

AECOM Financial Projections (Year 1-10) Revised by POLA Staff											
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	10-Year Total
Attendance	215,000	194,000	188,000	189,000	191,000	191,000	193,000	193,000	195,000	195,000	1,944,000
Earned Income											
Admission Income	1,548,000	1,396,800	1,353,600	1,360,800	1,375,200	1,375,200	1,389,600	1,389,600	1,404,000	1,404,000	13,996,800
Other	891,000	972,000	1,125,000	1,308,000	1,676,000	1,676,000	1,681,000	1,681,000	1,685,000	1,685,000	14,380,000
Total Earned Income	2,439,000	2,368,800	2,478,600	2,668,800	3,051,200	3,051,200	3,070,600	3,070,600	3,089,000	3,089,000	28,376,800
Operating Expenses											
Wages and Benefits	2,502,500	2,302,500	2,502,500	2,702,500	2,902,500	2,902,500	2,902,500	2,902,500	2,902,500	2,902,500	27,425,000
Operations	1,716,000	1,373,000	1,495,300	1,622,000	1,907,100	1,825,000	1,833,000	1,833,000	1,839,000	1,839,000	17,282,400
Ship Maintenance	858,500	858,500	858,500	858,500	468,500	468,500	468,500	468,500	468,500	468,500	6,245,000
Debt Service	1,462,967	1,462,967	1,462,967	1,462,967	1,462,967	1,462,967	1,462,967	1,462,967	1,367,979	148,981	13,220,695
Drydock Reserve (\$5.8 million in Year 15)	384,133	384,133	384,133	384,133	384,133	384,133	384,133	384,133	384,133	384,133	3,841,330
Total Operating Expenses	6,924,100	6,381,100	6,703,400	7,030,100	7,125,200	7,043,100	7,051,100	7,051,100	6,962,112	5,743,114	68,014,425
Operating Surplus/(Shortfall)	(\$4,485,100)	(\$4,012,300)	(\$4,224,800)	(\$4,361,300)	(\$4,074,000)	(\$3,991,900)	(\$3,980,500)	(\$3,980,500)	(\$3,873,112)	(\$2,654,114)	(\$39,637,625)
% Earned Income (of Total Budget)	35%	37%	37%	38%	43%	43%	44%	44%	44%	44%	42%
Pacific Battleship Center Financial Projections (Year 1-10)											
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	10-Year Total
Earned Income											
Admission Income	2,709,000	2,444,400	2,368,800	2,381,400	2,406,600	2,406,600	2,431,800	2,431,800	2,457,000	2,457,000	24,494,400
Other	980,000	1,084,000	1,243,000	1,424,000	1,791,000	1,791,000	1,793,000	1,795,000	1,795,000	1,795,000	15,491,000
Total Earned Income	3,689,000	3,528,400	3,611,800	3,805,400	4,197,600	4,197,600	4,224,800	4,226,800	4,252,000	4,252,000	39,985,400
Operating Expenses											
Wages and Benefits	1,967,100	1,999,200	1,999,200	2,115,600	2,115,600	2,115,600	2,115,600	2,115,600	2,115,600	2,115,600	20,774,700
Operations	996,412	998,498	1,035,798	1,047,064	1,088,164	1,006,064	1,006,064	1,006,064	1,006,064	1,006,064	10,196,256
Ship Maintenance	219,800	219,800	219,800	219,800	219,800	219,800	219,800	219,800	219,800	219,800	2,198,000
Debt Service	1,462,967	1,462,967	1,462,967	1,462,967	1,462,967	1,462,967	1,462,967	1,462,967	1,367,979	148,981	13,220,695
Drydock Reserve (\$5.8 million in Year 15)	384,133	384,133	384,133	384,133	384,133	384,133	384,133	384,133	384,133	384,133	3,841,330
Total Operating Expenses	5,030,411	5,064,598	5,101,898	5,229,564	5,270,664	5,188,564	5,188,564	5,188,564	5,093,576	3,874,578	50,230,980
Operating Surplus/(Shortfall)	(\$1,341,411)	(\$1,536,198)	(\$1,490,098)	(\$1,424,164)	(\$1,073,064)	(\$990,964)	(\$963,764)	(\$961,764)	(\$841,576)	\$377,422	(\$10,245,580)
% Earned Income (of Total Budget)	73%	70%	71%	73%	80%	81%	81%	81%	83%	110%	80%
Other Income											
Fundraising	1,290,750	1,290,088	1,290,152	1,290,584	1,291,078	1,291,460	1,291,966	1,292,090	1,292,870	1,292,870	12,913,908
Filming	75,000	75,000	75,000	75,000	75,000	75,000	75,000	75,000	75,000	75,000	750,000
Interest Income	30,289	33,020	26,116	23,039	23,312	43,234	64,170	87,539	113,442	145,429	589,589
Total Other Income	1,396,039	1,398,108	1,391,268	1,388,623	1,389,390	1,409,694	1,431,136	1,454,529	1,481,312	1,513,299	14,253,497
Surplus/(Shortfall) with Other Income	\$54,628	(\$138,090)	(\$98,830)	(\$35,541)	\$316,326	\$418,730	\$467,372	\$492,865	\$639,736	\$1,890,720	\$4,007,917