

BID RECAP SHEET

Transmittal No. 1

VENDOR	Fairway Ford	Theodore Robins Ford			
CITY	Placentia	Costa Mesa			
ITEM	QTY				
1.	11	\$ 30,734.00	\$ 30,557.14		
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
TOTAL OTHER PG.		\$ -	\$ -	\$ -	\$ -
TOTAL		\$ 338,074.00	\$ 336,128.54	\$ -	\$ -
DISCOUNT TOTAL		\$ 304,266.60	\$ 302,515.69	\$ -	\$ -
DELIVERY	12-14 weeks	60-120 days			
BILLING DISCOUNT	10.00%	10.00%			
BILLING DAYS	25	20			
SLB (10%)					
SLB NET PRICE					
F.O.B.					
AWARDED TO:	VENDOR #	P.O. #	ITEMS	REASONS	
DATE: 12/29/10		PAGE: 1 OF 1		BID NO.: F-722	
BUYER: Michelle Johnson					

TO: HARBOR DEPARTMENT PURCHASING OFFICE
BY MAIL: P. O. Box 786, Wilmington, CA 90748
DELIVERY: 500 Pier "A" Street, Berth 161
Wilmington, CA 90744

1. COMPLETE CONTRACT

This entire Bid Request shall become the contract upon its execution by the Executive Director on behalf of the Harbor Department of the City of Los Angeles. The complete contract shall consist of the entire Bid (including Specifications), this page and the reverse side, any addendums and when required, CONTRACTOR'S BOND. Contractor will be provided with a copy of the executed contract.

2. GOODS AND SERVICES TO BE PROVIDED BY THE CONTRACTOR

The Contractor agrees, upon acceptance of this offer by the City, to furnish the goods and services herein specified according to the terms and conditions as set forth herein.

3. AMOUNT TO BE PAID

The City agrees to pay the contractor for the goods or services in the manner described in the paragraph entitled "PAYMENTS" on the reverse side of this form. Unless otherwise indicated by the Bidder, remittance by the City for goods or services will be made to the address below.

4. CHOICE OF ALTERNATIVE PROVISIONS, OPTIONS, NOTIFICATION

When alternative provisions are requested, or options are offered, the contractor will be notified as to which provision, or option, is being accepted when notification is sent that the Contractor is the successful bidder.

5. DECLARATION OF NON-COLLUSION

The undersigned certifies (or declares) under penalty of perjury that this bid is genuine and not sham or collusive, or made in the interest or on behalf of any person, firm, or corporation not herein named; that the bidder has not directly or indirectly induced or solicited any other bidder to put up a sham bid, or any other person, firm or corporation to refrain from bidding, and that the bidder has not in any manner sought by collusion to secure any advantage over other bidders.

6. LEGAL JUSTIFICATION

This agreement shall be deemed entered into in Los Angeles, California, and shall be governed and construed in accordance with the laws of the State of California.

EXECUTED AT: Costa Mesa Ca ON THE 23 DAY OF Dec, 2010
City, State Date Month Year

BIDDER MUST COMPLETE AND SIGN BELOW:

Firm Name Theodore Robins, Inc.
Phone 949-488-0338 Fax 949-515-1325
Address 2060 Harbor Blvd, Costa Mesa, CA 92627
Street City State Zip
Signature [Signature] James Robins Pres
Printed Name Printed Title
Signature [Signature] David Robins Tres
Printed Name Printed Title

CITY OF LOS ANGELES RECEIVED
2011 MAR - 1 PM 3:48
CIV. BR. HARBOR DIV. ATTORNEY'S OFFICE
(AFFIX CORPORATE SEAL HERE)

- a) Two signatures: One by Chairman of Board of Directors, President, or a Vice-President and one by Secretary, Assistant Secretary, Chief Financial Officer or an Assistant Treasurer.
- b) One signature by corporate designated individual together with properly attested resolution of Board of Directors authorizing person to sign.

NOTARIZATION: Bids executed outside the State of California must be sworn to and notarized below.

County of _____
State of _____ S.S.
Subscribed and sworn this date _____, 2010
Notary Seal Signature

In witness whereof the Board of Harbor Commissioners of the City of Los Angeles has caused this contract to be executed by the Executive Director of the Harbor Department of said City and said Contractor has executed this contract the day and year written below.
By _____
Executive Director Harbor Department
Date

Approved as to Form _____, 2010
City Attorney
BY _____ Deputy

FORMAL REQUEST FOR BID

CITY OF LOS ANGELES
HARBOR DEPARTMENT

BID NO. F-722

SUBMIT BID TO : By Hand: Los Angeles Harbor Department Purchasing Office, 1st Floor 500 Pier A Street Wilmington, CA 90744	By Mail: Los Angeles Harbor Department Purchasing Office P. O. Box 786 Wilmington, CA 90748	BID DUE BEFORE 2:00 P.M. December 29, 2010
Buyer: Michelle Johnson, Procurement Supervisor (310) 732-3890		BIDS WILL BE PUBLICLY OPENED

ALL ITEMS REQUESTED MAY BE QUOTED AS OR EQUAL.
AFFIRMATIVE ACTION - AN APPROVED AA PLAN OR CERTIFICATION, IF NOT ON FILE, WILL BE REQUIRED PRIOR TO AWARD OF CONTRACT.

QUANTITY AND UNIT	ITEMS and DESCRIPTION	UNIT PRICE QUOTED	EXTENSION
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1. 11 Ea Each \$30,557.14 \$336,128.54
VEHICLE, Sport Utility with hybrid drive system, front wheel drive, 103" wheelbase, Ford Escape, In accordance with attached specification No. PL1-X11-2010-11.

State Make, Model, and Model Year Quoting: Ford Escape Hybrid FWD 2011

SUPPLIER CONTACT INFORMATION:

Contact Person: Scott Pearson
Title: Director Gov/Fleet Sales
Telephone No.: 949-488-0338
Fax No.: 949-515-1325
E-Mail Address: Scott@fordgov.com
24 Hour Contact No.: See Above

REQ. NO.: E-110545
NOTIFY: Brad Stewart
12/08/10 MJ:ap
PAGE 2

STATE TIME OF DELIVERY: 60-120 DAYS AFTER RECEIPT OF ORDER
TERMS 10 % DISCOUNT FOR PAYMENT WITHIN 20 DAYS.
BIDDER MUST SIGN THIS BID ON PAGE 1

FORMAL REQUEST FOR BID

**CITY OF LOS ANGELES
HARBOR DEPARTMENT**

BID NO. F-722

BID DUE BEFORE 2:00 PM ON: December 29, 2010

MAKES, MODELS & BRAND NAMES. Makes, Models & Brand Names referenced are for illustrative or descriptive purposes only, and are not intended to be restrictive to any particular product. If bidder proposes to furnish another product equal in quality and purpose, such bids will be considered as long as they materially comply with the specifications. Alternate Make, Model, Brand Names, and/or Catalog Number(s) must be indicated opposite each item in the space provided.

The specified Make, Model, and Brand Name must be furnished unless otherwise specified by bidder.

ADDITIONAL QUANTITIES. The Harbor Department desires the option to purchase additional quantities of above item(s) at the same prices, terms and conditions, providing that the total of any of the additional quantities does not exceed the total for that item, and providing that the Harbor Department exercise the option before: 2011 Model year end.

DEALER SERVICE. All equipment furnished shall be completely serviced locally by the vendor prior to delivery. It shall be ready for operation when delivered. Any further servicing by the vendor will not be required except in connection with repairs or adjustments covered by the Manufacturer's or Dealer's warranty.

LICENSES. The vendor shall make the necessary applications and complete all transfer papers, including applying for exempt license. He\She shall furnish the Director of Port Construction and Maintenance, or his/her designated representative, evidence of having applied for license at time vehicle is delivered. The registered owner shall be shown exactly as outlined below on all forms where the registered owner is listed, (using abbreviations exactly as shown):

HARBOR DEPARTMENT
CITY OF LOS ANGELES
500 Pier A St.
Wilmington, CA 90744-6433

VEHICLE CODE. All vehicles shall conform to the California Vehicle Code and all other governing requirements.

MAKE AND MODEL.

Make and Model quoted: Ford Escape

GVWR: 4680 # Engine: 152 cu. in.

Net H.P. @ 177@6000 RPM

Wheelbase: 103 " Cab/Axle: _____ "

GVWR. All vehicles shall meet the Federal GVWR rating and all components shall have corresponding GVWR ratings. Any vehicle that requires a larger wheel and tire size on the rear axle shall have an equal size wheel and tire on the front axles, unless otherwise specified.

FORMAL REQUEST FOR BID

CITY OF LOS ANGELES
HARBOR DEPARTMENT

BID NO. F-722

BID DUE BEFORE 2:00 PM ON: December 29, 2010

NOTIFICATION. The vendor shall notify the Harbor Department at (310) 732-3550 not less than five (5) days in advance that the vehicle is ready for the following inspections: (1) Pre-delivery inspection of completed vehicle, (2) Final inspection at point of delivery.

SAFETY AND HEALTH REQUIREMENTS. All equipment, materials, procedures and services furnished and/or used by the Contractor shall comply with applicable current requirements of OSHA and CAL-OSHA. Contractor agrees to indemnify and hold harmless Los Angeles City, The Harbor Department, and agents, officers and employees thereof, for all damages assessed against them as a result of Contractor's failure to comply with said safety and health requirements.

DELIVERY POINT. F.O.B. the Harbor Department, C&M, Auto Garage, Berth 161, Wilmington, CA 90744.

DELIVERY. Delivery is desired within 30 days after vendor receives order. If this time cannot be met, show in the space provided on the Bid Sheet the best delivery time you can guarantee. The Harbor Department reserves the right to make award based on delivery time quoted.

BILLING DISCOUNT TERMS. Billing Discount terms offering 20 days or more will be considered in making evaluation for award.

SALES TAXES. Do not include Sales Taxes in your Bid. Sales Taxes will be added at time of order.

FEDERAL EXCISE TAX. The City of Los Angeles Harbor Department is exempt from payment of Federal Excise Taxes, and will furnish vendor with a Tax Exemption Certificate. PRICING NOT TO INCLUDE ANY FEDERAL EXCISE TAX.

SALES TAX PERMIT. Vendor's California State Board of Equalization Permit No. required to collect California State Sales Tax. Permit Number: 079-6075-0.

VENDOR PAYMENT. Please note. Vendor name and address must be submitted exactly as it will appear on the invoice. If invoice remit to (remittance) name and address are different from the bid name and address, please indicate:

REMIT TO: NAME: Theodore Robins Ford

ADDRESS: 2060 Harbor Blvd

Costa Mesa Ca 92627-2673

Invoices submitted for payment where the invoice name and address does not match the name as it appears on the purchase order or as indicated in the space above, will not be processed and will be returned to the vendor.

FORMAL REQUEST FOR BID

**CITY OF LOS ANGELES
HARBOR DEPARTMENT**

BID NO. F-722

BID DUE BEFORE 2:00 PM ON: December 29, 2010

1. Ensure this environmental policy is communicated to Port staff, its customers, and the community;
2. Ensure compliance with all applicable environmental laws and regulations;
3. Ensure environmental considerations are included in planning, property, financial, developmental, and operational decisions, including feasible and cost effective options for exceeding applicable requirements;
4. Define and establish environmental objectives, targets, and best management practices and monitor performance;
5. Ensure the Port maintains a Customer Outreach Program to address common environmental issues; and
6. Fulfill the responsibilities of each generation as trustee of the environment for succeeding generations through environmental awareness and communication with employees, customers, regulatory agencies, and neighboring communities.

The Port is committed to the spirit and intent of this policy and the laws, rules and regulations, which give it foundation.

MINORITY, WOMEN, AND OTHER BUSINESS ENTERPRISE (MBE/WBE/OBE): It is the policy of the Los Angeles Harbor Department to provide minority (MBE), women (WBE) and all other (OBE) business enterprises an equal opportunity to participate in the performance of all Harbor Department contracts. Such opportunities have resulted in combined M/WBE participation of over 20%. Bidders are encouraged to continue assisting the Department in implementing this policy by taking all reasonable steps to ensure that all available business enterprises have an equal opportunity to compete for and participate in Department contracts. All bidders are encouraged to reach out to M/W/OBEs when opportunities are available.

BUSINESS TAX REGISTRATION CERTIFICATE (BTRC). In accordance with the City of Los Angeles Municipal Code, a Business Tax Registration Certificate may be required of persons engaged in business activity within the City. The Office of Finance, Tax and Permit Division, (213) 473-5901, has sole authority in determining a firm's tax requirements and in issuing Business Tax Registration Certificates or Business Tax Exemption Numbers. Accordingly, firm's current Business Tax Registration Certificate or Business Tax Exemption Number must be clearly shown on all invoices submitted for payment. Bidder, in submitting this bid, acknowledges and accepts the above requirements and recognizes that no invoice will be processed for payment without inclusion of the Business Tax Registration Certificate or Business Tax Exemption Number.

TAXPAYER IDENTIFICATION NUMBER. Contractor declares that it has an authorized Taxpayer Identification Number (TIN), which must be indicated on all invoices. No payments will be made under this agreement without a valid TIN number.

SPECIAL NOTE. If you are not bidding, please state reason for not bidding and return bid to the Purchasing Office:

FORMAL REQUEST FOR BID

CITY OF LOS ANGELES
HARBOR DEPARTMENT

BID NO. F-722

BID DUE BEFORE 2:00 PM ON: December 29, 2010

GENERAL CONDITIONS READ CAREFULLY

1. **FORM OF BID AND SIGNATURE.** The Bid must be made on this form only, and is limited to the Terms and Conditions contained herein, unless expressly agreed otherwise in writing by the City. No telephonic or facsimile bid is acceptable, unless otherwise indicated. Bid should be enclosed in a sealed envelope, showing the Bid No. in the lower left corner, and addressed to the Port of Los Angeles Purchasing Division, 500 Pier "A" Street, P. O. Box 786, Wilmington, CA 90748. Bids must be signed with the firm's corporate name or DBA and by a responsible officer or authorized employee. In case of error in extension of prices, unit price will govern. All prices must be firm unless the specification provides for adjustment.
2. **TAXES:** Do not include any Sales or Federal Excise Tax in prices unless the specifications specifically require that they be included. Sales tax will be added by the City at time of award. The City will furnish Federal Excise Tax Exemption Certificate to Supplier. Any other taxes must be included in bid prices.
3. **SPECIFICATION CHANGES.** Bidder may request in writing that specifications be modified if its provisions restrict bidder from bidding. Such request must be received by the Director of Purchasing at least five (5) working days before bid opening date. All bidders will be notified by Addendum of any approved changes in the specifications.
4. **BRAND NAMES AND SPECIFICATIONS.** The detailed specifications and/or brand name references are descriptive and indicate quality, design, and construction of items required. Offers will be considered to supply articles substantially the same as those described therein but with minor variations. Bidder must describe variations in their Bid.
5. **AWARD OF CONTRACT.** Bid shall be subject to acceptance by the City for a period of three (3) months unless a lesser period is prescribed in the quotation by the bidder. The City may make combined award of all items complete to one bidder or may award separate items to various bidders. Bidders may submit alternate prices, a lump sum or a discount conditional on receiving an award for two or more items. The right is reserved to reject any, or all, bids and to waive informality in bids.
6. **PURCHASE AGREEMENT.** A copy of the Bid, Specifications and General Conditions will remain on file in the Purchasing Office. All material or services supplied by the Contractor shall conform to the applicable requirements of the City Charter, City Ordinances, and all applicable State and Federal Laws, as well as conforming to the Specifications, Terms and Conditions contained herein.
7. **PRICE GUARANTEE.** If during the term of any agreement awarded pursuant to this Bid, the supplier sells the same materials or services under similar quantity and delivery conditions, at prices below those stated herein, such lower prices are to immediately be extended to the City.
8. **DEFAULT BY SUPPLIER.** In case of default by supplier, the City reserves the right to procure the articles or services from other sources and to hold the supplier responsible for any excess costs incurred by the City.
9. **PAYMENTS.** Payment terms are NET 30 days unless bidder quotes otherwise. Cash discounts allowing less than 20 days or 20th Proxima will not be considered by the City when evaluating Bids. All Cash Discounts are computed from the date of delivery in full or completion and acceptance of the work or material, or from date of receipt of invoice, whichever is latest. Partial payments may be made by the City on delivery and acceptance of goods and on receipt of vendor's invoice. Invoices must be submitted as specified on the Purchase Order or Notice to Proceed.
10. **ASSIGNMENT.** The supplier shall not assign or transfer by operation of law any obligation without the prior written consent of the Director of Purchasing.
11. **NONDISCRIMINATION.** During the performance of this contract, the contractor shall not discriminate in employment practices against any employee or applicant for employment because of the employee's race, religion, national origin, ancestry, sex, sexual orientation, age, disability, marital status, domestic partner status or medical condition, in accordance with L.A. Admin. Code Sections 10.8 to 10.13, whose provisions are incorporated herein. All subcontracts awarded under any such contract shall contain a like nondiscrimination provision.
12. **SAFETY APPROVAL.** Articles supplied under this contract will not be accepted unless they comply with current safety regulations of the City Department of Building and Safety, U.L., the Safety Orders of the California Division of Occupation Safety and Health (CalOSHA) and OSHA requirements.
13. **PREVAILING WAGES.** Where labor is required for public work as a part of this contract, pursuant to the provisions of the Labor Code of the State of California, contractor shall pay no less than the general prevailing wages for the area as determined by the Director of the Department of Industrial Relations, State of California. Copy of wage schedule is obtainable from the Office of the Board of Public Works, City Hall, Los Angeles.
14. **CONTRACTOR'S LIABILITY.** The contractor agrees to, at all times, relieve, protect, save harmless, and fully indemnify the City of Los Angeles, its officers, agents and employees from any and all liability whatsoever that may arise or be claimed by reason of any acts of said contractor, contractor's employees and agents, in connection with the work to be performed under the contract.
15. **PATENT RIGHTS.** The person, firm, or corporation, upon whom this order is drawn, does, in case the materials or supplies to be furnished are covered wholly or in part by U.S. Letters Patent, by the acceptance of this order agrees to indemnify and hold the City of Los Angeles harmless from any and all injuries or damage which the City may sustain by reason of the sale to or use by it of such materials or supplies and arising out of the alleged or actual infringement of said letters patent.
16. **LEGAL JUSTIFICATION.** This agreement shall be deemed entered into in Los Angeles, California, and shall be governed and construed in accordance with the laws of the State of California.

THE END

No. 285 Rev. 4/07-116

November 23, 2010
VERSION: 1

HARBOR DEPARTMENT
SPECIFICATION NO. PL1-X11-2010-11

DESCRIPTION: SPORT UTILITY VEHICLE WITH HYBRID DRIVE SYSTEM, FRONT WHEEL DRIVE, 103" WHEELBASE, FORD ESCAPE.

GENERAL: It is the intent of this specification to describe in a general form the requirements of the equipment and options desired. Equipment of equal performance and capability, but differing in detail from the specification may be considered providing it meets the intent of the specifications. When specifications for a particular item(s) are not defined, the manufacturer's standards are satisfactory.

Bidder must indicate with a check-mark, in the spaces provided, after each item, if they COMPLY with the specifications for that item. If they do not comply, each deviation must be described in the space that follows. If insufficient space, indicate "see attached" and describe all deviations on an attachment to the bid. Make sure all deviations are labeled to identify the item for which the deviation is taken. A cover letter must be included indicating that deviations to the specifications are in a separate attachment to the bid. Failure to properly complete this required information may result in bid being rejected as non-responsive.

ITEM REQUESTED: The intent of this specification is to describe in general, a small Hybrid SUV with a 4-cylinder engine, regenerative braking system and continuously variable transmission.	Comply: <input checked="" type="checkbox"/> Deviation:
WHEELBASE: <u>103.1</u> inches (minimum)	Comply: <input checked="" type="checkbox"/> Deviation:
OVERALL LENGTH: <u>174.7</u> inches (minimum)	Comply: <input checked="" type="checkbox"/> Deviation:
ENGINE: 2.5 Liter 4 cylinder gasoline engine with Permanent-Magnet AC-synchronous electric motor Gasoline Motor: 153 SAE net horsepower at 6000 RPM. 136 net lb/ft torque at 4500 RPM, Minimum Electric Motor: 94 SAE horsepower at 5000 RPM.	Comply: <input checked="" type="checkbox"/> Deviation:
COOLING: Heaviest increased capacity system available	Comply: <input checked="" type="checkbox"/> Deviation:
TRANSMISSION: Fully automatic, Electronically Controlled Continuously Variable Transmission	Comply: <input checked="" type="checkbox"/> Deviation:
SUSPENSION: 4 Wheel independent suspension with front wheel drive.	Comply: <input checked="" type="checkbox"/> Deviation:

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HARBOR DEPARTMENT
SPECIFICATION NO. PL1-X11-2010-11

DESCRIPTION: SPORT UTILITY VEHICLE WITH HYBRID DRIVE SYSTEM, FRONT WHEEL DRIVE, 103" WHEELBASE, FORD ESCAPE.

STEERING: Factory electric power assisted rack-and-pinion steering, with tilt steering wheel.

Comply:
Deviation:

BRAKES: Factory power-assisted, 4-wheel anti-lock, front and rear disc brakes.

Comply:
Deviation:

WHEELS AND TIRES: Four 16-inch aluminum wheels, plus one full size spare, all five with 235/70R16 steel belted radial black wall tires.

Comply: ()
Deviation:

Full size spare not available from factory, mini provided. Battery does not allow space for full size spare. If aftermarket desired add \$300.00.

NOTE: Full-size spares are required for all vehicles.

EQUIPMENT:

Comply:
Deviation:

Vehicle shall be equipped with all standard and specified components, as listed in factory data books and brochures. If not listed as standard equipment, the following items shall be furnished and installed:

1. Fresh air heater with integral air conditioning, defroster and variable speed fan.
2. 2 front bucket seats and one three-passenger split bench fold flat seat.
3. Dual electric windshield wipers, with washers, two speed and intermittent wiper system.
4. Power six way drivers seat.
5. Interior: Shall include all cloth upholstery (two each front bucket seats), each color-keyed, seat belts for driver and passenger, auxiliary plug, front floor mat with underlayment, glove box, and front arm rests.
6. Tire pressure monitoring system
7. Airbags; dual stage drivers, single stage passenger, and side curtain for front and rear seats.
8. AM/FM stereo with Bluetooth hands free cell phone operation capacity.

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HARBOR DEPARTMENT
SPECIFICATION NO. PL1-X11-2010-11

DESCRIPTION: SPORT UTILITY VEHICLE WITH HYBRID DRIVE SYSTEM, FRONT WHEEL DRIVE, 103" WHEELBASE, FORD ESCAPE.

- 9. Power windows and power door locks, with 2 keyless remotes.
- 10. Side and rear windows to have manufacturer's tint applied, (Privacy Glass).
- 11. Auto-dim inside rearview mirror and power remote mirrors, right and left side.

COLOR: Vehicles shall be painted White Suede. Trim and upholstery shall be Premium Stone Cloth.

Comply:
Deviation:

GENERAL REQUIREMENTS: Equipment shall be new and unused, current model year. Shall be factory standard in all respects not in conflict with specific requirements.

Comply:
Deviation:

VEHICLE LICENSE/REGISTRATION: The vendor shall make the necessary arrangements to transfer title of the equipment/vehicle and apply for exempt license. The vendor shall provide the following completed documents to the DMV to register vehicle/equipment on behalf of the Harbor Department: Request for Exempt License (Form Reg 5050), and Application for Title or Registration (Form Reg 343). The vendor shall complete the Application for Original Registration" and "Application for New Registration", and submit to the Director of Port Construction and Maintenance for signature; call (310) 732-3560 or 3403 for an appointment. The registered owner shall be shown exactly, as outlined below, on all forms where the registered owner is listed (using abbreviations exactly as shown):

Comply:
Deviation:

HARBOR DEPARTMENT
CITY OF LOS ANGELES
500 Pier A Street
Wilmington Ca 90744

Mailing Address: P.O. Box 786
Wilmington, CA 90748

The vendor shall provide documentation from the

Comply:

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VERSION: 1

HARBOR DEPARTMENT
SPECIFICATION NO. PL1-X11-2010-11

DESCRIPTION: SPORT UTILITY VEHICLE WITH HYBRID DRIVE SYSTEM, FRONT WHEEL DRIVE, 103" WHEELBASE, FORD ESCAPE.

Department of Motor Vehicles, at the time the equipment/vehicle is delivered, as evidence of having applied for registration/license (see sample DMV documents attached). License plates are to be mounted on vehicle(s) when delivered.

Deviation:

WARRANTY: The manufacturer's maximum standard warranty shall apply for not less than 3 years or 36,000 miles, whichever occurs first after acceptance of delivery. Bidders shall submit a copy or full statement of the standard warranty with the bid.

Comply:
Deviation:

EXTENDED WARRANTY: Bid Extended Warranty separate: 5-Year/75,000-Mile "Power Train Only" extended warranty requested.

Comply:
Deviation:

SPECIAL REQUIREMENTS:

1. Exterior Noise shall comply with California Vehicle Code Noise Standards, Section 27160.
2. Exhaust smoke shall meet Los Angeles County Rules No.'s 401 and 402 for engine provided.
3. Emissions Standards: Vehicles not meeting the State of California Assembly Line Emissions Standards WILL NOT BE ACCEPTED.

Comply:
Deviation:

MANUAL PARTS BOOKS AND CERTIFICATES:

The following are required to be provided at the time the vehicle is delivered and all costs should be included in the bid price.

1. Two (2) complete and accurate engine technical service manuals for each complete order (on CDROM Disk if available).
2. Two (2) complete and accurate body, chassis, and electrical technical service manuals for each complete order (on CDROM Disk if available).
3. Two (2) complete and accurate parts manuals for each complete order (on CDROM Disk if available).

Comply:
Deviation:

November 23, 2010

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HARBOR DEPARTMENT
SPECIFICATION NO. PL1-X11-2010-11

DESCRIPTION: SPORT UTILITY VEHICLE WITH HYBRID DRIVE SYSTEM, FRONT WHEEL DRIVE, 103" WHEELBASE, FORD ESCAPE.

4. Six (6) complete sets of keys

INSPECTION: The vendor shall notify the Mechanical Repair General Supervisor, Equipment Repair Section, Construction and Maintenance Division, Harbor Department, City of Los Angeles, at (310) 732-3560, not less than five (5) days in advance, that the equipment is ready for the following inspections:

Comply:
Deviation:

1. For local vendors, the pre-delivery inspection of the completed equipment shall be at the dealer's location.
2. For vendors located outside of a 90-mile radius, the pre-delivery inspection shall be done at the Harbor Department's Berth 161 location. If discrepancies are found, the vendor will be responsible for all transportation costs for the return of the item back to the vendor's location for resolution.
3. Final inspection at the point of delivery.

DELIVERY: Requested ASAP, but not later than March 31, 2011. Equipment to be delivered to the Harbor Department, Construction and Maintenance Division, 500 Pier "A" Street, Berth 161, Wilmington, California 90744.

Comply:
Deviation:

State best delivery: 60-180 days from receipt of order.

FINAL NOTES:

Comply:
Deviation:

1. The Harbor Department is exempt from payment of Federal Excise Taxes and will furnish vendor with tax exemption certification upon request.
2. Vendor to indicate:
 Contact Person: Scott Pearson
 Phone: 949-488-0338
 FAX: 949-515-1325

3. Please refer to attached sample DMV documents for additional assistance in completing the registration process.

Comply:
Deviation:

November 23, 2010

VERSION: 1

HARBOR DEPARTMENT
SPECIFICATION NO. PL1-X11-2010-11

DESCRIPTION: SPORT UTILITY VEHICLE WITH HYBRID DRIVE SYSTEM, FRONT WHEEL DRIVE, 103" WHEELBASE, FORD ESCAPE.

4. Dealer to present transfer papers at the Construction and Maintenance Division, Administrative Office, Berth 161, 500 Pier "A" Street, Wilmington, CA 90744, to obtain signature authorizing transfer of vehicles(s) prior to processing to the Department of Motor Vehicles.

SUBMITTED BY: Theodore Robins Ford

2060 Harbor Blvd

(NAME, PHONE) Costa Mesa Ca 92627

Scott Pearson

949-488-0338

Signature



949-515-1325

Attachment: Sample DMV forms



February 2, 2011

Michelle Johnson
Port of Los Angeles

Michelle,

We do not use a corporate seal.

Sent Via Email,

Scott Pearson
Government Sales Manager
(949) 200-7782 Phone
(949) 209-8947 Fax
scott@fordgov.com

2060 Harbor Blvd. Costa Mesa, CA 92627
949-200-7782 Fax 949-515-1325
Greg Place (gplace@robinsford.com) & Cliff Rice (crice@robinsford.com)

Division	Fac #	Year	Make	Model	Description
C.F.O	251-13	2009	Honda	Civic GX	4 Door Compact
Cabrillo Beach	278-53	2009	GMC	3500	pickup
City Attorney	264-66	2004	Ford	Crown Vic.	4 Door Full Size Sedan
Com.Relations	278-10	2009	Chevrolet	Tahoe	Full Size Hybrid
Construction	251-10	2007	Chevrolet	Trail Blazer	4 Door Mid Size Suv
Construction	253-70	2001	Honda	Civic GX	4 Door Compact
Construction	253-75	2001	Honda	Civic GX	4 Door Compact
Construction	253-82	2003	Chevrolet	SUBURBAN	Full Size Suv 2500 4x4
Construction	283-82	2000	Ford	Explorer	Mid Size Suv 4x4
Contracts & Purchasing	253-74	2001	Honda	Civic GX	4 Door Compact
Contracts & Purchasing	264-50	2003	Ford	F250	pickup
Contracts & Purchasing	268-64	2007	Ford	Escape	Compact SUV
Contracts & Purchasing	278-20	2008	Ford	E350	van
Envir/Risk	251-04	2006	Ford	Crown Vic.	4 Door Full Size Sedan
Graphics	268-54	2008	Ford	E 350	Cargo Van W/liftgate
HAB Pool	251-18	2009	Ford	E 350	Full Size Van 12 pass
HAB Pool	251-19	2009	Ford	E 350	Full Size Van 12 pass
HAB Pool	251-20	2009	Ford	E 350	Full Size Van 12 pass
HAB Pool	253-50	1998	Honda	Civic GX	4 Door Compact
HAB Pool	253-54	1999	Honda	Civic GX	4 Door Compact
HAB Pool	253-55	1999	Honda	Civic GX	4 Door Compact
HAB Pool	253-57	1999	Honda	Civic GX	4 Door Compact
HAB Pool	253-58	1999	Honda	Civic GX	4 Door Compact
HAB Pool	253-67	2001	Honda	Civic GX	4 Door Compact
HAB Pool	253-69	2001	Honda	Civic GX	4 Door Compact
HAB Pool	253-81	2002	Honda	Civic GX	4 Door Compact
HAB Pool	253-89	2003	Honda	Civic GX	4 Door Compact
HAB Pool	253-90	2004	Honda	Civic GX	4 Door Compact
HAB Pool	253-93	2004	Honda	Civic GX	4 Door Compact
HAB Pool	274-01	2010	Ford	Escape	temp rental
HAB Pool	274-02	2010	Dodge	Journey	temp rental
HAB Pool	274-03	2010	Hyundai	Santa Fe	temp rental
HAB Pool	274-04	2010	Ford	Escape	temp rental
HAB Pool (Exec)	253-59	1999	Chevrolet	Suburban	Full Size Suv 2500 4x4
HAB Pool (Security)	253-51	1999	Honda	Civic GX	4 Door Compact
HAB Pool (Security)	253-52	1999	Honda	Civic GX	4 Door Compact
HR (Central Files)	251-12	2007	Chevrolet	Silverado	Full Size Truck 2500HD
HR (Mail Room)	253-91	2004	Honda	Civic GX	4 Door Compact
HR (Mail Room)	253-94	2004	Chevrolet	Astro	Mid Size Van 8 Pass.
Port Pilot	278-02	2008	Toyota	Highlander	SUV
Port Pilot	278-04	2008	Toyota	Highlander	SUV
Survey	264-22	2000	Ford	E 350	Full Size Van
Survey	268-84	2008	Ford	E 350	Full Size Van
Survey	268-85	2008	Ford	E 350	Full Size Van
Survey	268-86	2008	Ford	E 350	Full Size Van
Survey	268-87	2008	Ford	E 350	Full Size Van
Test Lab	283-88	2004	Ford	F150	pickup
Van Pool (C&M)	253-95	2004	Ford	E350	Full Size Van 12 pass
Van Pool (HAB)	251-21	2009	Ford	E 350	Full Size Van 12 pass
Wharfingers	251-14	2009	Honda	Civic GX	4 Door Compact
Wharfingers	251-15	2009	Honda	Civic	4 Door Compact
Wharfingers	251-16	2009	Honda	Civic GX	4 Door Compact
Wharfingers	251-17	2009	Honda	Civic GX	4 Door Compact
Wharfingers	253-56	1999	Honda	Civic GX	4 Door Compact

Harbor Department
Pool and Staff Vehicles

Transmittal No. 3

Wharfingers	253-62	2000	Honda	Civic GX	4 Door Compact
Wharfingers	253-71	2002	Honda	Civic GX	4 Door Compact
Wharfingers	253-73	2001	Honda	Civic GX	4 Door Compact
Wharfingers	253-76	2001	Honda	Civic GX	4 Door Compact
Wharfingers	278-03	2009	Toyota	Highlander	SUV
C&M Pool	253-53	1999	Honda	Civic	sedan
C&M Pool	253-68	2001	Honda	Civic	sedan
C&M Pool	268-98	2008	Toyota	Highlander	SUV
Port Police - Staff	253-45	1998	Honda	Civic	Sedan
Port Police - Staff	253-46	1998	Honda	Civic	Sedan
Port Police - Staff	253-47	1998	Honda	Civic	Sedan
Port Police - Staff	253-49	1998	Honda	Civic	Sedan
Port Police - Staff	271-54	2008	Toyota	Highlander	SUV
Port Police - Staff	271-55	2008	Toyota	Highlander	SUV

Highlighted vehicles will be replaced

Note: Toyota RAV 4s have already been returned. Four temporary rentals to be replaced (274-01 thru 274-04).