

BID RECAP SHEET

VENDOR		Gravois Aluminum Boats, LLC dba Metal Shark Aluminum Boats	SAFE Boats International LLC			
CITY, STATE		Jeanerette, LA	Bremerton, WA			
ITEM	QTY	UNIT PRICE	UNIT PRICE			
1.	1	\$ 1,133,021.00	\$ 1,048,658.07	\$ -	\$ -	\$ -
boats		\$ -	\$ -	\$ -		\$ -
29ft x 10ft	see attachmt					
2.		\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -
3.		\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -
4.		\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -
5.		\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -
6.		\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -
7.		\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -
8.		\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -
9.		\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -
10.		\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -
SUBTOTAL		\$ 1,133,021.00	\$ 1,048,658.07	\$ -	\$ -	\$ -
DISCOUNT TOTAL		\$ 1,133,021.00	\$ 1,038,171.49	\$ -	\$ -	\$ -
TAX		\$ 100,084.59	\$ 92,961.84	\$ -	\$ -	\$ -
TOTAL		\$ 1,233,105.59	\$ 1,141,619.91	\$ -	\$ -	\$ -
DELIVERY		195 days aro	180 days aro			
BILLING DISCOUNT		0.00%	1.00%			
BILLING DAYS		30 days	20 days			
F.O.B.		Destination	Destination			
AWARDED TO:	VENDOR NO:	PO: Number	ITEMS	REASONS		
			ALL			
DATE: 9/25/2013		PAGE: 1 OF 1			BID NO.: F-843	
BUYER: Leticia Caldera						

BID NO. F-843 - RECAP ATTACHMENT

ITEM	DESCRIPTION	QTY	UNIT	Gravois Aluminum Boats LLC dba Metal Shark Aluminum Boats		COMMENTS		SAFE Boats International LLC		COMMENTS
				UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	
1	boat	2	each	\$ 176,399.00	\$ 352,798.00		other	\$ 142,505.28	\$ 285,010.56	
2	bow cover	2	each	\$ -	\$ -			\$ 1,288.30	\$ 2,576.60	
3	tow spool	2	each	\$ 916.00	\$ 1,832.00			\$ 1,085.31	\$ 2,170.62	
4	collar system upgrade	2	each	\$ -	\$ -		other	\$ 835.43	\$ 1,670.86	
5	collar	2	each	\$ -	\$ -			\$ -	\$ -	\$0
6	dash skid	2	each	\$ -	\$ -			\$ -	\$ -	\$0
7	rub-strake	2	each	\$ -	\$ -			\$ -	\$ -	\$0
8	non-skid	2	each	\$ 3,007.00	\$ 6,014.00			\$ -	\$ -	\$0
9	add seats, pos 3&4	1	each	\$ 1,590.00	\$ 1,590.00			\$ 2,125.05	\$ 2,125.05	
10	table	2	each	\$ 495.00	\$ 990.00		other	\$ 775.00	\$ 1,550.00	
11	upgrade flood lights	2	each	\$ -	\$ -			\$ 507.07	\$ 1,014.14	
12	matting	2	each	\$ 800.00	\$ 1,600.00			\$ 622.58	\$ 1,245.16	
13	weapons mount	4	each	\$ 447.50	\$ 1,790.00			\$ 842.23	\$ 3,368.92	
14	shore power w/ battery system	2	each	\$ 895.00	\$ 1,790.00			\$ 2,420.41	\$ 4,840.82	
15	additional house battery	2	each	\$ 210.00	\$ 420.00			\$ 272.41	\$ 544.82	
16	generator	2	each	\$ 8,925.00	\$ 17,850.00			\$ 15,749.94	\$ 31,499.88	
17	air conditioner	2	each	\$ 4,849.00	\$ 9,698.00			\$ 3,701.97	\$ 7,403.94	
18	searchlight	2	each	\$ 441.00	\$ 882.00			\$ 979.15	\$ 1,958.30	
19	lightbars	2	each	\$ 899.00	\$ 1,798.00			\$ 1,663.96	\$ 3,327.92	
20	SeaFLIR 230	2	each	\$ 212,900.00	\$ 425,800.00			\$ 192,838.62	\$ 385,677.24	
21	loud hailer w/ speaker	2	each	\$ 900.00	\$ 1,800.00			\$ 1,053.87	\$ 2,107.74	
22	radio w/ antenna	6	each	\$ 970.00	\$ 5,820.00			\$ 792.92	\$ 4,757.52	
23	labor, install radio (no tax)	2	each	\$ -	\$ -			\$ 420.98	\$ 841.96	
24	labor, install computer equip (no tax)	2	each	\$ -	\$ -			\$ 750.83	\$ 1,501.66	
25	navigation network	2	each	\$ 15,000.00	\$ 30,000.00			\$ 7,230.86	\$ 14,461.72	
26	sounder	2	each	\$ -	\$ -			\$ 782.13	\$ 1,564.26	
27	transducer	2	each	\$ -	\$ -			\$ 159.56	\$ 319.12	
28	heading sensor	2	each	\$ -	\$ -			\$ 798.23	\$ 1,596.46	
29	navigation data organizer	2	each	\$ 452.00	\$ 904.00			\$ 628.48	\$ 1,256.96	
30	radome	2	each	\$ -	\$ -			\$ 2,244.20	\$ 4,488.40	
31	receiver	2	each	\$ 452.00	\$ 904.00			\$ 730.81	\$ 1,461.62	
32	transponder	2	each	\$ 1,595.00	\$ 3,190.00			\$ 1,668.96	\$ 3,337.92	
33	interswitch hub	2	each	\$ -	\$ -			\$ 720.71	\$ 1,441.42	
34	diesel heater and defroster	2	each	\$ 4,849.00	\$ 9,698.00			\$ 4,244.66	\$ 8,489.32	
35	steering upgrade	2	each	\$ 2,800.00	\$ 5,600.00			\$ 2,445.67	\$ 4,891.34	
36	install meters	2	each	\$ -	\$ -			\$ 371.40	\$ 742.80	
37	rigging	2	each	\$ 7,333.00	\$ 14,666.00			\$ 9,213.17	\$ 18,426.34	
38	upgrade electronic controls	2	each	\$ -	\$ -			\$ 5,509.80	\$ 11,019.60	

BID NO. F-843 - RECAP ATTACHMENT

ITEM	DESCRIPTION	QTY	UNIT	Gravois Aluminum Boats LLC dba Metal Shark Aluminum Boats		COMMENTS	SAFE Boats International LLC		COMMENTS
				UNIT PRICE	EXTENDED PRICE		UNIT PRICE	EXTENDED PRICE	
39	outboards	2	each	\$ 36,350.00	\$ 72,700.00		\$ 35,562.00	\$ 71,124.00	
40	run power	2	each	\$ -	\$ -	\$0	\$ 265.00	\$ 530.00	
41	safety kit	2	each	\$ 1,228.00	\$ 2,456.00		\$ 744.75	\$ 1,489.50	
42	docking kit	2	each	\$ -	\$ -	\$0 included	\$ 269.55	\$ 539.10	
43	anchor kit	2	each	\$ -	\$ -	\$0 included	\$ 560.43	\$ 1,120.86	
44	labor, shipping prep (no tax)	2	each	\$ 485.00	\$ 970.00		\$ 1,359.56	\$ 2,719.12	
45	one set of spare engines	1	each	\$ 39,980.00	\$ 39,980.00		\$ 35,562.00	\$ 35,562.00	
46	JetDock System	1	each	\$ 99,481.00	\$ 99,481.00		\$ 106,196.50	\$ 106,196.50	
47	delivery (no tax)	1	lot	\$ 20,000.00	\$ 20,000.00		\$ 10,686.00	\$ 10,686.00	
					\$ 1,133,021.00			\$ 1,048,658.07	