



DATE: JANUARY 12, 2016

FROM: INFORMATION TECHNOLOGY

SUBJECT: RESOLUTION NO. _____ - AWARD OF AGREEMENT TO SBC GLOBAL SERVICES, INC. DBA AT&T GLOBAL SERVICES FOR TELECOMMUNICATIONS INFRASTRUCTURE SERVICES, CABLING AND EQUIPMENT

SUMMARY:

The City of Los Angeles Harbor Department (Harbor Department) is requesting approval to establish an agreement with SBC Global Services, Inc. dba AT&T Global Services (AT&T) by entering into a cooperative arrangement with the County of Los Angeles' (County) Telecommunications Services contract. The proposed agreement will enable the Harbor Department to procure as-needed telecommunications infrastructure services, cabling and equipment. The term of the proposed agreement will be from January 30, 2016 and end on April 30, 2018. The not-to-exceed amount of the proposed agreement is the amount authorized by the Board of Harbor Commissioners (Board) through the annual budget process.

AT&T was awarded the County's Telecommunications Services contract after a competitive Request for Proposal (RFP) process conducted by the County. AT&T is headquartered in Dallas, Texas, with offices in Los Angeles, California.

Telecommunications services are the financial responsibility of the Harbor Department.

RECOMMENDATION:

It is recommended that the Board of Harbor Commissioners:

1. Find that the Director of Environmental Management has determined that the proposed action is exempt from the requirements of the California Environmental Quality Act (CEQA) under Article II Section 2(f) of the Los Angeles City CEQA Guidelines;
2. Find that in accordance with Administrative Code Section 10.15(a)(8), the competitive contracting requirement is met using the responses from the County of Los Angeles' Request for Proposals, which resulted in the County of Los Angeles' Telecommunications Services Contract, contract no. 76501;

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3. Approve the contract with SBC Global Services Inc. dba AT&T Global Services for the acquisition of communications products and services from January 30, 2016 to April 30, 2018;
4. Authorize the Executive Director or designee to sign the Participating Entity Agreement (Transmittal 1) to execute the contract with SBC Global Services Inc. dba AT&T Global Services; and
5. Adopt Resolution No. _____.

DISCUSSION:

Background/Context – The IT Division provides the computing and telecommunications services for the Harbor Department. This includes the voice and data network communication cables, both copper and fiber optic; cabling and network design; installing Wi-Fi access points; installing communication conduit for inside plant and outside plant environments, including trenching and directional drilling; servicing emergency call boxes; procuring, mounting and wiring IP cameras; expanding and troubleshooting cable or satellite television services; purchasing equipment related to the telephone systems; maintaining the fiber optic cable network; and assisting the other Harbor Department Divisions that require telecommunications services or equipment. In addition to on-going operations work, the IT Division provides telecommunications services that support capital projects. For example, telecommunications services have included bringing communications services to the Lane Victory as part of its relocation to Berth 46; expanding the Port Police's Waterside Surveillance System to the Cabrillo Marina and the Wilmington Waterfront Park; purchasing and installing the emergency call boxes located at the Wilmington Waterfront Park; connecting the Port Police Headquarters to the Harbor Department's corporate network; re-cabling the communications wiring in the Harbor Administration Building for the Space Needs Assessment Program; demolishing and connecting the communications cabling for the Catalina Express terminal relocation; extending out the DWP required monitoring circuits as part of the Alternative Maritime Power project; and repairing damaged conduit on Terminal Island for SA Recycling.

To provide this needed work, the Harbor Department established an agreement in 2008 for telecommunications services based on the State of California's (State) CALNET 2 (Harbor Department Agreement A-2775) contract. CALNET 2 was a competitively bid contract awarded by the State to AT&T. CALNET 2 included telephone services and infrastructure services, cabling and equipment. CALNET 2 expires on January 29, 2016. CALNET 3, which is the successor to CALNET 2, does not include infrastructure services, cabling and equipment. Without a single contract agreement to cover all of the Harbor Department's telecommunications needs, the IT Division will need to

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establish two agreements. Agreement 15-3333, which the Board approved at its meeting on June 8, 2015, was for telephone services. The proposed agreement is for the telecommunications infrastructure services, cabling and equipment.

In Fiscal Year 2013/2014, the IT Division operating budget included \$700,000 for telecommunications services and cabling, of which approximately \$415,000 was spent. In Fiscal Year 2014/2015, the IT Division operating budget included \$700,000 for telecommunications services and cabling, and approximately \$640,000 was spent. Telecommunications expenditures for capital projects were approximately \$339,000 in Fiscal Year 2013/14. In Fiscal Year 2014/2015, the previous agreement was not used for capital projects.

Proposed Agreement – The proposed agreement will provide as-needed telecommunications infrastructure services, cabling and equipment for the Harbor Department. The term of the proposed agreement will be from January 30, 2016 and end on April 30, 2018. The not-to-exceed amount of the proposed agreement is the amount authorized by the Board through the annual budget process.

As part of the 1022 process, the Contracts and Purchasing Division (CPD) asked the other City of Los Angeles (City) Departments if they had City staff that could do this work. For the Departments that did respond to CPD's inquiry, they stated that they do not have available staff. A few City Departments did not respond, which is understood to mean that they cannot provide staff.

Selection Process – The proposed agreement is based on the County's Telecommunications Services Contract No. 76501 (Transmittal 2), which was awarded to AT&T through a competitive RFP process. The County awarded its contract on March 18, 2008. It was renewed for an additional five years on May 1, 2013 under Amendment No. 5 of Contract No. 76501 (Transmittal 3). The new contract expiration date is April 30, 2018. The County monitors and updates this contract on a regular basis to insure that pricing and services are up to date and remain competitive.

Other City Departments either have or are in the process of piggy-backing on to the same County contract.

ENVIRONMENTAL ASSESSMENT:

The proposed action is approval of an agreement with AT&T through a cooperative arrangement with the County's Telecommunications Services contract for as-needed IT network infrastructure service and cabling, which is an administrative activity. As such, the Director of Environmental Management has determined that the proposed action is

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exempt from the requirements of CEQA in accordance with Article II Section 2(f) of the Los Angeles City CEQA Guidelines.

FINANCIAL IMPACT:

The not-to-exceed amount of the proposed agreement is the amount authorized by the Board through the annual budget process. Budget requests are submitted in the operating budget for the IT Division (Cost Center 0640, Account 59410, Program 000), and in the Capital Improvement Projects budget of the Engineering Division (Cost Center 1900, Account 59410, Program 000).

The budgeted amount for Fiscal Year 2015/2016 is \$1,200,000. For Fiscal Year 2016/2017, a budget of \$900,000 will be requested. Budget requests for future years will be presented to the Board during the annual budget process.

Office space will not be required for consultants as a result of approval of the proposed agreement.

CITY ATTORNEY:

The Office of the City Attorney has reviewed and approved the Agreement with SBC Global Service, Inc. dba AT&T Global Services as to form and legality.

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TRANSMITTALS:

1. AT&T Participating Entity Agreement
2. County Telecommunications Services Contract No. 76501
3. County Telecommunications Services Contract Amendment No. 5 for term extension

FIS Approval: MB (initials)
CA Approval: JM (initials)



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APPROVED:



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