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DATE: January 19, 2024

SUBJECT: REQUEST FOR PROPOSALS FOR ON-CALL PROFESSIONAL REAL ESTATE STAFF AUGMENTATION SERVICES

Pursuant to the On-Call Professional Real Estate Staff Augmentation Services Request for Proposals (RFP), all proposers were to submit any questions regarding this RFP by January 16, 2024. Questions were to be submitted in writing, and all questions and responses were to be posted on the Department's website and www.rampla.org.

Below is a list of questions received from proposers, and the Department's response:

- 1. Q: Is there a tentative date scheduled for the in-person interviews for shortlisted firms?
 - A: Interviews "may" take place. No dates have been scheduled.
- 2. Q: Who has the Harbor Department's Cargo and Industrial Real Estate Division been using previously for these services?
 - A: Three Firms. Paragon Partners Consultants, Inc., Kosmont and Associates, Inc. and Cal Pacific Land Services, Inc.
- 3. Q: What has been the general amount of work for these services?
 - A: Refer to Section 2.2 Project Scope of Work.