



Raul F. Salinas
213.229.2404
rsalinas@AlvaradoSmith.com
Los Angeles Office

Raymond G. Alvarado
1936-2014

March 4, 2020

VIA E-MAIL
anne.haley@lacity.org

Anne Haley
Managing Assistant City Attorney
City of Los Angeles
800 City Hall East 200 N. Main Street
Los Angeles, CA 90012
United States of America

Re: Request for Waiver of Conflict of Interest to Represent Valero in Lease Negotiations with the Port of Los Angeles and Related Permit Matters

Dear Anne:

Valero Energy Corporation ("Valero") wishes to retain the Firm as outside counsel to assist its legal team in obtaining the appropriate permits from the City of Los Angeles, and lease negotiations involving the Port of Los Angeles (the "Port"). This letter is intended to request a conflict of interest waiver from the City of Los Angeles ("City") and the Port. As you may know, the Firm has a long history of representing the City and each of its proprietary agencies: Los Angeles Department of Water & Power ("LADWP"), Los Angeles World Airports ("LAWA") in various transaction and litigation matters. We have also represented the Port in a couple of transactional matters, but the last representation ended in May 2017.

The Firm does not contemplate representing Valero in any litigation involving the City or its proprietary agencies, nor would it do so. As stated above, the scope of the Firm's work would involve advising Valero on lease negotiations and any related permit requirements or other approvals concerning the construction and use of one or more docks/wharfs/terminals at the Port.

At the moment, the Firm does provide legal advice and support to LAWA through a subcontracting relationship with the law firm of Clark Hill. The Firm also intends to reply to any RFP for legal services which may be issued in the future within the scope of the Firm's legal services.

WWW.ALVARADOSMITH.COM

ORANGE COUNTY

1 MACARTHUR PLACE, SUITE 200
SANTA ANA, CA 92707
T 714.852.6800
F 714.852.6899

LOS ANGELES

633 W. FIFTH STREET, SUITE 900
LOS ANGELES, CA 90071
T 213.229.2400
F 213.229.2499

SAN FRANCISCO

235 PINE STREET, SUITE 1150
SAN FRANCISCO, CA 94104
T 415.624.8665
F 415.391.1751



Anne Haley
March 4, 2020
Page 2

Please let us know if you require additional information.

Very truly yours,

ALVARADOSMITH
A Professional Corporation

A handwritten signature in black ink, appearing to read "Raul F. Salinas".

Raul F. Salinas

RFS:cec