

RESOLUTION NO. \_\_\_\_\_

WHEREAS, the Los Angeles City Harbor Department (Harbor Department) is one of 22 City departments and bureaus participating in the Enterprise License Agreement (ELA) No. \_\_\_\_\_ with Environmental Systems Research Institute, Inc. (ESRI) for geographic information system (GIS) software and cloud-based solutions; and

WHEREAS, the Harbor Department uses ESRI GIS software to view and analyze data regarding Harbor Department assets and facilities from a geographic perspective; and

WHEREAS, the Los Angeles City Public Works, Bureau of Engineering (BOE) is designated the Contract Administrator for this City-wide contract with ESRI and negotiated the recent ELA for the period of three years beginning July 1, 2025 through September 30, 2028; and

WHEREAS, in a meeting in October 2025, the BOE will move Los Angeles City Council to adopt a motion authorizing BOE to act on behalf of the City and make three annual payments to ESRI in the amount of \$4,420,833.00, for a maximum of \$13,262,499.00, as set forth in Exhibit A; and

WHEREAS, the BOE requests annual payments from the various participating City departments of their respective shares of Agreement fees, with the Harbor Department's annual share listed as \$69,513.00, as set forth in Exhibit B; and

WHEREAS, the Harbor Department, as a participating department under the Agreement and as requested in the Council motion mentioned above, will make three annual payments of \$69,513.00 to BOE for the next three years of the ELA for a total not-to-exceed amount of \$208,539.00, with the payments to be paid based upon approval of this Resolution by the Board of Harbor Commissioners (Board); and

WHEREAS, the Board now desires to authorize the Harbor Department's participation in the three-year Agreement and associated payments to BOE to be made from the Harbor Fund;

NOW, THEREFORE, BE IT RESOLVED that Board hereby approves the Harbor Department's participation in the Agreement and proposed payments to BOE of the Harbor Department's annual share of \$69,513.00 for the next three years, for a total not-to-exceed amount of \$208,539.00.

BE IT FURTHER RESOLVED that the Director of Accounting of the Harbor Department is authorized and directed to draw demands on the Harbor Revenue Fund in payment of the Harbor Department's obligations arising under the Agreement.

BE IT FURTHER RESOLVED, that the Executive Director, or such person as the Executive Director shall designate in writing, and the Secretary of the Board are hereby authorized and directed to execute and attest any documentation necessary to process the payments approved by this Resolution for and on behalf of the Harbor Department.

*(Signature page follows)*

I HEREBY CERTIFY that the foregoing Resolution was adopted by the Board of Harbor Commissioners of the City of Los Angeles at its meeting held

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AMBER M. KLESGES  
Commission Secretary

APPROVED AS TO FORM AND LEGALITY

9 - 25, 2025  
HYDEE FELDSTEIN SOTO, City Attorney  
Steven Y. Otera, General Counsel

By:   
MINAH PARK, Deputy

**EXHIBIT A**



September 8, 2025

Kirk Bishop  
City of Los Angeles  
201 N. Figueroa St. Suite 1150  
Los Angeles, CA 90012

Dear Kirk:

As a follow-up to our meetings regarding the Enterprise Agreement renewal for the City of Los Angeles I am providing proposed pricing and product rights below.

The Esri Enterprise Agreement (EA) will remain in effect for three (3) years and grant the City of Los Angeles access to the Esri products listed below.

Maintenance on all listed software, including maintenance on listed software deployed prior to the Agreement, is included for the term of the EA. This Agreement also includes Licenses that are Annual and will expire at the end of the Agreement.

The Agreement will be effective on July 1st, 2025 and expire on September 30, 2028 and requires a firm three-year and three-month commitment. This shifts the EA anniversary date to October 1 to align with the City of Los Angeles' fiscal year. The cost of the additional three-months is included in the EA fee.

Although your organization has already deployed a considerable amount of Esri technology, our experience with similar customers indicates there is significant potential to apply GIS in many additional areas within your organization. For these reasons, we believe your organization will greatly benefit from an Enterprise Agreement. An EA offers numerous benefits including:

- A lower cost per unit for licensed software
- Substantially reduced administrative and procurement expenses
- Maintenance on all Esri software identified in this proposal and deployed within the organization
- Complete flexibility to deploy software products when and where needed

Proposed payment terms for the EA, developed to reflect your organization's anticipated deployment schedule, are as follows:

	Year 1 7/1/-2025 – 9/30/2026	Year 2 10/1/2026 – 9/30/2027	Year 3 10/1/2027 – 9/30/2028	Total
Annual EA Fee	\$4,420,833	\$4,420,833	\$4,420,833	<b>\$13,262,499</b>

## EXHIBIT A

Esri products and services to which the City of Los Angeles will have deployment rights during the term of this agreement include:

### EA Products— Esri Flex (formerly Uncapped) \*

<b>Product – Perpetual</b>	<b>Total</b>
ArcGIS Enterprise: ArcGIS Enterprise (Advanced and Standard)	Esri Flex
ArcGIS Enterprise Extensions: ArcGIS 3D Analyst, ArcGIS Data Reviewer, ArcGIS Geostatistical Analyst, ArcGIS Network Analyst, ArcGIS Schematics, and ArcGIS Spatial Analyst	Esri Flex
ArcGIS GIS Server: Advanced, Standard, Basic	Esri Flex
ArcGIS Enterprise Additional Capability Servers: ArcGIS Image Server, ArcGIS GeoEvent Server	Esri Flex
ArcGIS Monitor	Esri Flex
ArcGIS Runtime Advanced	Esri Flex
ArcGIS Runtime Analysis Extension	Esri Flex

<b>Product – Subscription</b>	<b>Total</b>
ArcGIS Online Viewer User Type Annual Subscription	Esri Flex
ArcGIS Online Contributor (formerly Editor) User Type Annual Subscription	Esri Flex
ArcGIS Online Mobile Worker User Type Annual Subscription	Esri Flex
ArcGIS Online Creator User Type Annual Subscription	Esri Flex
ArcGIS Online Professional (formerly Standard) User Type Annual Subscription	Esri Flex
ArcGIS Online Professional Plus (formerly Advanced) User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Contributor (formerly Editor) User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Mobile Worker User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Creator User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Professional (formerly Standard) User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Professional Plus (formerly Advanced) User Type Annual Subscription	Esri Flex

\*Esri Flex (formerly Uncapped) provides the right to Deploy quantities as needed throughout the term of the Agreement.

The Enterprise Agreement also includes:

### EA Products—Capped Quantities

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<b>ArcGIS Desktop Perpetual Products</b>	<b>SU/CU</b>	<b>Rolled-In Qty. (if applicable)</b>	<b>Qty. to Be Deployed</b>	<b>Total</b>
ArcGIS Desktop: Advanced	SU	40	0	40
ArcGIS Desktop: Advanced	CU	213	0	213
ArcGIS Desktop: Standard	SU	15	0	15
ArcGIS Desktop: Standard	CU	22	0	22
ArcGIS Desktop: Basic	SU	194	0	194
ArcGIS Desktop: Basic	CU	36	0	36
ArcGIS Desktop Extensions: ArcGIS 3D Analyst	SU	3	0	3
ArcGIS Desktop Extensions: ArcGIS 3D Analyst	CU	21	0	21
ArcGIS Desktop Extensions: ArcGIS Data Reviewer	SU	1	0	1
ArcGIS Desktop Extensions: ArcGIS Data Reviewer	CU	5	0	5
ArcGIS Desktop Extensions: ArcGIS Geostatistical	SU	2	0	2
ArcGIS Desktop Extensions: ArcGIS Geostatistical	CU	6	0	6
ArcGIS Desktop Extensions: ArcGIS Network Analyst	SU	16	0	16
ArcGIS Desktop Extensions: ArcGIS Network Analyst	CU	36	0	36
ArcGIS Desktop Extensions: ArcGIS Publisher	SU	4	0	4
ArcGIS Desktop Extensions: ArcGIS Publisher	CU	6	0	6
ArcGIS Desktop Extensions: ArcGIS Aviation Airports	SU	1	0	1
ArcGIS Desktop Extensions: ArcGIS Spatial Analyst	SU	105	0	105
ArcGIS Desktop Extensions: ArcGIS Spatial Analyst	CU	42	0	42
ArcGIS Desktop Extensions: ArcGIS Workflow Manager	SU	1	0	1
ArcGIS Desktop Extensions: ArcGIS Workflow Manager	CU	22	0	22
ArcGIS Desktop Extensions: ArcGIS Data Interoperability	CU	4	0	4
ArcGIS Desktop Extensions: ArcGIS Schematics	CU	4	0	4
ArcGIS Desktop Mapping and Charting Solutions: Esri Production Mapping for Desktop	CU	1	0	1

<b>Perpetual Products</b>	<b>Rolled-In Qty. (if applicable)</b>	<b>Qty. to Be Deployed</b>	<b>Total</b>
ArcGIS Notebook Server Advanced Up to Four Cores Perpetual License	2	2	4
ArcGIS Notebook Server Advanced Up to Four Cores Staging Server Perpetual License	1	0	1
ArcGIS Workflow Manager Server Standard Up to Four Cores Perpetual License	0	2	2

<b>Annual Subscription Products</b>	<b>Term 1</b>	<b>Term 2</b>	<b>Term 3</b>
ArcGIS Drone2Map Advanced for ArcGIS Online Annual Subscription	3	3	3
ArcGIS Business Analyst Pro for ArcGIS Enterprise with US State Data Bundle Annual Subscription	1	1	1

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ArcGIS Business Analyst Pro for ArcGIS Enterprise with US State Data Bundle and MPI Data Annual Subscription	1	1	1
ArcGIS Advanced Editing User Type Extension for ArcGIS Enterprise Annual Subscription	16	16	16
ArcGIS Developer Bundle Annual Subscription	4	4	4
ArcGIS Hub Premium Unlimited ArcGIS Online Community Population > 1M Annual Subscription	1	1	1
ArcGIS Velocity Standard US Region Annual Subscription	3	3	3
ArcGIS Indoors Maps for ArcGIS Online Annual Subscription*	1	1	1
ArcGIS Indoors Spaces for ArcGIS Online Annual Subscription*	1	1	1
StreetMap Premium (for ArcGIS Pro Online Map Display + Geocoding USA State Annual Subscription)	8	8	8
StreetMap Premium (Enterprise Map Display + Geocoding USA State Up to Four Cores Annual Subscription)	3	3	3

\*Annual Subscription purchased with term of 2/15/25 – 2/14/26 for Department of Water and Power included in EA.

<b>ArcGIS Online User Type Products</b>	<b>Term 1</b>	<b>Term 2</b>	<b>Term 3</b>
<b>ArcGIS Online (25 Organizational Subscriptions)</b>	<i>(total number of Users per Term)</i>		
ArcGIS Online Mobile Worker User Type Annual Subscription (Public Safety Continually Staffed) (250 credits per user)	730	730	730
ArcGIS Online Mobile Worker User Type Annual Subscription (Emergency Use 90-Days Max) (250 credits per user)	500	500	500
ArcGIS Online Creator User Type Annual Subscription (for use with LA GeoHub Only) (250,000 total annual credits allocated to these user types)	668	668	668
Additional Service Credits – Block of 1,000	299	299	299
ArcGIS Online Service Credits (based on user types listed under Esri Flex)	313,500	313,500	313,500
<b>ArcGIS Pro Extensions for ArcGIS Online</b>	<i>(number of Users per Term)</i>		
ArcGIS 3D Analyst for ArcGIS Pro (Add-on App) for ArcGIS Online Creator or GIS Professional User Type Annual Subscription	3	3	3
ArcGIS Data Reviewer for ArcGIS Pro (Add-on App) for ArcGIS Online Creator or GIS Professional User Type Annual Subscription	5	5	5
ArcGIS Geostatistical Analyst for ArcGIS Pro (Add-on App) for ArcGIS Online Creator or GIS Professional User Type Annual Subscription	6	6	6

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ArcGIS Network Analyst for ArcGIS Pro (Add-on App) for ArcGIS Online Creator or GIS Professional User Type Annual Subscription	7	7	7
ArcGIS Publisher for ArcGIS Pro (Add-on App) for ArcGIS Online Creator or GIS Professional User Type Annual Subscription	1	1	1
ArcGIS Spatial Analyst for ArcGIS Pro (Add-on App) for ArcGIS Online Creator or GIS Professional User Type Annual Subscription	106	106	106
ArcGIS Workflow Manager for ArcGIS Pro (Add-on App) for ArcGIS Online Creator or GIS Professional User Type Annual Subscription	2	2	2
ArcGIS Data Interoperability for ArcGIS Pro (Add-on App) for ArcGIS Online Creator or GIS Professional User Type Annual Subscription	6	6	6
ArcGIS Image Analyst for ArcGIS Pro (Add-on App) for ArcGIS Online Creator or GIS Professional User Type Annual Subscription	2	2	2
ArcGIS Aviation Airports for ArcGIS Pro (Add-on App) for ArcGIS Online Creator or GIS Professional User Type Annual Subscription	1	1	1

<b>ArcGIS Enterprise User Type Products</b>	<b>Term 1</b>	<b>Term 2</b>	<b>Term 3</b>
<b>ArcGIS Enterprise</b>	<i>(number of Users per Term)</i>		
ArcGIS Enterprise Mobile Worker User Type Annual Subscription (Public Safety Continually Staffed)	3,110	3,110	3,110
ArcGIS Enterprise Creator User Type Annual Subscription (Public Safety Continually Staffed)	2,015	2,015	2,015
<b>ArcGIS Pro Extensions for ArcGIS Enterprise</b>	<i>(number of Users per Term)</i>		
ArcGIS 3D Analyst for ArcGIS Pro (Add-on App) for ArcGIS Enterprise Creator or GIS Professional User Type Annual Subscription	5	5	5
ArcGIS Data Reviewer for ArcGIS Pro (Add-on App) for ArcGIS Enterprise Creator or GIS Professional User Type Annual Subscription	10	10	10
ArcGIS Geostatistical Analyst for ArcGIS Pro (Add-on App) for ArcGIS Enterprise Creator or GIS Professional User Type Annual Subscription	3	3	3
ArcGIS Network Analyst for ArcGIS Pro (Add-on App) for ArcGIS Enterprise Creator or GIS Professional User Type Annual Subscription	9	9	9
ArcGIS Publisher for ArcGIS Pro (Add-on App) for ArcGIS Enterprise Creator or GIS Professional User Type Annual Subscription	2	2	2
ArcGIS Spatial Analyst for ArcGIS Pro (Add-on App) for ArcGIS Enterprise Creator or GIS Professional User Type Annual Subscription	27	27	27

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ArcGIS Image Analyst for ArcGIS Pro (Add-on App) for ArcGIS Enterprise Creator or GIS Professional User Type Annual Subscription	10	10	10
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The EA also includes the following additional components:

<b>Additional Benefits</b>	<b>Quantity</b>
Esri International User Conference Registrations	100
Back-Up Media	2
Authorized Tier-Two Standard Support Callers	75

Esri and the City of Los Angeles have a long and rich history of working together. I appreciate the opportunity to present you with this proposal, as I believe it will greatly benefit your organization. Thank you very much for your consideration.

Best regards,

Christopher Helm  
Esri Account Manager

## EXHIBIT B

**City of Los Angeles - ESRI EA Software Licenses for Renewal 25-28**

Version 8 - Final Version

Final Contract Cost

9/11/2025

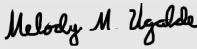

**Yearly Contract Cost: \$4,420,833.00**

**Summary - Department Yearly Cost for 25-28 Contract**

Dept	22-25 Contract Yearly Cost	25-28 Contract Yearly Cost without one month extension	One Month extension cost	25-28 Contract Yearly Total cost for Dept	Dept percentage of yearly total contract cost
BOE	\$236,162.00	\$296,210.00	\$19,680.00	\$315,890.00	7.15%
BOS	\$296,570.00	\$345,455.00	\$24,714.00	\$370,169.00	8.37%
BSL	\$44,697.00	\$117,050.00	\$3,725.00	\$120,775.00	2.73%
CAO	\$0.00	\$5,810.00	\$0.00	\$5,810.00	0.13%
CLK	\$16,926.00	\$17,400.00	\$1,410.00	\$18,810.00	0.43%
DBS	\$35,567.00	\$125,840.00	\$2,964.00	\$128,804.00	2.91%
DCA	\$12,790.00	\$12,200.00	\$1,066.00	\$13,266.00	0.30%
DCP	\$204,615.00	\$218,350.00	\$17,051.00	\$235,401.00	5.32%
DWP	\$806,374.00	\$2,053,928.00	\$67,198.00	\$2,121,127.00	47.98%
EMD	\$7,747.00	\$20,260.00	\$646.00	\$20,906.00	0.47%
EWDD	\$5,333.00	\$5,375.00	\$444.00	\$5,819.00	0.13%
Finance	\$8,963.00	\$14,700.00	\$747.00	\$15,447.00	0.35%
GSD	\$10,261.00	\$13,650.00	\$855.00	\$14,505.00	0.33%
LADOT	\$193,301.00	\$160,925.00	\$16,108.00	\$177,033.00	4.00%
LAFD	\$153,692.00	\$131,350.00	\$12,808.00	\$144,158.00	3.26%
LAHD	\$46,726.00	\$53,700.00	\$3,894.00	\$57,594.00	1.30%
LAPD	\$160,945.00	\$225,150.00	\$13,412.00	\$238,562.00	5.40%
LAWA	\$172,262.00	\$157,000.00	\$14,355.00	\$171,355.00	3.88%
Mayor	\$15,013.00	\$11,300.00	\$1,251.00	\$12,551.00	0.28%
POLA	\$73,957.00	\$63,350.00	\$6,163.00	\$69,513.00	1.57%
RAP	\$37,388.00	\$48,275.00	\$3,116.00	\$51,391.00	1.16%
StreetsLA	\$100,224.00	\$103,595.00	\$8,352.00	\$111,947.00	2.53%
<b>Total</b>	<b>\$2,639,513.00</b>	<b>\$4,200,873.00</b>	<b>\$219,959.00</b>	<b>\$4,420,833.00</b>	

**Date:** September 23, 2025

**Contractor/Vendor Name:** Environmental Systems Research Institute, Inc. (ESRI)

Account#	<u>571007</u>	Project#	<u>65000024</u>
Division#	<u>50010</u>	Task#	<u>1</u>
Budget FY:		Amount:	
2025/26		\$69,513	
2026/27		\$69,513	
2027/28		\$69,513	
	TOTAL:	\$208,539	
<u>For Acct/Budget Div. Use Only</u>			
Verified By:		Melody Ugalde 2025.09.23 12:52:50 -07'00'	
Verified Funds Available:		Digitally signed by Frank Liu Date: 2025.09.23 15:23:17 -07'00'	
Date Approved:	<u>9/23/25</u>		