

Monday, June 10, 2019

## Sole Source Confirmation

### HAZMATID ELITE:

- The HAZMATID ELITE is the only handheld FTIR Handheld FTIR Chemical Identifier with two ATR diamond sensors. The touch to sample (TTS) side diamond and lever press are patented for the HAZMATID ELITE and can only be used on this tool.
- The HAZMATID ELITE is the only handheld FTIR Chemical Identifier certified to MIL-STD-810G Method 505.5 Operation in Solar Radiation at +50C.
- The proprietary Command Software is solely used for the Smiths Detection HAZMATID ELITE handheld FTIR Chemical Identifier.
- Only handheld FTIR with 18+ analogs of fentanyl

These products, services and software are only available through Smiths Detection and its approved distributors. If you have received pricing information from persons or companies other than Smith Detection, Inc. or its approved distributors, it will be considered non-authorized by Smiths Detection, Inc.

- FarrWest is the ***sole source*** distributor for the following states:
  - California, Texas, Oregon, Colorado, Washington, Arizona, Utah, Wyoming, Idaho, Arkansas, Louisiana, Mississippi, Alabama, Montana, North Dakota, South Dakota, Kansas, Illinois, Indiana and Kentucky.

If you have any questions or require additional information, please feel free to contact me at Patrick.cope@smiths-detection.com or 443-910-7226.

Sincerely,



Patrick Cope

West Region Sales Manager

Smiths Detection