

# ***Port of Los Angeles Market Share – A Status Update***

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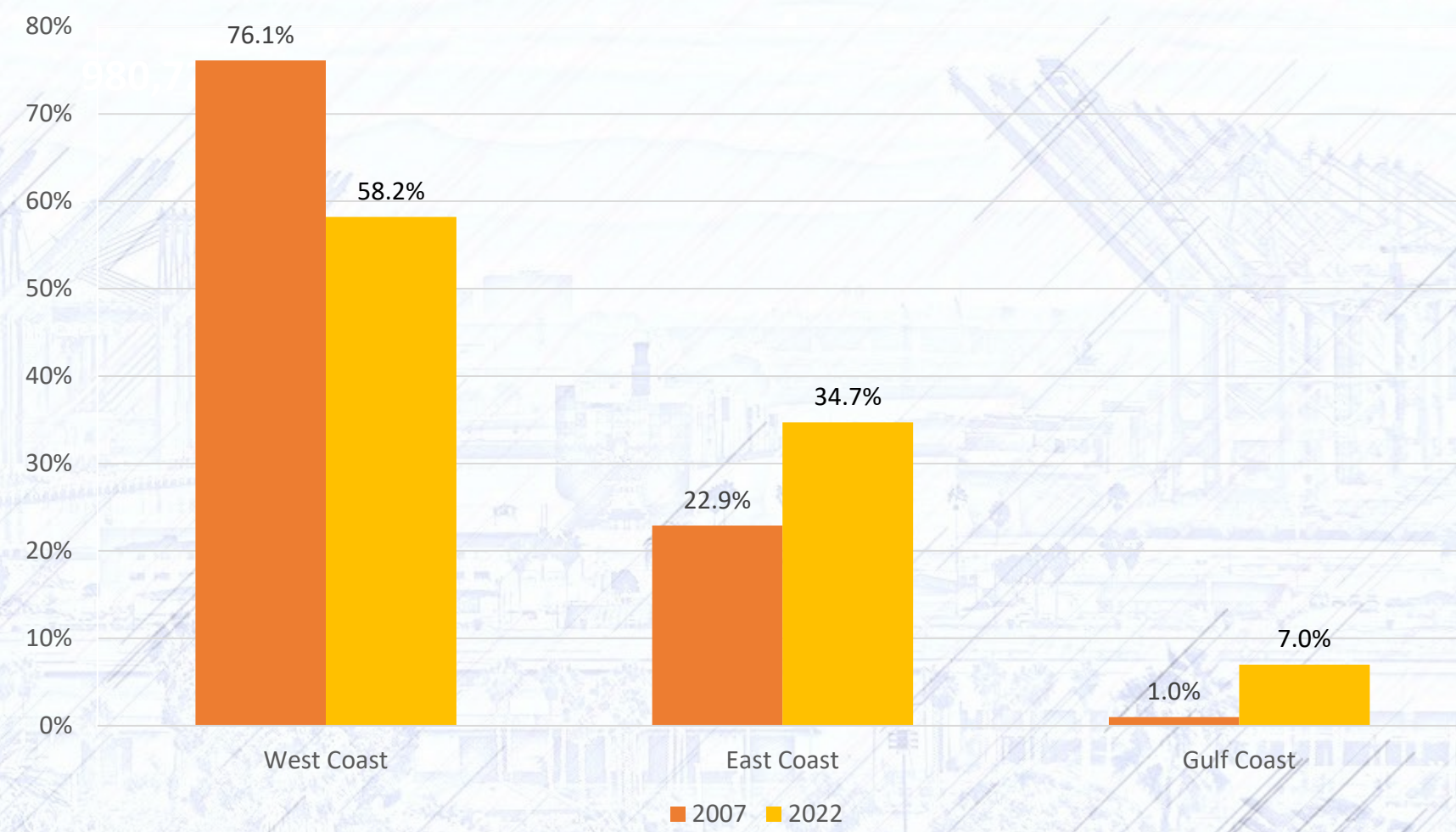
# *Points of Discussion*

- *2007 versus 2022*
- *Causes for Market Share Loss*
- *Steps to Regain our Share*
- *The Los Angeles Advantage*
- *Where We Need Help*

# Market Share: 2007 vs 2022 - Imports



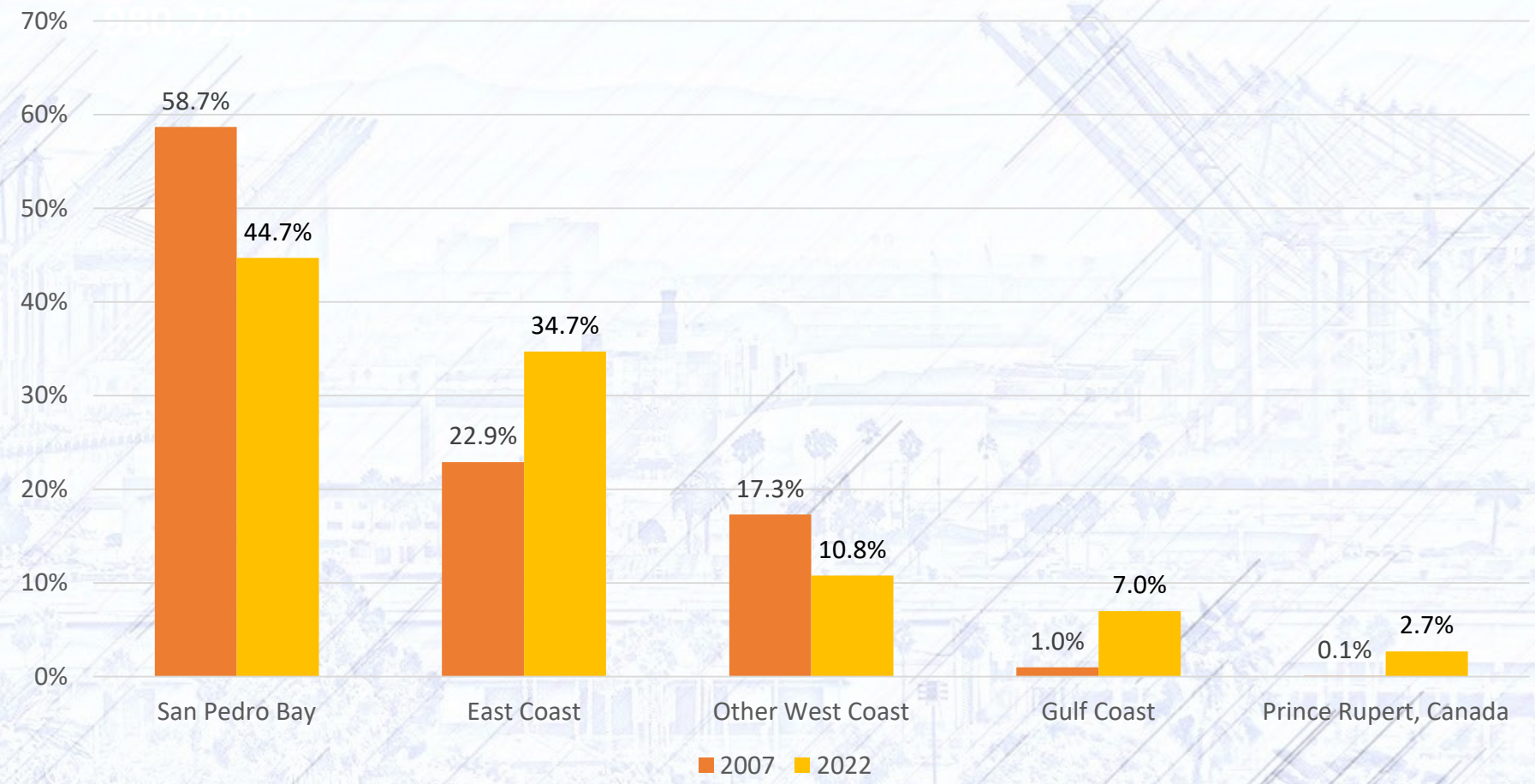
West Coast Market Share of U.S. Loaded TEU Imports from Asia



# Market Share: 2007 vs 2022 - Imports



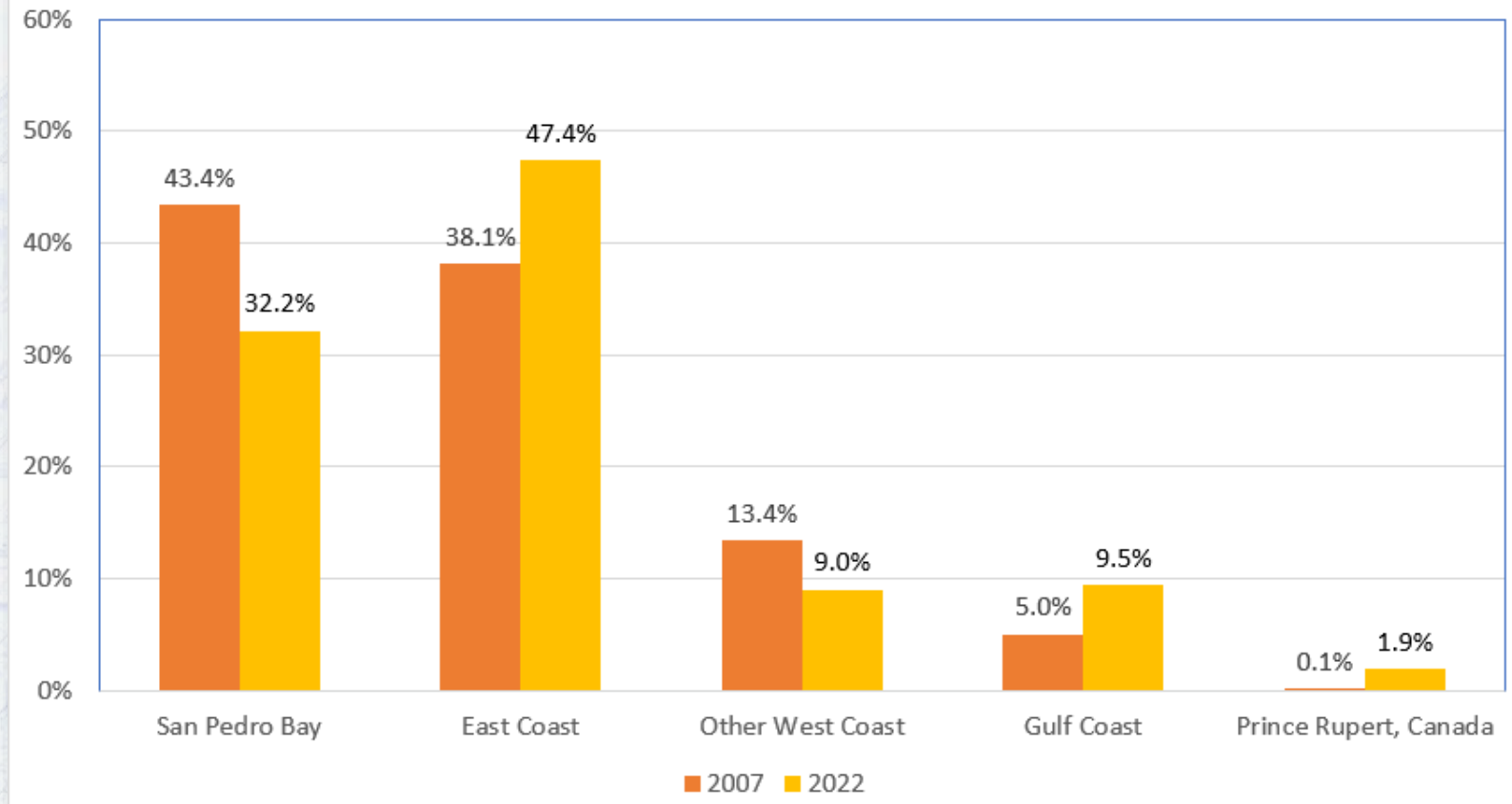
San Pedro Bay Market Share of U.S. Loaded TEU Imports from Asia



# Market Share: 2007 vs 2022 - Imports

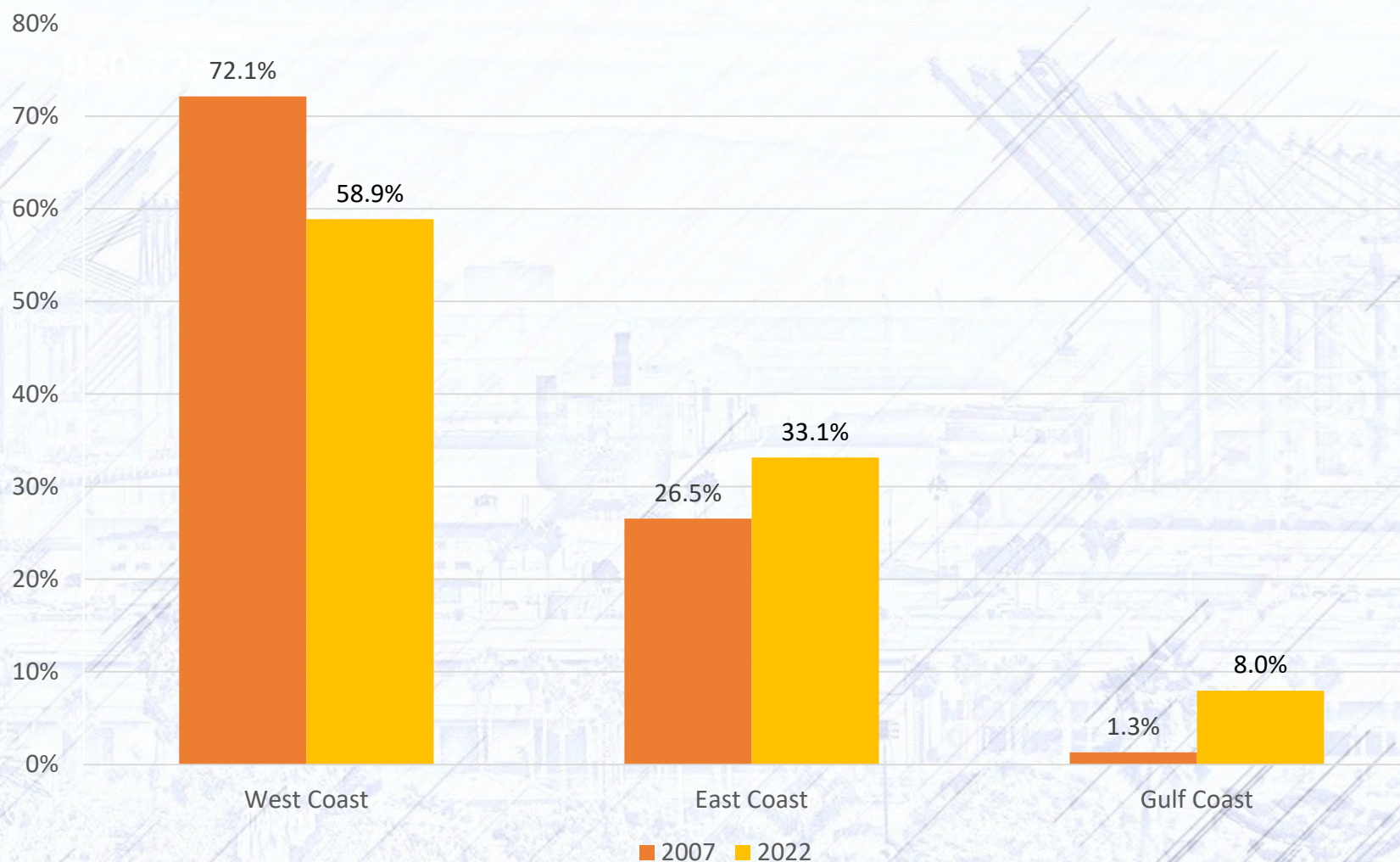


San Pedro Bay Market Share of U.S. Loaded TEU Imports from All Countries 2007 versus 2022



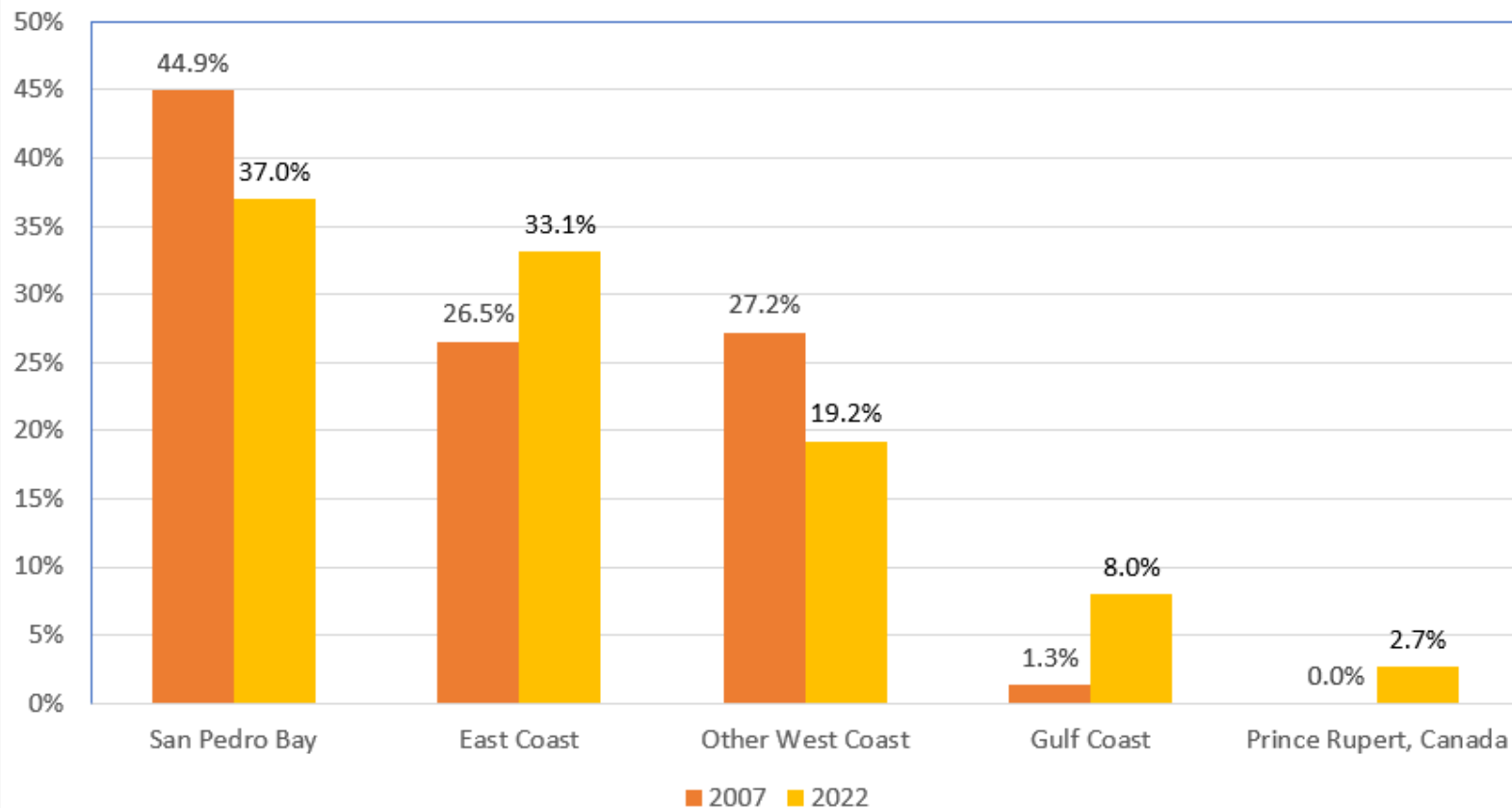
# Market Share: 2007 vs 2022 - Exports

West Coast Market Share of U.S. Loaded TEU Exports to Asia

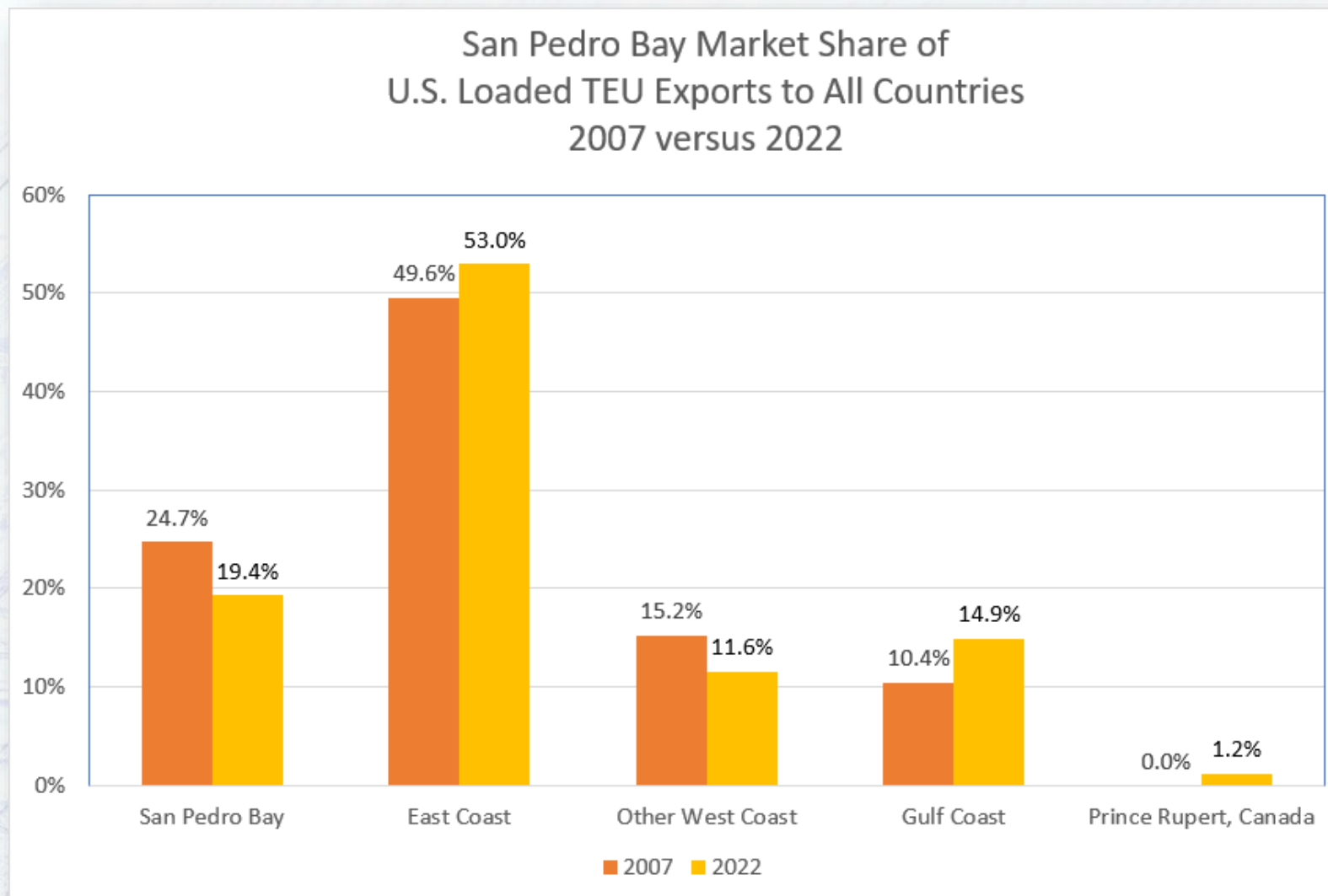


# Market Share: 2007 vs 2022 - Exports

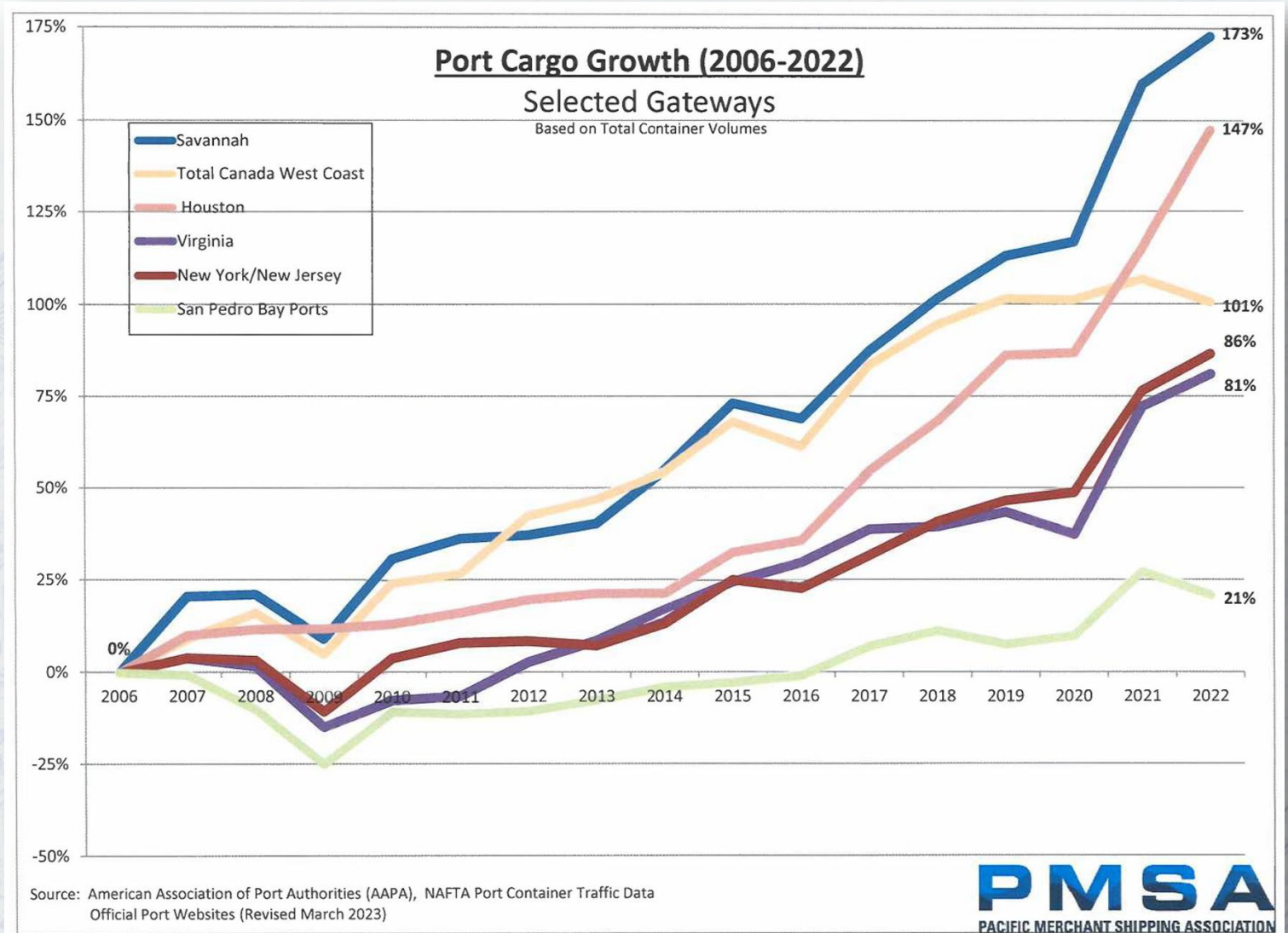
San Pedro Bay Market Share of  
U.S. Loaded TEU Exports to Asia  
2007 versus 2022



# Market Share: 2007 vs 2022 - Exports

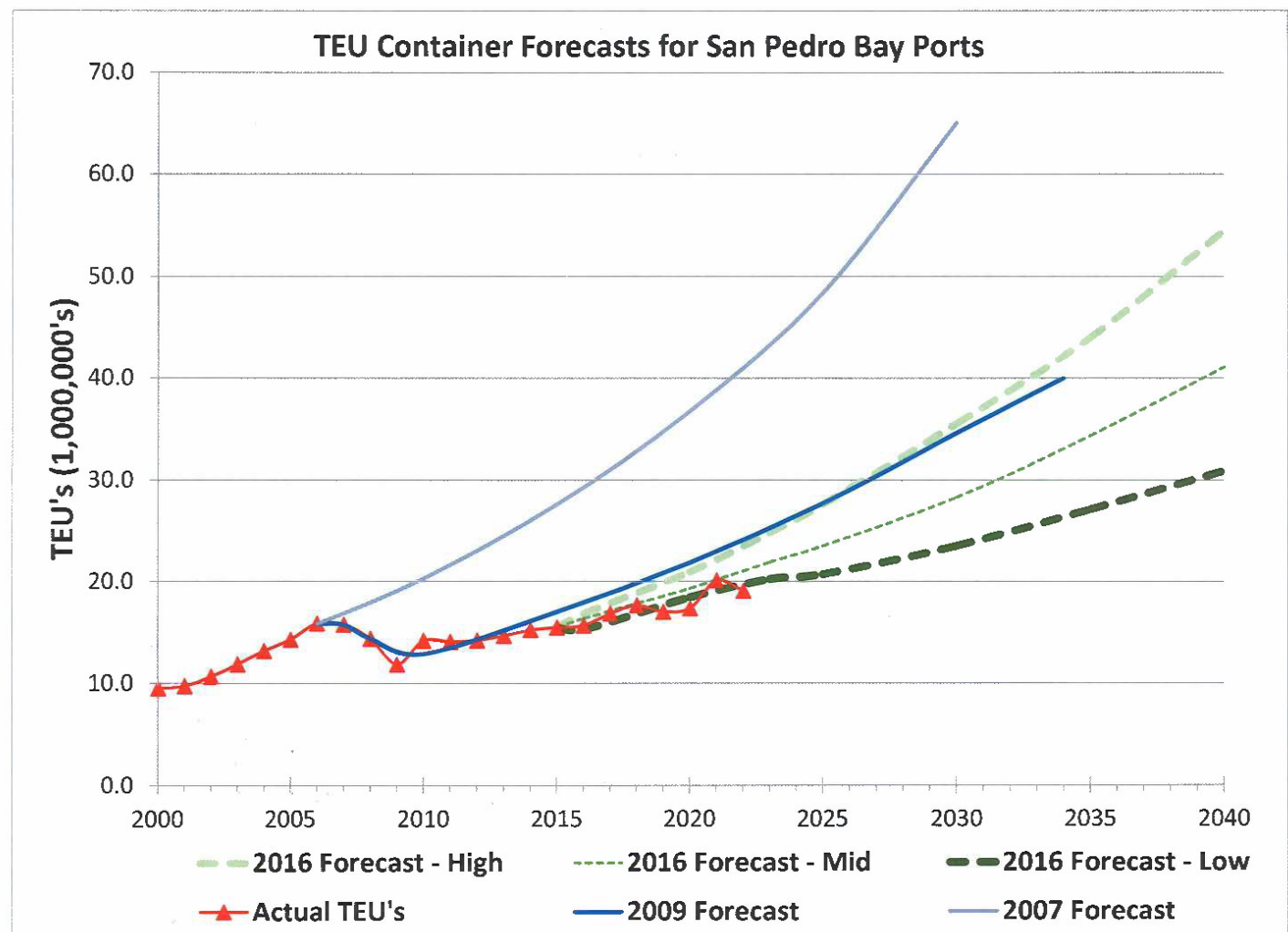


# Port Cargo Growth: Select Gateways\*



\*Source: PMSA

# TEU Forecast for San Pedro Bay\*



\*Source: PMSA

# Causes for Market Share Loss



# Cargo Diversion

Alternative Asia origin cargo routes to US inland destinations	Average estimated* CO <sub>2</sub> e emissions increase compared to cargo through POLA/POLB to same inland destination
Busan → Panama Canal → Houston → Chicago	33%
Busan → Panama Canal → Norfolk → Chicago	27%
Hong Kong → Suez Canal → Charleston → Chicago	53%
Singapore → Panama Canal → Houston → St. Louis	30%
Singapore → Suez Canal → NYNJ → St. Louis	11%
Shanghai → Panama Canal → Savannah → Memphis	18%
Shanghai → Suez Canal → NYNJ → Memphis	65%

\*Specific emissions/TEU are highly variable depending on specific equipment/vehicles/vessels used to handle cargo. Estimate is average emissions associated with the proposed route vs. route through POLA/POLB

# Steps to Regain our Share



**INFRASTRUCTURE**



**INNOVATION**



**INVESTMENT**

# The Los Angeles Advantage



- Nation's Premier Gateway for International Commerce

*7,500 acres (4,300 land/3,200 water) | 43 Miles of Waterfront  
53' Main Channel Water Depth | Container Cranes: 90*

- *Intermodal Rail*
- *Warehousing and Distribution*
- *1 in 9 Jobs*
- *Innovation*
- *Security*

# *Where We Need Help*

- *Concerted Industry Effort*
- *Accelerated Investment by Public and Private Entities*
- *Economic-driven Policymaking*

# THANK YOU

@PortofLA



[portoflosangeles.org](http://portoflosangeles.org)

