

Water Quality/Biological Resources Proposal Interview Questions

- 1) Score the 10 minute presentation. If needed ask, “What makes your team qualified for this contract?” (10 pts)
- 2) Of the tasks listed, which best matches your firm/team’s strengths and why? Which is your firm/team least suited for? (12 pts)
- 3) (For the Project Manager) We know that project development, implementation and reporting can be a long process involving many levels of people that may also be subcontracted. What is your team approach to management? And what does project coordination look like to us? How would your firm deal with a change in Project Management? (18 pts)
- 4) What in your opinion are currently the one or two major areas of concern regarding water quality, sediment quality or biological resources for the Port of Los Angeles? What is the biggest issue on the horizon? (20 pts)
- 5) With the areas of concern in mind, what unique skill set, technology, or equipment do you possess that you think is important to make a particular project successful? Has your method been adopted, approved, or otherwise endorsed by any agencies? (18)
- 6) Sometimes projects going on at the port overlap in scheduling and similarity with projects at other ports or clients of the firm. How would your firm support the POLA, both in time management and potential differences in project outcomes/interests? (12)
- 7) What do you need from the Port to ensure successful and efficient completion of tasks and projects? (5 pts)
- 8) Are there any corrections, clarifications or additions that you would like to make to your proposal? (5 pts)