











“FOR INFORMATION ONLY”

DATE: MARCH 18, 2024

TO: BOARD OF HARBOR COMMISSIONERS

**SUBJECT: FINANCIAL PERFORMANCE RESULTS FOR
FISCAL YEAR 2023/24 ENDED FEBRUARY 29, 2024**

Financial performance results for the first eight months of Fiscal Year 2023/24 are below and have been summarized relative to both budget and the prior fiscal year. For the month of February, cargo volumes (as measured by TEUs or twenty-foot equivalent units) increased by 2.1% relative to budget and increased by 7.3% relative to the prior fiscal year. In summary, performance results for the Harbor Department are as follows:

FYTD February 2024	Actuals (Cargo Volumes in Thousands, \$ in Millions)	Actual-to- Budget Comparison	Year-on-Year Comparison
Cargo Volumes	6,129	 2.1%	 7.3%
Operating Revenues	\$465.9	 5.6%	 13.6%
Operating Expenses	\$175.1	 (27.5%)	 2.0%
Operating Income	\$290.8	 45.7%	 22.0%
Net Income	\$210.4	 131.0%	 51.9%

Shipping Services increased relative to budget and prior year due to higher cargo volumes and higher cargo rates. Relative to budget, Operating Revenues increased by 5.6% primarily due to higher wharfage and higher rentals. In comparison to the prior fiscal year, total Operating Revenues increased by 13.6% due to higher wharfage and higher rentals which were only partially offset by lower space assignments.

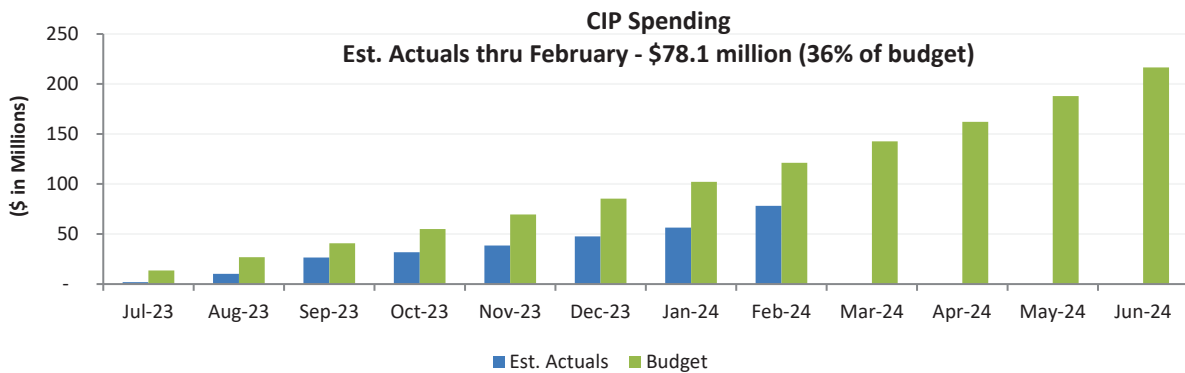
Operating Expenses were 27.5% lower than budgeted primarily due to lower salaries and benefits expenses as well as invoicing/payment delays related to outside services, city services, electricity payments and container incentive payouts. Relative to the prior fiscal

year, total Operating Expenses increased by 2.0% primarily due to higher salaries and benefits.

Operating Margin through the month of February was 62.4% versus a budget of 45.3% and a prior year-to-date figure of 58.1%.

Capital Improvement Program (CIP)

CIP spending for the eight-month period ended February 29, 2024, was estimated to reach \$78.1 million or about 36% of the total \$216.5 million CIP adopted budget.



Marla Bleavins

Marla Bleavins
dc=pola, dc=lahd, ou=HQ,
ou=EXECOFFICE, ou=Users, ou=Emp.
cn=Marla Bleavins,
email=MBleavins@portia.org
2024.03.18 23:03:36 -0700

MARLA BLEAVINS
Deputy Executive Director & Chief Financial Officer

Transmittals:

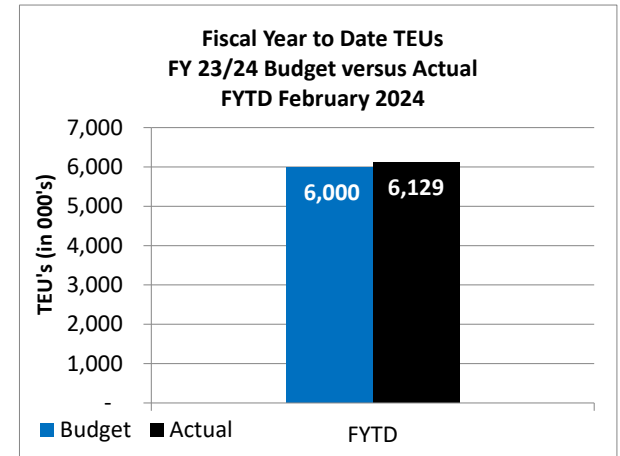
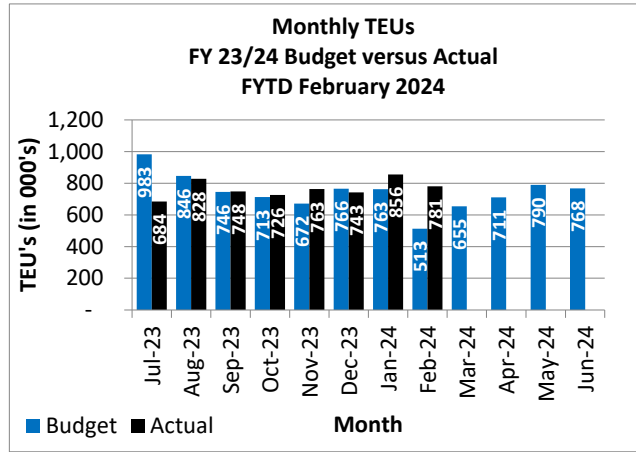
1. TEU Throughput Comparison – FYTD February 2024
2. Actual-to-Budget FY 2023/24 – February
3. Year-to-Year Performance Report YTD February 29, 2024 and 2023

Author: E. Wang
MB:JS:MM/Finance
cc: Deputy Executive Directors

HARBOR DEPARTMENT OF THE CITY OF LOS ANGELES TEU THROUGHPUT COMPARISON - FYTD FEBRUARY 2024

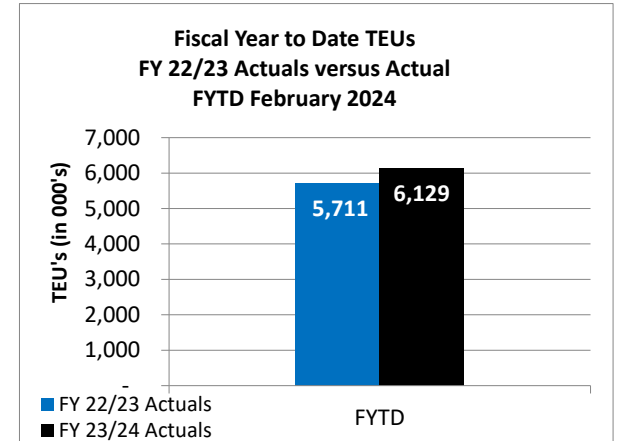
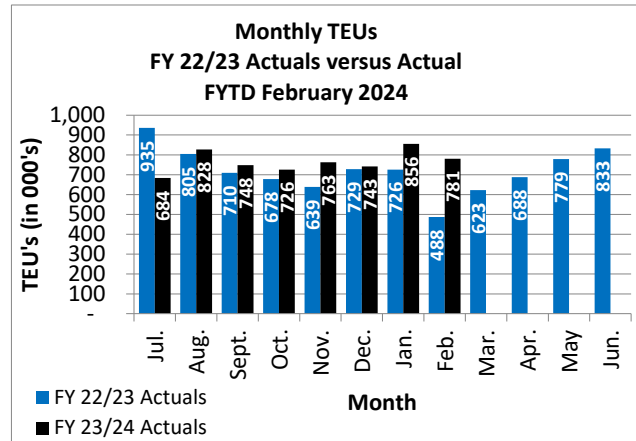
Budget versus Actuals Comparison FY 23/24 Budget vs. FY 23/24 Actuals

(in 000's) Month	TEU's		% Δ	Δ
	FY 23/24 Budget	FY 23/24 Actuals		
Jul-23	983	684	-30.4%	↓
Aug-23	846	828	-2.1%	↓
Sep-23	746	748	0.3%	↑
Oct-23	713	726	1.8%	↑
Nov-23	672	763	13.6%	↑
Dec-23	766	743	-3.0%	↓
Jan-24	763	856	12.2%	↑
Feb-24	513	781	52.4%	↑
Mar-24	655		-100.0%	↓
Apr-24	711		-100.0%	↓
May-24	790		-100.0%	↓
Jun-24	768		-100.0%	↓
FYTD	6,000	6,129	2.1%	↑
FY 23/24 Budget	8,925			



Year-to-Year Actuals Comparison FY 22/23 Actuals vs. FY 23/24 Actuals

(in 000's) Month	TEU's		% Δ	Δ
	FY 22/23 Actuals	FY 23/24 Actuals		
Jul.	935	684	-26.8%	↓
Aug.	805	828	2.8%	↑
Sept.	710	748	5.4%	↑
Oct.	678	726	7.0%	↑
Nov.	639	763	19.4%	↑
Dec.	729	743	1.9%	↑
Jan.	726	856	17.9%	↑
Feb.	488	781	60.1%	↑
Mar.	623		-100.0%	↓
Apr.	688		-100.0%	↓
May	779		-100.0%	↓
Jun.	833		-100.0%	↓
FYTD	5,711	6,129	7.3%	↑
FY 22/23 Actuals	8,635			



The Port of Los Angeles - Harbor Department
FYTD FEBRUARY 29, 2024

TRANSMITTAL 2

\$ in thousands	Fiscal Year Actual	Fiscal Year Budget	Actual-to-Budget	
	FY 2023/24	FY 2023/24	Comparison	
	Fiscal YTD - Feb 2024	Fiscal YTD - Feb 2024	\$	%
Operating Revenues				
Shipping Services	338,603	325,397	13,206	4.1%
Rentals	80,503	69,202	11,302	16.3%
Royalties, Fees and Other Revenues	23,662	23,239	423	1.8%
Clean Truck Program Revenues	23,166	23,337	(171)	(0.7%)
Total Operating Revenues	465,934	441,174	24,760	5.6%
Operating Expenses				
Gross Salaries & Benefits	109,519	128,918	19,399	15.0%
Capitalization	(22,903)	(10,389)	12,514	(120.4%)
Net Salaries & Benefits	86,616	118,529	31,913	26.9%
Marketing & Public Relations	1,442	2,235	793	35.5%
Travel	546	722	176	24.4%
Outside Services	15,659	32,677	17,018	52.1%
Materials & Supplies	3,658	4,386	728	16.6%
City Services	33,681	44,446	10,765	24.2%
Allocations to Capital - Overhead		(13,140)	(13,140)	100.0%
Other Operating Expenses	31,632	48,924	17,292	35.3%
Clean Truck Program Expenses	1,865	2,756	890	32.3%
Total Operating Expenses	175,099	241,534	66,435	27.5%
Income Before Depreciation	290,835	199,640	91,195	45.7%
Provision For Depreciation	98,599	103,041	4,442	4.3%
Income From Operations	192,236	96,599	95,637	99.0%
Non-Operating Revenue	29,502	16,539	12,963	78.4%
Non-Operating Expenses	11,372	22,062	10,690	48.5%
Net Income	210,366	91,077	119,290	131.0%

The Port of Los Angeles - Harbor Department
FYTD February 29, 2024 and 2023

TRANSMITTAL 3

\$ in thousands	Fiscal Year Actual	Prior Fiscal Year	Year-over-Year Change	
	FY 2023/24	FY 2022/23	(Unfavorable)/Favorable	
	Fiscal YTD - Feb 2024	Fiscal YTD - Feb 2023	\$	%
Operating Revenues				
Shipping Services	338,603	292,588	46,015	15.7%
Rentals	80,503	71,032	9,472	13.3%
Royalties, Fees and Other Revenues	23,662	21,761	1,901	8.7%
Clean Truck Program Revenues	23,166	24,726	(1,561)	(6.3%)
Total Operating Revenues	465,934	410,107	55,828	13.6%
Operating Expenses				
Gross Salaries & Benefits	109,519	102,434	(7,085)	(6.9%)
Capitalization	(22,903)	(18,262)	4,641	(25.4%)
Net Salaries & Benefits	86,616	84,172	(2,444)	(2.9%)
Marketing & Public Relations	1,442	1,759	318	18.1%
Travel	546	361	(185)	(51.3%)
Outside Services	15,659	16,906	1,247	7.4%
Materials & Supplies	3,658	3,201	(457)	(14.3%)
City Services	33,681	35,427	1,746	4.9%
Other Operating Expenses	31,632	28,796	(2,836)	(9.8%)
Clean Truck Program Expenses	1,865	1,117	(748)	(66.9%)
Total Operating Expenses	175,099	171,740	(3,359)	(2.0%)
Income Before Depreciation	290,835	238,366	52,469	22.0%
Provision For Depreciation	98,599	105,197	6,598	6.3%
Income From Operations	192,236	133,169	59,067	44.4%
Non-Operating Revenue	29,502	18,354	11,148	60.7%
Non-Operating Expenses	11,372	13,058	1,686	12.9%
Net Income	210,366	138,464	71,902	51.9%