

RFP SELECTION EVALUATION FORM

PROJECT: MUNICIPAL FINANCIAL ADVISORY SERVICES

SCORING GUIDELINES:

Rater's Score: (Range 0-5) - 0=not included/non responsive; 1=Marginal Abilities, Serious Deficiencies; 2=Adequate with Minor Deficiencies; 3=Adequate, Standard-Acceptable; 4=Well Qualified; 5=Exceptionally Well Qualified.

Weighing Factor: Input using a range of 1 through 6, with 1 being of relative lower importance and 6 being relative highest importance. You may use each number (1 through 6) more than once; however, in establishing weights, the total of all the weighing factors (A –D) must equal 20.

Weighted Score= Rater's Score multiplied by (x) Weighing Factor. Totals should be calculated for each criterion.

Total score = Sum of all weighted scores.

| Firm Name | Evaluated by | Date |
|-----------|--------------|------|
| | | |

| CRITERIA TO BE RATED | | RATER'S SCORE | WEIGHING FACTOR | WEIGHTED SCORE |
|---|--|------------------|--------------------|-------------------------|
| A. Experience & Qualifications of the Firm and Personnel | How long has the company been in business? Has the company done similar work? Qualifications and experience of proposed personnel for requested services? | | 6 | |
| B. Demonstration of Rating Agency Relations and Investor Management | How experienced and detail oriented are the assigned personnel in handling relations with the rating agencies and the investor community? | | 5 | |
| C. Demonstration of Quantitative Analysis Capabilities | How experienced are the assigned personnel in their ability to perform complex quantitative assignments? | | 5 | |
| D. Contract Fee Schedule | Listing fee for each of the assigned personnel. | | 3 | |
| E. Clarity and Comprehensiveness of the Proposal | Is the proposal clear, comprehensive, and understandable? | | 1 | |
| | Maximum points possible=100 | | A+B+C+D+E=20 | Total Points=100 |