



**THE PORT  
OF LOS ANGELES**

Executive Director's  
Report to the  
Board of Harbor Commissioners

**DATE: OCTOBER 30, 2013**

**FROM: PORT POLICE**

**SUBJECT: RESOLUTION NO. \_\_\_\_\_ - AWARD OF CONTRACT NOS. 39685  
AND 39686 FOR PURCHASE OF POLICE PATROL VESSELS TO  
REPLACE AND MAINTAIN WATERBORNE RESPONSE  
CAPABILITIES**

**SUMMARY:**

Staff requests approval of Contract Nos. 39685 and 39686 to SAFE Boats International of Port Orchard, Washington, for the purchase of two 29-foot and two 33-foot Port Police patrol vessels.

On April 18, 2013, the Board of Harbor Commissioners' (Board) authorized the purchase of four Los Angeles Port Police Marine Unit Vessel Replacements under a Cooperative Agreement with the United States Department of Homeland Security (DHS), Federal Emergency Management Agency (FEMA) through the Fiscal Year (FY) 2012 Port Security Grant Program (PSGP). This project will be accomplished utilizing two awards of contract. Three vessels will replace existing vessels that have reached the end of their service life and will be salvaged. The fourth vessel will be used to augment fleet rotation for regular vessel maintenance.

The vessels are being purchased through the Federal General Services Administration (GSA) program at the Federal government's guaranteed lowest price. The contract total for four vessels is \$2,225,203. Funds have been authorized in the Port Police Capital Budget, and the equipment is eligible for reimbursement under the DHS FEMA FY 2012 PSGP with a required 25 percent cost share to be funded by the Harbor Department. The grant is for a two-year period ending August 31, 2014.

The cost of each 33-foot vessel is \$578,969, for a total of \$1,157,938; the total Port reimbursement for the two vessels is \$868,454. The cost of each 29-foot vessel is \$533,633, for a total of \$1,067,265; total Port reimbursement for the two vessels is \$800,449. By purchasing vessels with a consistent manufacturer platform, data from the Construction and Maintenance Division indicates a maintenance savings of \$20,000 per vessel annually for the first five years, decreasing to \$10,000 per vessel each year thereafter, for a total ten year maintenance savings of \$600,000 for all four vessels.

SUBJECT: RESOLUTION NO. \_\_\_\_\_ - AWARD OF CONTRACT NOS. 39685 AND 39686 FOR PURCHASE OF REPLACEMENT POLICE PATROL VESSELS

**RECOMMENDATIONS:**

It is recommended the Board of Harbor Commissioners:

1. Award and approve Contract No. 39685 to SAFE Boats International of Port Orchard, Washington, for the purchase of two 33-foot police patrol vessels and trailers in the amount of \$1,157,938, including tax and delivery;
2. Award and approve Contract No. 39686 to SAFE Boats International of Port Orchard, Washington, for the purchase of two 29-foot police patrol vessels and trailers in the amount of \$1,067,265, including tax and delivery;
3. Authorize the Executive Director to execute and the Board Secretary to attest to the two Contracts for and on behalf of the Board; and
4. Adopt Resolution No. \_\_\_\_\_.

**DISCUSSION:**

Background/Context – On April 18, 2013, the Board approved a Cooperative Agreement with DHS FEMA for reimbursement of funds from the FY 2012 PSGP. One of the projects approved for reimbursement, subsequent to expenditure by the Harbor Department, is four Los Angeles Port Police Marine Unit Vessel Replacements (up to \$2,500,000) which will allow the Harbor Department to balance sustaining frontline operational capacity and maintaining our joint homeland security protection efforts. The grant is for a two-year period ending August 31, 2014. This project will be accomplished utilizing two awards of contract.

SAFE Boat is the primary platform used by Port Police within its maritime patrol fleet. Purchasing the same make and model of vessels brings consistency and is imperative to the standardization of appearance, officer safety, service, and maintenance costs. The full cabin design provides inclement weather protection, allowing year-round operation. Police patrol vessels are deployed 24 hours a day, 365 days a year, which accelerates both the maintenance cycle and the wear and tear on each vessel. The acquisition of replacement SAFE Boats maintains the standardization of our patrol vessel fleet and allows for maximum maintenance efficiency.

The vessels will enhance a fleet that continues to provide patrol and response capabilities for the marinas, critical infrastructure sites, cruise terminal passenger docks, vessel escorts of cruise ships (protecting approximately one million cruise passengers annually) and other high interest vessels. Finally, SAFE Boats are a common platform shared with the United States Coast Guard thus allowing for interoperability between the two organizations both during training and emergency operations.

**SUBJECT: RESOLUTION NO. \_\_\_\_\_ - AWARD OF CONTRACT NOS. 39685 AND 39686 FOR PURCHASE OF REPLACEMENT POLICE PATROL VESSELS**

The cost of each 33-foot vessel is \$578,969, for a total of \$1,157,938; the total Port reimbursement for the two vessels is \$868,454. The cost of each 29-foot vessel is \$533,633, for a total of \$1,067,265; total Port reimbursement for the two vessels is \$800,449. By purchasing vessels with consistent manufacturer platform, data from the Construction and Maintenance Division indicates a maintenance savings of \$20,000 per vessel annually for the first five years, decreasing to \$10,000 per vessel each year thereafter, for a total ten year maintenance savings of \$600,000 for all four vessels.

Selection Process – Port Police submitted Requisition No. Z-14-013 to the Contracts and Purchasing Division (CPD) on July 30, 2013 for the purchase of two 33-foot patrol vessels (Transmittal 3). CPD received bids from two vendors – SAFE Boats International and Gravois Aluminum Boats, which were opened on September 23, 2013. Although Gravois Aluminum Boats submitted the lowest bid for the 33-foot vessels by \$70,424, their product did not meet all the required specifications as seen in Transmittal 2. Specifically, it lacked the requested performance wings below the collars on each vessel. This important component impacts the handling and maneuvering of the vessels, and does not provide a redundant level of buoyancy in the event of a catastrophic structural failure. Based on the findings, Port Police is requesting the contract be awarded to SAFE Boats International which will provide maximum consistency with the current work platform.

Port Police submitted Requisition No. Z-14-014 to the Contracts and Purchasing Division (CPD) on August 2, 2013 for the purchase of two 29-foot police patrol vessels (Transmittal 6). CPD received bids from two vendors – SAFE Boats International and Gravois Aluminum Boats, which were opened on September 23, 2013. SAFE Boats International was determined to be the lowest responsive, responsible bidder as seen in Transmittal 5.

Once the new vessels are received, the older vessels that have completed their lifecycle and are scheduled for replacement will be removed from service and placed into the Harbor Department's salvage program.

The bids for this equipment were placed in accordance with Federal GSA Contract #GS-07F-0038H, as permitted by City of Los Angeles Charter Section 371(e)(8). SAFE Boats International participates in this program and the vessels are offered to the Harbor Department at the Federal government's guaranteed lowest price. The vendor will build the vessels based on specifications contained in Formal Bid Request Nos. F-842 and F-843 (Transmittals 1 and 4), and will provide operational training for Port Police staff upon delivery. In addition to the manufacturer's warranty, the vessels are being purchased with a standard motor platform to be maintained by the Harbor Department's Construction and Maintenance Division. All standard law enforcement equipment will be installed by the vendor.

These vessels are authorized for purchase as a capital expenditure in the FY 2013/14 Port Police Budget, and are eligible for reimbursement under the DHS FEMA FY12

DATE: OCTOBER 30, 2013

PAGE 4 OF 5

SUBJECT: RESOLUTION NO. \_\_\_\_\_ - AWARD OF CONTRACT NOS. 39685 AND 39686 FOR PURCHASE OF REPLACEMENT POLICE PATROL VESSELS

PSGP. An approved Affirmative Action Plan for the vendor is on file with CPD, and a copy of the approved contract will be forwarded to Contract Compliance for monitoring.

**ENVIRONMENTAL ASSESSMENT:**

The proposed action is approval to award contracts to SAFE Boats International for the purchase of four Port Police patrol vessels. As an administrative activity, the Director of Environmental Management has determined that the proposed action is exempt from the requirements of the California Environmental Quality Act (CEQA) in accordance with Article II, Section 2(f) of the Los Angeles City CEQA Guidelines.

**ECONOMIC BENEFIT:**

Approval of the proposed Contract will have no employment impact for the five-county region since the company associated with the proposed Contract is located outside region.

**FINANCIAL IMPACT:**

Approval of this proposed contract for the purchase of three replacement and one additional police patrol vessels would require the Harbor Department to commit \$2,225,203 towards the payment of these vessels. These vessels have been budgeted, upon Board approval, for purchase as capital expenditure in the FY 2013/14 Port Police Budget and are eligible for reimbursement up to \$1,668,903 under DHS FEMA FY2012 PSGP with a 25 percent cost share total of \$556,300 being funded by the Harbor Department. The vessels carry a tiered warranty structure under the GSA Program and at its expiration an extended warranty is available that the Harbor Department may purchase. The extended warranty will not be required until 2018, at that time the amount of the warranty is approximately \$13,000 per vessel per year.

Data from the Construction and Maintenance Division indicates a maintenance savings of \$20,000 per vessel annually for the first five years, decreasing to \$10,000 per vessel each year thereafter, for a total ten year maintenance savings of \$600,000 for all four vessels.

FY 2013/14 funds in the amount of \$2,300,000 are available in the Port Police Capital Budget - Account 59981, Center 0412, Program 640.

DATE: OCTOBER 30, 2013

PAGE 5 OF 5

SUBJECT: RESOLUTION NO. \_\_\_\_\_ - AWARD OF CONTRACT NOS. 39685 AND 39686 FOR PURCHASE OF REPLACEMENT POLICE PATROL VESSELS

**CITY ATTORNEY:**

The Office of the City Attorney has reviewed and approved as to form and legality the transmitted Contracts.

**TRANSMITTALS:**

1. Formal Bid F-842, Contract 39685
2. Bid Recap for Bid No. F-842
3. Photo of 33-foot SAFE Boat
4. Formal Bid F-843, Contract 39686
5. Bid Recap for Bid No. F-843
6. Photo of 29-foot SAFE Boat

FIS Approval: \_\_\_\_\_ (initials)  
CA Approval: \_\_\_\_\_ (initials)



RONALD J. BOYD  
Chief of Port Police



RONALD J. BOYD  
Interim Deputy Executive  
Director, Operations

APPROVED:



GERALDINE KNATZ, Ph.D.  
Executive Director

RJB:RJ:jad  
Author: R. Grant