



Executive Director's

Report to the
Board of Harbor Commissioners

DATE: FEBRUARY 18, 2025

FROM: PORT POLICE

SUBJECT: RESOLUTION NO. _____ - AGREEMENT BETWEEN THE CITY OF LOS ANGELES HARBOR DEPARTMENT AND MOTOROLA SOLUTIONS, INC. FOR THE PURCHASE AND DEPLOYMENT OF A MANAGED DETECTION AND RESPONSE SYSTEM

SUMMARY:

Staff requests approval of an Agreement between the City of Los Angeles Harbor Department (Harbor Department) and Motorola Solutions, Inc. (Motorola), to purchase and deploy ASTRO Managed Detection and Response (MDR) system which provides 24x7x365 Security Operations Center support for the Los Angeles Port Police (Port Police) systems. The MDR is categorized as a 'Security-as-a-Service' offering whereby an organization outsources some of its security operations to a third-party provider. It goes beyond simply detecting threats to working to remediate them on an organization's network. The employment of this system will enhance cyber security monitoring of Port Police systems, specifically, the Computer Aided Dispatch (CAD) and Records Management Systems (RMS), land-mobile radio system, and the 9-1-1 computer telephone system.

The proposed Agreement is for a term of three years and an amount not to exceed \$1,177,886.87. Year 1 will primarily consist of an assessment of the various networks and solutions for vulnerabilities, penetration testing, system monitoring, and staff training. Years 2 and 3 will be primarily monitoring and additional testing, as required, for any system changes. The subscription services will be provided in each of the three contract years. Additionally, this amount includes contingency funds which are often needed for technology-related projects which frequently face unforeseen problems. The Harbor Department will be financially responsible for payment of expenses incurred under the proposed Agreement.

RECOMMENDATION:

It is recommended that the Board of Harbor Commissioners (Board):

1. Find that the Director of Environmental Management has determined that the proposed action is administratively and categorically exempt from the requirements of the California Environmental Quality Act (CEQA) under Article II Section 2(f) and Article III Class 1(6) of the Los Angeles City CEQA Guidelines;
2. Find that in accordance with the Los Angeles City Charter Section 1022, the services to be provided herein cannot be performed by Harbor Department personnel or other current City job classifications;

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3. Find that in accordance with the Los Angeles City Charter Section 1022 and Los Angeles Administrative Code Section 10.15(a)(10) the proprietary nature of the ASTRO technology limits the availability of specialized expertise to only the particular system vendor, and the desire to utilize the same public safety system as the Los Angeles Police Department would make it undesirable or impractical to utilize another system vendor;
4. Approve the proposed Agreement between the City of Los Angeles Harbor Department and Motorola Solutions, Inc.;
5. Authorize the Executive Director to execute and the Board Secretary to attest said Agreement for and on behalf of the Board; and
6. Adopt Resolution No. _____.

DISCUSSION:

Background/Context – The MDR is performed by the Motorola Security Operations Center (MSOC). The MSOC’s cyber security analysts monitor for alerts 24x7x365. If a threat is detected, analysts will investigate and initiate an appropriate Port Police engagement. These engagements may include but are not limited to: requesting additional information from the Port Police, continuing to monitor the event for further developments, or informing Port Police to enact their documented Incident Response plan.

In 2019, under Resolution No. 19-8462, Motorola upgraded the Port Police networks, CAD and RMS to ASTRO PremierOne CAD and PremierOne RMS. Because the CAD/RMS network is already on the ASTRO platform, Motorola is well situated to seamlessly integrate ASTRO MDR for cyber security of these networks. In 2023, the Los Angeles Police Department (LAPD) purchased the security platform to help protect their PremierOne CAD and RMS. Taking into consideration that the Port Police system is a tenant on the LAPD’s CAD and RMS shared system, contracting with Motorola for CAD and RMS MDR coverage will allow for full coverage across the shared system, as well as coordination of alerts by utilizing the same solution between agencies.

Selection Process – The proposed Agreement will be awarded as a Sole Source. According to the Sole Source Justification (Transmittal 2) provided by Motorola, “ASTRO radio systems are highly engineered and tested to ensure mission-critical levels of availability and performance. Maintaining this performance requires that only trusted and certified integrations are present in the system. In order to provide critical managed support services such as Tech Support, Dispatch, and Network Monitoring, it is vital that the system does not contain non-certified integrations. For this reason, Motorola Solutions Managed Services Statements of Work (SOWs) specifically exclude support services in the following cases:

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- Systems with non-standard configurations that have not been certified by Motorola.
- Solutions' Systems Integration and Test (SIT) team are specifically excluded from this service, unless otherwise agreed in writing by Motorola Solutions.”

The Board has approved two system upgrade projects with Motorola. On April 4, 2019, the Board approved Resolution No. 19-8462, the 12th Amendment to Contract No. C-123897 for the purchase of an integrated CAD and RMS. On January 9, 2020, the Board approved Resolution No. 20-9590, the 14th Amendment to Contract No. C-123897, for the purchase and installation of an upgraded Motorola radio system. Therefore, it would be undesirable and impractical to utilize another project vendor to provide cyber security services for these systems.

A 1022 determination has been performed and union notification was not required. This project has a limited duration and contains technology proprietary to Motorola. Therefore, it is not feasible for any entity other than Motorola to perform this work.

ENVIRONMENTAL ASSESSMENT:

The proposed action is the approval of the Agreement with Motorola to purchase and Deploy ASTRO MDR, which is an administrative activity involving the addition of safety and security protection devices for use in conjunction with existing facilities. Therefore, the Director of Environmental Management has determined that the proposed action is administratively and categorically exempt from the requirements of CEQA in accordance with Article II Section 2(f) and Article III Class 1(6) of the Los Angeles City CEQA Guidelines.

FINANCIAL IMPACT:

Approval of the Agreement would result in aggregate authorized expenditures of \$1,177,886.87, over the three-year contract term. This includes two years of subscription and professional service costs and contingency funds to address any unforeseen issues/expenses. Fiscal Year 24/25 funding is available within accounts 542000 (Software Subscriptions) and 542025 (IT Implementation and Consulting Services) and is expected to be spent as indicated below.

Center	Account	FY 24/25	FY25/26	FY26/27	Total
52010	542000	\$265,919.41	\$161,115.21	\$167,559.82	\$594,594.44
52010	542025	\$316,480.00	\$130,790.40	\$136,022.03	\$583,292.43
Total		\$582,399.41	\$291,905.61	\$303,581.85	\$1,177,886.87

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Upon Board approval, funding for future fiscal years will be requested as part of the annual budget process.

A funding out clause, also known as a termination of Agreement for non-appropriation of funds clause, has been included in the proposed Agreement.


CITY ATTORNEY:

The Office of the City Attorney has reviewed and approved the subject Agreement as to form and legality.

TRANSMITTALS:

1. Personal Services Agreement
2. Sole Source Justification

FIS Approval: JS
CA Approval: SO


GREG D. MCMANUS
Deputy Chief of Police


THOMAS E. GAZSI
Chief of Public Safety and
Emergency Management

APPROVED:

 for

EUGENE D. SEROKA
Executive Director

TEG:GDM:czj
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