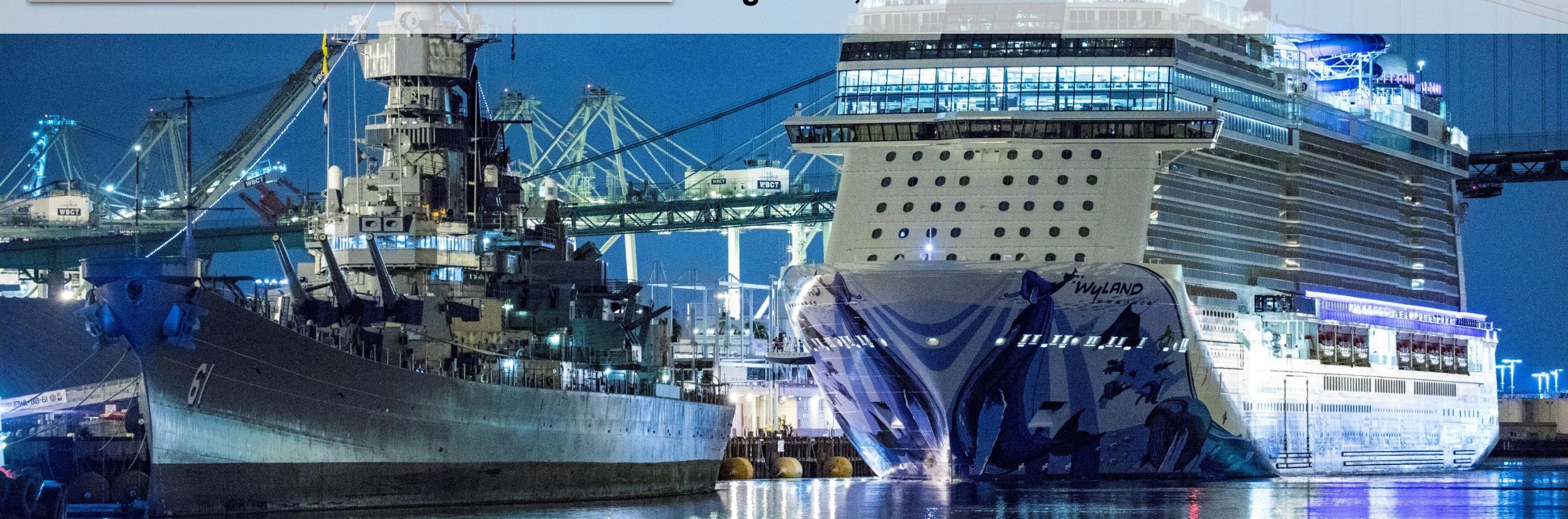


THE PORT
OF LOS ANGELES 

America's Port

Cruise Passenger Rate Changes

Board of Harbor Commissioners Meeting
August 24, 2023



AGENDA

- Cruise Industry Overview
- Revenue and Costs
- Proposed Tariff Item
- Recommendation

Harbor Entrance

B50

B46

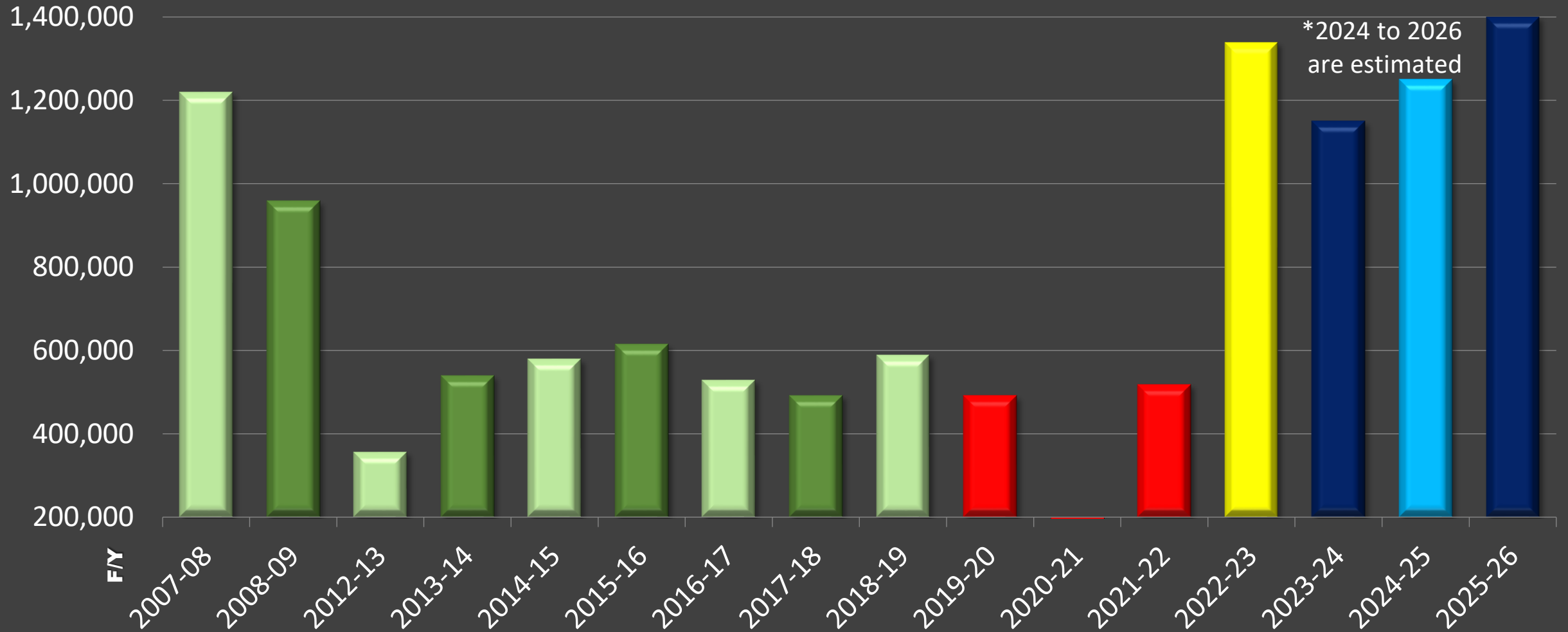


USS IOWA

B91/92

B93

CRUISE PASSENGERS BY FISCAL YEAR



PORT CRUISE CUSTOMERS

Princess Cruises



Royal Caribbean Cruise Line



Norwegian Cruise Line



DESTINATIONS

Hawaiian Islands



Mexico



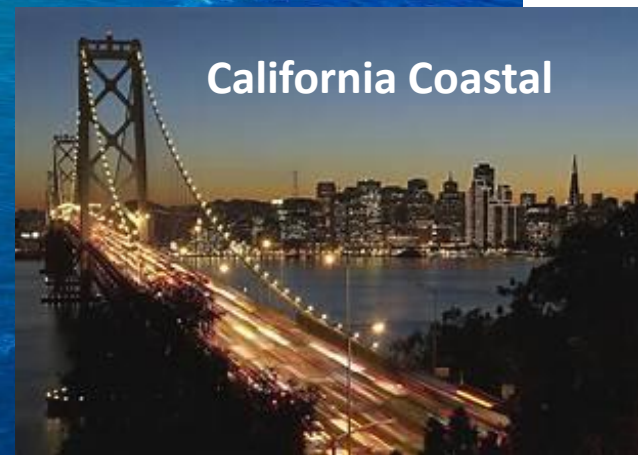
Panama Canal



Alaska



California Coastal



NEXT GENERATION SHIPS



NEW CRUISE TERMINAL DEVELOPMENT



REVENUE AND COSTS



2023 Est. Fiscal Year Cruise Related Operating Income: \$19,634,450

2022-23 Fiscal year Cruise Related Revenue: \$28,326,769

- Passenger Revenue: \$22,218,449
- Cruise Passenger Parking Revenue: \$5,821,148
- Miscellaneous Cruise Facility Revenue: \$287,171

2022-23 Fiscal Year Operations Costs: \$8,692,319

- Ports America Terminal Operator Costs: \$2,630,710
- Estimated Incentive: \$2,598,000
- POLA C&M: \$1,416,171
- Port Police: \$2,047,438

PROPOSED TARIFF AMENDMENT



Proposed Cruise Tariff Amendment to Tariff No. 4

- 1) Establish a five-year rate schedule with an annual three percent rate increase.
- 2) Adjust the effective date of each annual increase from September 1 to July 1.
- 3) Exempt cruise passenger fees from GRIs from the effective date through June 30, 2029.
- 4) The proposed effective date is July 1, 2024.

Under the proposed tariff amendment, cruise passenger fees from July 1, 2024 through June 30, 2029 will be listed as follows:

Effective Date	Per Passenger Fee
7/1/2024	\$17.10
7/1/2025	\$17.61
7/1/2026	\$18.14
7/1/2027	\$18.69
7/1/2028	\$19.25

RECOMMENDATION



- Approve the amendment to Port of Los Angeles Tariff No. 4 revising Section Six “Passenger Fees”, Item 600
- Adopt Temporary Order to amend Section Six “Passenger Fees”, Item 600, in the Port of Los Angeles Tariff No. 4;
- Adopt Permanent Order to amend Section Six “Passenger Fees”, Item 600, in the Port of Los Angeles Tariff No. 4;
- Direct the Board Secretary to transmit to the City Council for approval of the Temporary Order and the Ordinance approving and authorizing the amendment to the Port of Los Angeles Tariff No. 4 pursuant to City Charter 653(a)
- Direct the Board Secretary to transmit to the City Council for approval of the Permanent Order and the Ordinance approving and authorizing the amendment to the Port of Los Angeles Tariff No. 4 pursuant to City Charter 653(a)

An aerial photograph of the Port of Los Angeles, showing a large cruise ship docked at a pier, a marina filled with smaller boats, and various port facilities and cranes in the background. A semi-transparent green box is overlaid on the top center of the image, containing the port's logo and a message.

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THANK YOU