



Port of
LONG BEACH
The Green Port

Memorandum

BOARD OF
HARBOR COMMISSIONERS

Meeting of SEP 13 2010

Action Approved

Date: September 13, 2010

To: Board of Harbor Commissioners

From: Douglas L. Albrecht, Director of Information Management

Document No. HD- 7653
Resolution No. HD- 2580

Subject: Recommendation to participate in the WSCA-NV Discount Pricing Agreement with AT&T Mobility for the Clean Trucks Program's Automotive Vehicle Locator Devices

Requested Action

Submitted for your approval is a resolution to participate in the State of Nevada Western States Contracting Alliance (WSCA-NV) contract with AT&T Mobility for a period of two fiscal years, in an amount not to exceed of \$172,800.

Background

Participation in the WSCA-NV will allow the Port to provide wireless service to the Automotive Vehicle Locator (AVL) devices, used for the Port's Clean Trucks Program (CTP) thru FY2011 at a discounted rate. The CTP will benefit from favorable pricing on the wireless service used by the AVL devices. As part of the Port's lease agreement with the CTP participants, all CTP trucks require AVL device installation. Currently there are 577 trucks installed with AVL devices with an anticipation to install 600 total. The breakdown of AVL devices by program is listed below in the Financial Impact. Each truck's AVL device provides accurate location and vehicle movement data. The device transmits data to AT&T Mobility, then the data is forwarded to the Port's fleet management vendor, WebTech Wireless. The data is used to confirm compliance with the CTP lease and grant requirements and it can also provide future detailed analysis of drayage operations. The data services for the AVL devices are provided through a monthly data plan similar to cell phone service plans.

In October 2006, The State of Nevada joined the Western States Contracting Alliance Agreement (Wireless Communication & Equipment Contract #1523, W4-2001) with Cingular Wireless (now AT&T Mobility). The contract provides cell phone services, bundled wireless internet and push to talk services for participating states, local government and other authorized entities. The WSCA-NV agreement sets price caps on the equipment and services purchased. The proposed resolution allows the Harbor Department to participate in a large group discount price for as long as AT&T Mobility maintains a WSCA-NV contract. The Harbor Department can terminate the agreement at any time with a 30 day written notice.

Currently, AT&T Wireless has extended the WSCA-NV pricing caps for the AVL wireless service without a formal contract because all governmental agencies are pre-approved. The Port worked directly with AT&T Mobility for the initial AVL devices before there was precise information regarding the number of participating trucks. Now that the exact number of trucks is known and the Port nears the \$100,000 threshold for data services, formalizing a resolution is recommended.

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Financial Impact

At present, the FY2010 expenditures for AT&T Mobility are \$57,457.66. Due to the increased number of AVL installations on CTP trucks, the Port will exceed the current AT&T Mobility purchase orders. The Information Management Division is requesting an increase not to exceed \$86,400 per fiscal year for AVL wireless services. Sufficient funds are budgeted in the CTP budget to support this expenditure. The Port of Long Beach is preparing a Cost-Share Agreement with the Port of Los Angeles to prorate the cost of each Port's allocation based on the distribution below:

AVL Update (6/24/10)		
Category	Total	Comment
CTP Trucks	284	Round 1: 114, Round 2: 55, Round 3: 99, Spare: 2, faulty installation: 13, Pending install: 1
Legacy Trucks	109	Spare: 1
AQMD LNG Trucks	206	Spare: 2, faulty installation: 15, Pending install: 17
Total # of AVLs	599	Original order was 600. However, one was scrapped because truck was totaled.

Prior Approvals

On July 12, 2010, the Finance and Administration Committee recommended approval of the resolution described above.

Recommendation

It is recommended that the Board of Harbor Commissioners approve a resolution to participate in the State of Nevada Western States Contracting Alliance Contract with AT&T Mobility for two fiscal years at \$86,400 per fiscal year, for a total not to exceed \$172,800.

Recommended by:



Steve Rubin
Managing Director, Finance and Administration

Approved by:



Richard D. Steinke
Executive Director

DLA: aja

1 RESOLUTION NO. HD- 2580

2
3 A RESOLUTION OF THE BOARD OF HARBOR
4 COMMISSIONERS OF THE CITY OF LONG BEACH
5 AUTHORIZING THE EXECUTIVE DIRECTOR TO
6 PURCHASE WIRELESS SERVICE TO AUTOMOTIVE
7 VEHICLE LOCATOR DEVICES THROUGH A CONTRACT
8 BETWEEN THE STATE OF NEVADA ON BEHALF OF THE
9 WESTERN STATES CONTRACTING ALLIANCE AND
10 AT&T MOBILITY NATIONAL ACCOUNTS LLC
11

12 WHEREAS, the Charter of the City of Long Beach, Section 1802, permits
13 the Board of Harbor Commissioners of the City of Long Beach ("Board") to purchase
14 services, supplies, materials, equipment and labor with other governmental agencies by
15 purchasing under their contracts on a voluntary and selective basis when authorized by
16 resolution; and

17 WHEREAS, the Board desires to purchase wireless service to automotive
18 vehicle locator devices used for the Port's Clean Trucks Program; and

19 WHEREAS, the State of Nevada on Behalf of the Western States
20 Contracting Alliance has a contract for the purchase of wireless service, Contract Number
21 1523, as amended ("WSCA-NV Contract"); and

22 WHEREAS, if the City had to go to formal bid rather than participate in the
23 WSCA-NV Contract considerably more funds would be required;

24 NOW, THEREFORE, the Board of Harbor Commissioners of the City of
25 Long Beach resolves as follows:

26 Section 1. The above recitals are true and correct and are incorporated
27 herein by this reference.

28 Sec. 2. The Executive Director of the Harbor Department of the City of

OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

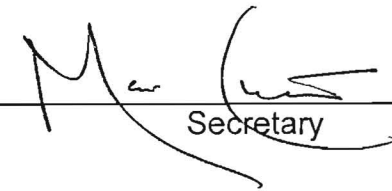
OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

1 Long Beach is hereby authorized to enter into an agreement with AT&T Mobility National
2 Accounts LLC to purchase wireless service to automotive vehicle locator devices of
3 substantially the same type and kind available to purchase by the State of Nevada
4 pursuant to the WSCA-NV Contract except as modified by mutual agreement of the City
5 of Long Beach and the State of Nevada, and the purchase by the City of Long Beach
6 shall be on the same terms and conditions afforded to the State of Nevada (excluding
7 any expiration or early termination thereof) in an amount not to exceed \$172,800 for a
8 period commencing October 31, 2009 and extending through September 30, 2011.

9 Sec. 3. This resolution shall take effect immediately upon its adoption by
10 the Board of Harbor Commissioners, and the Secretary of the Board shall certify to the
11 vote adopting this resolution and shall cause a certified copy of this resolution to be filed
12 forthwith with the City Clerk. The City Clerk shall post the resolution in three conspicuous
13 places in the City of Long Beach.

14 I hereby certify that the foregoing resolution was adopted by the Board of
15 Harbor Commissioners of the City of Long Beach at its meeting of September 13, 2010
16 by the following vote:

17 Ayes: Commissioners: Fields, Cordero, Wise, Sramek
18 _____
19 _____
20 Noes: Commissioners: _____
21 Absent: Commissioners: Walter
22 _____
23 Not Voting: Commissioners: _____

24 _____
25 
26 Secretary

27
28 CMG:rjr 08/11/10 #A10-02156
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