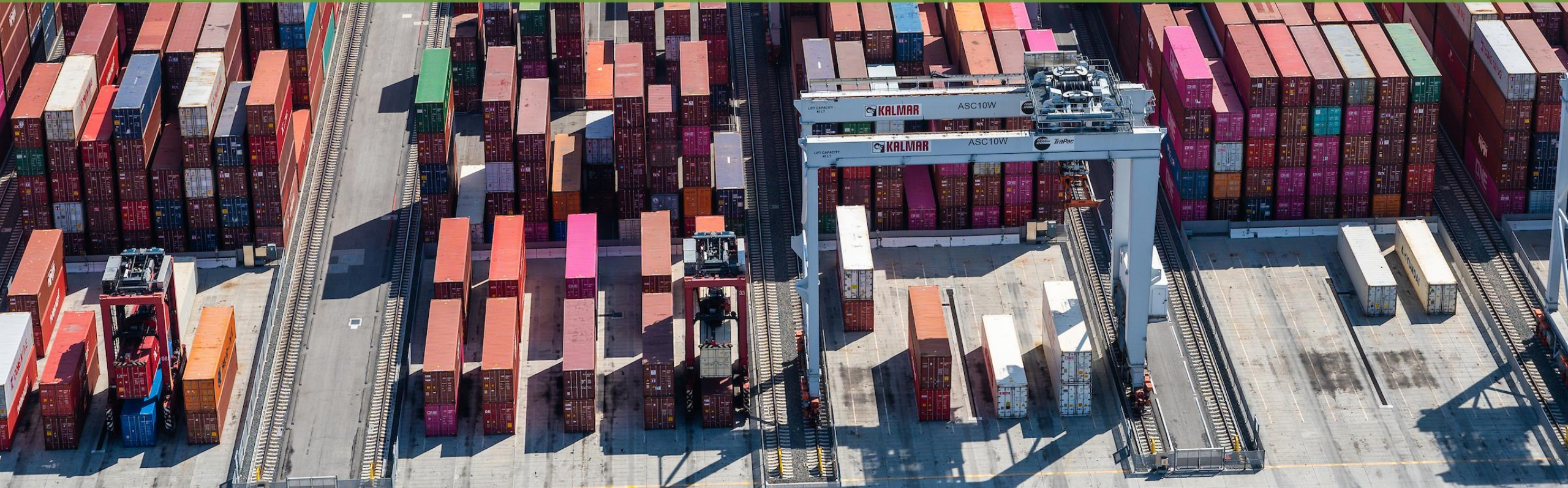




America's Port

Fiscal Year 2023/24 Consideration of Proposed Budget for Adoption

June 7, 2023



- Budget Development Process
- Sources of Funding for Proposed Budget
- Appropriations for Proposed Budget
- Bureau Budgets



BUDGET DEVELOPMENT PROCESS

FOUNDATIONS OF BUDGET DEVELOPMENT PROCESS

Funding Priorities

- Department operations
- Capital projects
- Repayment of debt obligations
- Reserves

Strategic Plan Alignment

- Development of infrastructure that promotes growth
- Safe, secure, and sustainable supply chain
- Strong financial performance
- Strong relationships with stakeholders

Restricted Expenditures

- State Tidelands Trust restricts revenues and land for trust complain purposes - commerce, navigation, fishing, recreation, environmental activities that are water-dependent
- City Charter also restricts department funds to operations and development of the port complex

Financially Self-Supporting

- Proprietary department, financially self-sufficient
- No reliance on General Fund dollars or City taxes
- Revenues are derived from port operations

Timeline

- Fiscal year runs from July 1 – June 30
- Staff presents budget to the Board of Harbor Commissioners for a deep dive in April
- Board approves budget in June
- City Council can review budget, but does not approve it

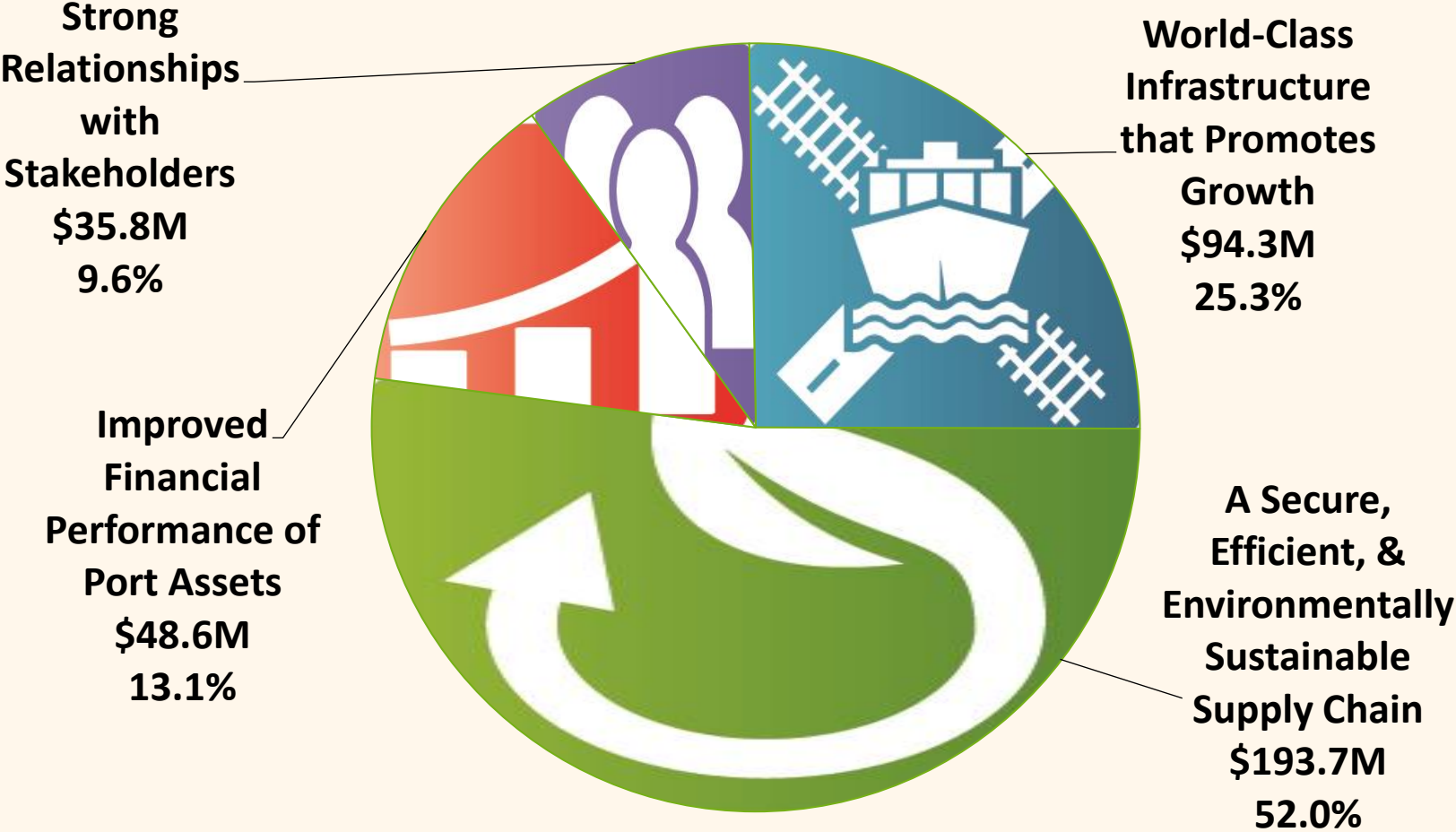
FY 2023/24: Sources of Funding & Appropriations



Sources:	
Operating Receipts	\$ 652,862,946
Non-Operating Receipts	22,731,610
Grant Receipts (Capital)	47,962,114
Proceeds from Debt Issuance	-
Available Cash:	
Unrestricted Funds	1,216,257,030
Restricted Funds	80,991,269
Total Sources	\$ 2,020,804,969

Appropriations:	
Operating Expenses	\$ 372,352,064
Non-Operating Expenses	33,092,325
Capital Budget	252,316,588
Debt Repayments & Other	64,497,759
Projected Year-End Balances:	
Unappropriated Balance	1,197,733,510
Restricted Cash	100,812,723
Total Appropriations	\$ 2,020,804,969

Operating Expense Strategic Plan Alignment: \$372.4M



Financial Performance Goals



Key Financial Metric	Minimum	Proposed FY 2023/24
Debt Rating	AA	AA+
Debt Service Coverage	2.0x	4.4x
Operating Margin	45.0%	43.0%
Days Cash on Hand	500	500+

Changes Made Since April Board Presentation



OPERATING REVENUE CHANGES	▲ \$0.6M, 0.1%
Proposed Total Operating Revenue, April 2023	\$ 652,235,810
Changes:	
Wharfage Revenues	\$ 9,295,738
Space Assignments	\$ 4,801,644
Parking Fees	\$ 3,097,533
Dockage	(\$ 1,563,565)
Clean Truck Fee	(\$ 6,056,266)
MOTEMS Reimbursements	(\$ 8,918,280)
Other	(\$ 29,668)
Proposed Total Operating Revenue, June 2023	\$ 652,862,946

Changes Made Since April Board Presentation



OPERATING EXPENSE CHANGES	▼ (\$3.1M), (0.8%)
Proposed Total Operating Expenses, April 2023	\$ 375,495,792
Additions / (Reductions):	
Port Optimizer – Additional Development	\$1,500,000
Outside Services for Environmental Management Division	\$700,000
Salaries & Benefits Changes (Lower Attrition & Increases to CIP projects)	\$344,047
Oracle Extended Support Subscription Adjustments	\$219,225
Clean Truck Fund Rate Subsidies – Zero Emission Pilot Deployment	(\$2,500,000)
Oracle ERP Cloud Project – Staff Augmentation/Business Systems Analysts	(\$3,407,000)
Proposed Total Operating Expenses, June 2023	\$ 372,352,064

Budget Cash Flow

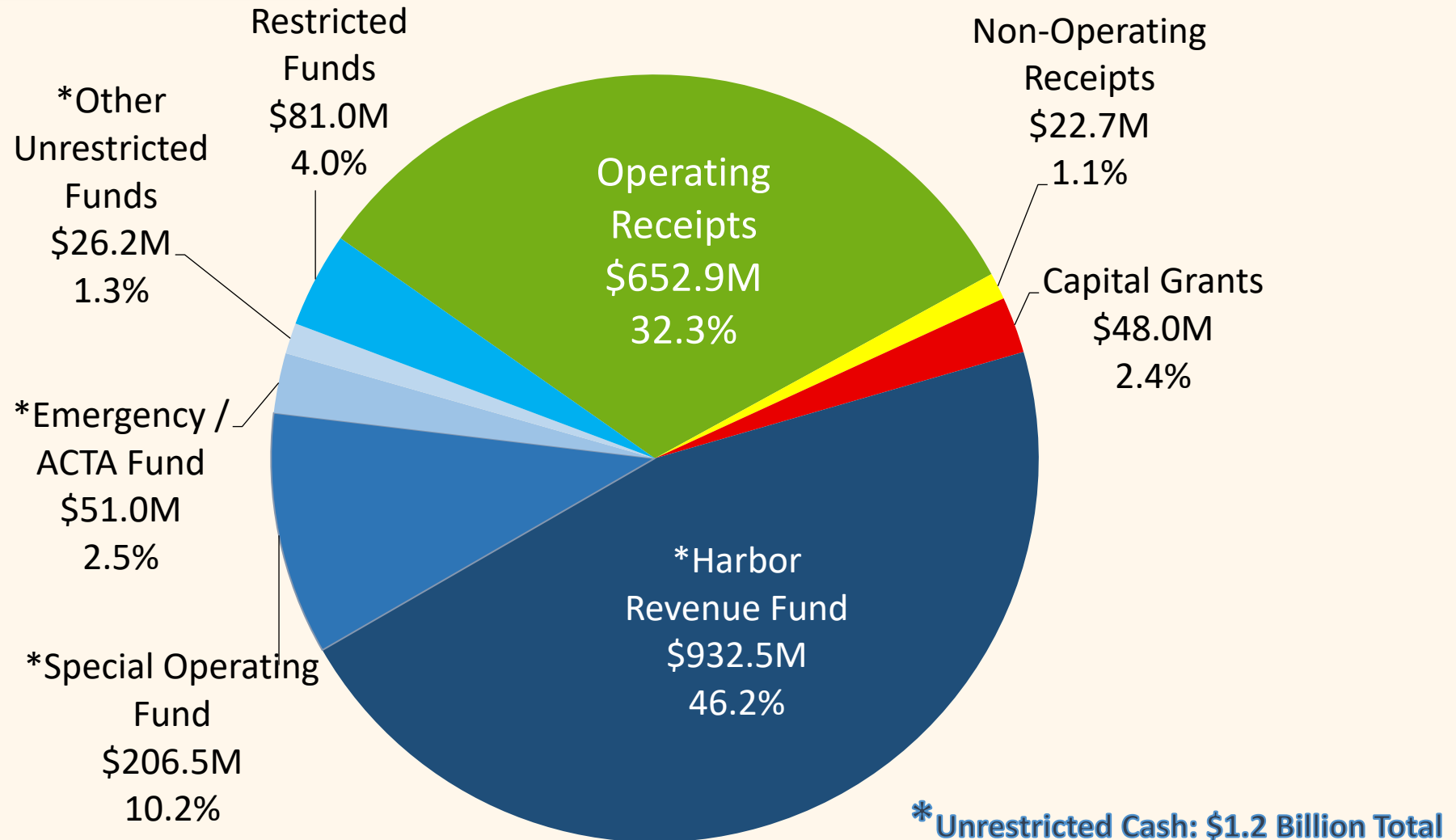
(\$ in millions)	Actual FY 21/22	Forecast FY 22/23	Proposed FY 23/24	Variance Prop. – Fore. Fav. (Unfav.)
Operating Revenues	\$627.8	\$601.3	\$652.9	▲ \$51.6
Less: Operating Expenses	(254.6)	(314.5)	(372.4)	▲ (57.9)
Operating Income	373.2	286.8	280.5	▼ (6.3)
Less: Debt service	(77.8)	(67.4)	(68.4)	▲ (1.0)
Sub Total	295.4	219.4	212.1	▼ (7.3)
Less: Capital Improvement Plan	(89.7)	(153.0)	(216.5)	▲ (63.5)
Less: Capital Equipment & Allocations	(27.7)	(26.5)	(35.8)	▲ (9.3)
Cash Earned (Needs), before Grants & Other	178.0	39.9	(40.2)	▼ (80.1)
Plus: Capital Grant Receipts	11.9	42.4	48.0	▲ 5.6
Plus: Other Items, Net	(64.1)	11.4	(6.5)	▼ (17.9)
Cash from Operations and Investments*	\$125.8	\$93.7	\$1.3	▼ \$(92.4)

* Slight increase in FY 23/24 cash from operations is expected to occur primarily due increases in operating revenue and capital grants, offset by increases in capital investment spending and operating expenses, and a reduction in non-operating revenue.

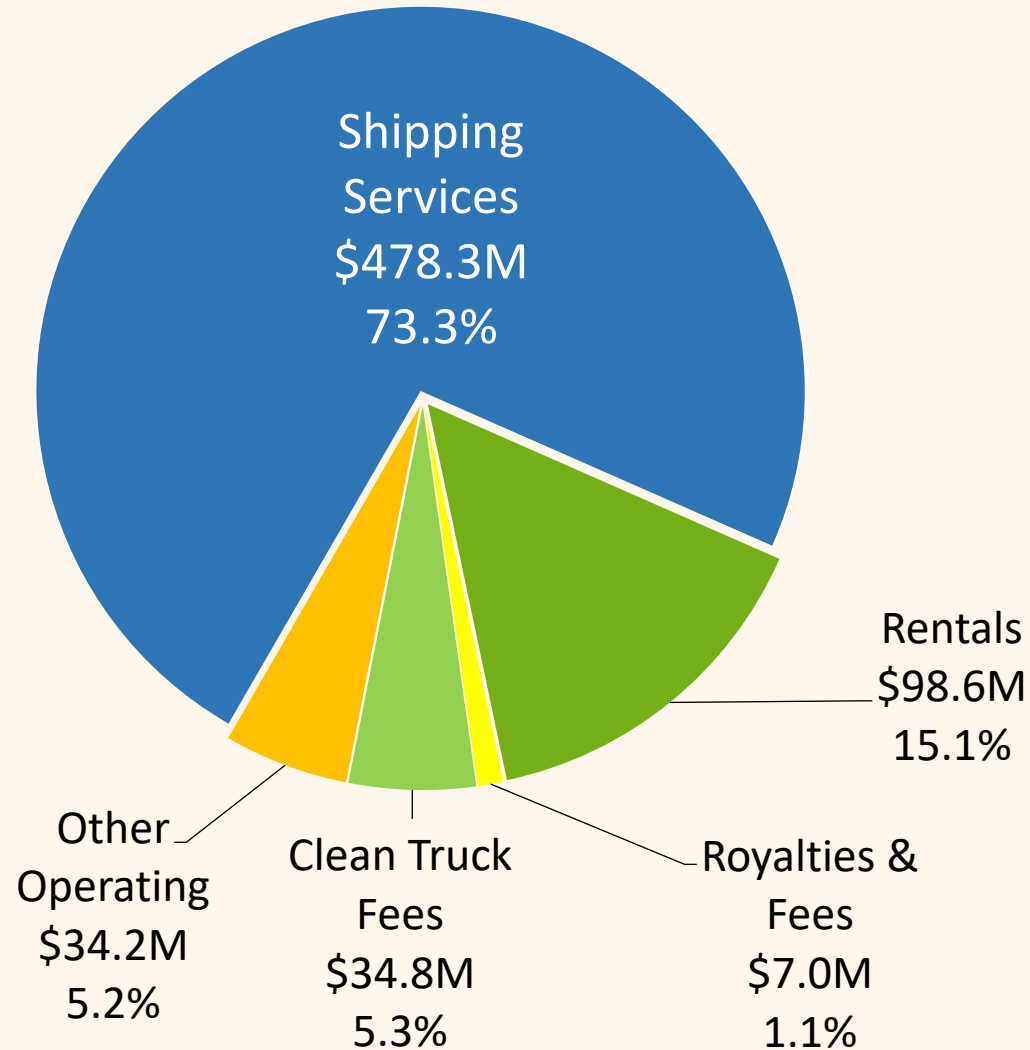


SOURCES OF FUNDING FOR FY 2023/24 PROPOSED BUDGET

Proposed Funding Sources FY 2023/24: \$2.02B



Operating Revenues FY 2023/24: \$652.9 Million



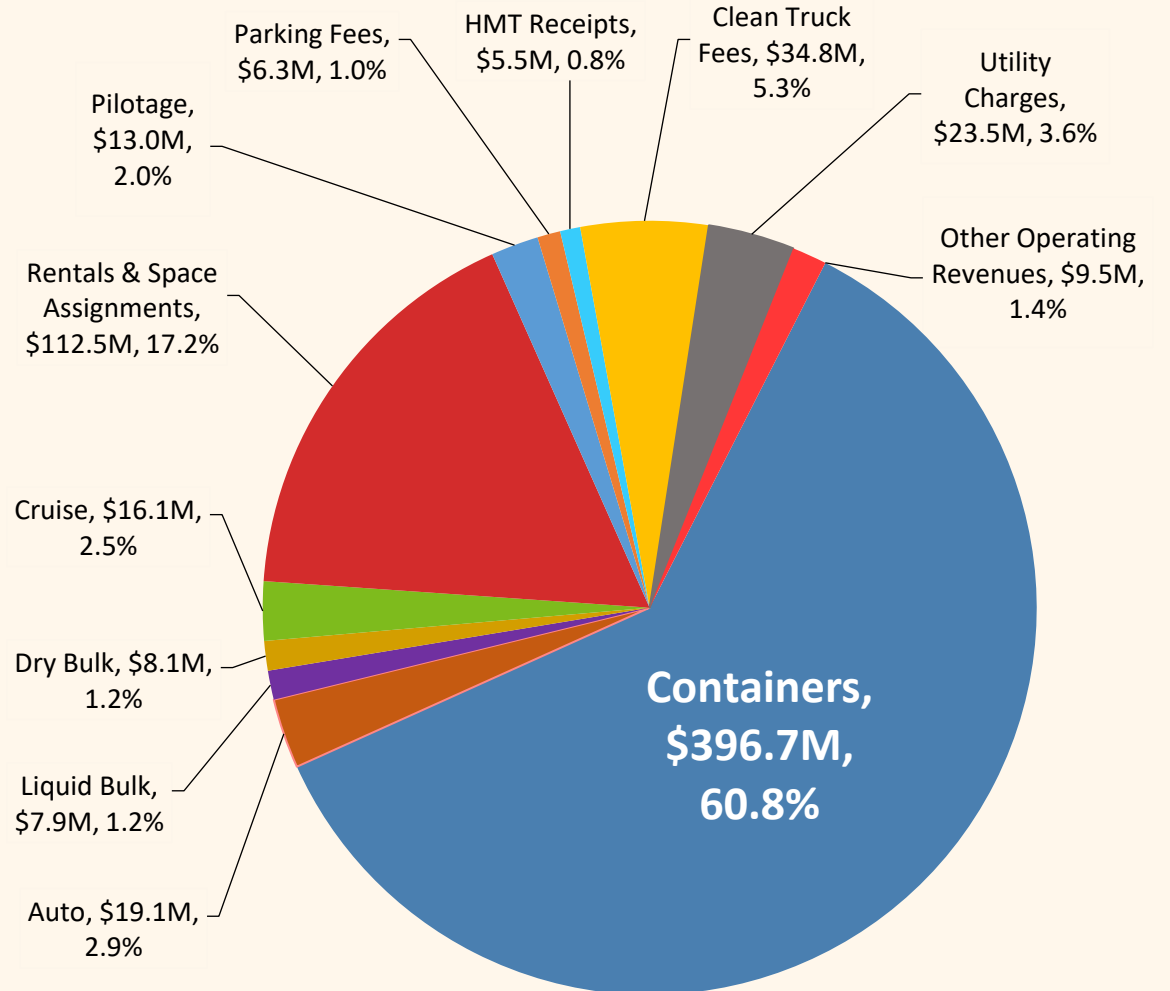
Highlights:

- **FY 2023/24 Cargo Volumes: 8.9 million TEUs**
 - ▲ 5.1% Increase Relative to FY 2022/23 Forecast
 - ▼ 9.4% Decrease Relative to FY 2022/23 Adopted Budget
- **FY 2023/24 Shipping Services: \$478.3 million**
 - ▲ 11.0% Increase Relative to FY 2022/23 Forecast
 - ▲ 8.8% Increase Relative to FY 2022/23 Adopted Budget

Lines of Business FY 2023/24



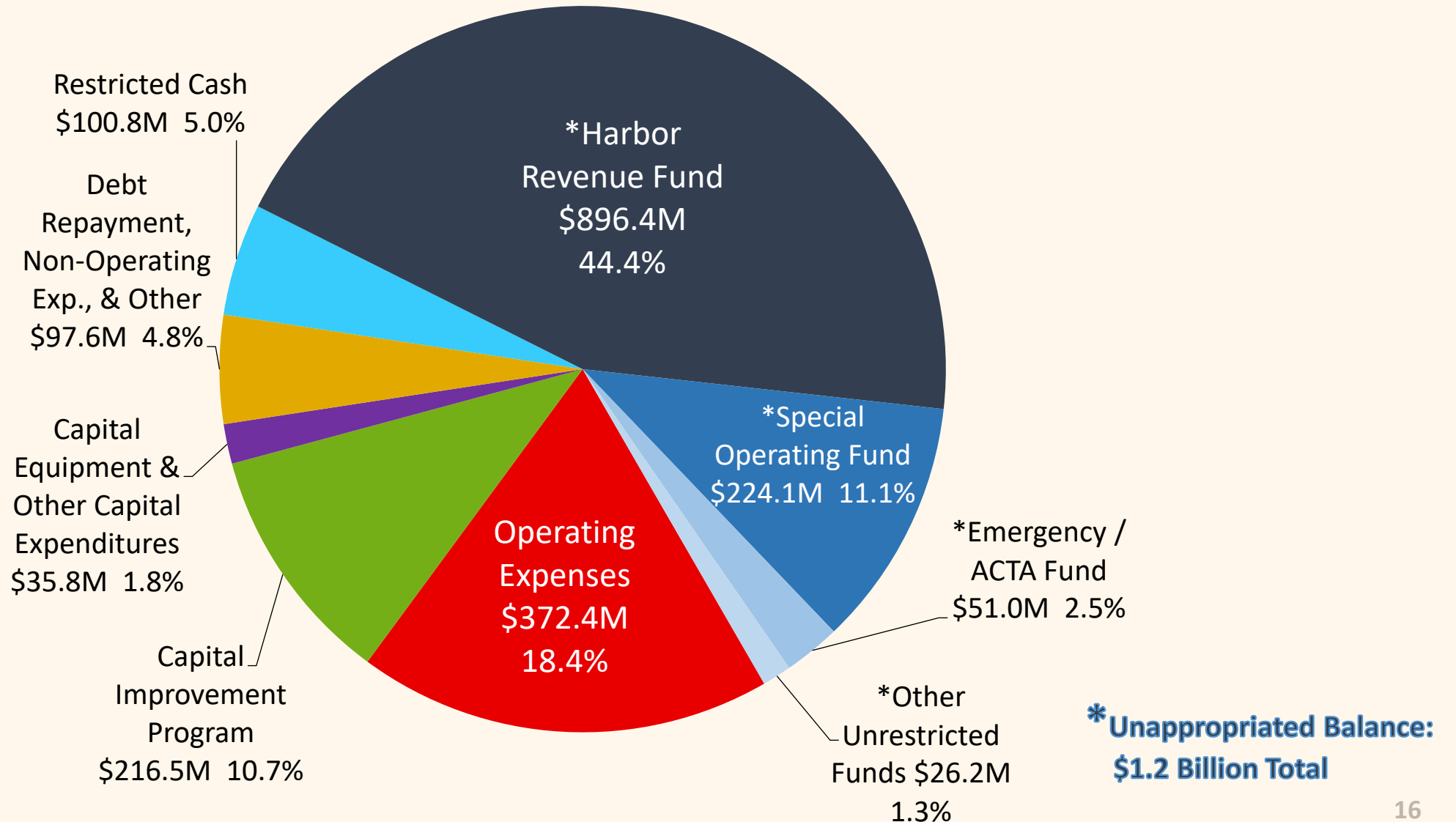
(\$ in Thousands)	Forecast FY 2022/23	Proposed FY 2023/24
Containers	\$ 332,408	\$ 396,688
Auto	\$ 21,585	\$ 19,051
Liquid Bulk	\$ 5,964	\$ 7,930
Dry Bulk	\$ 7,306	\$ 8,060
Cruise	\$ 20,128	\$ 16,102
Rentals & Space Assignments	\$ 129,101	\$ 112,544
Pilotage	\$ 12,337	\$ 12,962
Parking Fees	\$ 6,444	\$ 6,284
Harbor Maintenance Tax Receipts	\$ 5,907	\$ 5,500
Clean Truck Program Fees	\$ 33,672	\$ 34,774
Utility Reimbursements	\$ 19,670	\$ 23,503
Other Operating Revenues	\$ 6,803	\$ 9,465
Total Operating Revenues	\$ 601,325	\$ 652,863



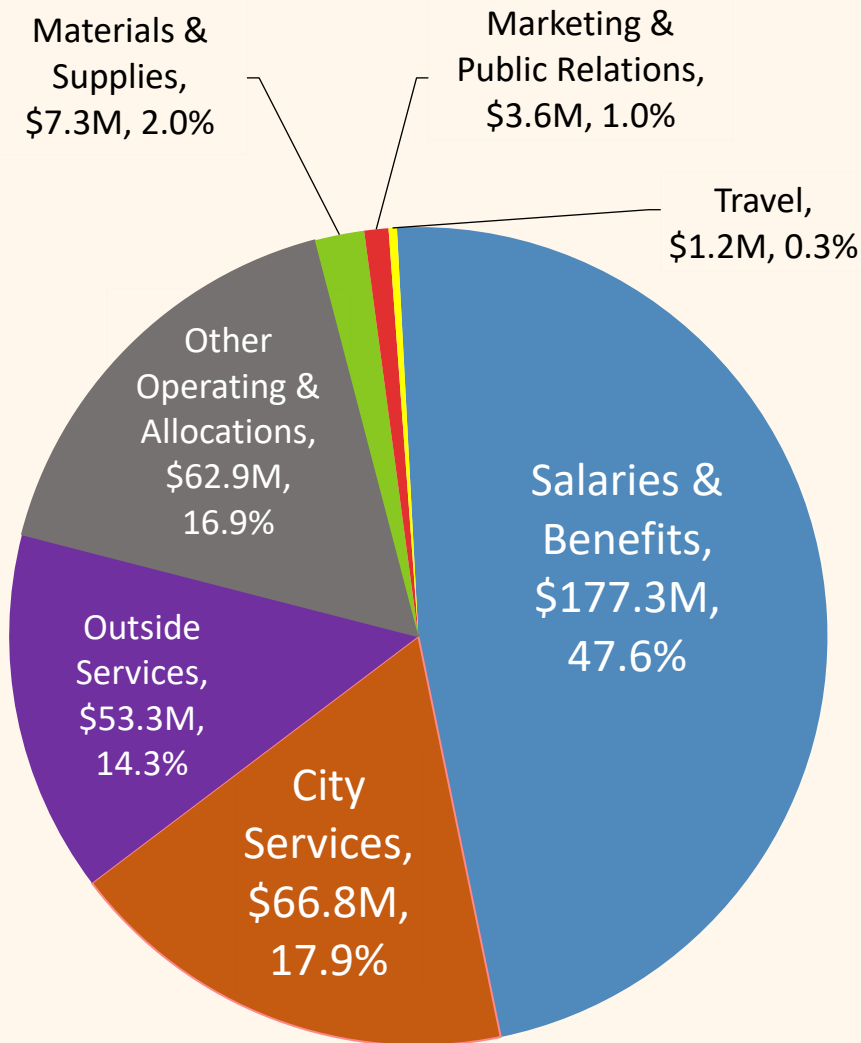


APPROPRIATIONS FOR
FY 2023/24 PROPOSED BUDGET

Proposed Appropriations FY 2023/24: \$2.02B



Operating Expenses FY 2023/24: \$372.4 Million



Highlights:

- **FY 2023/24 Operating Expenses: \$372.4 Million**

- ▲ 11.5% Increase Relative to FY 2022/23 Adopted Budget

- ▲ 18.4% Increase Relative to FY 2022/23 Forecast

- **Major Increases:** ▲
 - ✓ \$16.1M Salaries & Benefits
 - ✓ \$8.7M Electric Services
 - ✓ \$6.6M Port Optimizer
 - ✓ \$5.6M City Services
- **Major Reductions:** ▼
 - ✓ \$1.8M Container Incentives

Capital Improvement Program (CIP) FY 2023/24: \$216.5M

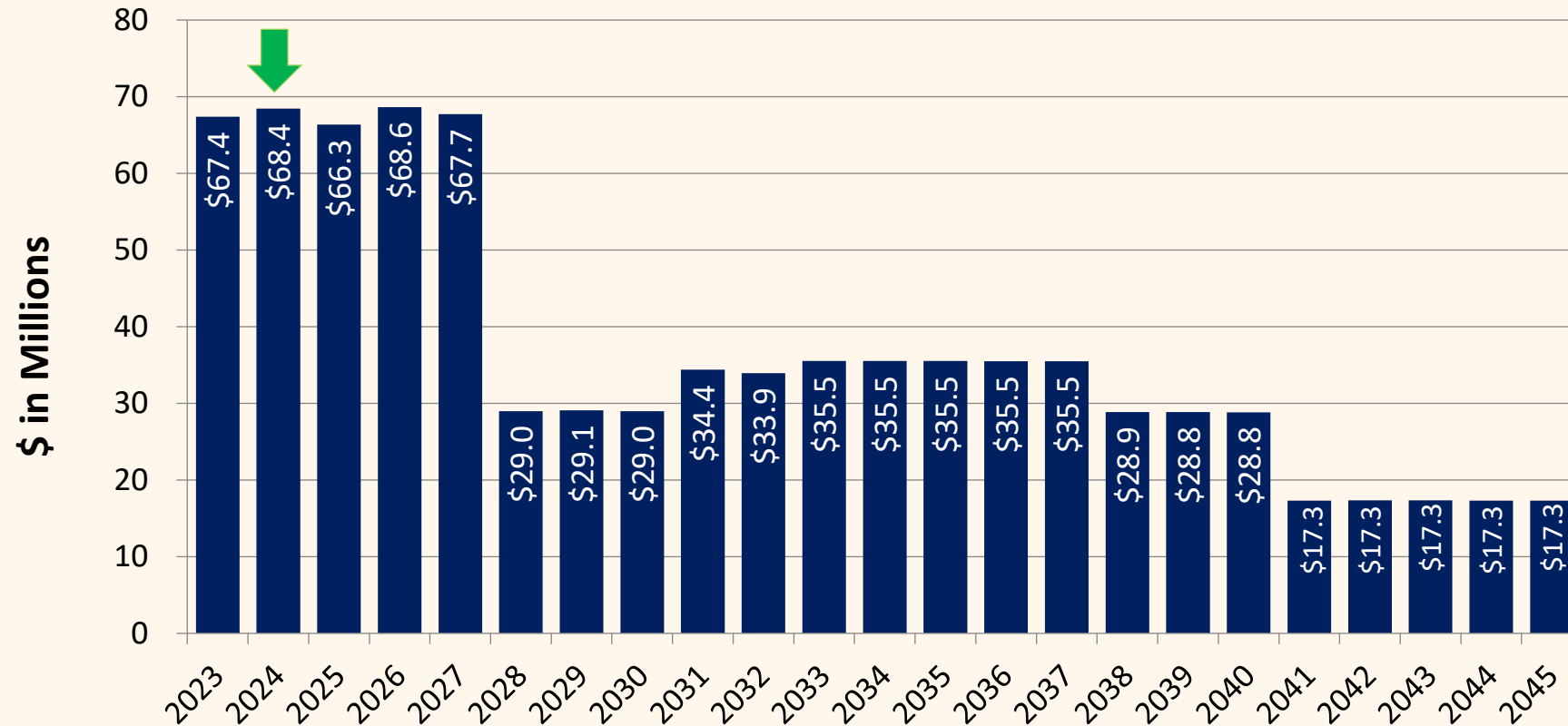


(\$ in Thousands)	Adopted Budget FY 2022/23	Forecast FY 2022/23	Proposed Budget FY 2023/24	Δ% Proposed to Adopted Budget	Δ% Proposed to Forecast
Capital Improvement Program:					
Terminal Improvements	\$ 69,690	\$ 66,461	\$ 99,529	42.8%	49.8%
Transportation Projects	11,542	6,838	22,474	94.7%	228.7%
Security Projects	4,231	4,118	1,990	(53.0%)	(51.7%)
Public Access / Env. Enhancements	48,895	44,503	24,494	(49.9%)	(45.0%)
Maritime Services	46,188	31,059	68,032	47.3%	119.0%
Total CIP Budget	\$ 180,546	\$ 152,979	\$ 216,519	19.9%	41.5%

Debt Service Profile

- POLA currently has \$537.1 million in senior lien fixed rate outstanding debt rated AA+ by S&P.

Debt Service



*Contingent upon level of savings, the Department may opt to refund some of its callable bonds in FY 2024

PORT OF LOS ANGELES



 **BOARD OF HARBOR COMMISSIONERS**

 **EXECUTIVE BUREAU**

EXECUTIVE OFFICE
COMMISSION OFFICE

 **CITY ATTORNEY**

 **MARKETING & CUSTOMER RELATIONS BUREAU**


CARGO/INDUSTRIAL REAL ESTATE
CARGO MARKETING
ENVIRONMENTAL MANAGEMENT
PLANNING & STRATEGY
WATERFRONT/ COMMERCIAL REAL ESTATE
WHARFINGERS

 **DEVELOPMENT BUREAU**

CONSTRUCTION
CONSTRUCTION & MAINTENANCE
ENGINEERING
GOODS MOVEMENT
MAINTENANCE IMPROVEMENT PROGRAM

 **PUBLIC SAFETY & EMERGENCY MANAGEMENT BUREAU**

INFORMATION TECHNOLOGY
PORT PILOTS
PORT POLICE

 **STAKEHOLDER ENGAGEMENT BUREAU**

COMMUNITY RELATIONS
GRAPHICS SERVICES
LABOR RELATIONS & GOVERNMENT AFFAIRS
STRATEGIC COMMUNICATIONS
TRADE DEVELOPMENT

 **FINANCE & ADMINISTRATION BUREAU**

CONTRACTS & PURCHASING
HUMAN RESOURCES
ACCOUNTING
DEBT & TREASURY
FINANCIAL PLANNING & ANALYSIS
INTERNAL AUDIT
RISK MANAGEMENT

BUREAU BUDGETS



MARKETING & CUSTOMER RELATIONS BUREAU Michael DiBernardo



CARGO/INDUSTRIAL REAL ESTATE

CARGO MARKETING

ENVIRONMENTAL MANAGEMENT

PLANNING & STRATEGY

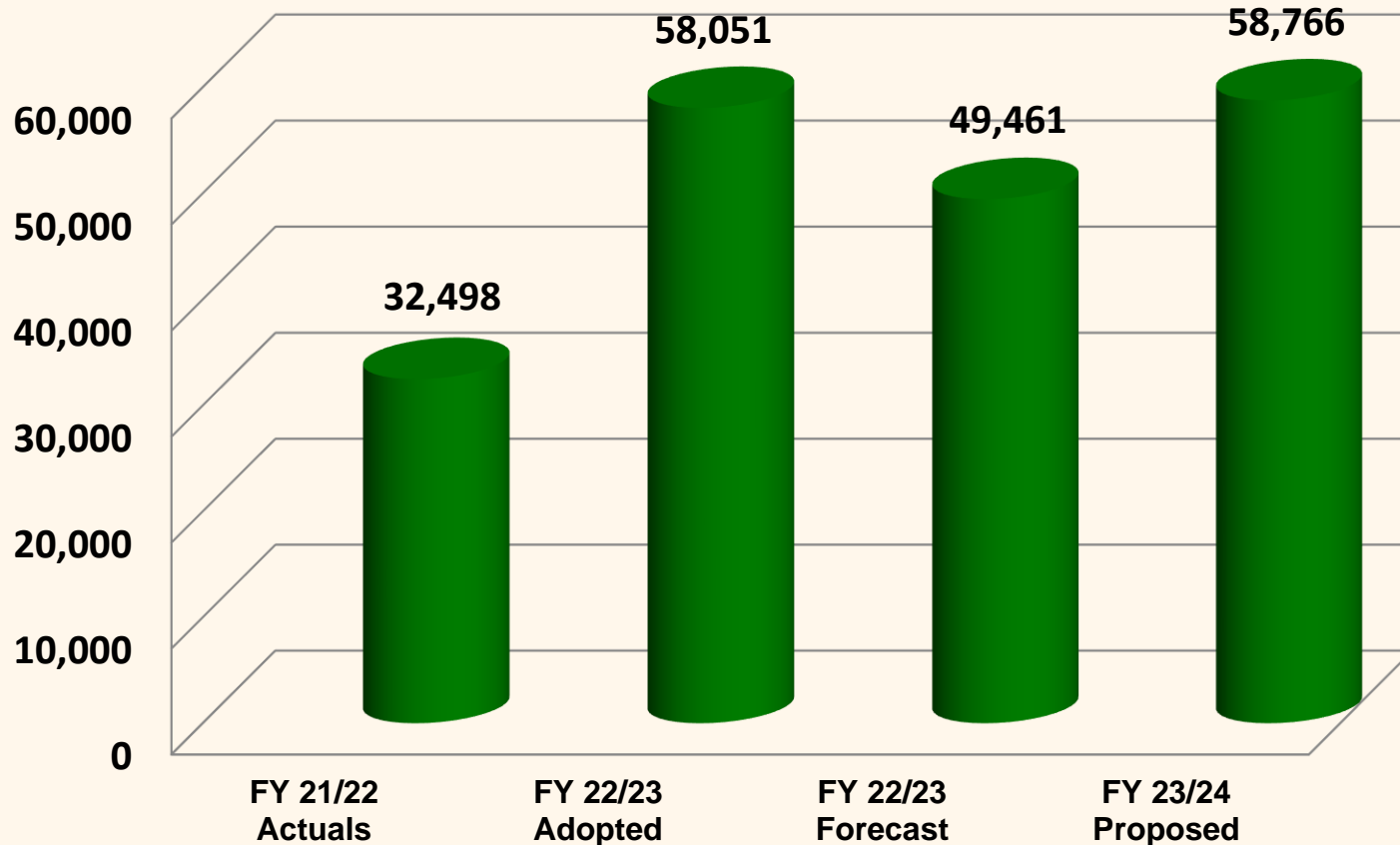
WATERFRONT/COMMERCIAL REAL ESTATE

WHARFINGERS

Marketing & Customer Relations Bureau Operating Budget-at-a-Glance



Net Operating Expenses



DRAFT – FOR DISCUSSION PURPOSES ONLY. ROUNDING OF FIGURES MAY OCCUR.

Budget Highlights

- FY 23/24 Proposed Net Operating Expenses: \$58.8M
 - \$9.3M or 18.8% increase relative to FY 22/23 Forecast
- Drivers of changes to FY 23/24 Proposed:
 - Other Operating Expenses
 - Increase in Clean Truck Fund Rate Program, Cruise Incentive, and Taxes & Assessments; offset by decrease in Container Incentives*
 - ✓ +\$7.4M vs. Forecast
 - Salaries & Benefits
 - ✓ +\$1.9M vs. Forecast
 - Outside Services
 - Decrease in Cruise Center Overflow Facilities, and San Pedro Waterfront Connectivity Plan.*
 - ✓ -\$22K vs. Forecast

Objective 1: World-Class Infrastructure that Promotes Growth

- Continue efforts to optimize Port properties (container, liquid bulk, bulk, cruise and boat repair)
- Focus on the economic development opportunities (Waterfront and Public Access)
- Amend Port Master plan as needed
- Secure grants for development and equipment



Objective 2: A Secure, Efficient, and Environmentally Sustainable Supply Chain



- Continue environmental initiatives in an effort to meet 2030 and 2035 goals
- Green Shipping Corridor from Shanghai/Singapore to San Pedro Bay
- Risk assessments for liquid bulk facilities
- Support the use of data to improve supply chain efficiency

Objective 3: Improved Financial Performance of Port Assets

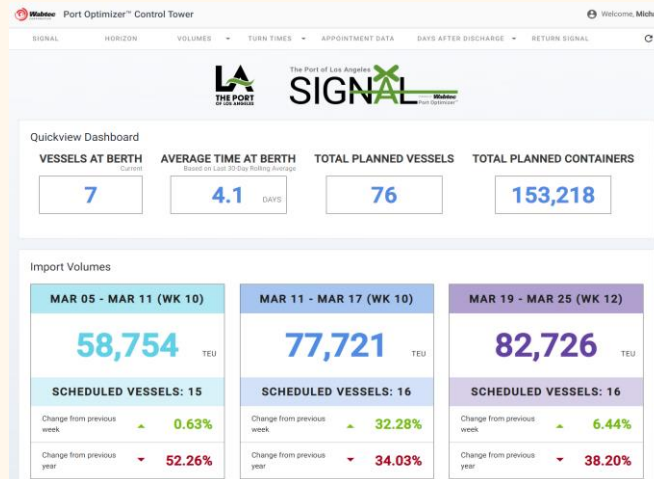
- **Convert space assignments into term permits**
- **Continuous updates to old permits**
- **Increase the utilization of vacant Port facilities**
- **Dispose of under-performing properties**
- **Timely assessment of shipping fees and compilation of cargo statistics**



- **Ensure Port property is consistent with market values**
- **Manage abandoned and derelict boats**
- **Advance Wilmington and San Pedro Marina development initiatives**

Objective 4: Strong Relationships with Stakeholders

- Focus efforts on regaining cargo market share
- Support government and stakeholder efforts to improve cargo velocity
- Participate in industry speaking events that highlight the Port
- Support focused advertising campaigns and messaging



- Continue and complete current CEQA analysis for major projects
- Port Optimizer – promotion and continuous improvements
- Retain and grow staff

Marketing & Customer Relations Bureau FY 2023/24 Proposed Division Budgets



Division	Budgeted Positions	Gross Expenses				Capital Expenses (CAPEX)*	Operating Exp (Gross Exp without CAPEX)
		Salaries & Benefits	Outside Services	Other Operating Exp	Total Gross Exp	Allocations to Capital Budget	Net Operating Expense
Cargo Marketing	9	\$ 1,579,790	\$ 133,025	\$ 11,571,479	\$ 13,284,294	\$ -	\$ 13,284,294
Cargo/Industrial Real Estate	30	5,047,816	336,530	54,011	5,438,357	-	5,438,357
Environmental Management	29	5,281,930	6,226,150	20,918,348	32,426,428	(1,327,835)	31,098,593
Planning and Strategy	8	1,513,698	31,597	197,838	1,743,133	-	1,743,133
Waterfront/Commercial Real Estate	14	2,802,486	3,789,696	609,860	7,202,042	-	7,202,042
TOTAL	90	\$ 16,225,720	\$10,516,998	\$ 33,351,536	\$ 60,094,254	\$ (1,327,835)	\$ 58,766,419

Totals may differ due to rounding

***Capital Expenses (CAPEX)/Allocations to Capital Budget** include salary and benefit expenses for staff time spent directly working on capital projects, and a portion of other divisional operating expenses that are allocated as overhead in support of work performed on capital projects.

Marketing & Customer Relations Bureau

Top Drivers



Top Drivers

- **Other Operating Expenses: \$32.1M, net of allocations (\$1.3M)**
 - ✓ Clean Truck Fund Rate (CTFR) Program: \$14.5M; which is offset by CTFR Revenue
 - Subsidies & Incentives: \$13.1
 - Collection Fee: \$1.4M
 - ✓ Container and Cruise Incentives: \$11.2M
 - Truck Turn Time Incentive Program: \$3.0M
 - Dual Transaction Incentive Program: \$2.7M
 - Ocean Common Carrier Incentive Program: \$2.5M
 - Cruise Incentive Program: \$2.5M
 - Ultra-Large Container Vessel Incentive Prog.: \$600K
 - ✓ Environmental Incentives: \$4.0M
 - Vessel Speed Reduction Program: \$2.3M
 - Technology Advancement Program: \$1.2M
 - Environmental Shipping Index: \$500K
 - ✓ Clean Truck Program – Administrative Costs \$1.5M
 - ✓ Taxes & Assessments: \$980K
 - ✓ Travel Expenses: \$299K
 - ✓ Subscriptions: \$270K
 - Global PIERS Data: \$182K
- **Salaries & Benefits: \$16.2M, net of capital allocations (\$75K)**
- **Outside Services: \$10.5M**
 - ✓ Environmental Assessment Services: \$6.1M
 - Air Quality Services and Monitoring: \$2.0M
 - Site Assessment & Restoration Services: \$1.4M
 - Emerg. Response & Hazardous Waste Mgmt. Svcs: \$914K
 - Feasibility Study on National Carbon Intensity Fee: \$700K
 - Water Quality Services: \$585K
 - Biological Baseline Survey: \$240K
 - California Least Tern Monitoring Services: \$155K
 - CEQA/NEPA Services: \$150K
 - ✓ Cruise Terminal Operations and Maintenance: \$3.1M
 - Cruise Center Operations: \$2.3M
 - Cruise Center Overflow Facilities: \$804K
 - ✓ Real Estate, Financial, and Economic Consulting Services: \$365K
 - ✓ Property Management Services: \$229K
 - ✓ Port Pantry: \$175K
 - ✓ San Pedro Waterfront Connectivity Plan (SPWCP): \$100K

New Items

- **Other Operating Expenses: \$5.6M**
 - ✓ Clean Truck Fund Rate Program: \$5.6M
 - CTFR incentive – Infrastructure Match: \$3.3M
 - CTFR Incentive – Advanced Truck Technologies - Joint Electric Truck Scaling Initiative Program: \$750K
 - CTFR Incentive – Advanced Truck Technologies: \$500K
 - CTFR Incentive – Innovation Zero Emission Truck Concepts: \$500K
 - CTFR Incentive – Small Fleet Program: \$500K
 - ✓ Water Utility Service Reimbursement at Knoll Hill: \$20K
 - ✓ Foreign and Domestic Travel: \$6K
 - ✓ Various Memberships: \$2K
 - ✓ Cellular Service Plan: \$1.4K
- **Outside Services: \$715K**
 - ✓ Feasibility Study on National Carbon Intensity Fee: \$700K
 - ✓ Wilmington Marine Services: \$15K
 - ✓ Computer Software: \$59
- **Salaries & Benefits: \$96.2K**
 - ✓ (1) Administrative Clerk for Environmental Management Division: \$95K
 - ✓ Training Fees & Materials: \$1.2K



DEVELOPMENT BUREAU Antonio V. Gioiello, P.E.



CONSTRUCTION

CONSTRUCTION & MAINTENANCE

ENGINEERING

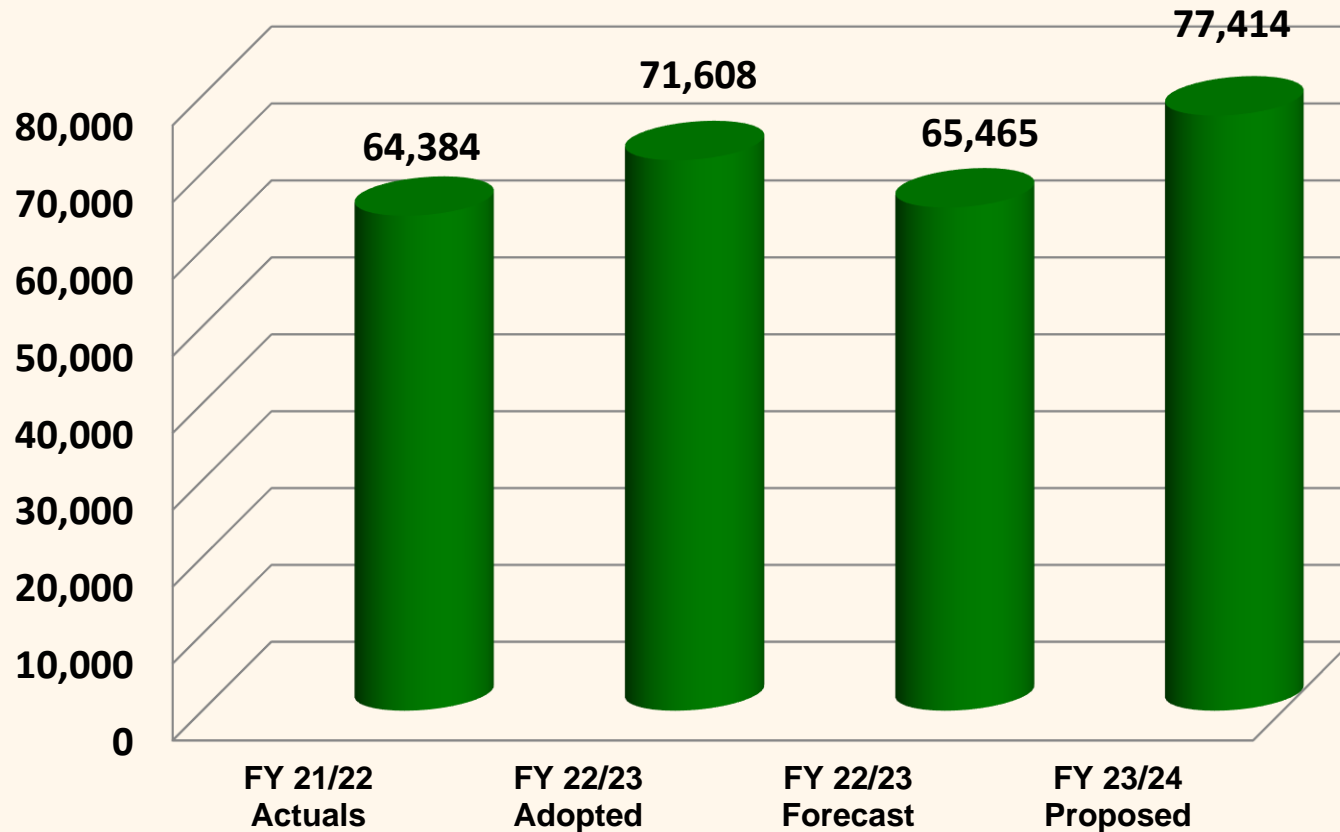
GOODS MOVEMENT

MAINTENANCE IMPROVEMENT PROGRAM

Development Bureau Operating Budget-at-a-Glance



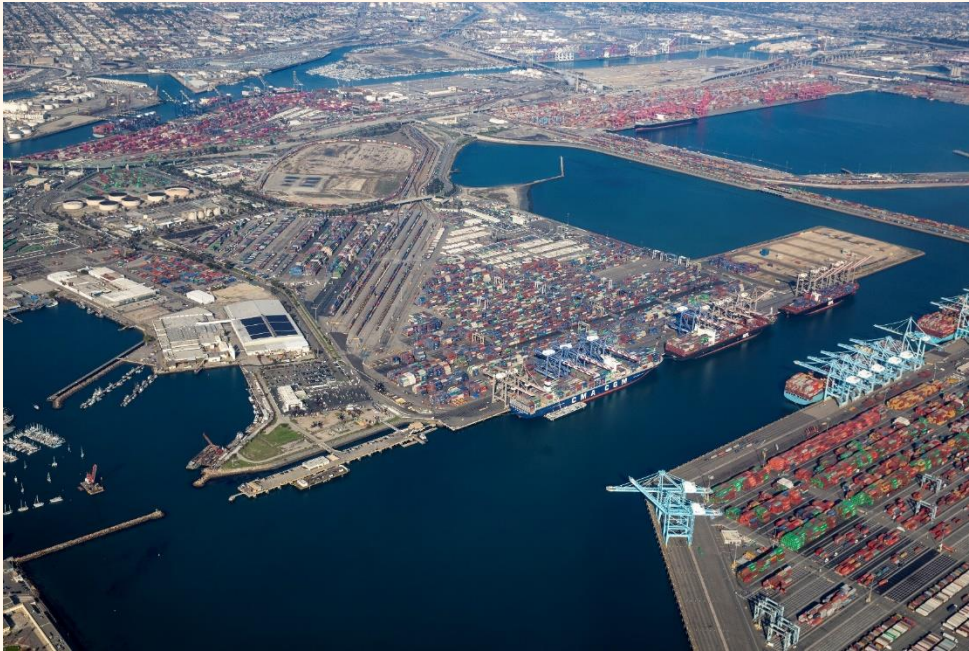
Net Operating Expenses



Budget Highlights

- FY 23/24 Proposed Net Operating Expenses: \$77.4M
 - \$11.9M or 18.3% increase relative to FY 22/23 Forecast
- Drivers of changes to FY 23/24 Proposed:
 - Salaries & Benefits
 - ✓ +\$11.4M vs. Forecast
 - Other Operating Expenses
 - Increases in Parts & Materials, Equipment Rental; Operating, Landscaping, and Gardening Materials & Supplies offset by a decrease in Office Equipment*
 - ✓ +\$486K vs. Forecast
 - Outside Services
 - Increases for Maintenance Services for Dredging and Grounds, and On-Call Consultants; and the addition of a Historic Asset Digitizing project; offset with a decrease in Hiring Hall Salaries & Benefits.*
 - ✓ +\$103K vs. Forecast

Objective 1: World-Class Infrastructure that Promotes Growth



- Develop a Capital Improvement Program (CIP) that improves the Port's operational strength and financial sustainability
 - The FY 2023/24 Proposed CIP includes \$216.5M for terminal, transportation, security, public access, and maritime services projects
 - Refer to subsequent slides for further details

Objective 4: Strong Relationships with Stakeholders



- Deliver key LA Waterfront development projects on time and on budget
 - The FY 2023/24 Proposed CIP includes \$14.5M for LA Waterfront projects
 - Refer to subsequent slides for further details

Development Bureau FY 2023/24 Proposed Division Budgets



Division	Budgeted Positions	Gross Expenses				Capital Expenses (CAPEX)*	Operating Exp (Gross Exp without CAPEX)
		Salaries & Benefits	Outside Services	Other Operating Exp	Total Gross Exp	Allocations to Capital Budget	Net Operating Expense
Construction	69	\$ 14,809,248	\$ 165,884	\$ 217,872	\$ 15,193,004	\$ (7,210,234)	\$ 7,982,770
Construction and Maintenance	296	41,902,637	7,380,029	5,490,197	54,772,863	(5,386,445)	49,386,418
Engineering	90	19,257,813	270,418	331,531	19,859,762	(7,286,622)	12,573,140
Goods Movement	4	1,112,630	279,331	24,064	1,416,025	-	1,416,025
Maintenance Improvement Program	0	-	5,446,700	608,877	6,055,577	-	6,055,577
TOTAL	459	\$ 77,082,328	\$13,542,362	\$ 6,672,541	\$ 97,297,231	\$ (19,883,301)	\$ 77,413,930

Totals may differ due to rounding

***Capital Expenses (CAPEX)/Allocations to Capital Budget** include salary and benefit expenses for staff time spent directly working on capital projects, and a portion of other divisional operating expenses that are allocated as overhead in support of work performed on capital projects.

Top Drivers

- **Salaries & Benefits: \$63.3M, net of capital allocations (\$13.8M)**
- **Outside Services: \$13.5M**
 - ✓ Maintenance Improvement Program: \$5.4M
 - Berths 401-406 Maintenance Dredging: \$1.6M
 - C&M Deferred Maintenance: \$694K
 - Marine Improvements: \$630K
 - Maintenance Dredging: \$602K
 - Building Demolitions: \$555K
 - Historical Asset Digitizing: \$500K
 - ✓ Wharf Maintenance: \$1.8M
 - ✓ Building Maintenance: \$1.7M
 - ✓ Hiring Hall: \$1.4M
 - ✓ Grounds Maintenance: \$1.2M
 - ✓ Equipment Maintenance: \$615K
 - ✓ Software Consulting, Maintenance & Support: \$535K
- **Other Operating Expenses: \$539K, net of capital allocations (\$6.1M)**
 - ✓ C&M Parts & Materials: \$2.9M
 - ✓ Fuel for Port Equipment: \$1.0M
 - ✓ Maintenance Improvement Program: \$609K
 - Port-Wide Electrical Infrastructure Inspections and Repairs: \$254K
 - Maintenance Paving: \$120K
 - C&M Deferred Maintenance: \$109K
 - ✓ C&M Tools, Equipment and Facility Rental: \$582K
 - ✓ Operating Materials & Supplies: \$359K
 - ✓ Office Equipment and General Office Supplies: \$258K
 - ✓ Travel: \$187K
 - ✓ City Services: \$176K
 - ✓ Telephone Services: \$167K

New Items

- **Outside Services: \$900K**
 - ✓ Hiring Hall: Staff Augmentation for Implementation of MaintStar Cloud: \$750K
 - ✓ Landscaping Maintenance Services: \$100K
 - ✓ Impound Vessel Related Services: \$50K

- **Other Operating Expenses: \$126K**
 - ✓ (20) HP Z6 Workstations: \$100K
 - ✓ Domestic Travel: \$25K
 - ✓ Memberships: \$808
 - ✓ Professional Land Surveyor Act and Subdivision Map: \$180

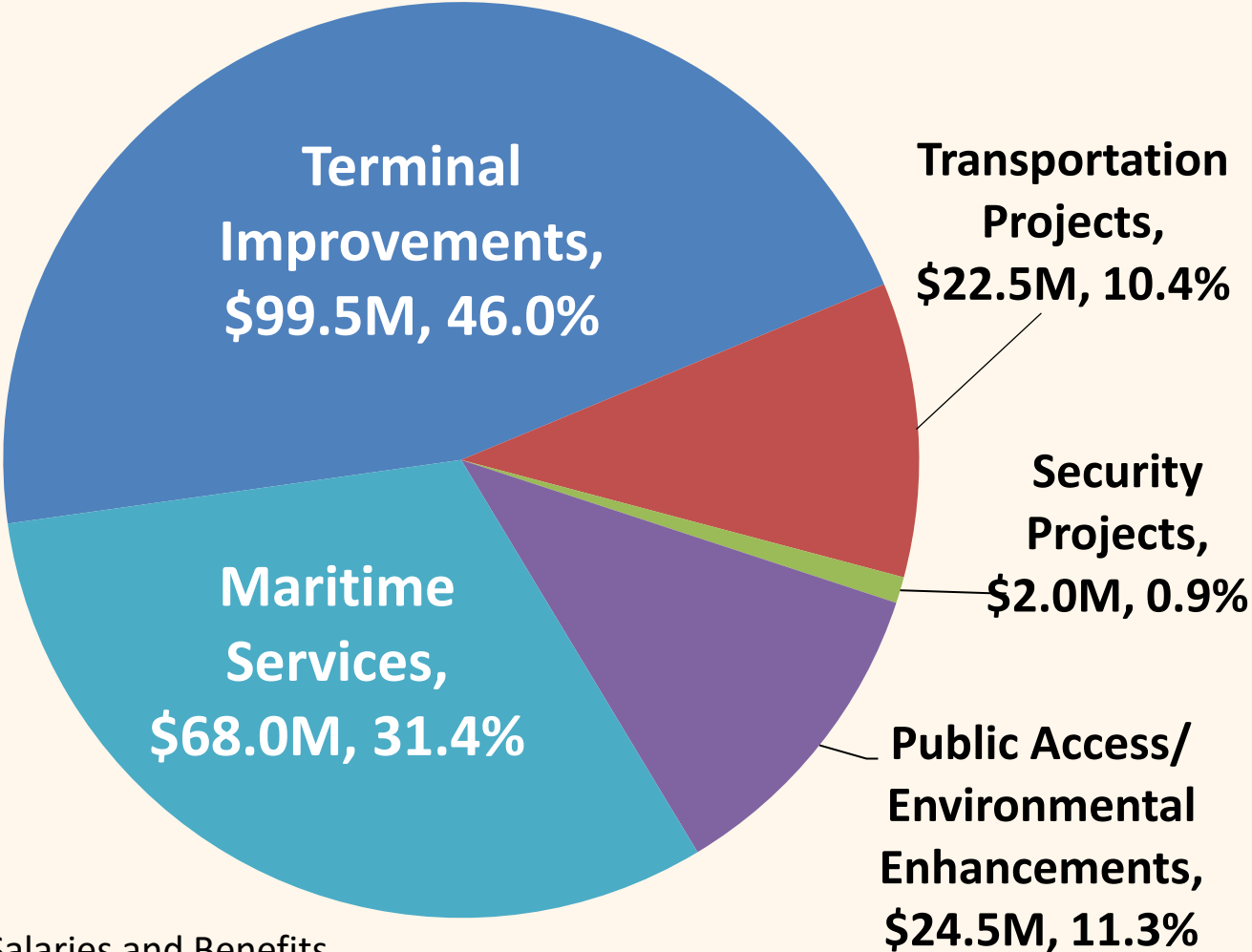
- **Salaries & Benefits: \$592K**
 - ✓ (3) Port Electrical Mechanics for Construction & Maintenance Division: \$558K
 - ✓ Training, Licenses, and Fees: \$34K

- **Maintenance Improvement Program: \$713K**
 - ✓ Historic Asset Digitizing: \$500K
 - ✓ POLA Bridge Inspection Program: \$177K
 - ✓ Berths 302-305 Painting of Bollards, Guard Posts, Safety Guard Posts, and Redstripes: \$35K



CAPITAL IMPROVEMENT PROGRAM

Proposed FY 2023/24 Capital Improvement Program (CIP) Budget \$216.5M



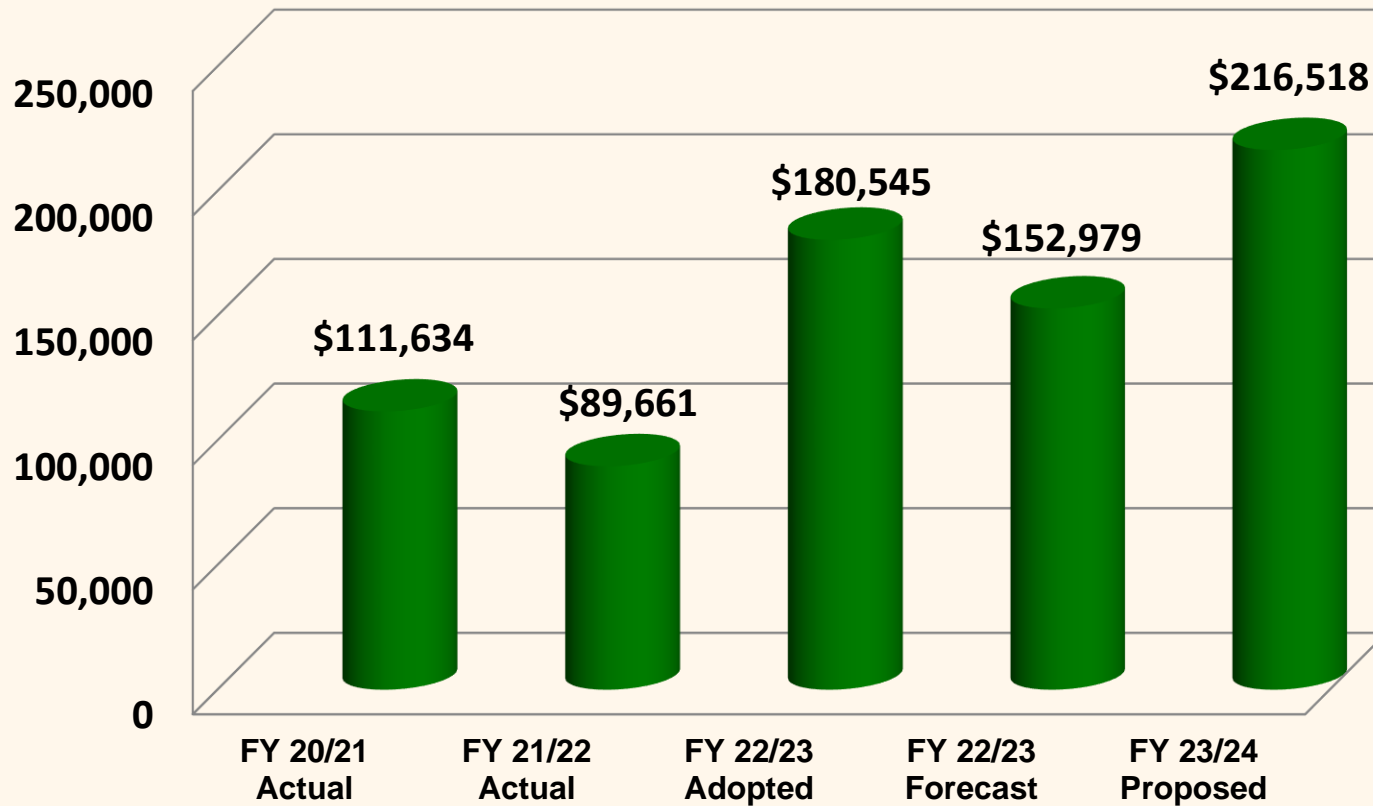
*Includes Salaries and Benefits

Capital Improvement Program Budget-at-a-Glance



Budget Highlights

Capital Improvement Program



- FY 23/24 Proposed CIP: \$216.5M
 - \$63.4M or 41.5% increase relative to FY 22/23 Forecast
- Key Expenditures:
 - Pier 400 Corridor Storage Track Expansion: \$29.7M
 - State Route 47/Vincent Thomas Bridge & Front St./Harbor Blvd. Interchange Reconfig.: \$19.0M
 - MOTEMs: \$17.8M
 - Berths 302-305 On-Dock Rail Expansion: \$11.4M
 - Terminal Island Demolition Projects: \$11.3M
 - Berths 177-182 Marine Improvements: \$10.8M
 - San Pedro Waterfront Promenade – Phase II & Clean-Up: \$10.2M
 - Berth 306 Container Wharf: \$9.2M
 - Front Street Beautification Project: \$4.0M
 - Terminal Island Maritime Support Facility: \$4.0M
 - Berths 302-305 RMG Crane Rail & Foundation: \$2.9M
 - Joint Ports Good Movement Workforce Training Facility: \$2.8M
 - Wilmington Waterfront Avalon Pedestrian Bridge & Promenade Gateway: \$1.4M
 - Wilmington Waterfront Promenade: \$1.2M
 - Navy Way and Seaside Ave. Interchange Improvements: \$1.1M

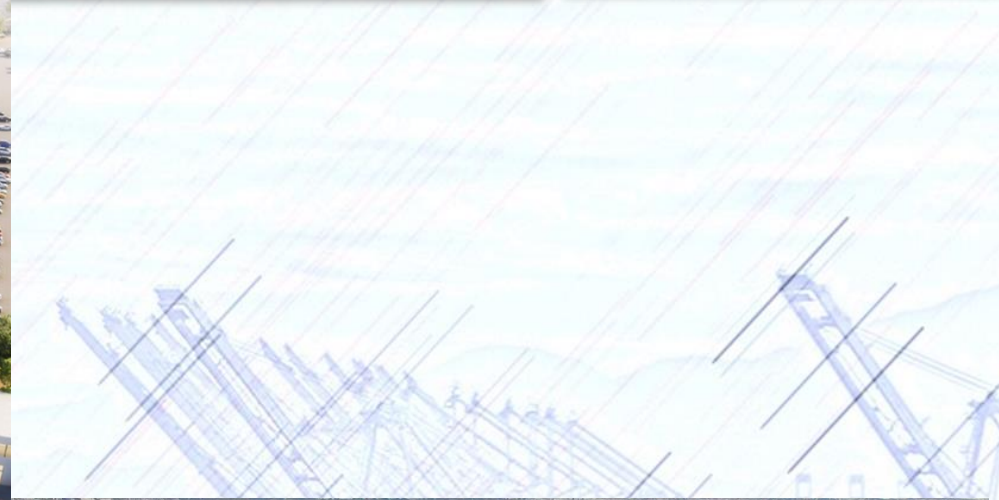
Public Access Investment Plan

Active LA Waterfront Projects



Project Elements (\$ in millions)	PREVIOUS YEARS	FY 23/24 Year 9	FY 24/25 Year 10	FY 25/26 Year 11	FY 26/27 Year 12	Total CIP (millions)
San Pedro Waterfront Promenade & Town Square – Phase I Promenade Town Square Floating Docks Restroom Facility Electrical Utility Service	\$55.73	\$0.21	\$0.04	-	-	\$55.98
San Pedro Waterfront Promenade - Phase II*	6.76	9.10	11.14	-	-	27.00
San Pedro Waterfront Berths 78 Clean Up – Phase II*	0.29	1.14	0.07	-	-	1.50
208 East 22 nd Street Parking Lot Improvements	0.26	0.65	6.92	12.89	0.08	20.80
Total San Pedro Waterfront:						\$105.28
Wilmington Waterfront Promenade and Site Assessment	68.46	1.17	0.67	-	-	70.30
Wilmington Waterfront Avalon Pedestrian Bridge and Promenade Gateway	3.69	1.43	5.73	32.88	20.64	64.37
Wilmington Youth Sailing and Aquatic Center	0.89	0.18	2.06	1.45	0.02	4.60
Total Wilmington Waterfront:						\$139.27
TOTAL:	\$136.08	\$13.88	\$26.63	\$47.22	\$20.74	\$244.55

Wilmington Waterfront Promenade



- **Project Cost: \$71.5M**
- **Construction: Nov. 2020 – Summer 2023**
- **\$1.2M in FY 23/24 CIP**

Wilmington Waterfront Avalon Pedestrian Bridge and Promenade Gateway

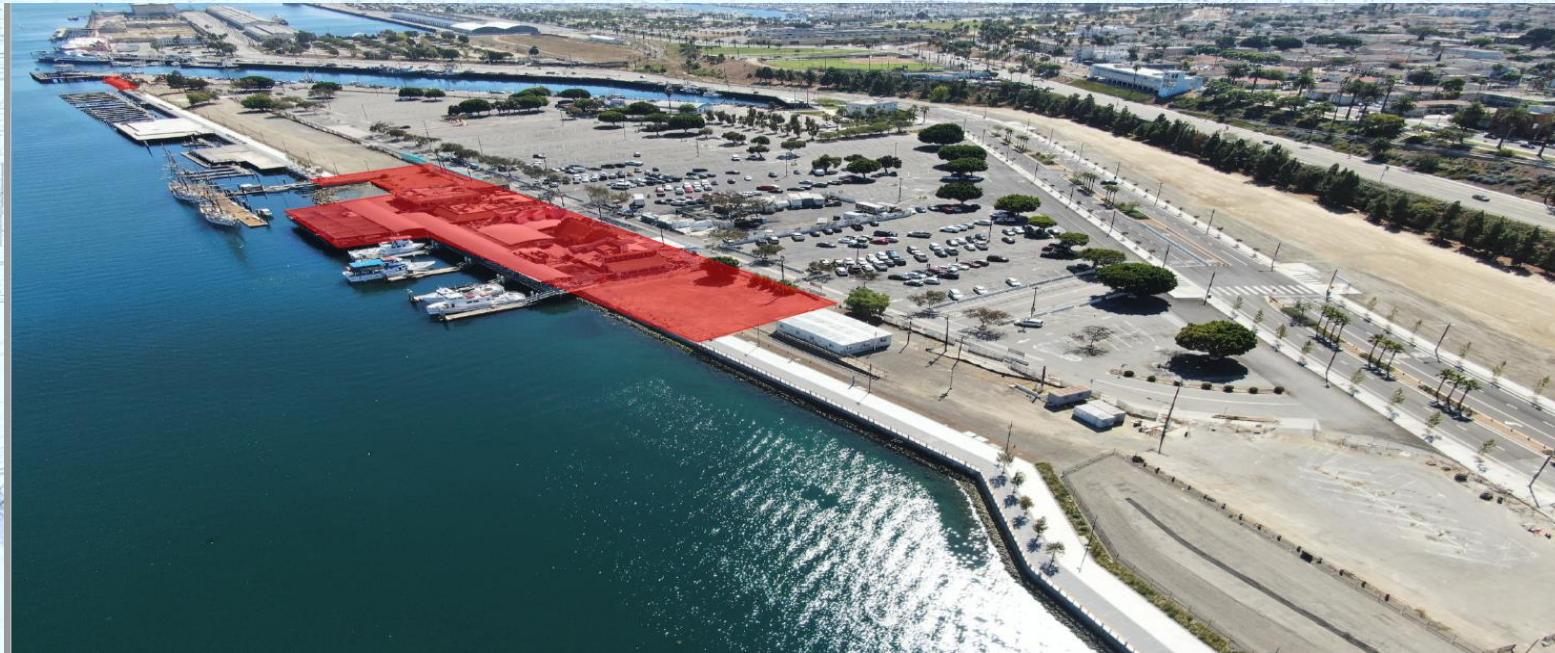


- **Project Cost: \$65.0M**
- **Construction: Nov. 2024 – Spring 2027**
- **\$1.4M in FY 23/24 CIP**

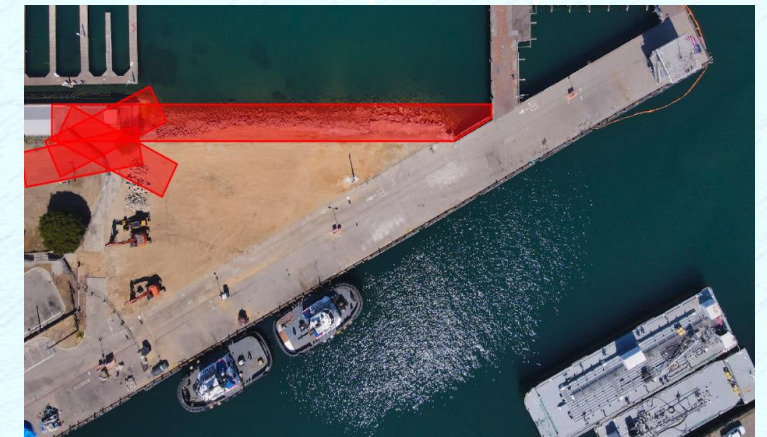


San Pedro Waterfront Berths 74-83 Promenade – Phase II & Clean-Up

- **Project Cost: \$28.5M**
- **Construction: June 2023 – Dec. 2024**
- **\$10.2M in FY 23/24 CIP***



- Floating Docks
- Town Square Improvements



208 East 22nd St. Parking Lot Improvements

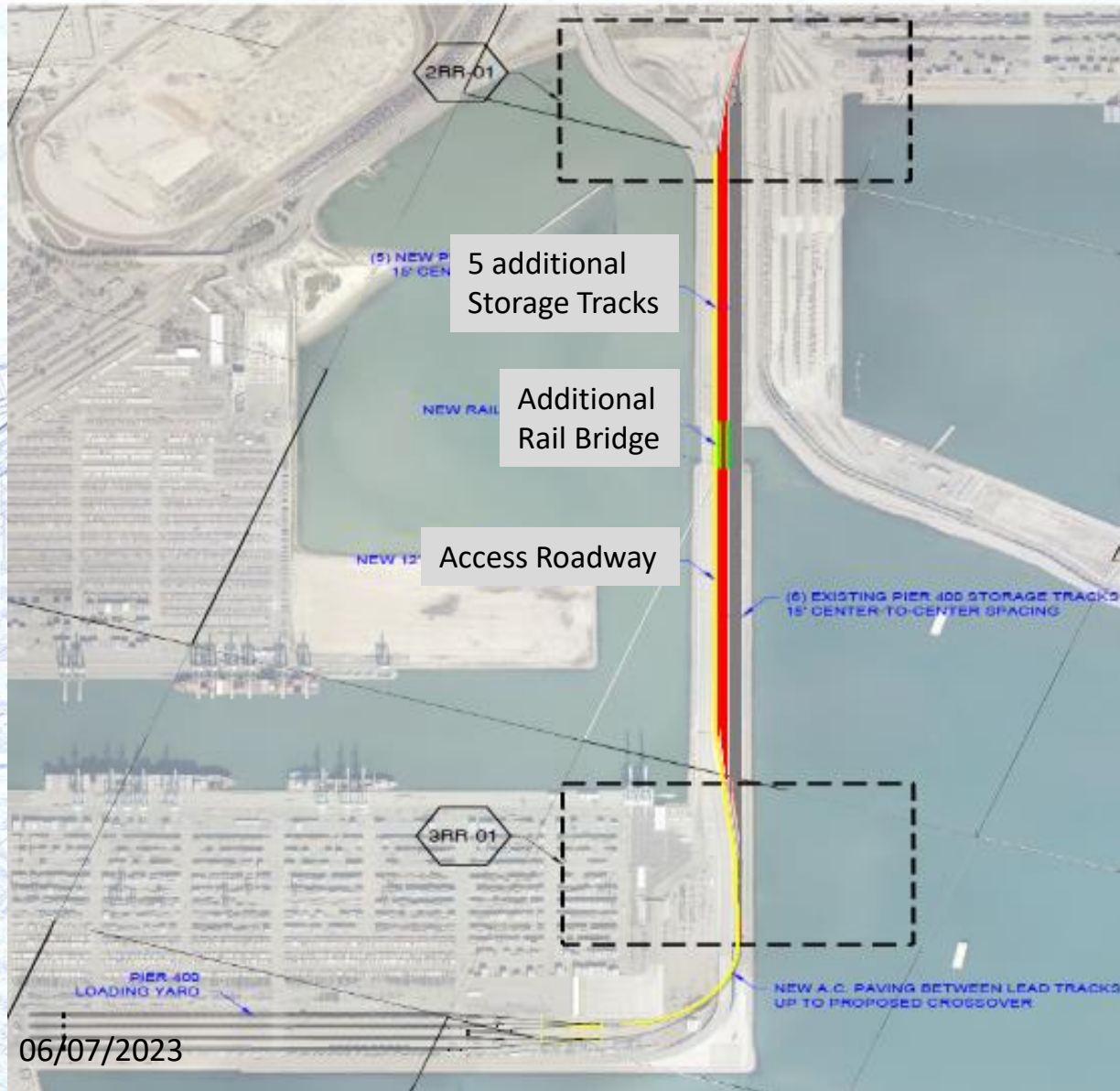


- **Develop and Redevelop approximately 17.5 acres** for public parking for approx. 1,900 parking stalls

- **Improvements** include: demolition, removals, drainage, AC paving, striping, driveway modifications, site lighting, site security, fencing, security cameras, and parking kiosks

- Project Cost: \$20.8M
- Construction: Jan. 2025 – Sept. 2025
- **\$650K in FY 23/24 CIP**

Pier 400 Corridor Storage Track Expansion



BRIDGE OBLIQUE VIEW

- **Project Cost: \$73.2M**
- **Construction: Feb. 2022 to May 2024**
- **Grant Funding: \$21.6M**
- **\$29.7M in FY 23/24 CIP**

MOTEMS Program (Ongoing)

- Berths 167-169 (Shell) Total: \$44.8M
- Construction: July 2021 – Jan. 2024
- \$4.4M in FY 23/24 CIP

- Berths 238-239 (PBF) Total: \$35.0M
- Construction: Oct. 2023 – Oct. 2026
- \$13.3M in FY 23/24 CIP

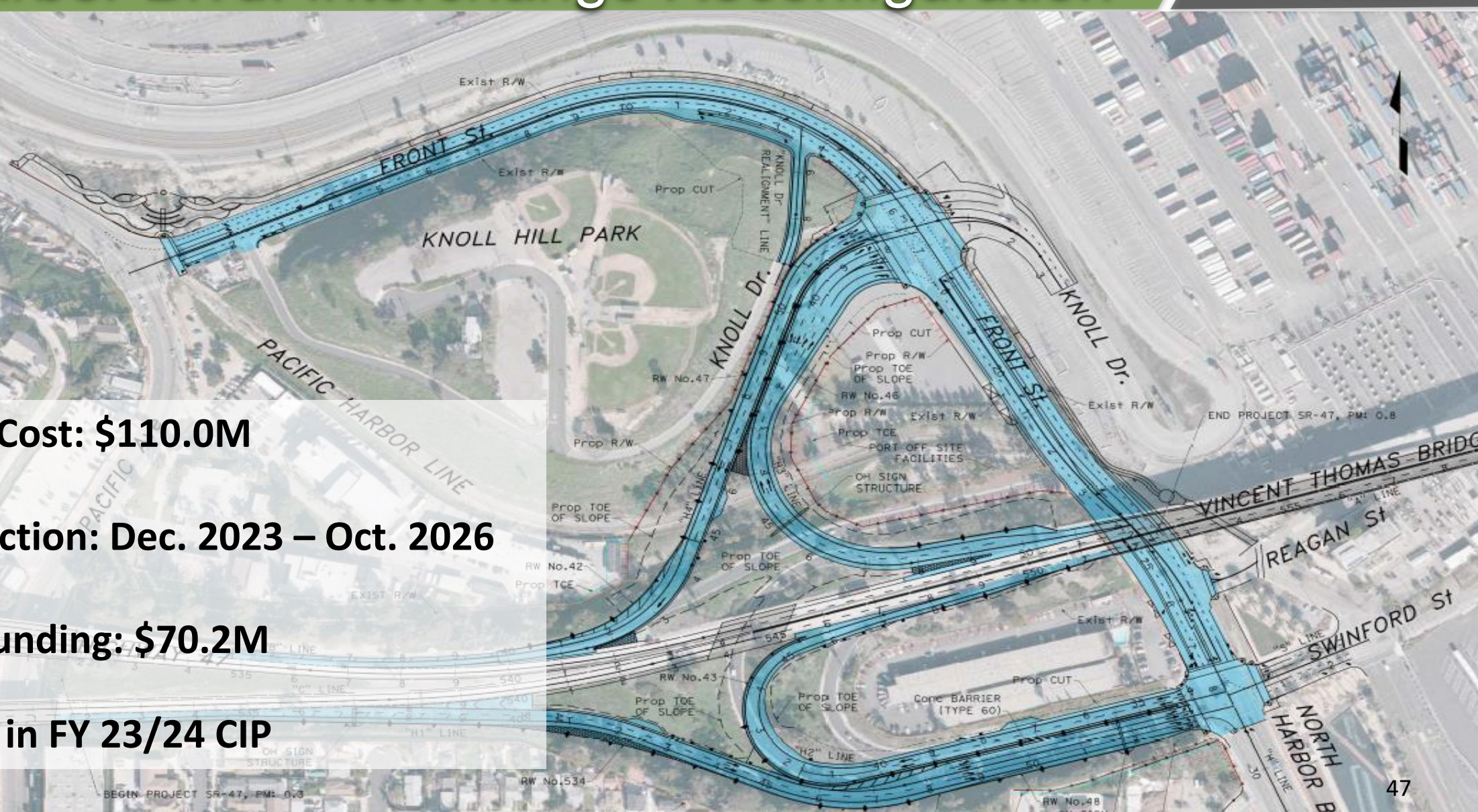


06/07/2023



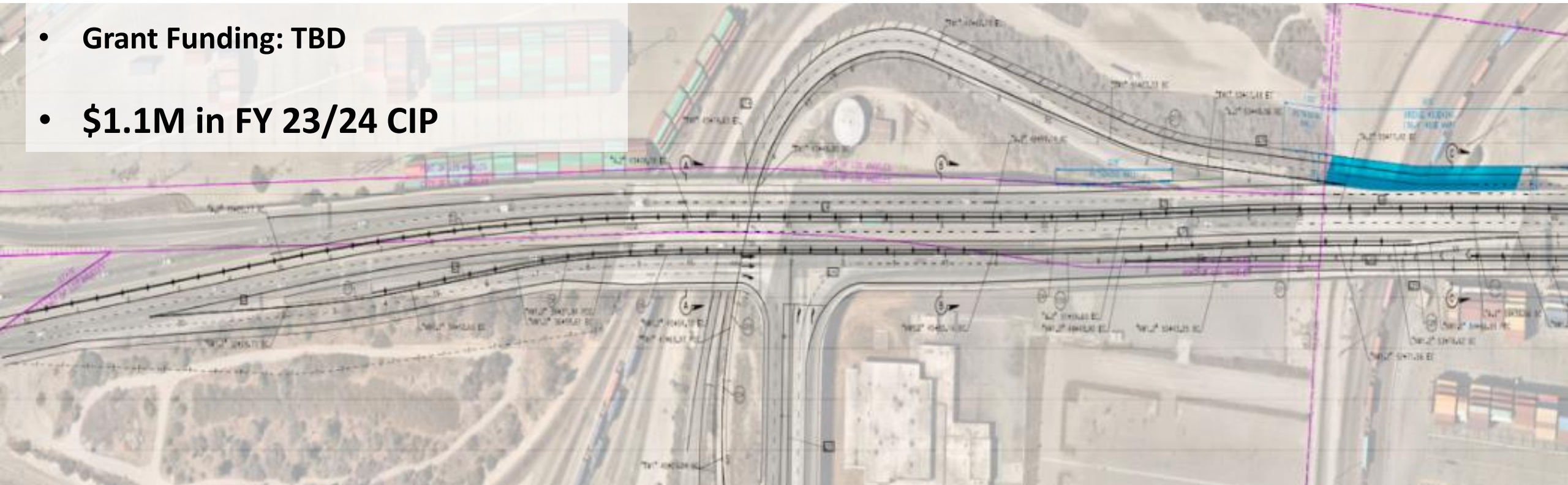
State Route 47/Vincent Thomas Bridge & Front St./Harbor Blvd. Interchange Reconfiguration

- **Project Cost: \$110.0M**
- **Construction: Dec. 2023 – Oct. 2026**
- **Grant Funding: \$70.2M**
- **\$19.0M in FY 23/24 CIP**



Navy Way and Seaside Ave. Interchange Improvements

- **Project Cost: \$65.7M**
- **Construction: Jan. 2026 - June 2028**
- **Grant Funding: TBD**
- **\$1.1M in FY 23/24 CIP**



Front Street Beautification Project



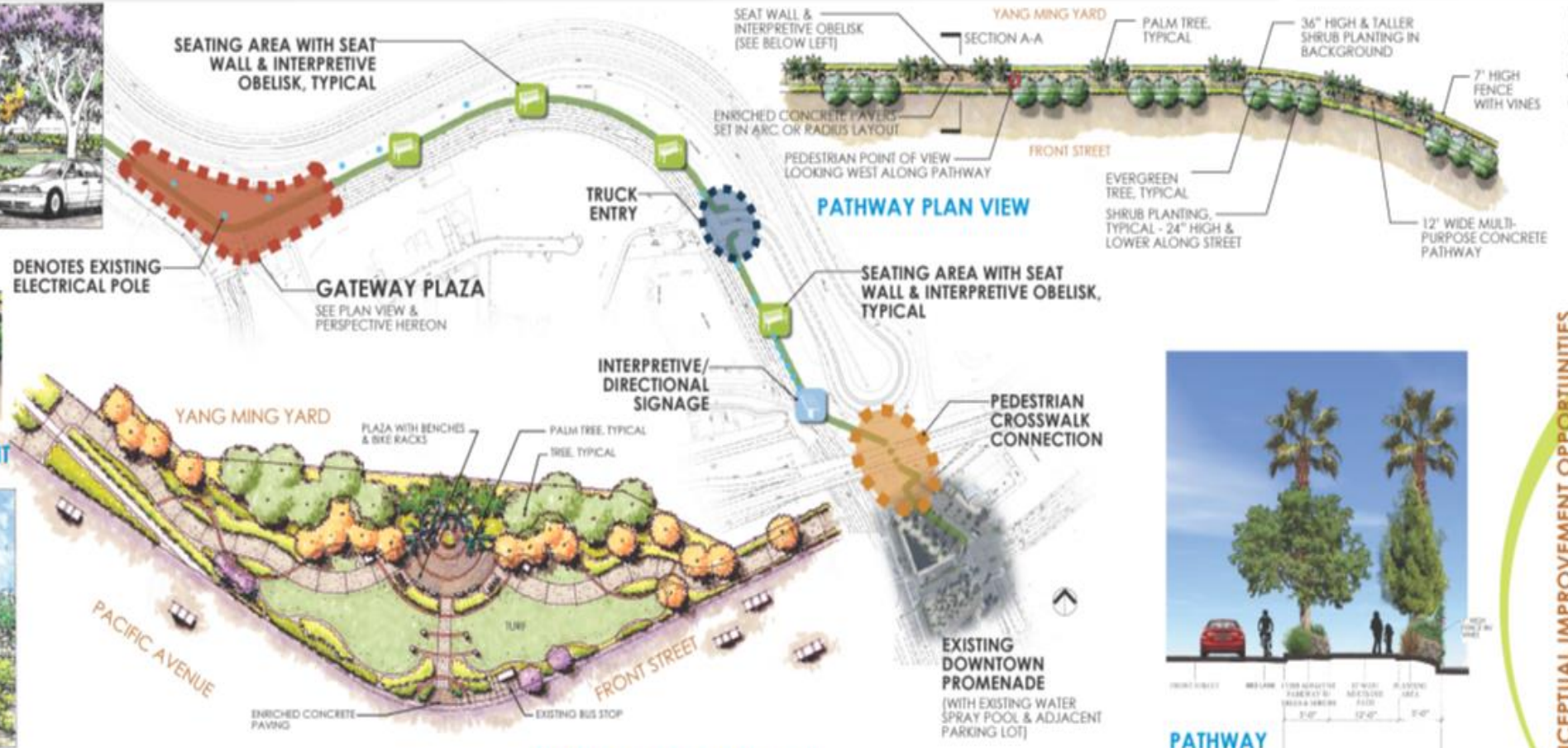
GATEWAY PLAZA PERSPECTIVE



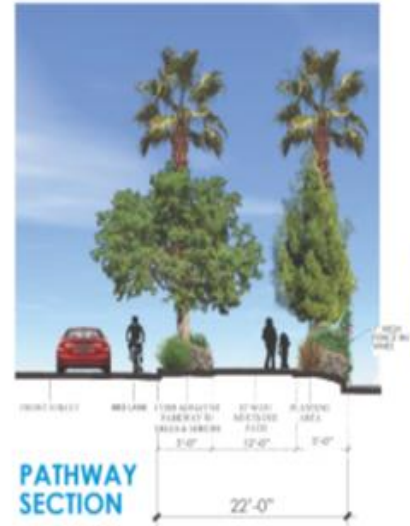
SEATWALL PLAN VIEW ENLARGEMENT



PATHWAY SEATWALL PERSPECTIVE



GATEWAY PLAZA PLAN VIEW

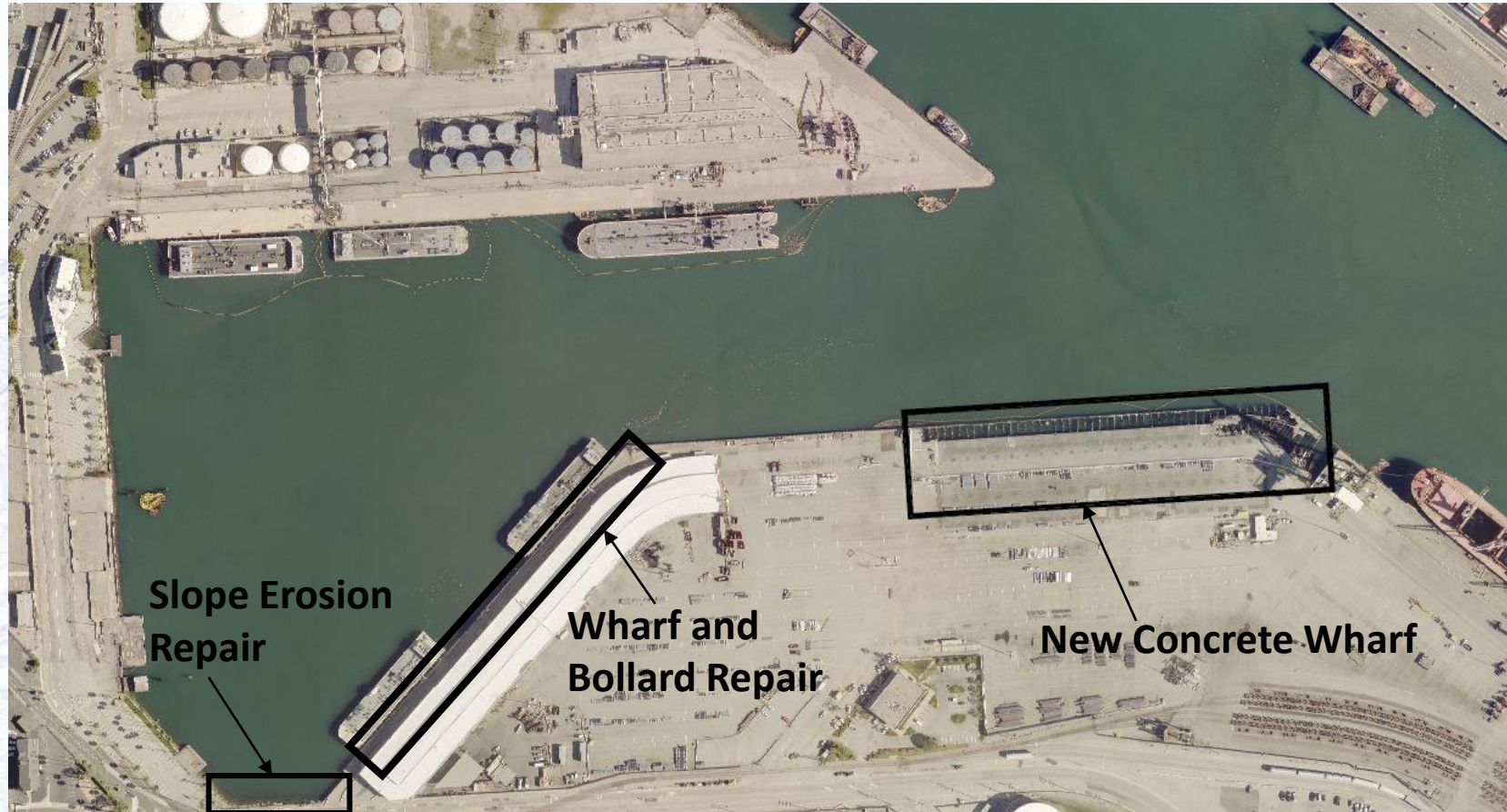


PATHWAY SECTION

- Project Cost: \$10.3M
- Construction: Feb. 2023 – Mar. 2024
- \$4.0M in FY 23/24 CIP

CONCEPTUAL IMPROVEMENT OPPORTUNITIES
Front Street Beautification
 San Pedro, CA

Berths 177-182 Marine Improvements



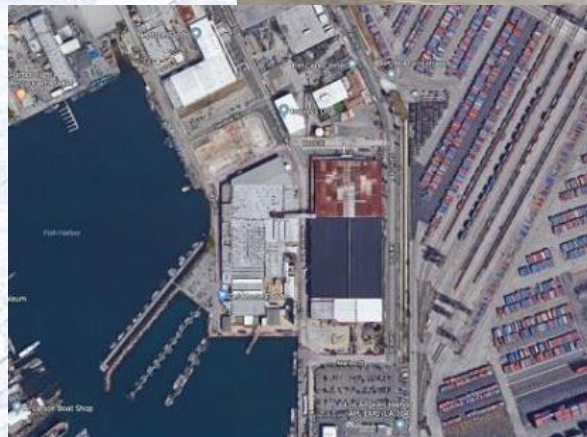
- **Project Cost: \$14.4M**
- **Construction:
July 2023 - June 2024**
- **\$10.8M in FY 23/24 CIP**

Terminal Island Demolition Projects

Projects:

- Southwest Marine Administration Building Demolition
- StarKist Demolition
- South Seaside Avenue Storm Drain
- 1025 Seaside Avenue Demolition

- **Project Cost: \$18.2 M**
- **Construction: Sept. 2023 – Aug. 2024**
- **\$11.3M in FY 23/24 CIP**



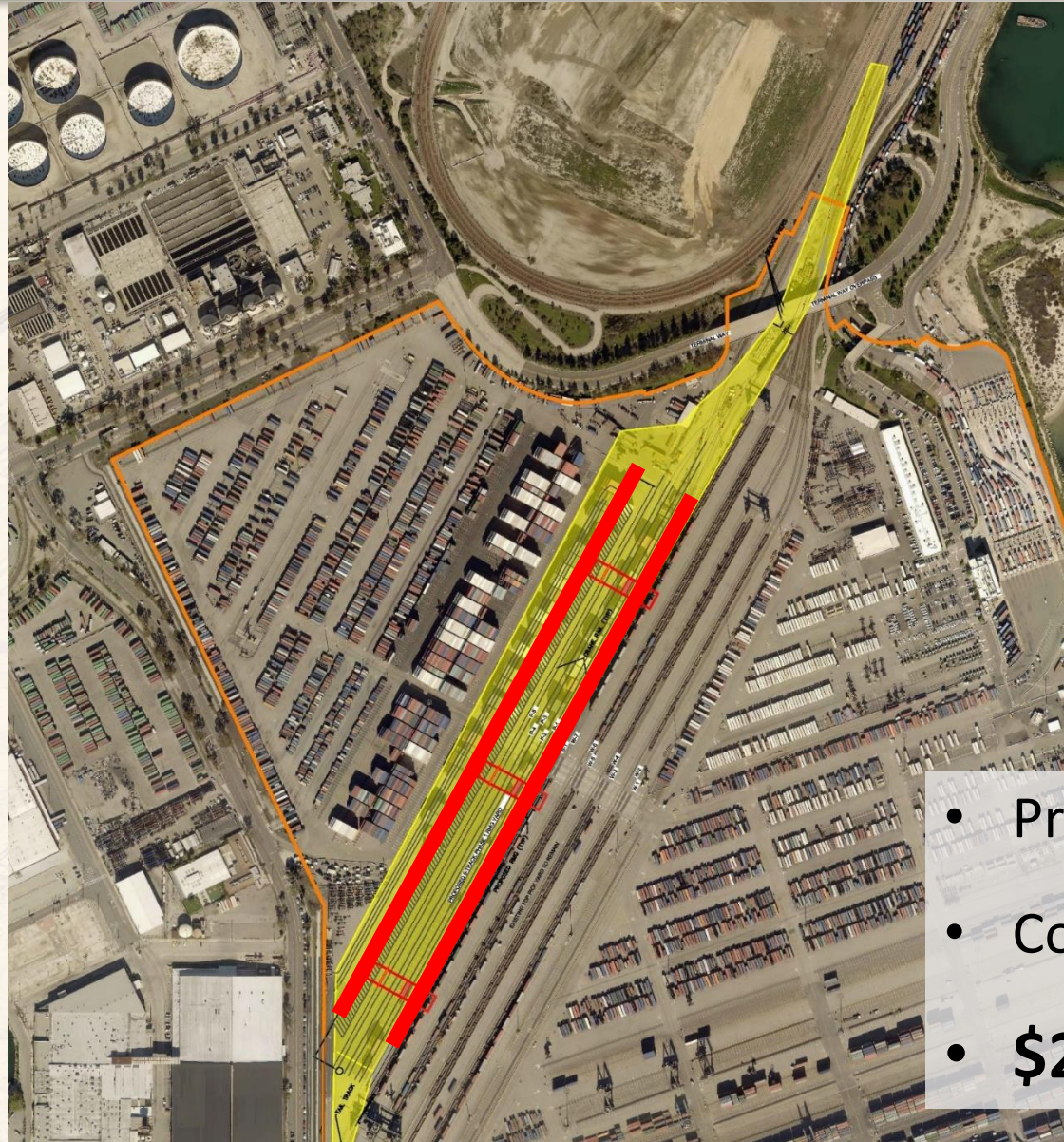
Berths 302-305 On-Dock Rail Expansion



- **17,500 New Track Feet**
5 New tracks, reuse 3 existing tracks, new tail track
- **Expanded Throat**
3 track throat, 13 new turnouts
- **Rail Signal Improvements**
Train in Motion system, power derails, blue flag protection, track bumpers

- Project Cost: \$52.4M
- Construction: Mar. 2024 – Feb. 2026
- Grant Funding: \$37.4M
- **\$11.4M in FY 23/24 CIP**

Berths 302-305 RMG Crane Rail and Foundation



- **2,300 LF 145' Gage New Crane Rail**
- **5,000 LF continuous grade beam foundation**
- **Electrical Infrastructure** *to operate 5 – 145ft widespan RMG cranes, including substation modification, new power distribution, and communication conduit*
- **Civil Improvements** *safety fencing, protection barriers, removals, drainage, grading and paving*

- **Project Cost: \$38.7M**
- **Construction: Jan. 2024 – Dec. 2025**
- **\$2.9M in FY 23/24 CIP**

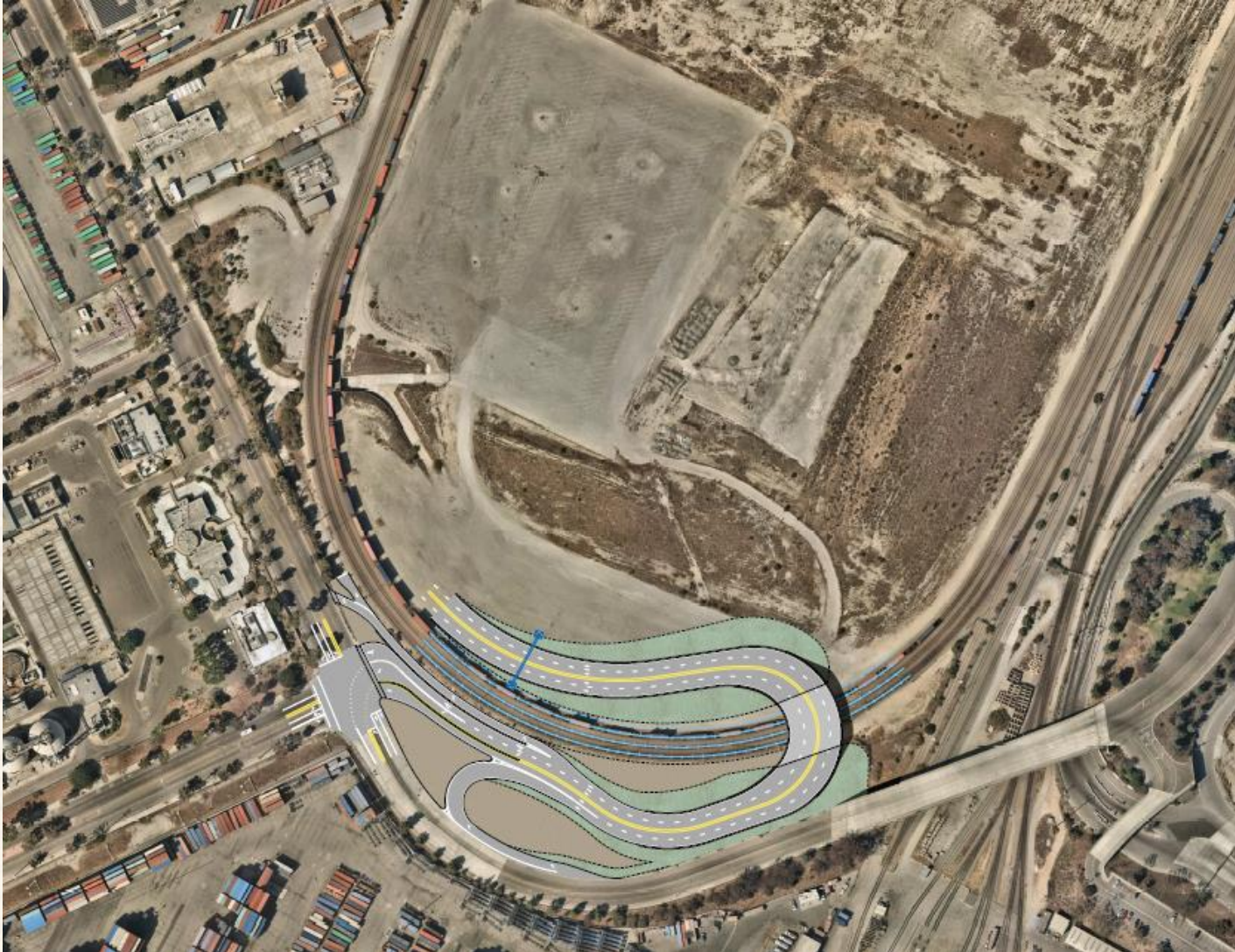
Berth 306 Container Wharf



- **1,250 LF New Container Wharf Berth 306**
- **300 LF Upgrade at Berth 305**
- **2.2 Acre Backland** *safety fencing, protection barriers, removals, drainage, grading and paving*
- **Electrical Infrastructure**
AMP, New Substation, Upgrade STS Cranes to 12.47KV power

- Project Cost: \$256.0M
- Construction: Mar. 2024 – Aug. 2025
- Grant Funding: TBD
- **\$9.2M in FY 23/24 CIP**

Maritime Support Facility Access/Terminal Island Rail System Grade Separation



- **Four-lane Grade Separated Roadway** *over POLA mainline rail tracks connecting Terminal Island, Ferry St, and P300 to the TI Maritime Support Facility*
- **Structure** *2,000ft roadway structure, foundation and retaining wall*
- **Intersection Modifications** *traffic signal re-signalizations*

- Project Cost: \$39.2M
- Const: Oct. 2024 – June 2026
- Grant Funding: \$19.3M
- **\$915K in FY 23/24 CIP**

Terminal Island Maritime Support Facility



06/07/2023

- **Develop approximately 80 acres** for cargo support facility
- **Improvements** include removals, drainage, utilities, paving, fire protection, water, electrical, site lighting, roadability canopy, restrooms, guard booths, and 1,000' access roadway

- Project Cost: \$194.6M
- Construction: Sept. 2025 – Aug. 2027
- **\$4.0M in FY 23/24 CIP**

Harbor Administration Building HVAC Replacement



- City Council Motion (CF 21-1039)
- Building De-carbonization Work Plan



- **Project Cost: \$14.0M**
- **Const: Sept. 2024 – Sept. 2025**
- **\$400K in FY 23/24 CIP**

POLA-POLB Goods Movement Workforce Training Facility



- Total Project Cost: \$150.0M
- Const: Feb. 2027 – Feb. 2029
- State Funding: \$110.0M
- **\$2.8M in FY 23/24 CIP**

Unallocated Capital Improvement Program Fund and Deferred Maintenance



Category	Proposed Budget FY 23/24
Consultants	\$6.2M
Unanticipated Construction	6.0M
Other	1.2M
Parts and Materials	1.0M
In-House Salaries	635K
Unallocated Subtotal	\$15.0M
Deferred Maintenance	9.4M
Total	\$24.4M

Berths 177-182 Development
\$10.8M

MOTEMS Improvements
\$17.7M

SR 47 Transportation/
Beautification Improvements
\$23.0M

Terminal Island
Maritime Support Facility
\$4.0M

Maritime Support Fac. Access/
TI Rail System Grade Separator
\$915K

Harbor Administration
Building – HVAC Replacement
\$400K

San Pedro Waterfront
Promenade Ph. II & Clean Up
\$10.2M

208 East 22nd St
Parking Lot Improvements
\$650K

Avalon Pedestrian Bridge and Gateway
\$1.4M

POLA-POLB Goods Movement
Workforce Training Facility
\$2.7M

Wilmington Waterfront Promenade
\$1.2M

Navy Way and Seaside Interchange
\$1.1M

Pier 400 Corridor Storage Track Expansion
\$29.7M

Terminal Island Demolition Projects
\$11.3M

Berth 306 Container Wharf
\$9.2M

Berths 302-306 Terminal Improvements
\$14.3M



FY 2023/24 Capital Improvement Projects

PORT OF LOS ANGELES



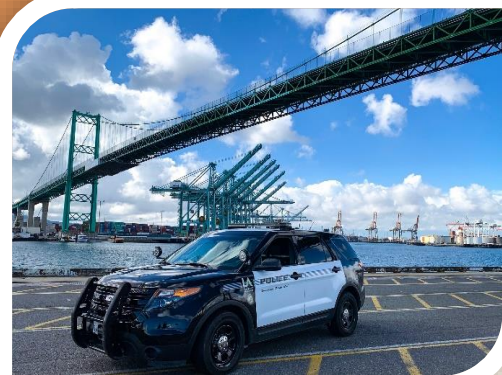
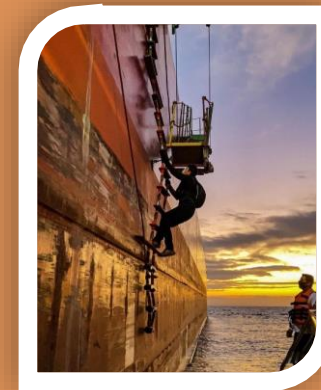
PUBLIC SAFETY & EMERGENCY MANAGEMENT BUREAU Chief Thomas E. Gazsi



INFORMATION TECHNOLOGY

PORT PILOTS

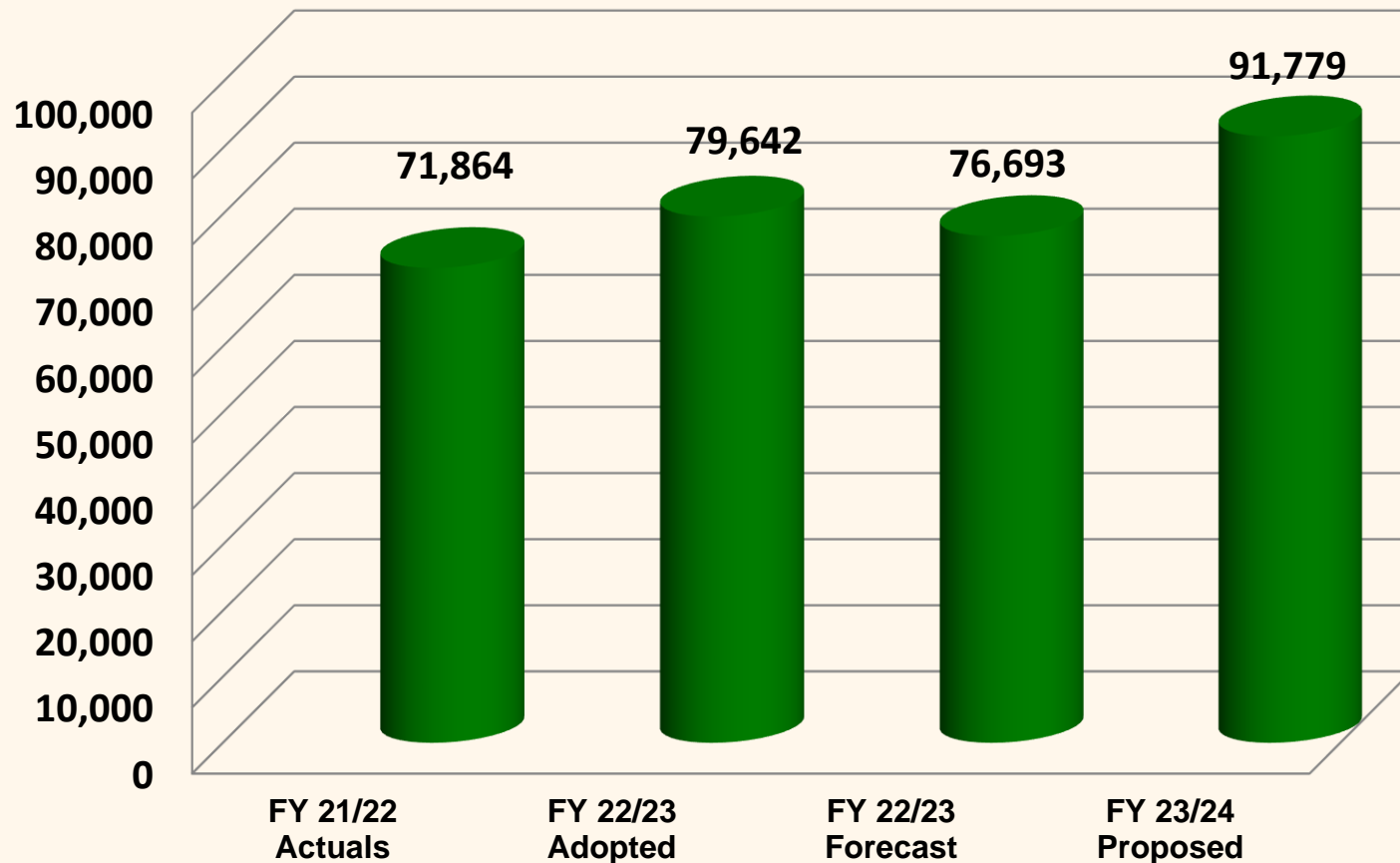
PORT POLICE



Public Safety & Emergency Management Bureau Operating Budget-at-a-Glance



Net Operating Expenses



Budget Highlights

- FY 23/24 Proposed Net Operating Expenses: \$91.8M
 - \$15.1M or 19.7% increase relative to FY 22/23 Forecast
- Drivers of changes to FY 23/24 Proposed:
 - Outside Services
 - Increase in funding for Port Optimizer development and funding for new item (Motorola Radio Project Equipment Maintenance & Support)*
 - ✓ +\$9.5M vs. Forecast
 - Salaries & Benefits
 - ✓ +\$5.4M vs. Forecast
 - Other Operating Expenses
 - Increase in Port Police Operating Materials & Supplies and Parts & Materials*
 - ✓ +\$198K vs. Forecast

Public Safety & Emergency Management Bureau FY 2023/24 Goals & Initiatives

Objective 2: A Secure, Efficient, and Environmentally Sustainable Supply Chain



Lead the digital transformation, and provide secure critical cyber and telecommunication services that support the Port's objectives and business continuity



Maintain world-class navigational safety, and operational standards for quick and positive response to customer needs 24/7



Implement security and public safety strategies that secure our Port Complex, ensure business continuity, and engage our stakeholders and the community

Public Safety & Emergency Management Bureau

FY 2023/24 Proposed Division Budgets



Division	Budgeted Positions	Gross Expenses				Capital Expenses (CAPEX)*	Operating Exp (Gross Exp without CAPEX)
		Salaries & Benefits	Outside Services	Other Operating Exp	Total Gross Exp	Allocations to Capital Budget	Net Operating Expense
Information Technology	45	\$ 9,793,422	\$18,218,894	\$ 1,879,464	\$ 29,891,780	\$ (2,584,516)	\$ 27,307,264
Port Pilots	33	13,015,527	160,360	249,460	13,425,347	-	13,425,347
Port Police	226	43,789,901	5,447,135	1,880,590	51,117,626	(71,487)	51,046,139
TOTAL	304	\$ 66,598,850	\$23,826,389	\$ 4,009,514	\$ 94,434,753	\$ (2,656,003)	\$ 91,778,750

Totals may differ due to rounding

***Capital Expenses (CAPEX)/Allocations to Capital Budget** include salary and benefit expenses for staff time spent directly working on capital projects, and a portion of other divisional operating expenses that are allocated as overhead in support of work performed on capital projects.

Top Drivers

- **Salaries & Benefits: \$65.9M, net of capital allocations (\$686K)**

- **Outside Services: \$23.8M**
 - ✓ Port Optimizer™: \$9.7M
 - ✓ Software: \$3.4M
 - Enterprise Systems: \$2.9M
 - Port Police Software: \$306K
 - ITD Software: \$206K
 - Port Pilots Software: \$77K
 - ✓ Port of Los Angeles Security System Maintenance (partially grant reimbursable): \$3.1M
 - ✓ Port Police IT, Data, Video, and Radio Systems Maintenance & Support: \$1.9M
 - ✓ Port Police Motorola Radio Project Equipment Maintenance & Support: \$1.3M
 - ✓ Cyber Resilience Center (CRC) Operations & Maintenance: \$1.2M
 - ✓ IT Hardware Maintenance: \$1.2M
 - ✓ Information Systems Consulting for ITD: \$858K
 - ✓ Port Police Vehicle & Equipment Maintenance: \$464K
 - ✓ Information Systems Consulting for Enterprise Systems: \$355K
 - ✓ Port Police Miscellaneous Professional Services: \$97K
 - ✓ Port Pilot Exam: \$54K
 - ✓ Port Pilots Equipment Maintenance: \$27K

Top Drivers (continued)

- **Other Operating Expenses: \$2.0M, net of capital allocations (\$2.0M)**

- ✓ Telephone/Cell Service, Cabling, Internet, Cable TV: \$1.8M
- ✓ Port Police Operating Tools, Equipment, & Supplies: \$1.1M
 - Training Ammunition: \$295K
 - Uniforms and Law Enforcement/Public Safety Equipment & Supplies: \$295K
 - Automated External Defibrillator (AED) Units and Replacement Parts: \$141K
 - Miscellaneous Port Police Operating Tools, Equipment, & Supplies: \$104K
 - Office/General Equipment & Supplies: \$101K
 - Fleet Parts & Materials: \$75K
 - Dive Operations Materials & Supplies: \$59K
 - Range/Armory Replacement Equipment & Supplies: \$33K
 - POLA Credentialing Cards & Equipment and Transportation Worker ID Cards: \$32K
- ✓ Site and Equipment Rentals: \$250K
- ✓ Travel Expenses: \$196K
 - Training & Professional Development: \$114K
 - Meetings & Conferences: \$75K
 - Local Travel: \$7K

- **Other Operating Expenses (continued)**

- ✓ Los Angeles Police Department Services: \$155K
- ✓ Subscriptions: \$135K
- ✓ ITD City of LA Enterprise License Agreements: \$125K
- ✓ ITD Operating Equipment & Supplies: \$75K
- ✓ Port Pilots Operating Equipment & Supplies: \$67K
- ✓ Memberships: \$27K
- ✓ Port Police Promotional: \$23K

New Items

- **Outside Services: \$1.6M**
 - ✓ Motorola Radio Project Equipment Maintenance and Support: \$1.3M
 - ✓ Port Police Technology Systems Support - Staff Augmentation: \$180K
 - ✓ IT Hardware: \$54K
 - Network Packet Analytics: \$51K
 - Reverse Proxy: \$3K
 - ✓ Port Police Computer Software: \$34K
 - GrayKey Cell Phone Forensic Tool: \$31K
 - Antivirus Software for Computer Aided Dispatch/Records Management System (CAD/RMS) Computers: \$3K
 - ✓ Racial & Identity Profiling Act (RIPA) Reimbursement Claim Preparation and Submittal Services: \$5K
 - ✓ Generator Maintenance: \$2K

- **Other Operating Expenses: \$86K**
 - ✓ Social Media Documenting Equipment: \$19K
 - ✓ Port Police Field Officer Cellular Phones: \$13K
 - ✓ Maritime Law Enforcement Training Center (MLETC) Classroom Carpet Replacement: \$11K
 - ✓ Hazmat Van Command Center Vehicle Command Box and Storage Build Out: \$10K
 - ✓ Radio Programming Device: \$8K
 - ✓ Metal Carport for Kennel Facility: \$7K

New Items (continued)

- **Other Operating Expenses (continued)**
 - ✓ California Peace Officers Memorial Foundation – Travel: \$5K
 - ✓ Maritime Tactical Team Materials and Supplies: \$5K
 - ✓ Handheld Forward Looking Infrared (FLIR) Optics: \$4K
 - ✓ Law Enforcement Social Media Conference - Travel: \$3K

- **Salaries & Benefits: \$32K**
 - ✓ Patrol and Detection Instructor Training: \$28K
 - ✓ Photography Workshop: \$2K
 - ✓ Social Media Unit Job Proficiency: \$2K



STAKEHOLDER ENGAGEMENT BUREAU David Libatique



COMMUNITY RELATIONS

GRAPHICS SERVICES

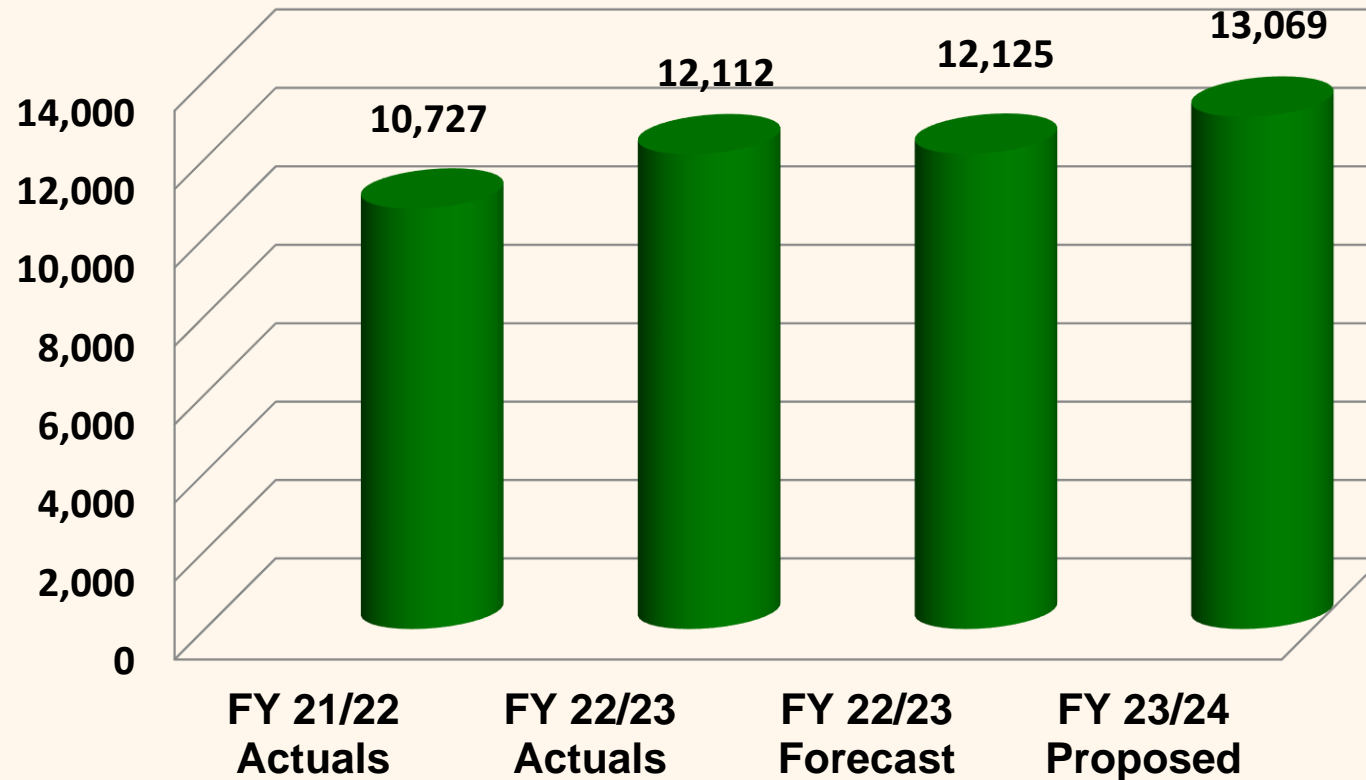
LABOR RELATIONS &
GOVERNMENT AFFAIRS

STRATEGIC COMMUNICATIONS

TRADE DEVELOPMENT

Stakeholder Engagement Bureau Operating Budget-at-a-Glance

Net Operating Expenses



Budget Highlights

- FY 23/24 Proposed Net Operating Expenses: \$13.1M
 - \$944K or 7.8% increase relative to FY 22/23 Forecast
- Drivers of changes to FY 23/24 Proposed:
 - Salaries & Benefits
 - ✓ +\$442K vs. Forecast
 - Other Operating Expenses
 - Higher expenditure for government, community, & business promotional; sponsorship; city services; travel; memberships; and subscriptions*
 - ✓ +\$439K vs. Forecast
 - Outside Services
 - Increased need for writers, video production, speech writing, and presentation coaching.*
 - ✓ +\$62K vs. Forecast

Stakeholder Engagement Bureau FY 2023/24 Goals & Initiatives

Objective 4: Strong Relationships with Stakeholders

- Engage a broad spectrum of stakeholders in support of the Port's Strategic Objectives
 - Place compelling Port of Los Angeles news and key messaging across a range of traditional and digital media platforms. Continue to build those respective audiences.
 - Advocate to support Port policy and funding priorities. Continue to build our reputation of expertise and leadership on port-related policy issues.
 - Maintain open and productive dialogue with key stakeholder communities including labor, business, community groups, and international stakeholders.
 - Expand stakeholder engagement to new audiences, with specific messaging to support the key areas of Jobs & Economic Opportunity, CAAP/Decarbonization and Supply Chain Leadership.
 - Engage the international diplomatic community, trade organizations and U.S. businesses to increase exports utilizing the Trade Connect Program.



Stakeholder Engagement Bureau FY 2023/24 Proposed Division Budgets



Division	Budgeted Positions	Gross Expenses				Capital Expenses (CAPEX)*	Operating Exp (Gross Exp without CAPEX)
		Salaries & Benefits	Outside Services	Other Operating Exp	Total Gross Exp	Allocations to Capital Budget	Net Operating Expense
Community Relations	11	\$ 2,137,005	\$ 185,762	\$ 3,923,689	\$ 6,246,456	\$ -	\$6,246,456
Graphics Services	9	\$ 1,411,575	\$ 299,260	\$ 119,711	1,830,546	-	\$1,830,546
Labor Relations & Government Affairs	4	\$ 1,568,719	\$ 736,739	\$ 136,551	2,442,009	-	\$2,442,009
Strategic Communications	7	\$ 1,188,574	\$ 380,172	\$ 195,181	1,763,927	-	\$1,763,927
Trade Development	4	\$ 633,822	\$ 3,156	\$ 148,920	785,898	-	\$785,898
TOTAL	35	\$ 6,939,696	\$ 1,605,089	\$ 4,524,052	\$ 13,068,837	\$ -	\$ 13,068,837

Totals may differ due to rounding

Stakeholder Engagement Bureau

Top Drivers



Top Drivers

- **Salaries & Benefits: \$6.9M**
- **Other Operating Expenses: \$4.5M**
 - ✓ Sponsorships: \$2.2M
 - Community Investment Program: \$1.6M
 - Business Development Sponsorship: \$273K
 - Divisional Sponsorship: \$264K
 - ✓ Memberships: \$591K
 - ✓ Waterfront Events: \$404K
 - ✓ Advertising: \$350K
 - ✓ Maritime Education: \$160K
 - ✓ Travel: \$149K
- **Outside Services: \$1.6M**
 - ✓ Advocacy Services: \$662K
 - ✓ Department Copier Contract: \$235K
 - ✓ Web Development: \$180K
 - ✓ Professional Writers: \$175K
 - ✓ Advertising Agency: \$100K

New Items

- **Other Operating Expenses: \$74K**
 - ✓ Foreign Travels: \$37K
 - ✓ Domestic Travels: \$19K
 - ✓ Labor Relations and Government Affairs Community Promotion: \$13K
 - ✓ Memberships: \$2.5K
 - Hong Kong Association of Southern California: \$1.5K
 - Los Angeles Latino Chamber of Commerce: \$950
 - ✓ Office Equipment (Laptop): \$1.4K
- **Outside Services: \$67K**
 - ✓ Port Automation Study: \$35K
 - ✓ Contingency for Specialized Advocacy Services: \$32K
- **Salaries & Benefits: \$325**
 - ✓ CA Workforce Association WORKCON: \$325

New Items

- **Other Operating Expenses: \$74K**
 - ✓ Foreign Travels: \$37K
 - ✓ Domestic Travels: \$19K
 - ✓ Labor Relations and Government Affairs Community Promotion: \$13K
 - ✓ Memberships: \$2.5K
 - Hong Kong Association of Southern California: \$1.5K
 - Los Angeles Latino Chamber of Commerce: \$950
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- **Outside Services: \$67K**
 - ✓ Port Automation Study: \$35K
 - ✓ Contingency for Specialized Advocacy Services: \$32K

- **Salaries & Benefits: \$325**
 - ✓ CA Workforce Association WORKCON: \$325



FINANCE & ADMINISTRATION BUREAU Marla Bleavins



CONTRACTS & PURCHASING

HUMAN RESOURCES

ACCOUNTING

DEBT & TREASURY

FINANCIAL PLANNING & ANALYSIS

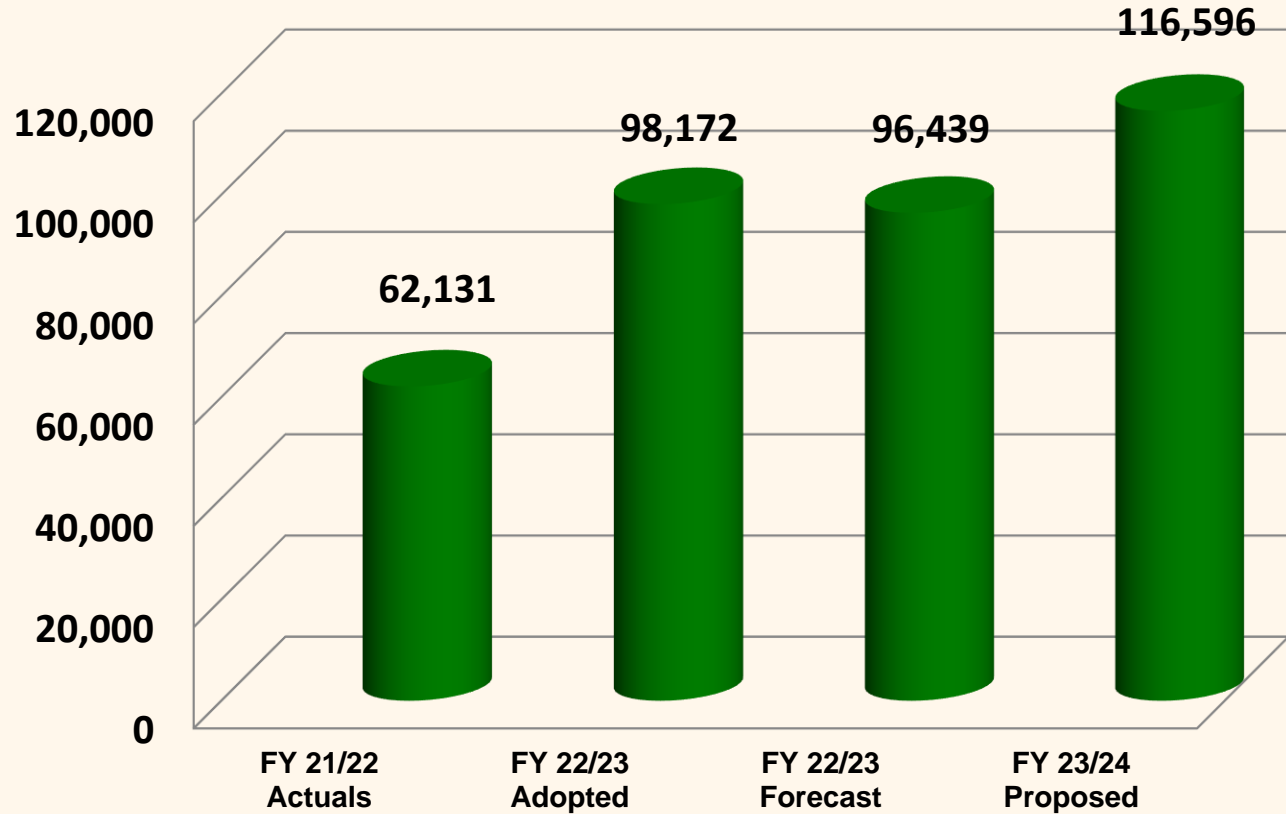
INTERNAL AUDIT

RISK MANAGEMENT

Finance & Administration Bureau Operating Budget-at-a-Glance



Net Operating Expenses



Note: The Harbor Operating Division's FY 23/24 Proposed Budget of \$91.0M contains global expenses such as City Services (\$59.0M), Utilities (\$36.7M), Provisions for Workers' Compensation (\$2.0M), etcetera.

Budget Highlights

- FY 23/24 Proposed Net Operating Expenses: \$116.6M
 - \$20.2M or 20.9% increase relative to FY 22/23 Forecast
- Drivers of changes to FY 23/24 Proposed:
 - Other Operating Expenses
 - Increase to City Services, Electric Service, Insurance costs, and Provisions for Bad Debts; offset by reductions in Pollution Remediation Expenses*
 - ✓ +\$14.6M vs. Forecast
 - Salaries & Benefits
 - ✓ +\$5.3M vs. Forecast
 - Outside Services
 - New funding for Workplace Investigations and Executive Recruitment; and increase in Audit Fees & Services*
 - ✓ +\$307K vs. Forecast

Objective 3: Improved Financial Performance of Port Assets & Objective 4: Strong Relationships with Stakeholders

- Provide solid financial foundation and attract, develop, and retain talent so department can carry out its mission
 - Operate in a fiscally sound manner
 - Help to evaluate and prioritize business opportunities
 - Provide timely, accurate, and transparent financial reporting to stakeholders
 - Ensure access to the capital markets in an efficient and cost effective manner
 - Leverage technology to improve fiscal operations and gain insights



Objective 3: Improved Financial Performance of Port Assets & Objective 4: Strong Relationships with Stakeholders (continued)

- Provide solid financial foundation and attract, develop, and retain talent so department can carry out its mission (continued)



- Identify and mitigate risks to reduce claims and protect Port assets
- Provide opportunities for professional development and promote excellence, diversity, equity, and inclusion
- Expand access for Port contracting opportunities
- Execute successful transition to new Human Resources and Payroll System and ERP System Upgrade

Finance & Administration Bureau FY 2023/24 Proposed Division Budgets



Division	Budgeted Positions	Gross Expenses				Capital Expenses (CAPEX)*	Operating Exp (Gross Exp without CAPEX)
		Salaries & Benefits	Outside Services	Other Operating Exp	Total Gross Exp	Allocations to Capital Budget	Net Operating Expense
Accounting	33	\$ 4,725,945	\$ 142,124	\$ 26,287	\$ 4,894,356	\$ (1,213,165)	\$ 3,681,191
Debt & Treasury Management	5	1,071,938	108,000	24,929	1,204,867	(123,484)	1,081,383
Financial Planning & Analysis	11	2,409,094	199,230	15,435	2,623,759	(521,228)	2,102,531
Harbor Operating	0	-	-	99,745,321	99,745,321	(8,750,467)	90,994,854
Internal Audit	2	389,326	178,288	13,145	580,759	(92,581)	488,178
Risk Management	9	1,791,848	402,754	5,227,922	7,422,524	(612,338)	6,810,185
Special Projects**	0	3,979,980	-	-	3,979,980	-	3,979,980
Finance Subtotal	60	\$ 14,368,132	\$ 1,030,396	\$ 105,053,039	\$ 120,451,567	\$ (11,313,264)	\$ 109,138,303
Contracts & Purchasing	20	3,245,451	1,194	355,893	3,602,538	(113,786)	3,488,752
Human Resources	17	3,638,181	111,016	220,190	3,969,387	-	3,969,387
TOTAL	97	\$ 21,251,765	\$ 1,142,606	\$ 105,629,122	\$ 128,023,492	\$ (11,427,050)	\$ 116,596,442

Totals may differ due to rounding

***Capital Expenses (CAPEX)/Allocations to Capital Budget** include salary and benefit expenses for staff time spent directly working on capital projects, and a portion of other divisional operating expenses that are allocated as overhead in support of work performed on capital projects.

**Salaries & Benefits listed within the Special Projects division relate to provisional benefits (vacation/sick-time payouts and true-ups/pension adjustments) which may be distributed throughout FY 2023/24.

Top Drivers

- **Other Operating Expenses: \$95.3M, net of capital allocations (\$10.4M)**
 - ✓ City Services: \$59.3M
 - Fire: \$41.1M
 - Recreation & Parks: \$14.0M
 - Other: \$4.2M
 - ✓ Electricity: \$34.3M, offset by AMP Reimbursements of \$23.7M
 - ✓ Insurance: \$5.2M
 - ✓ Water: \$2.2M
 - ✓ Provision for Workers' Compensation: \$2.0M
 - ✓ Uncollectible Debt Expense: \$1.0M
- **Salaries & Benefits: \$20.2M, net of capital allocations (\$1.1M)**
 - ✓ Tuition Reimbursement: \$226K
 - ✓ Employee's Club: \$50K
 - ✓ Medical Services Agreement: \$50K
 - ✓ Employee Assistance Program: \$34K
- **Outside Services: \$1.1M**
 - ✓ Audit Fees and Services: \$318K
 - ✓ Financial Services: \$283K
 - ✓ Safety Professional Contractor: \$140K
 - ✓ Occupational Health and Safety Services and Training: \$120K
 - ✓ Gartner for Finance Leaders: \$51K
 - ✓ Executive Recruitment Consultant Pool: \$50K
 - ✓ Workplace Investigations: \$50K
 - ✓ Health Fair: \$46K

New Items

- **Outside Services: \$56K**
 - ✓ Workplace Investigations (As Needed): \$50K
 - ✓ Consulting Engagements: \$5K
 - ✓ Computer Software: \$1K

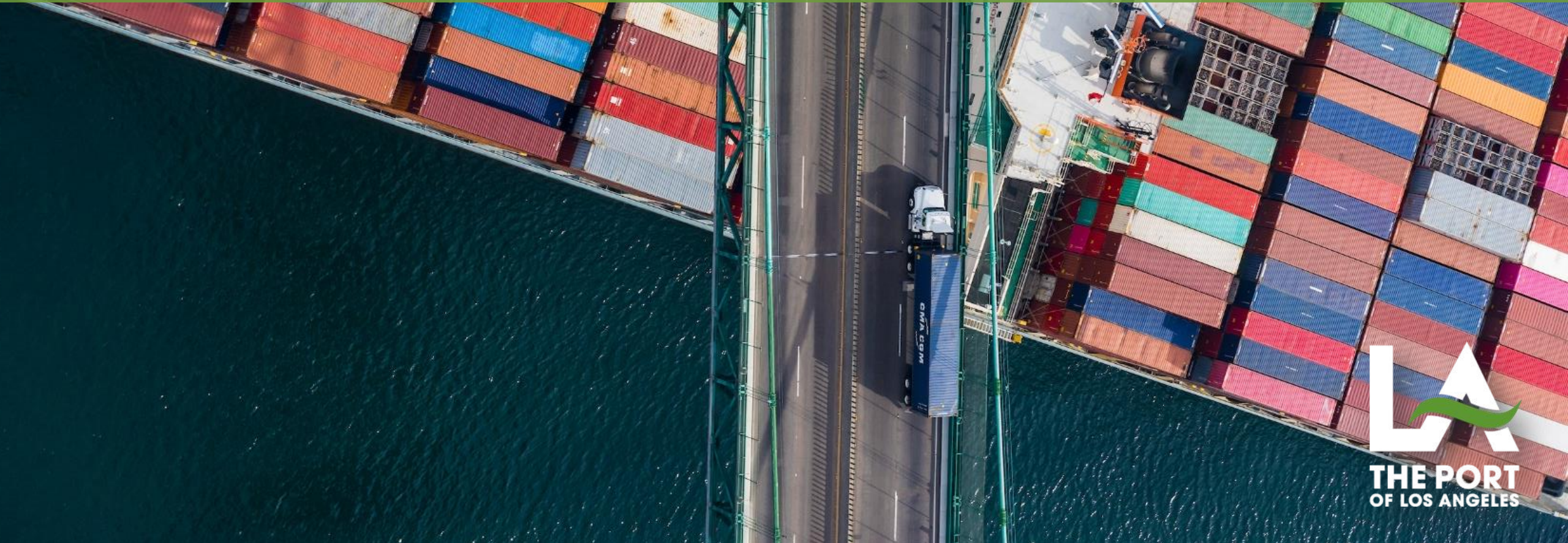
- **Other Operating Expenses: \$30.5K**
 - ✓ Domestic Travel: \$12K
 - ✓ Postage, Shipping, and Delivery Services: \$10K
 - ✓ Office Equipment: \$4.2K
 - ✓ Memberships: \$2.4K
 - ✓ Subscriptions: \$1.2K
 - ✓ Cellular Services: \$720

- **Salaries & Benefits: \$202K**
 - ✓ (1) Internal Auditor II for Internal Audit Division: \$180K
 - ✓ (1) Student Professional Worker for Contracts & Purchasing Division: \$21K
 - ✓ Paid Overtime for Debt & Treasury: \$500

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THANK YOU




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