

October 3, 2012

South Bay Ford Lincoln
5100 W. Rosecrans Avenue
Hawthorne, CA 90250

Attn: Truman Williams

RE: Los Angeles Harbor Department Bid No. F-805, Contract No. 39648
For: **VEHICLES, "FORD"**

Items 1, 3, 4, 5, 6, and 7, in accordance with the above referenced contract has been awarded to your company. Your copy of the contract approved and signed by the City Attorney is enclosed. This contract has been funded in the amount of \$796,479.00, including sales tax.

Please proceed with performance of the contract.

All delivery tickets, invoices, and allied documents must show the above CONTRACT NUMBER.

Upon completion of deliveries, submit itemized invoices in triplicate to:

Harbor Department, City of Los Angeles
Attn: Accounting Section
P.O. Box 191
San Pedro, Ca 90733-0191

Sincerely,

MICHELLE DAVIES
Procurement Supervisor

Enclosure(s): Contract No. 39648

c: Accounting
Controller
Brad Stewart
Damien Young

TO: HARBOR DEPARTMENT PURCHASING OFFICE
SUBMIT BID TO: 500 Pier "A" Street, Berth 161
Wilmington, CA 90744

BID NO. F-805 Page 1
Show this number on envelope
Contract No. 39648

1. COMPLETE CONTRACT

This entire Bid Request shall become the contract upon its execution by the Executive Director on behalf of the Harbor Department of the City of Los Angeles. The complete contract shall consist of the entire Bid (including Specifications), this page and the reverse side, any addendums and when required, CONTRACTOR'S BOND. Contractor will be provided with a copy of the executed contract.

2. GOODS AND SERVICES TO BE PROVIDED BY THE CONTRACTOR

The Contractor agrees, upon acceptance of this offer by the City, to furnish the goods and services herein specified according to the terms and conditions as set forth herein.

3. AMOUNT TO BE PAID

The City agrees to pay the contractor for the goods or services in the manner described in the paragraph entitled "PAYMENTS" on the reverse side of this form. Unless otherwise indicated by the Bidder, remittance by the City for goods or services will be made to the address below.

4. CHOICE OF ALTERNATIVE PROVISIONS; OPTIONS; NOTIFICATION

When alternative provisions are requested, or options are offered, the contractor will be notified as to which provision, or option, is being accepted when notification is sent that the Contractor is the successful bidder.

5. DECLARATION OF NON-COLLUSION

The undersigned certifies (or declares) under penalty of perjury that this bid is genuine and not sham or collusive, or made in the interest or on behalf of any person, firm, or corporation not herein named; that the bidder has not directly or indirectly induced or solicited any other bidder to put up a sham bid, or any other person, firm or corporation to refrain from bidding, and that the bidder has not in any manner sought by collusion to secure any advantage over other bidders.

6. LEGAL JUSTIFICATION

This agreement shall be deemed entered into in Los Angeles, California, and shall be governed and construed in accordance with the laws of the State of California.

EXECUTED AT: Hawthorne, Ca ON THE 6th DAY OF September, 2012
City, State Date Month Year

BIDDER MUST COMPLETE AND SIGN BELOW:

Firm Name South Bay Ford Lincoln
Phone 310-706-6000 Fax 310-706-6083
Address 5100 W Rose Crans Ave Hawthorne Ca 90250
Street City State Zip
Signature [Signature] Printed Name Gary Prangony Printed Title PRES
Signature [Signature] Printed Name Steve Wood Printed Title Secretary

(AFFIX CORPORATE SEAL HERE)

- a) Two signatures: One by Chairman of Board of Directors, President, or a Vice-President and one by Secretary, Assistant Secretary, Chief Financial Officer or an Assistant Treasurer.
- b) One signature by corporate designated individual together with properly attested resolution of Board of Directors authorizing person to sign.

NOTARIZATION: Bids executed outside the State of California must be sworn to and notarized below.

County of _____ State of _____ S.S. Subscribed and sworn this date _____, 201 <u>2</u> Notary Seal _____ Signature _____	In witness whereof the Board of Harbor Commissioners of the City of Los Angeles has caused this contract to be executed by the Executive Director of the Harbor Department of said City and said Contractor has executed this contract the day and year written below. By _____ Executive Director Harbor Department Date _____	Approved as to Form <u>10/10</u> , 201 <u>2</u> City Attorney BY <u>[Signature]</u> Deputy
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FORMAL REQUEST FOR BID

**CITY OF LOS ANGELES
HARBOR DEPARTMENT**

BID NO. F-805

SUBMIT BID TO:

Los Angeles Harbor Department
Purchasing Office, 1st Floor
500 Pier A Street
Wilmington, CA 90744

MD 8/12

Buyer: Michelle Davies, Procurement Supervisor (310) 732-3890

**BID DUE BEFORE
2:00 P.M.
September 6, 2012**

**BIDS WILL BE PUBLICLY
OPENED**

ALL ITEMS REQUESTED MAY BE QUOTED AS OR EQUAL.
AFFIRMATIVE ACTION - AN APPROVED AA PLAN OR CERTIFICATION, IF NOT ON FILE, WILL BE REQUIRED PRIOR TO AWARD OF CONTRACT.

QUANTITY AND UNIT	ITEMS and DESCRIPTION	UNIT PRICE QUOTED	EXTENSION
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1. 14 EA EA \$ 27,600¹⁹ = \$ 386,402⁷⁰

VEHICLE, FUSION, gasoline electric hybrid "Ford" in accordance with attached Specifications No. GEH-X9-2012-13.

State Make, Model and Year Quoting:

Ford, POL, 2013

2. 1 EA EA \$ 33,256⁷⁶ = \$ 33,256⁷⁰

VEHICLE, E350 XL, wagon van "Ford", in accordance with attached Specifications No. PPWV14-X1-2012-13.

State Make, Model and Year Quoting:

Ford, E3B SD WGN, 2013

3. 2 EA EA \$ 31,104⁶⁶ = \$ 66,209³²

VEHICLE, EXPLORER, SUV, FWD/AWD 4-door "Ford", in accordance with attached Specifications No. SUV4X4-X2-2012-13.

State Make, Model and Year Quoting:

Ford, K8B Base 4x4, 2013

REQ. NO.: E-130211,
E-130232(33), E-130235-39,
E-130241 & E-130243-45
NOTIFY: Brad Stewart
7/31/12 MD:bh
PAGE 2

STATE TIME OF DELIVERY: 120 to 204 DAYS AFTER RECEIPT OF ORDER
TERMS 2.0 % DISCOUNT FOR PAYMENT WITHIN 21 DAYS.
BIDDER MUST SIGN THIS BID ON PAGE 1

FORMAL REQUEST FOR BID

CITY OF LOS ANGELES
HARBOR DEPARTMENT

BID NO. F-805
(SHOW THIS NUMBER ON ENVELOPE)

BID DUE BEFORE 2:00 PM ON: September 6, 2012

4. 2 EA EA \$ 44,705⁰⁰ = \$ 83,410⁰⁰

VEHICLE, F150 STX, truck, CNG powered, "Ford", in accordance with attached Specifications No. PU20-X2-2012-13.

State Make, Model and Year Quoting:

Ford X2A (F250) 2013

5. 2 EA EA \$ 44,032⁰² = \$ 88,064⁰⁴

VEHICLE, F350 XL, truck, super duty, CNG powered, "Ford", in accordance with attached Specifications No. PU21-X2-2012-13.

State Make, Model and Year Quoting:

Ford W3A (F350) 2013.

6. 1 EA EA \$ 47,660⁵⁹ = \$ 47,660⁵⁹

VEHICLE, F350, truck, supercrew, 4WD, CNG powered, "Ford", in accordance with attached Specifications No. PU22-X1-2012-13.

State Make, Model and Year Quoting:

Ford W3B (F350 4x4) 2013.

7. 1 EA EA \$ 58,790⁶⁹ = \$ 58,790⁶⁹

VEHICLE, E350, Van, cut-a-way chassis with workmaster body, "Ford", in accordance with attached Specifications No. CUV28-X1-2012-13.

State Make, Model and Year Quoting:

Ford E4F Com Cut a way

8. 1 EA EA \$ no bid

VEHICLE, FOCUS, electric powered "Ford", in accordance with attached Specifications No. EV11-X1-2012-13.

State Brand and Product No. Quoting:

FORMAL REQUEST FOR BID

CITY OF LOS ANGELES
HARBOR DEPARTMENT

BID NO. F-805
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BID DUE BEFORE 2:00 PM ON: September 6, 2012

9. 1 EA

EA \$ NO Bid.

VEHICLE, F450, truck, 4WD, DRW crew cab pickup, "Ford", in accordance with attached Specifications No. PPDPU-X1-2012-13.

State Make, Model and Year Quoting:

10. 2 EA

EA \$ 35,227⁴ \$ 70,454²²

VEHICLE, E350 XLT, van, extended commercial cargo, "Ford", in accordance with attached Specifications No. PPPV14-X2-2012-13.

State Make, Model and Year Quoting:

Ford E350 SD Wgn S3B

11. 1 EA

EA \$ NO Bid.

VEHICLE, truck, dump, medium duty supercab, 4WD, CNG powered, "Ford", in accordance with attached Specifications No. MDDT-X1-2012-13.

State Make, Model and Year Quoting:

12. 2 EA

EA \$ NO Bid.

VEHICLE, F150 XLT, truck, crew cab, "Ford", in accordance with attached Specifications No. PPPU14-X2-2012-13.

State Make, Model and Year Quoting:

COMPATIBILITY. The above item(s) shall match and intermember with existing Ford vehicles now in use by the Department.

FORMAL REQUEST FOR BID

CITY OF LOS ANGELES
HARBOR DEPARTMENT

BID NO. F-805
(SHOW THIS NUMBER ON ENVELOPE)

BID DUE BEFORE 2:00 PM ON: September 6, 2012

AUTHORIZED DISTRIBUTOR/DEALER:

Bidder must indicate if it is an authorized factory distributor/dealer for the manufacturer being quoted (please initial).

Yes: X No: _____

If bidder is not an authorized distributor/dealer, the bidder shall submit with its Quotation a formal Letter of Certification from the manufacturer, stating that the manufacturer will honor any warranty claims by the City for equipment, parts, and/or materials provided by the bidder.

The manufacturer will be responsible for any default of the supplier that is not corrected by the supplier in a timely and efficient manner. This responsibility includes replacing incorrect or defective parts, trouble shooting, and correcting problems that are traceable to the manufacturer.

ADDITIONAL QUANTITIES. The Harbor Department desires the option to purchase additional quantities of above item(s) at the same prices, terms and conditions, providing that the total of any of the additional quantities does not exceed the total for that item, and providing that the Harbor Department exercise the option before: December 31, 2012.

AWARD. The Harbor Department reserves the right to reject any or all Bids, award Bid as a whole, split award or delete line items as it may deem necessary, unless otherwise stated herein.

ILLUSTRATIVE AND TECHNICAL DATA. When quoting other than the specified brand or when no brand is indicated, Bidder must submit with bid, complete illustrative and technical data on materials or equipment proposed to be furnished. Failure to furnish such data may void bid.

SPECIFICATION CHANGES. If provisions of the Specifications preclude bidder from submitting bid, he may request in writing that the specifications be modified. Such request must be received by the Purchasing Officer at least five (5) working days before bid opening date. All bidders will be notified by Addendum of any approved changes in the specifications.

DEVIATION FROM SPECIFICATIONS. Specifications contained herein are to describe the construction, design, size, and quality of the desired product and are not intended to be restrictive to any particular product. If bidder proposes to furnish another product equal in quality and purpose, such bids will be considered as long as they materially comply with the specifications. Each deviation from the specifications must be stated in a letter, attached to bidder's submittal. Failure to do so may void bid.

NEW AND UNUSED. The equipment furnished shall be new and unused, current model.

SAFETY AND HEALTH REQUIREMENTS. All equipment, materials, procedures and services furnished and/or used by the Contractor shall comply with applicable current requirements of OSHA and CAL-OSHA. Contractor agrees to indemnify and hold harmless Los Angeles City, The Harbor Department, and agents, officers and employees thereof, for all damages assessed against them as a result of Contractor's failure to comply with said safety and health requirements.

FORMAL REQUEST FOR BID

CITY OF LOS ANGELES
HARBOR DEPARTMENT

BID NO. F-805
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BID DUE BEFORE 2:00 PM ON: September 6, 2012

SAFETY APPROVAL. Electrical items listed herein shall have UNDERWRITER'S LABORATORY OR LOS ANGELES CITY ELECTRICAL TESTING LABORATORY approval and meet all current OSHA and CAL-OSHA requirements, where applicable.

DELIVERY POINT. Prices to include all delivery charges, F.O.B. the Harbor Department, C&M Garage, Stores Warehouse, Berth 161, Wilmington, CA 90744.

DELIVERY. Delivery is desired within 10 days after vendor receives order. If this time cannot be met, show in the space provided on the Bid Sheet the best delivery time you can guarantee. The Harbor Department reserves the right to make award based on delivery time quoted.

BILLING DISCOUNT TERMS. Billing Discount terms offering 20 days or more will be considered in making evaluation for award.

SALES TAXES. Do not include Sales Taxes in your Bid. Sales Taxes will be added at time of order.

SALES TAX PERMIT. Vendor's California State Board of Equalization Permit No. required to collect California State Sales Tax. Permit Number: SR Y AS 99-395042 00002 AS.

VENDOR PAYMENT. Please note. Vendor name and address must be submitted exactly as it will appear on the invoice. If invoice remit to (remittance) name and address are different from the bid name and address, please indicate:

REMIT TO: NAME: South Bay Ford Lincoln
ADDRESS: 5100 W Rosecrans Ave
Hawthorne CA 90250

Invoices submitted for payment where the invoice name and address does not match the name as it appears on the purchase order or as indicated in the space above, will not be processed and will be returned to the vendor.

BID SUBMITTAL TIMELINESS

Bidders solely are responsible for the timeliness of their submittals. As such, bidders are cautioned to budget adequate time to ensure that their bids are delivered at the location designated at or before the deadline set forth above. Bidders are cautioned that matters including, but not limited to, traffic congestion, security measures and/or events in or around the Harbor Department, may lengthen the amount of time necessary to deliver the bid, whether the bid is submitted in person or by mail.

FORMAL REQUEST FOR BID

CITY OF LOS ANGELES
HARBOR DEPARTMENT

BID NO. F-805
(SHOW THIS NUMBER ON ENVELOPE)

BID DUE BEFORE 2:00 PM ON: September 6, 2012

SUPPLIER CONTACT INFORMATION:

Contact Person: Truman E. Williams

Title: Fleet & Municipal Sls Mgr

Telephone No.: 310-206-6082

Fax No.: 310-206-6083

E-Mail Address: TrumanWilliams@sbf/m.com

24 Hour Contact No.: _____

COMPLIANCE WITH LAWS. Vendor shall comply with all applicable Ordinances, laws, Rules and Regulations of the City and of any County, State or Federal Government, or subdivision thereof.

DEFAULT BY SUPPLIER. In case of default by Vendor, the City reserves the right to procure the articles or services from other sources and to hold the vendor responsible for any excess costs occasioned to the City thereby.

EQUAL BENEFITS POLICY

The Board of Harbor Commissioner of the City of Los Angeles adopted Resolution No. 6328 on January 12, 2005, agreeing to adopt the provisions of Los Angeles City Ordinance 172,908, as amended, relating to Equal Benefits (Section 10.8.2 et seq. of the Los Angeles Administrative Code) as a policy of the Harbor Department. Bidder shall comply with the policy whenever applicable. Violation of the policy shall entitle the City to terminate any agreement with Bidder and pursue any or all other legal remedies that may be available.

ENVIRONMENTAL MANAGEMENT SYSTEM

The Los Angeles Harbor Department (Port) is committed to managing resources and conducting Port development and operations in both an environmentally and fiscally responsible manner. The Port will strive to improve the quality of life and minimize the impacts of its development and operations on the environment and surrounding communities through the continuous improvement of its environmental performance and the implementation of pollution prevention measures, in a feasible and cost effective manner that is consistent with the Port's overall mission and goals, as well as with those of its customers and the community. To ensure this policy is successfully implemented the Port will develop an environmental management program that will:

1. Ensure this environmental policy is communicated to Port staff, its customers, and the community;
2. Ensure compliance with all applicable environmental laws and regulations;
3. Ensure environmental considerations are included in planning, property, financial, developmental, and operational decisions, including feasible and cost effective options for exceeding applicable requirements;
4. Define and establish environmental objectives, targets, and best management practices and

FORMAL REQUEST FOR BID

CITY OF LOS ANGELES
HARBOR DEPARTMENT

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- monitor performance;
5. Ensure the Port maintains a Customer Outreach Program to address common environmental issues; and
 6. Fulfill the responsibilities of each generation as trustee of the environment for succeeding generations through environmental awareness and communication with employees, customers, regulatory agencies, and neighboring communities.

The Port is committed to the spirit and intent of this policy and the laws, rules and regulations, which give it foundation.

ETHICS CLAUSE

Persons who submit a response to this solicitation (bidders) are subject to Charter section 470(c)(12) and related ordinances. As a result, bidders may not make campaign contributions to and or engage in fundraising for certain elected City officials or candidates for elected City office from the time they submit the response until either the contract is approved or, for successful bidders, 12 months after the contract is signed. The bidder's principals and subcontractors performing \$100,000 or more in work on the contract, as well as the principals of those subcontractors, are also subject to the same limitations on campaign contributions and fundraising.

Bidders must submit CEC Form 55 (attached) to the awarding authority at the same time the response is submitted. The form requires bidders to identify their principals, their subcontractors performing \$100,000 or more in work on the contract, and the principals of those subcontractors. Bidders must also notify their principals and subcontractors in writing of the restrictions and include the notice in contracts with subcontractors. Responses submitted without a completed CEC Form 55 shall be deemed nonresponsive. Bidders who fail to comply with City law may be subject to penalties, termination of contract, and debarment. Additional information regarding these restrictions and requirements may be obtained from the City Ethics Commission at (213) 978-1960 or ethics.lacity.org.

BUSINESS TAX REGISTRATION CERTIFICATE (BTRC). In accordance with the City of Los Angeles Municipal Code, a Business Tax Registration Certificate may be required of persons engaged in business activity within the City. The Office of Finance, Tax and Permit Division, (213) 473-5901, has sole authority in determining a firm's tax requirements and in issuing Business Tax Registration Certificates or Business Tax Exemption Numbers. Accordingly, firm's current Business Tax Registration Certificate or Business Tax Exemption Number must be clearly shown on all invoices submitted for payment. Bidder, in submitting this bid, acknowledges and accepts the above requirements and recognizes that no invoice will be processed for payment without inclusion of the Business Tax Registration Certificate or Business Tax Exemption Number.

TAXPAYER IDENTIFICATION NUMBER. Contractor declares that it has an authorized Taxpayer Identification Number (TIN), which must be indicated on all invoices. No payments will be made under this agreement without a valid TIN number.

SPECIAL NOTE. If you are not bidding, please state reason for not bidding and return bid to the Purchasing Office: _____

LOCAL BUSINESS PREFERENCE PROGRAM (If applicable)

The Harbor Department is committed to maximizing opportunities for local and regional businesses, as well as encouraging local and regional businesses to locate and operate within the Southern California region. It is the policy of the Harbor Department to support an increase in local and regional jobs. The Harbor Department's Local Business Preference Program (LBPP) aims to benefit the Southern California region by increasing jobs and expenditures within the local and regional private sector.

Bidders who qualify as a Local Business Enterprise (LBE) will receive an 8% bid preference on any bid for goods and/or services valued in excess of \$150,000. The maximum preference shall not exceed \$1 million. The preference will be applied by deducting 8% of the bid price submitted by the Bidder. Bidders who do not qualify as a LBE may receive a maximum 5% bid preference for identifying and utilizing LBE subcontractors, where applicable. Bidders may receive a 1% bid preference, up to a maximum of 5%, for every 10% of or portion thereof, of work that is subcontracted to a LBE. LBE subcontractor preferences will be determined by the percentage of the total amount of compensation proposed under the Contract.

The Harbor Department defines a LBE as:

- (a) A business headquartered within Los Angeles, Orange, Riverside, San Bernardino, or Ventura Counties. Headquartered shall mean that the business physically conducts and manages all of its operations from a location in the above-named counties; or
- (b) A business that has at least 50 full-time employees, or 25 full-time employees for specialty marine contracting firms, working in Los Angeles, Orange, Riverside, San Bernardino, or Ventura Counties.

In order for Harbor Department staff to determine the appropriate LBE preference, Bidder shall complete, sign, notarize and submit the attached Affidavit and Bidder Description Form. The Affidavit and Bidder Description Form will signify the LBE status of the Bidder and subcontractors.

In the event of Bidder's noncompliance during the performance of the Contract, Bidder shall be considered in material breach of contract. In addition to any other remedy available to City under this Contract or by operation of law, the City may withhold invoice payments to Bidder until noncompliance is corrected, and assess the costs of City's audit of books and records of Bidder and its subcontractors. In the event the Bidder falsifies or misrepresents information contained in any form or other willful noncompliance as determined by City, City may disqualify the Bidder from participation in City contracts for a period of up to five (5) years.



City Ethics Commission
 200 N Spring Street
 City Hall — 24th Floor
 Los Angeles, CA 90012
 Mail Stop 129
 (213) 978-1960

Bidder Contributions CEC Form 55

ALL BOXES MUST BE COMPLETED. PLEASE TYPE OR PRINT LEGIBLY.

Bid/Contract Number (or other identifying information if no number):

39648

Date Bid Submitted:

09-06-2012

Description of Contract:

Vehicles & Trucks

Awarding Authority (Department):

BIDDER

Name:

South Bay Ford.

Address:

5100 W Rose Ave

Email (optional):

Truman.Williams@sbflm.com

Phone:

310-766-6082

State Contractor I.D.:

19331

Must be disclosed for identification purposes, even if not performing work on this contract under that license. If the bidder does not have a state contractor I.D., indicate "not applicable".

PRINCIPALS

Please identify the names and titles of all principals (attach additional sheets if necessary). Principals include a bidder's board chair, president, chief executive officer, chief operating officer, and individuals who serve in the functional equivalent of one or more of those positions. Principals also include individuals who hold an ownership interest in the bidder of at least 20 percent and employees of the bidder who are authorized by the bid or proposal to represent the bidder before the City.

Name: _____

Title: _____

Address: _____

WTH

Name: _____

Title: _____

Address: _____

Name: _____

Title: _____

Address: _____

Name: _____

Title: _____

Address: _____

Name: _____

Title: _____

Address: _____

Name: _____

Title: _____

Address: _____

_____ additional sheets are attached.

Bidder is an individual with no principals.



City Ethics Commission
 200 N Spring Street
 City Hall — 24th Floor
 Los Angeles, CA 90012
 Mail Stop 129
 (213) 978-1960

Bidder Contributions

CEC Form 55

SUBCONTRACTORS

Please identify all subcontractors whose subcontracts are worth \$100,000 or more (attach additional sheets if necessary). If the subcontractor has a state contractor license, the I.D. must be disclosed for identification purposes, even if the subcontractor is not performing work on this contract under that license.

Subcontractor: _____

Address: _____

State Contractor I.D. (for identification purposes; if none, indicate "not applicable"): _____

Subcontractor: _____

Address: _____

State Contractor I.D. (for identification purposes; if none, indicate "not applicable"): _____

Subcontractor: _____

Address: _____

State Contractor I.D. (for identification purposes; if none, indicate "not applicable"): _____

Subcontractor: _____

Address: _____

State Contractor I.D. (for identification purposes; if none, indicate "not applicable"): _____

Subcontractor: _____

Address: _____

State Contractor I.D. (for identification purposes; if none, indicate "not applicable"): _____

Subcontractor: _____

Address: _____

State Contractor I.D. (for identification purposes; if none, indicate "not applicable"): _____

Subcontractor: _____

Address: _____

State Contractor I.D. (for identification purposes; if none, indicate "not applicable"): _____

Subcontractor: _____

Address: _____

State Contractor I.D. (for identification purposes; if none, indicate "not applicable"): _____

Subcontractor: _____

Address: _____

State Contractor I.D. (for identification purposes; if none, indicate "not applicable"): _____

_____ additional sheets are attached.

Bidder has no subcontractors on this bid or proposal whose subcontracts are worth \$100,000 or more.



City Ethics Commission
 200 N Spring Street
 City Hall — 24th Floor
 Los Angeles, CA 90012
 Mail Stop 129
 (213) 978-1960

Bidder Contributions GEC Form 55

PRINCIPALS OF SUBCONTRACTORS

Please identify the names and titles of all principals for each subcontractor identified on page 2 (attach additional sheets if necessary). Principals include a subcontractor's board chair, president, chief executive officer, chief operating officer, and individuals who serve in the functional equivalent of one or more of those positions. Principals also include individuals who hold an ownership interest in the subcontractor of at least 20 percent and employees of the subcontractor who are authorized by the bid or proposal to represent the subcontractor before the City.

Name: _____ Title: _____

Address: _____

Subcontractor: _____

Name: _____ Title: _____

Address: _____

Subcontractor: _____

Name: _____ Title: _____

Address: _____

Subcontractor: _____

Name: _____ Title: _____

Address: _____

Subcontractor: _____

Name: _____ Title: _____

Address: _____

Subcontractor: _____

Of the subcontractors identified on page 2, the following are individuals with no principals (attach additional sheets if necessary):

Subcontractor: _____

Subcontractor: _____

_____ additional sheets are attached.

Bidder has no subcontractors on this bid or proposal whose subcontracts are worth \$100,000 or more.

CERTIFICATION

I certify that I understand, will comply with, and have notified my principals and subcontractors of the requirements and restrictions in Los Angeles City Charter section 470(c)(12) and any related ordinances. I understand that I must amend this form within ten business days if the information above changes. I certify under penalty of perjury under the laws of the State of California that the information provided above is true and complete.

Date: 09-06-2012

Signature: _____

Name: THOMAS E. WILSON

Title: FIN & MGMT. SV. MGR.

Under Los Angeles City Charter § 470(c)(12), this form must be submitted to the awarding authority with your bid or proposal. A bid or proposal that does not include a completed Form 55 will be deemed nonresponsive.

AFFIDAVIT OF COMPANY STATUS (If applicable)

"The undersigned declares under penalty of perjury pursuant to the laws of the State of California that the following information and information contained on the attached Bidder Description Form is true and correct and includes all material information necessary to identify and explain the operations of

South Bay Ford Lincoln
Name of Firm

as well as the ownership and location thereof. Further, the undersigned agrees to provide complete and accurate information regarding ownership in the named firm, any proposed changes of the ownership and to permit the audit and examination of firm ownership documents in association with this agreement."

Local Business Preference Program: Please indicate the Local Business Enterprise status of your company. Only one box must be checked:

LBE Non-LBE

- A Local Business Enterprise (LBE) is: (a) a business headquartered within Los Angeles, Orange, Riverside, San Bernardino, or Ventura Counties; or (b) a business that has at least 50 full-time employees, or 25 full-time employees for specialty marine contracting firms, working in Los Angeles, Orange, Riverside, San Bernardino, or Ventura Counties. "Headquartered" shall mean that the business physically conducts and manages all of its operations from a location in the above-named counties.
- A Non-LBE is any business that does not meet the definition of a LBE.

Signature: [Handwritten Signature]
Printed Name: Truman E. Williams

Title: FLM Municipality Sdk H
Date Signed: 09-06-2012

NOTARY:

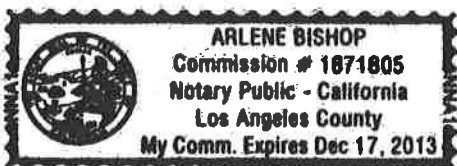
On this 6 day of Sept 20 12, before me appeared Truman Williams to me personally known, who being duly sworn, did execute the Proved

foregoing affidavit, and did state that he/she was properly authorized by:

South Bay Ford Lincoln to execute the affidavit and did so as his or he free act and deed.
Name of Firm

SEAL

Notary Public: Arlene Bishop
Commission Expires: Dec 17, 2013





Berth 161 500 Pier "A" Street Wilmington, CA 90744-6210 TEL/TDD 310 732-3890 FAX 310 513-6234 www.portoflosangeles.org

Antonio R. Villaralga
Board of Harbor
Commissioners
Geraldine Kratz, Ph.D.

Mayor, City of Los Angeles

Cindy Miscikowski
President

David Arlan
Vice President

Robin M. Kramer

Douglas P. Krause

Sung Won Sohn, Ph.D.

Executive Director

DATE: August 13, 2012

BID # F-805 ADDENDUM #1 DESCRIPTION: Vehicles, Ford

BID OPENING DATE: September 6, 2012

That portion which now reads in part:

AS WRITTEN

Is hereby changed to:

ADD:

COMPRESSED NATURAL GAS (CNG) CONVERSION: The successful bidder will be responsible for all costs associated with the CNG conversion of all applicable vehicles. Each conversion shall meet Environmental Protection Agency (EPA) and California Air Resources Board (CARB) requirements and must be done by a Qualified System Retrofitter (QSR). The conversion must be completed prior to vehicles being delivered to the City of Los Angeles Harbor Department.

PLEASE INITIAL ACKNOWLEDGING THE ABOVE CNG REQUIREMENT:

[Signature] (Initial)

All other terms, conditions, and specifications of the bid request shall remain the same.

QUESTIONS, BUYER: Michelle Davies, (310) 732-3890

Very truly yours,

M. Davies
MICHELLE DAVIES
Procurement Supervisor

BIDDER: South Bay Ford.

SOUTH BAY FORD LINCOLN
5100 W. ROSECRANS AVE.
HAWTHORNE, CA 90250