

CITY OF LOS ANGELES  
HARBOR DEPARTMENT - PURCHASING DIVISION

BID TRANSMITTAL


TO: Jenina Marcelo

DATE: February 23, 2023

RE: Requisition No.: Z-23-019

BID No.: F-1152

Submitted herewith are quotations and summary sheets for your recommendation and signature of approval below. Award to the low bidder will be made unless another recommendation is explained herein. **EACH RECOMMENDATION IN FAVOR OF OTHER THAN THE LOW BIDDER MUST BE SUPPORTED BY STATEMENTS SETTING FORTH MATERIAL DEVIATIONS TAKEN BY LOW BIDDER AND WHY EACH DEVIATION IS IMPORTANT.**

Approval of Award:  Digitally signed by Farshid Yazdi  
Date: 2023.03.09 14:40:58 -08'00' Phone: 310-732-7620 Date: 3/9/23  
(signature)

ALTERNATE RECOMMENDATION: \_\_\_\_\_

JUSTIFICATION:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Safe Boats International**, is the lowest bidder. Please see Commercial Terms & Conditions Section Pg. 9, progress payments.

**Metal Shark**, is the second and only additional bidder.

Please, advise, as to acceptability.

Please, sign and return this cover sheet and other required documentation as listed above to this office without delay.

  
Questions, please call Michelle Davies x0803.

## BID RECAP SHEET

VENDOR		Gravois Aluminum Boats, LLC dba Metal Shark	Safe Boats International, LLC			
CITY		Franklin, LA	Bremerton, WA			
ITEM	QTY					
1.	2	\$ 211,615.92	\$ 155,522.12			\$ -
		\$ 211,615.92	\$ 155,522.12			
2.	2	\$ -	\$ 1,445.95			\$ -
		\$ -	\$ 1,445.95			
		included				
3.	2	\$ 10,104.00	\$ 11,554.11			\$ -
		\$ 10,104.00	\$ 11,554.11			
4.	2	\$ -	\$ -			\$ -
		\$ -	\$ -			
		included	\$ -			
5.	2	\$ -				\$ -
		included	\$ -			
6.	2	\$ -	\$ -			\$ -
		\$ -	\$ -			
		included				
7.	2		\$ -			\$ -
		included				
8.	2	\$ -	\$ -	\$ -	\$ -	\$ -
		included	\$ -	\$ -	\$ -	\$ -
9.	2		\$ 560.37	\$ -	\$ -	\$ -
		included	\$ 560.37	\$ -	\$ -	\$ -
10.	2	\$ -	\$ 2,133.98	\$ -	\$ -	\$ -
		included	\$ 2,133.98	\$ -	\$ -	\$ -
<b>TOTAL OTHER PG.</b>		\$ 368,086.78	\$ 314,774.99	\$ -	\$ -	\$ -
<b>TOTAL</b>		\$ 811,526.62	\$ 657,208.05	\$ -	\$ -	\$ -
<b>DISCOUNT TOTAL</b>		\$ 811,526.62	\$ 657,208.05	\$ -	\$ -	\$ -
<b>DELIVERY</b>	365-395 days	425 days				
<b>BILLING DISCOUNT</b>	0.00%	0.00%				
<b>BILLING DAYS</b>	30	30				
<b>LBPP (8%)</b>	N	N				
<b>LBPP NET PRICE</b>						
<b>SLB (10%)</b>						
<b>F.O.B.</b>						
<b>AWARDED TO:</b>	<b>VENDOR #</b>	<b>P.O. #</b>	<b>ITEMS</b>	<b>REASONS</b>		
<b>DATE: 2/16/23</b>		<b>PAGE: 1 OF 3</b>			<b>BID NO.: F-1152</b>	
<b>BUYER: Michelle Davies</b>						

**BID RECAP SHEET  
(CONTINUATION)**

VENDOR		Gravois Aluminum...	Safe Boats			
CITY		Franklin, LA	Bremerton, WA			
ITEM	QTY					
11.	2	\$ 22,965.00	\$ 13,828.42			
		\$ 22,965.00	\$ 13,828.42	\$ -	\$ -	\$ -
12.	2	\$ 52,525.87	\$ 52,604.78			
		\$ 52,525.87	\$ 52,604.78	\$ -	\$ -	\$ -
13.	2	\$ -	\$ 158.01			
		\$ -	\$ 158.01	\$ -	\$ -	\$ -
		included				
14.	2	\$ 9,440.58	\$ 5,789.44			
		\$ 9,440.58	\$ 5,789.44	\$ -	\$ -	\$ -
15.	2	\$ 9,440.58	\$ 8,251.76			
		\$ 9,440.58	\$ 8,251.76	\$ -	\$ -	\$ -
16.	2	\$ -	\$ 2,194.43			
		\$ -	\$ 2,194.43	\$ -	\$ -	\$ -
		included				
17.	2	\$ 2,317.47	\$ 3,056.22			
		\$ 2,317.47	\$ 3,056.22	\$ -	\$ -	\$ -
18.	2	\$ 2,256.55	\$ 1,801.17			
		\$ 2,256.55	\$ 1,801.17	\$ -	\$ -	\$ -
19.	2	\$ -	\$ 932.44			
		\$ -	\$ 932.44	\$ -	\$ -	\$ -
		included				
20.	2	\$ 22,535.04	\$ 810.28			
		\$ 22,535.04	\$ 810.28	\$ -	\$ -	\$ -
21.	2	\$ -	\$ 215.80			
		\$ -	\$ 215.80	\$ -	\$ -	\$ -
		included				
22.	2	\$ 1,243.10	\$ 1,257.05			
		\$ 1,243.10	\$ 1,257.05	\$ -	\$ -	\$ -
23.	2	\$ -	\$ 571.29			
		\$ -	\$ 571.29	\$ -	\$ -	\$ -
		no charge				
TOTAL		\$ 245,448.38	\$ 182,942.18	\$ -	\$ -	\$ -
DISCOUNT TOTAL		\$ 245,448.38	\$ 182,942.18	\$ -	\$ -	\$ -
BILLING DISCOUNT		0.00%	0.00%	0.00%	0.00%	0.00%
BILLING DAYS		30	30	0	0	0
DATE: 2/16/23		PAGE: 2 OF 3			BID NO.: F-1152	

**BID RECAP SHEET  
(CONTINUATION)**

VENDOR		Gravois Aluminum ... dba Metal Shark	Safe Boats International, LLC		0	0
CITY		Franklin, LA	Bremerton, WA		0	0
ITEM	QTY					
24	2	\$ 1,096.91	\$ 1,834.13			
		\$ 1,096.91	\$ 1,834.13	\$ -	\$ -	\$ -
25	2	\$ 1,148.19	\$ 1,476.21			
		\$ 1,148.19	\$ 1,476.21	\$ -	\$ -	\$ -
26	2	\$ -	\$ 593.22			
		\$ -	\$ 593.22	\$ -	\$ -	\$ -
		included				
27	2	\$ 435.85	\$ 1,562.73			
		\$ 435.85	\$ 1,562.73	\$ -	\$ -	\$ -
28	2	\$ 3,415.29	\$ 845.72			
		\$ 3,415.29	\$ 845.72	\$ -	\$ -	\$ -
29	2	\$ 1,115.39	\$ 295.97			
		\$ 1,115.39	\$ 295.97	\$ -	\$ -	\$ -
30	2	\$ 866.00	\$ 542.72			
		\$ 866.00	\$ 542.72	\$ -	\$ -	\$ -
31	2	\$ 14,444.95	\$ 24,258.04			
		\$ 14,444.95	\$ 24,258.04	\$ -	\$ -	\$ -
32	2	\$ 7,532.06	\$ 11,646.28			
		\$ 7,532.06	\$ 11,646.28	\$ -	\$ -	\$ -
33	1		\$ 1,682.69			
		\$ -	\$ 1,682.69	\$ -	\$ -	\$ -
		no charge				
34	2	\$ 21,400.00	\$ 15,461.42			
		\$ 21,400.00	\$ 15,461.42	\$ -	\$ -	\$ -
35	2	\$ 614.56	\$ 1,806.86			
		\$ 614.56	\$ 1,806.86	\$ -	\$ -	\$ -
36	1	\$ 18,500.00	\$ 9,503.52			
	shipping	\$ 18,500.00	\$ 9,503.52	\$ -	\$ -	\$ -
TOTAL		\$ 122,638.40	\$ 131,832.81	\$ -	\$ -	\$ -
DISCOUNT TOTAL		\$ 122,638.40	\$ 131,832.81	\$ -	\$ -	\$ -
BILLING DISCOUNT		0.00%	0.00%	0.00%	0.00%	0.00%
BILLING DAYS		30	30	0	0	0