



**THE PORT
OF LOS ANGELES**
Executive Director's
Report to the
Board of Harbor Commissioners

DATE: MAY 22, 2024

FROM: CONSTRUCTION AND MAINTENANCE

SUBJECT: RESOLUTION NO. _____ - AWARD OF CONTRACT NO. 40046 TO BAN-ZI NORTH AMERICA LLC FOR THE PURCHASE OF RUST PREVENTION PAINT SABI KILLER PRO

SUMMARY:

Staff requests approval of Contract No. 40046 (Contract) with Ban-Zi North America LLC (Ban-Zi) of Las Vegas, NV, for the one-time purchase of Sabi Killer Pro, a rust-converting paint primer, for the Berth 93 Vehicular Ramps Corrosion Mitigation Capital Improvement Program (CIP) project. The Sabi Killer Pro is needed to paint the exposed structural steel members of the ramp which are rusted by water intrusion deficiencies. The total amount for the proposed Contract with Ban-Zi for the purchase of Sabi Killer Pro will not exceed \$215,332, inclusive of taxes. The City of Los Angeles Harbor Department (Harbor Department) will be financially responsible for costs incurred under the proposed Contract.

RECOMMENDATION:

Staff recommends that the Board of Harbor Commissioners (Board):

1. Find that the Director of Environmental Management has determined that the proposed action is administratively and categorically exempt from the requirements of the California Environmental Quality Act (CEQA) under Article II Section 2(f) and Article III Class 1(4) of the Los Angeles City CEQA Guidelines;
2. Find that Contract No. 40046 qualifies for award on a sole source basis as a contract for which the use of competitive bidding would be undesirable, and for which Ban-Zi is the sole authorized North American distributor of the product, pursuant to Los Angeles City Charter, Section 371(e)(7) and (e)(10) and Los Angeles Administrative Code Section 10.15(a)(7) and (a)(10);
3. Approve Contract No. 40046 with Ban-Zi for the purchase of Sabi Killer Pro for the Vehicular Ramps Corrosion Mitigation CIP project at Berth 93 in the amount of \$215,332;
4. Authorize the Executive Director to execute and the Board Secretary to attest to Contract No. 40046 for and on behalf of the Board; and

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5. Adopt Resolution No. _____.

DISCUSSION:

Background/Context – The vehicular-pedestrian ramp at the Berth 93 passenger terminal has water intrusion deficiencies along the vehicle ramp. Water is leaking through expansion joints which caused corrosion to the structural steel and electrical components under the ramp. Construction & Maintenance Division removed the stucco in 2019 due to staining of the stucco from the water intrusion. As a result, the ramps have exposed steel that does not have protective paint coating. The proposed Contract (Transmittal 1) is to purchase Sabi Killer Pro primer paint to be used for the repair project to prevent further deterioration of the ramps.

Sabi Killer Pro is a water-based rust conversion primer that chemically converts rust into a paintable surface for both water-based and solvent-based/oil-based topcoats. Sabi Killer Pro's unique formula is designed to create both strong adhesion and durability. It increases corrosion resistance and prevents further wrinkling and peeling. It can be directly applied to the area with minimal surface preparation and without rust removal. It can be used as a prime coat on any corroded surfaces before applying intermediate and topcoats.

Selection Process – Ban-Zi North America LLC is the only company that manufactures water-based rust converting paint that can be applied using various mediums such as brush, roller, or sprayer. Water-based rust-conversion coating is superior to oil-based coating as they are non-toxic, non-flammable, and therefore 100% safe. Applying the rust converting paint with sprayer significantly reduces labor cost for efficiency purposes. Furthermore, this product has been approved by the Harbor Department's Environmental Management Division and Risk Management Division.

Ban-Zi North America LLC is the authorized sole source distributor of Ban-Zi Co., LTD's proprietary products in North America, and therefore the Contract was not entered into through a competitive bid process.

ENVIRONMENTAL ASSESSMENT:

The proposed action is approval of the Contract with Ban-Zi for the one-time purchase of rust converting paint primer, which is an administrative activity involving the restoration or rehabilitation of deteriorated structures. Therefore, the Director of Environmental Management has determined that the proposed action is administratively and categorically exempt from the requirements of CEQA in accordance with Article II Section 2(f) and Article III Class 1(4) of the Los Angeles City CEQA Guidelines.

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FINANCIAL IMPACT:

Approval of the proposed Contract would authorize expenditures of up to \$215,332, inclusive of taxes, with Ban-Zi for the purchase of Sabi Killer Pro to be used in the Berth 93 Vehicular Ramps Corrosion Mitigation CIP project. Funding in the amount of \$215,332 has been approved in the Fiscal Year 2023-2024 CIP budget, within the Deferred Maintenance Project Center No. 1007, Account 55010 (Parts & Materials), Program 000.

CITY ATTORNEY:

The Office of the City Attorney has reviewed and approved Contract No. 40046 as to form and legality.

TRANSMITTAL:

1. Contract No. 40046, Formal Bid No. F-1205

FIS Approval: JS

CA Approval: SO



TIM CLARK
Director of Port Construction & Maintenance

Dina Aryan-Zahlan
DINA ARYAN-ZAHLAN, P.E.
Deputy Executive Director
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APPROVED:

Erica M. Calhoun for

EUGENE D. SEROKA
Executive Director