

DATE: AUGUST 21, 2024

FROM: WATERFRONT & COMMERCIAL REAL ESTATE

SUBJECT: RESOLUTION NO. ______ - APPROVE ORDER RESETTING COMPENSATION UNDER PERMIT NO. 306 WITH ULTRAMAR INC. (VALERO)

SUMMARY:

Staff requests approval of the Order resetting compensation under Permit No. 306 with Ultramar Inc., a wholly owned subsidiary of Valero Energy Corporation, (collectively referred to as Valero), which is currently on month-to-month holdover status. The proposed compensation reset is for the five-year period commencing February 1, 2024, for the use of Berths 163-164 in Wilmington, as a marine oil terminal.

Under the proposed action, Valero's minimum annual land rent will increase by \$393,730, or 20.29 percent, from \$1,940,351 to \$2,334,081 effective February 1, 2024. In addition to the annual minimum land rent, Valero will continue to be financially responsible for payment of all tolls and charges pursuant to Port of Los Angeles Tariff No. 4.

The applicable five-year compensation reset was due on February 1, 2024; consequently, Valero has agreed and will be assessed the compensation reset retroactively to February 1, 2024.

RECOMMENDATION:

It is recommended that the Board of Harbor Commissioners (Board):

- 1. Find that the Director of Environmental Management has determined that the proposed action is administratively exempt from the requirements of the California Environmental Quality Act (CEQA) under Article II Section 2(f) of the Los Angeles City CEQA Guidelines;
- 2. Approve the Order resetting compensation under Permit No. 306 with Ultramar Inc.;
- 3. Authorize the Board Secretary to attest to the Order resetting compensation under Permit No. 306; and
- 4. Adopt Resolution No. _____ and Order No. _____

DISCUSSION:

<u>Background:</u> Valero was granted a 25-year term permit, commencing January 2, 1976, and expiring January 1, 2001. Permit No. 306 allows Valero the use of Harbor

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Department property for the operation of a marine liquid bulk terminal. Valero currently occupies a total of 13.08 acres at Berths 164 in Wilmington (Transmittal 1). Permit No. 306 is currently on holdover status pending the issuance of a new permit that is compliant with the Marine Oil Terminal Engineering and Maintenance Standards (MOTEMS). Valero's permit has been on an affirmative holdover since March 2001 due to ongoing business negotiation issues related to various adjacent projects and MOTEMS compliance.

Permit No. 306 requires that compensation be reset every five years. Staff and Valero have come to an agreement for the five-year compensation reset (Transmittal 2), and Valero has agreed to the compensation reset effective retroactive to February 1, 2024.

Concurrently, staff is negotiating a new joint-permit with a term of 30 years with NuStar and Valero Energy to operate their respective marine oil terminals as a joint project. The new permit is expected to be presented to the Board for consideration by the fourth quarter of 2024. If the new permit is approved, Permit No. 306 will be terminated.

<u>Proposed Action</u>: Staff requests Board approval of the Order resetting compensation under Permit No. 306 with Valero. The proposed compensation reset is described below.

	Existing	Proposed
Effective Date/	February 1, 2019 –	February 1, 2024 – January
Applicable Period	January 31, 2024	31, 2029
Rental Rate	\$41.60/square foot waterfront	\$50/square foot waterfront
	land	land
141	\$31.20/square foot backland	\$40/square foot backland
	50% discount of applicable	50% rate discount of
	land value for subsurface land	applicable land value for
	rights	subsurface land rights
Effective Annual Land	\$1,940,351	\$2,334,081
Rent		
		Payable quarterly in an
		amount of \$583,520.13
Annual Land Rent	None	None
Increases		
		Please note, staff is currently
		negotiating a new 30-yr.
		successor permit which will
		include annual CPI
		adjustments.
Wharfage and	Pursuant to Tariff No.4	No change
Dockage Fees		

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The above proposed rates are consistent with other similar tenant agreements and represent current fair market values for industrial land real estate transactions in the area.

ENVIRONMENTAL ASSESSMENT:

The proposed action is approval of an Order resetting compensation with Valero under Permit No. 306, which is an administrative activity. Therefore, the Director of Environmental Management has determined that the proposed action is administratively exempt from the requirements of CEQA in accordance with Article II Section 2(f) of the Los Angeles City CEQA Guidelines.

FINANCIAL IMPACT:

Approval of the proposed Order will reset compensation under Permit No. 306 with Valero for the five-year period commencing February 1, 2024. Under the proposed action, Valero's minimum annual land rent will increase by \$393,730, or 20.29 percent, from \$1,940,351 to \$2,334,081 effective February 1, 2024.

In addition to the above identified compensation, Valero will continue to pay all applicable charges under Tariff No. 4 for the use of its assigned premises. In the compensation year 2023, Valero generated \$304,994 in dockage revenues and \$761,939 in wharfage revenues.

CITY ATTORNEY:

The Office of the City Attorney has reviewed and approved the proposed Order as to form and legality.

TRANSMITTALS:

Site Map
Order – Permit No. 306

Michael J. Galvin MICHAEL J. GALVIN Director of Waterfront & Commercial Real Estate FIS Approval: $\frac{9}{50}$ CA Approval: $\frac{50}{50}$

Michael DiBernardo MICHAEL DIBERNARDO Deputy Executive Director

APPROVED:

Frica M. Calhoun for

EUGENE D. SEROKA Executive Director

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