



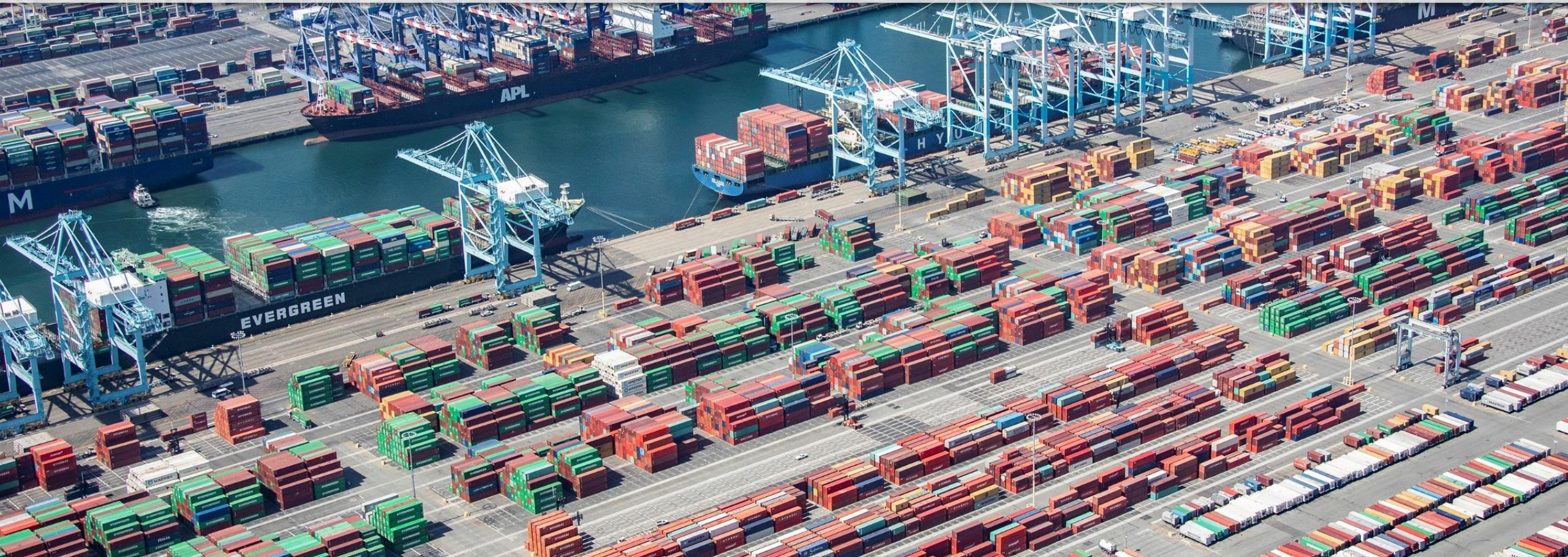
**THE PORT
OF LOS ANGELES**

PROPOSED MOU – POLB/POLA

Michael DiBernardo

Deputy Executive Director, Marketing and Customer Relations

September 19, 2019



PURPOSE

- Present and discuss a proposed effort (MOU) between the Ports of Long Beach and Los Angeles to improve port infrastructure and cargo movement efficiencies



BACKGROUND



- San Pedro Bay Complex – 37% of all waterborne goods enter the US through this gateway representing \$312 billion in trade value
- Close proximity to Asia providing direct access to all 435 US Congressional districts
- Extensive Rail network
- Access to nearly 2 billion square feet of warehouses
- Over 3400 acres spread over 13 container terminals
- 15,000 longshore personnel
- 1,100 motor carriers and 16,000 truck drivers
- Handling 60,000 truck moves daily
- Three major shipping line alliances

COMPONENTS OF THE MOU

Discuss opportunities for service enhancements at landside transfer points between marine terminals, motor carriers, and railroads.

Form a working group to develop and author plans for joint development and implementation of programs and strategies focused on:

- *Cargo Transfer Predictability*
- *Supply Chain Connectivity*
- *Cybersecurity*
- *Metrics*

CARGO TRANSFER PREDICTABILITY

- *Gate velocity*
- *Rail reliability*
- *Chassis provisioning*

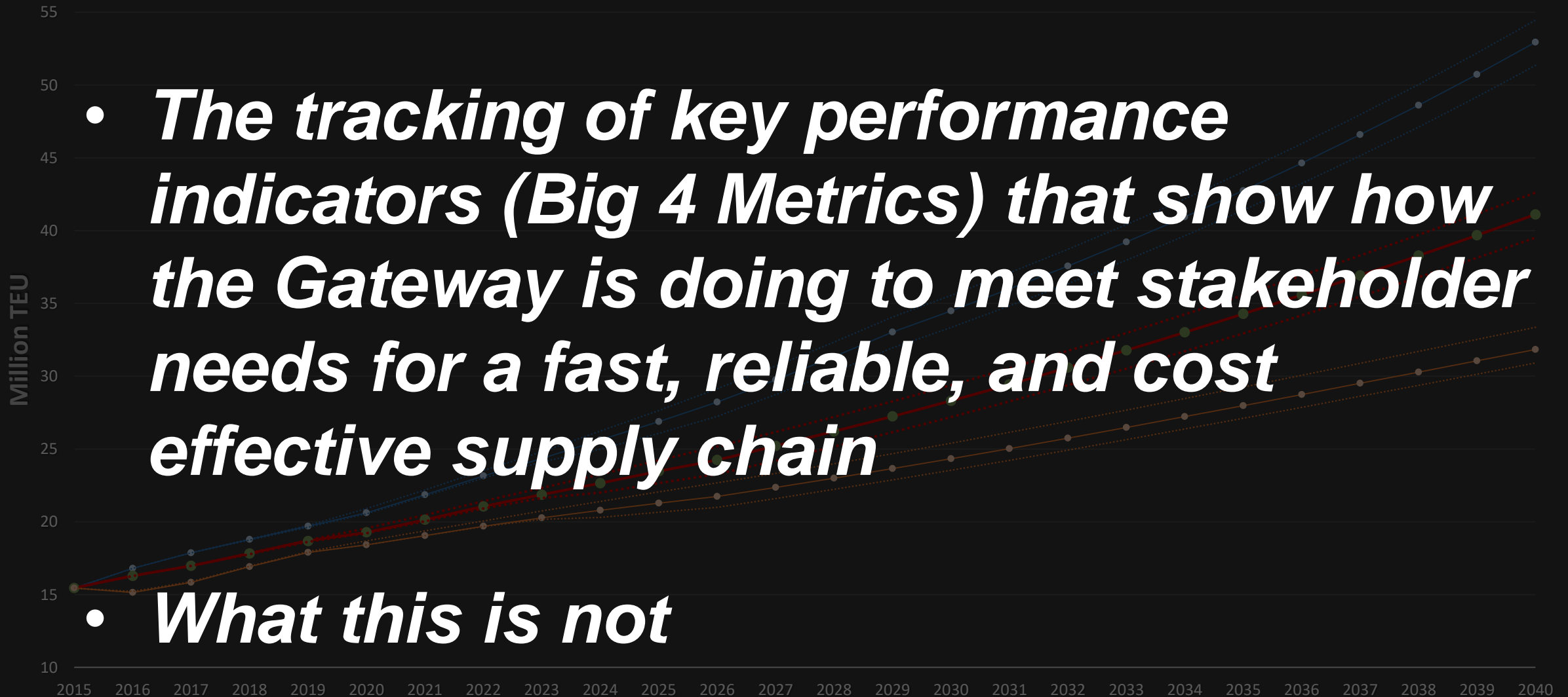
SUPPLY CHAIN CONNECTIVITY

- *Digital solutions*
- *Cargo reliability*
- *Universal access*
- *Predictive analytics*

Minimize impacts to the supply chain by:

- *Bolstering information sharing and collaboration*
- *Fostering increased planning, prevention, mitigation and response protocols for cyber incidents*

METRICS



- *The tracking of key performance indicators (Big 4 Metrics) that show how the Gateway is doing to meet stakeholder needs for a fast, reliable, and cost effective supply chain*

- *What this is not*

SCHEDULE

- POLB will be sharing with their Board of Harbor Commissioners on September 23, 2019
- Staff from both Ports will meet to discuss comments and incorporate suggestions into the final MOU
- Return to both Boards for action



THANK YOU

@PortofLA



portoflosangeles.org



THE PORT
OF LOS ANGELES