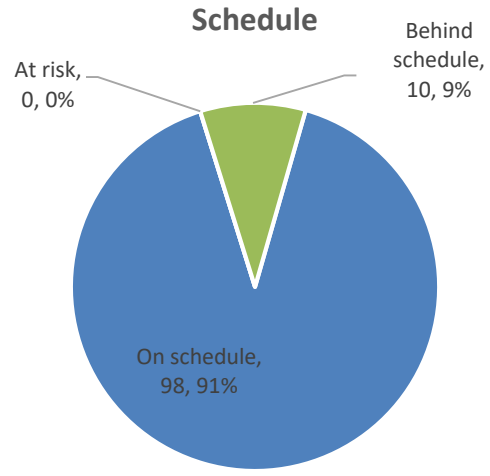


Strategic Plan Objective 1: World-Class Infrastructure that Promotes Growth

	Value	Number
Total CIP Projects	\$1,741,100,619	122
<i>CIP Projects on Hold</i>	<i>\$209,478,413</i>	<i>14</i>
Active CIP Projects	\$1,531,622,206	108



	Value	Percent
CIP Projects on Schedule	\$1,489,010,384	97%
CIP Projects on Budget	\$1,482,672,206	97%

CIP Status (data as of March 2023)

Design Completions	Number	Value of Projects	Construction Completions	Number	Value of Projects
Planned designs for FY 22/23	22	\$345.4 Million	Planned construction for FY 22/23	28	\$120.8 Million
Completed year-to-date	12	\$58.2 million	Completed year-to-date	10	\$13.7 Million
Percent of goal met	55%	22%	Percent of goal met	36%	11%
Additional designs	13	\$18.2 million	Additional construction	-	-

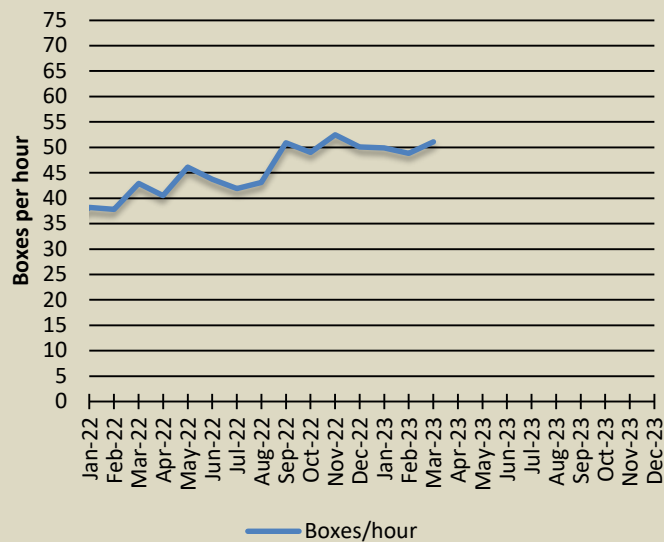
POLA Grant Applications

	Planned or In Development		Awaiting Response		Awarded/ Earmarked	
	#	\$	#	\$	#	\$
Federal			4	\$479.9 M	2	\$27.1 M
State	2	\$20.0 M	2	\$56.7 M	1	\$110.0 M
Regional						
Total	2	\$20.0 M	6	\$536.6 M	3	\$137.1 M
Subtotals by Division						
Goods Movement	2	\$20.0 M	4	\$235.6 M	1	\$24.9 M
Environ. Mgmt.			1	\$300.0 M		
Port Police			1	\$1.0 M	1	\$2.2 M
Labor Relations					1	\$110.0 M

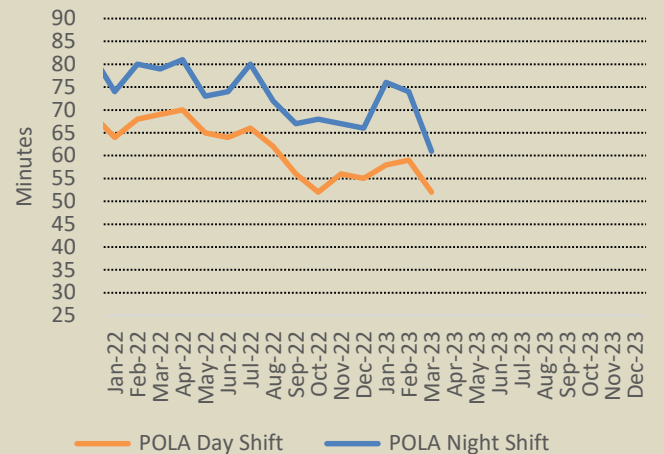
Strategic Plan Objective 2: An Efficient, Secure, and Environmentally Sustainable Supply Chain

Efficiency

Berth Productivity
(Goal: Above 55 boxes/hour)



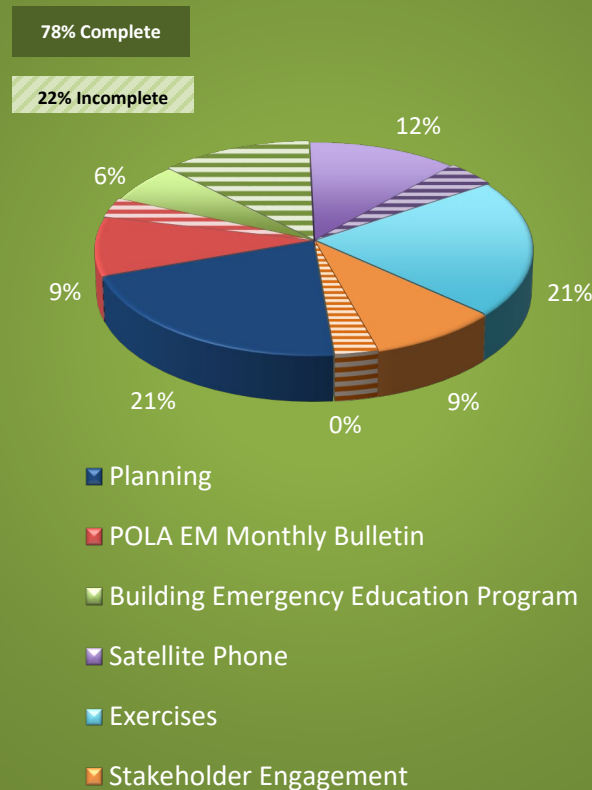
Average Truck Turn Times
(Day Goal: Below 55 min
Night Goal: Below 65 min)



Source: Geostamp

Security

Emergency Management Program
FY 22/23



POLA Cyber Security

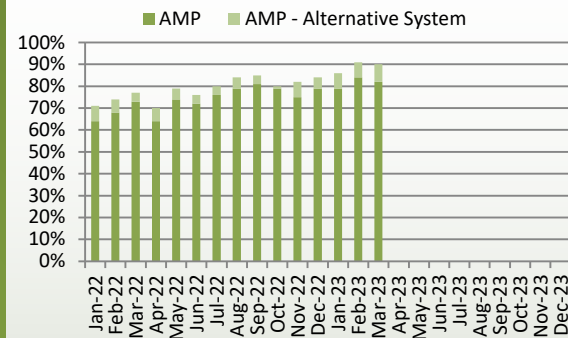
Firewall Intrusion Attempts: 53,287,810 *

*Detected and Quarantined

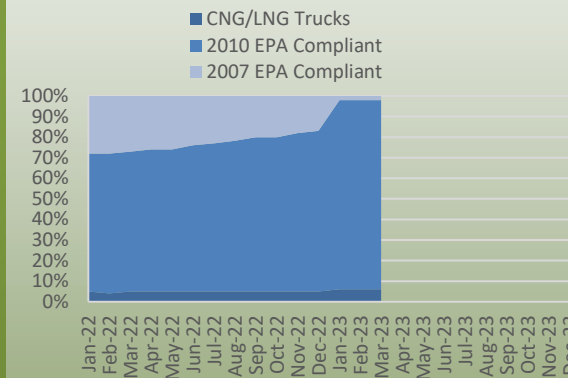
Apr. 2023 Draft Report – Discussion Purposes Only

Sustainability

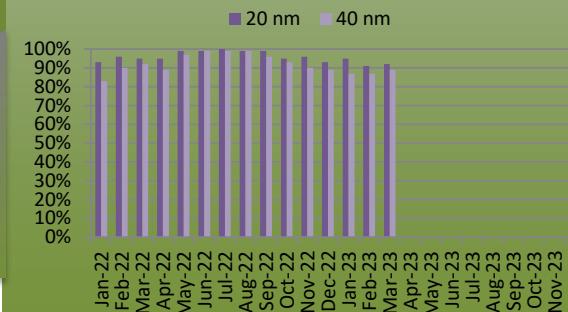
Container/Cruise Vessels AMP or Equivalent
(Goal: 70% combined)



Clean Truck Program
(Goal: 100% 2010 engine year compliant by 2023)



Vessel Speed Reduction Compliance
(Goal: 90%)



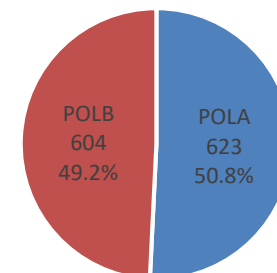
Strategic Plan Objective 3: Improved Financial Performance of Port Assets

Port of Los Angeles Monthly Key Performance Statistics for March 2023

TEUs and Financials	Current Month			Fiscal Year to Date		
	Mar-23 Actual	Mar-23 Budget	Mar-22 Actual	FY 22/23 Actual	FY 22/23 Budget	FY 21/22 Actual
TEUs (in thousands)	623	720	959	6,334	7,425	7,932
% change vs.	As of 4/11/23	↓ -13.4%	↓ -35.0%	As of 4/11/23	↓ -14.7%	↓ -20.1%
				CY 2023 – 1,837	CY 2023 – 2,288	CY 2022 – 2,682
Operating Revenue (in millions)	\$44.9	\$48.7	\$60.3	\$455.0	\$465.6	\$466.0
% change vs.		↓ -7.7%	↓ -25.5%		↓ -2.3%	↓ -2.3%
Operating Expenses (in millions)	\$22.2	\$26.6	\$23.6	\$194.0	\$250.2	\$194.8
% change vs.		↓ -16.3%	↓ -5.7%		↓ -22.5%	↓ -0.4%
Operating Income (in millions)	\$22.7	\$22.1	\$36.7	\$261.0	\$215.4	\$271.2
% change vs.		↑ 2.7%	↓ -38.2%		↑ 21.2%	↓ -3.7%
Operating Margin Annual Target : 45%	50.5%	45.3%	60.8%	57.4%	46.3%	58.2%

Market Share

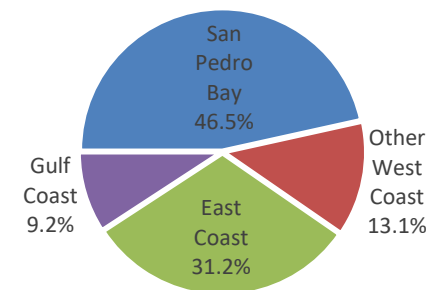
Thousands of TEUs, Mar. 2023
Share change from 03/22: -1.8 pp.



POLA YTD: 51.6%
POLB YTD: 48.4%

Asian Imports

Share change from 03/22: -1.4 pp.



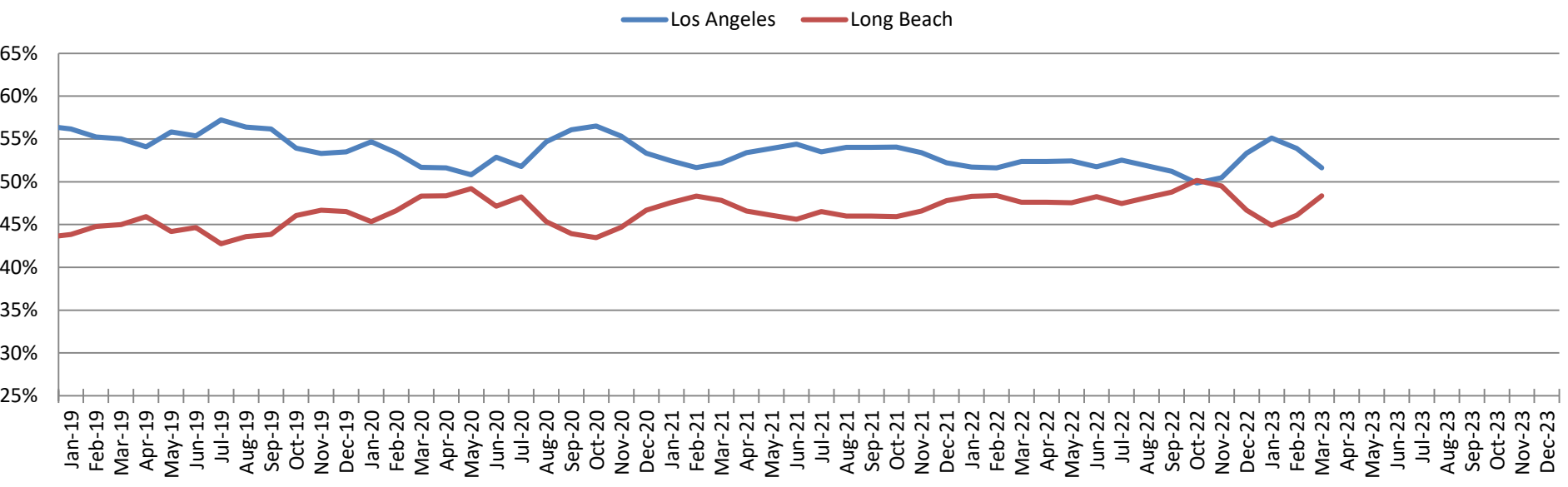
San Pedro Bay YTD: 43.4%

Inventory of Vacant Property March 2023

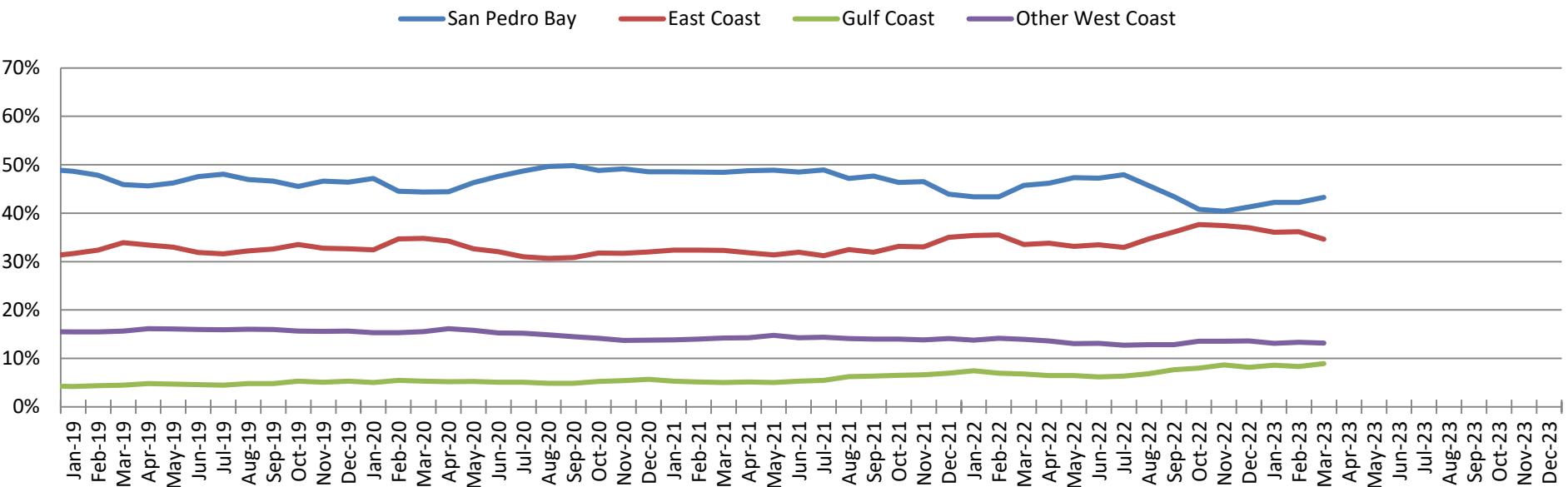
- 405 acres (total available)
 - 310 acres available to lease
 - 95 acres under space assignment
- 67 acres not leasable due to environmental constraints

Market Share Trends

Trailing Three Month TEU Share of San Pedro Bay



Three Month Trailing Market Share of Imports from Asia



Shipping Alliance Trends

Month-over-Month Loaded TEU Alliance	March 2022			March 2023			Los Angeles Share of Alliance			Alliance Share of San Pedro Bay Volumes		
	Long Beach	Los Angeles	Total San Pedro Bay	Long Beach	Los Angeles	Total San Pedro Bay	Mar-22	Mar-23	Change	Mar-22	Mar-23	Change
	2M	123,926	126,543	250,468	65,784	35,672	101,456	50.5%	35.2%	-15.4%	27.4%	18.3%
Ocean Alliance	165,052	219,919	384,971	112,261	158,004	270,265	57.1%	58.5%	1.3%	42.1%	48.6%	6.5%
THE Alliance	50,156	87,418	137,574	25,836	72,553	98,389	63.5%	73.7%	10.2%	15.1%	17.7%	2.7%
Non-Allied Shipping Lines	83,866	57,140	141,007	63,682	21,844	85,526	40.5%	25.5%	-15.0%	15.4%	15.4%	0.0%
Grand Total	423,000	491,020	914,019	267,564	288,072	555,636	53.7%	51.8%	-1.9%	100.0%	100.0%	

Year-to-Date Loaded TEU Alliance	YTD 2022			YTD 2023			Los Angeles Share of Alliance			Alliance Share of San Pedro Bay Volumes		
	Long Beach	Los Angeles	Total San Pedro Bay	Long Beach	Los Angeles	Total San Pedro Bay	YTD 2022	YTD 2023	Change	YTD 2022	YTD 2023	Change
	2M	331,773	331,236	663,009	205,084	123,702	328,786	50.0%	37.6%	-12.3%	26.8%	19.8%
Ocean Alliance	462,300	578,566	1,040,866	301,869	445,457	747,326	55.6%	59.6%	4.0%	42.1%	45.0%	2.9%
THE Alliance	121,427	248,676	370,103	82,139	218,116	300,255	67.2%	72.6%	5.5%	15.0%	18.1%	3.1%
Non-Allied Shipping Lines	231,754	165,770	397,524	185,741	97,070	282,812	41.7%	34.3%	-7.4%	16.1%	17.0%	1.0%
Grand Total	1,147,253	1,324,247	2,471,500	774,833	884,346	1,659,179	53.6%	53.3%	-0.3%	100.0%	100.0%	

Source: PIERS data; loaded TEU only

Strategic Plan Objective 4: Strong Relationships with Stakeholders

TOP 5 WEB PAGES

Most-visited pages on the Port's website, other than the homepage.



Terminal: Cruise

Pageviews
13,391

Unique Pageviews
11,522

Avg. Time on Page
4 minutes & 13 seconds



News Livestream

Pageviews
6,865

Unique Pageviews
5,204

Avg. Time on Page
7 minutes & 44 seconds



Summer Internship

Pageviews
6,089

Unique Pageviews
5,131

Avg. Time on Page
3 minutes & 46 seconds



Business Operations

Pageviews
5,718

Unique Pageviews
4,717

Avg. Time on Page
3 minutes & 9 seconds



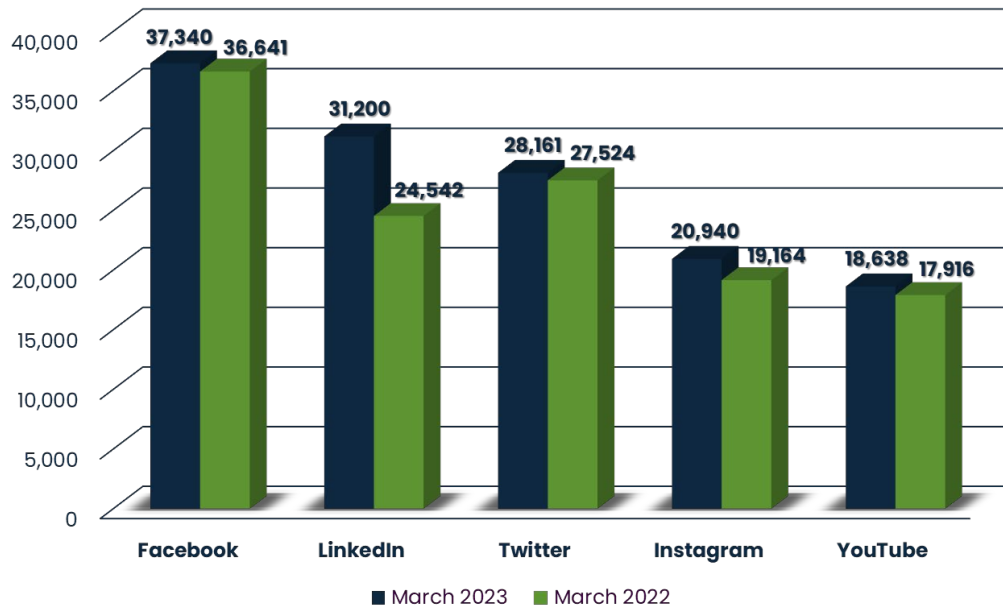
Container Statistics

Pageviews
4,461

Unique Pageviews
2,932

Avg. Time on Page
1 minute & 59 seconds

FOLLOWERS PER SOCIAL CHANNEL



TOP SOCIAL POSTS BY PLATFORM

Most viewed posts in the month of March 2023.

68.5k Impressions

Port of Los Angeles
March 11 · Q1

Now through March 31, the Port of Los Angeles is accepting applications for its 2023 Summer Internship Program. College-enrolled student interns gain hands-on experience working at one of the world's busiest ports during a paid 10-week program. More information and how to apply: <https://portofla.org/120KJQ2>

17.4k Impressions

Port of Los Angeles
@PortofLA

The #PortofLA processed 487,846 Twenty-Foot Equivalent Units (TEUs) in February 2023, a 43% decrease from the previous February's all-time record. Extended Lunar New Year closures, well-stocked retailers and economic concerns point to soft first quarter. portofla.org/0223TEUs

14.8k Impressions

Port of Los Angeles
11,202 followers
1 day

The Port of Los Angeles and The Port of Gotenburg have signed a Memorandum of Understanding (MOU) to further their relationship and cooperation on a number of key topics, including sustainability, digital and physical infrastructure, and potential trade opportunities. <https://lnkd.in/g/hZv-qVb>

Photo: Port of Gotenburg CEO Emir Dzanic, left, and Port of Los Angeles Executive Director Gene Seroka pledged their two ports will work together on a host of issues.

713 Views

Port of Los Angeles

11.4k Impressions

portofla · Follow

portofla · Now through March 31, the Port of Los Angeles is accepting applications for its 2023 Summer Internship Program. College-enrolled student interns gain hands-on experience working at one of the world's busiest ports during a paid 10-week program. See the link in our bio for more information on how to apply.

274,630 Stream Views

EarthCam