



KONGSBERG

## SOLE SOURCE JUSTIFICATION LETTER

**Date: 04 March 2026**

### **To Whom It May Concern,**

This letter serves as formal declaration that Kongsberg Norcontrol AS is the sole source provider for the services described below and that no other vendor is authorized or technically capable of providing equivalent support.

### **Supplier Information**

Supplier Name: Kongsberg Norcontrol AS  
Company Address Nedre vei 8, Bygg 24, 3183 Horten Norway  
Authorized Representative: Per Tankred Nilsen  
Title: Sales Manager  
Email: per.tankred.nilsen@knc.kongsberg.com  
Phone: +47-90037790

### **Customer Organizations**

The services are provided under agreement with:

- Marine Exchange Southern California
- Jacobsen Pilot Service
- Los Angeles Pilots

(collectively referred to as **"CUSTOMERS"** in Managed Service contract)

### **Product and Service Description**

Managed Services for the Kongsberg Vessel Traffic Services (VTS) System installed in San Pedro, California, supporting maritime traffic operations for:

- Port of Los Angeles
- Port of Long Beach

The services include operational support, system maintenance, software updates, technical assistance, and lifecycle management as defined in:

- **Managed Service Contract No.: 1004576-G-01**
  - **Contract Effective Date: 1<sup>st</sup> of April 2026**
  - **Contract Period: 3-YEARS**

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KONGSBERG NORCONTROL AS

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<https://kongsberg.com/norcontrol>

**Transmittal 2**



### **Sole Source Justification**

Kongsberg Norcontrol AS is the Original Equipment Manufacturer (OEM), system designer, intellectual property owner, and exclusive service provider for the Kongsberg VTS system referenced above.

The requirement for sole-source procurement is based on the following factors:

### **Proprietary Technology**

The VTS system consists of proprietary hardware, software, and integrated subsystems developed exclusively by Kongsberg Norcontrol AS. All system specific source code, engineering documentation, configuration tools, and system architecture are owned and controlled solely by Kongsberg Norcontrol AS.

### **Exclusive Technical Authority**

Only Kongsberg Norcontrol AS possesses:

- Certified engineering knowledge of the system architecture
- Authorized access to software source code and firmware
- Manufacturer-approved maintenance procedures
- Security patching authority and system certification capability
- No third-party organization is licensed or authorized to access or modify these components.

### **System Integrity and Operational Safety**

The VTS system is a mission-critical maritime safety system supporting vessel traffic coordination within one of the world's busiest port complexes.

Use of an unauthorized service provider would introduce significant risks, including:

- Loss of system certification and compliance
- Operational disruption affecting vessel traffic safety
- Cybersecurity vulnerabilities
- Invalidated warranties and support obligations
- Increased risk to port operations and maritime navigation safety

### **Compatibility and Continuity Requirements**

Only Kongsberg Norcontrol AS can guarantee:

- Service compatibility with existing installed infrastructure
- Approved software updates and lifecycle support
- Compliance with applicable maritime operational standards



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**Absence of Competition**

No other manufacturer, distributor, or service organization is authorized to provide equivalent managed services for the Kongsberg VTS system.

**Certification Statement**

Kongsberg Norcontrol AS hereby certifies that it is the only qualified and authorized source capable of providing the managed services described herein.

**Authorized Signature**

**Per Tankred Nilsen**

Sales Manager

Kongsberg Norcontrol AS