



Karen Bass Mayor, City of Los Angeles
Board of Harbor Commissioners: Eugene D. Seroka, Lucille Roybal-Allard (President), John A. Pérez (Vice President), Yolanda M. De La Torre (Commissioner), Edward R. Renwick (Commissioner), I. Lee Williams (Commissioner)

DATE: April 23, 2025

SUBJECT: REQUEST FOR PROPOSALS FOR ENVIRONMENTAL SITE ASSESSMENT AND RESTORATION SERVICES

Pursuant to the Environmental Site Assessment And Restoration Services Request for Proposals (RFP), all proposers were to submit any questions regarding this RFP by no later than April 16, 2025. Questions were to be submitted in writing, and all questions and responses were to be posted on the Department's website and www.rampla.org.

Below is a list of questions received from prospective proposers, and the Department's response:

1. Q: Who is/are the current contractors?

A: Apex Companies, LLC, Burns & McDonnell Engineering Company, Inc., Ninyo & Moore Geotechnical & Environmental Science Consultants, Pacific Edge Engineering, Inc., Parsons Environment & Infrastructure Group, Inc., Tetra Tech, Inc., TRC Solutions, Inc., and Verdantas (formerly known as Leighton Consulting, Inc).

2. Q: What has been the total dollar spent to date per contractor on the expiring contract?

A: Please see table below:

Table with 5 columns: Agmt #, Vendor, Invoiced Amount, SBE, VSBE. Rows list contractors like Apex Companies, Burns & McDonnell, Verdantas, etc., with their respective invoiced amounts and SBE/VSBE percentages.

3. Q: Provide a copy of the current contracts.

A: All contracts are available for viewing on the Port's website linked here. Contracts are searchable by keywords. You can also submit your request through the Department's CPRA request portal linked here.

4. Q: Provide a copy of the current contractor's original proposal.

A: Please submit your request through the Department's CPRA request portal linked [here](#).

5. Q: For evaluation criteria "E. Rates, fees and budget control" what is the respective weight of each of the two sub-criteria, namely "competitive rates and fees proposed" and "are proposed budget management, fees and staff hours proposed and clearly defined".

A: These are collectively reviewed and rated as a single criterion.

6. Q: For evaluation criteria "E. Rates, fees and budget control" how are points allocated and calculated for the subcategory "competitive rates and fees proposed". Please provide the formula for this.

A: There is no formula. The points are allocated based on overall rates and fees proposed in comparison to other proposals received.

7. Q: Is this a prevailing wage contract?

A: No

8. Q: What are the cost categories port is expecting as part of the cost proposal?

A: Please provide your firm's cost categories for staff in which your firm would bill to complete the scope of work described in the RFP. The rate category nomenclature may not necessarily be the same between proposals, however, your proposal should be written in such a way that the hierarchy of your firm and your proposed team can be understood.

9. Q: How is the cost proposal evaluated among all bidders? Especially if there is not a standard rate sheet?

A: See response to Question #6.

10. Q: How many of the current contractors are incumbents from the previous contract?

A: 5

11. Q: Who is the evaluation committee made of? How many evaluators?

A: The evaluation committee has not been finalized at this time. We typically utilize three to four evaluators.

12. Q: Are any of the evaluation committee not employed by the port?

A: The evaluation committee will include a member outside the Department, including, but not limited to, a member from another City Department, government agency, educational institution, or an independent, objective agency.

13. Q: What is the port doing to minimize familiarity bias towards the current contractors by the evaluation committee?

A: Please see Section 3.3 and Exhibit F of the RFP.

14. Q: Given the recent lawsuit relating to the illegal discharges, will any of the current contractors be barred from being selected for the new contract?

A: No

15. Q: What is the port's nepotism policy?

A: Please see Section 4.5 of the RFP. In addition, each evaluator must fill out a Declaration of Conflict of Interest, form prior to participating in the evaluation.

16. Q: What is being done to counter nepotism in the selection process?

A: Please see response to Question #16.

17. Q: How will port ensure that selection process is not insulated to newcomers? As the evaluation criteria are geared towards favoring the current contractors again.

A: Please see Section 3.3 and Exhibit F of the RFP

18. Q: Will port commit to selecting a least on small/very small prime?

A: This project has an SBE/VSBE requirement of 25% including 5% VSBE. Please see Section 3.4 and Exhibit B of the RFP

19. Q: Please provide report that reflects the current contractor's compliance with meeting usage of small/very small subcontractors, as primes have been circumventing this requirement.

A: Please see response to Question #2.

20. Q: Will port allow for current contractors that have not fulfilled their small/very small subcontractor participation requirements to be selected on this solicitation, if so how will port ensure that primes do in fact fulfill their small/very small subcontractor participation requirements?

A: Compliance with the SBE/VSBE requirement will be evaluated at the end of the contract term.

21. Q: Provide a copy of the last three invoices.

A: Please submit your request through the Department's CPRA request portal linked [here](#).

22. Q: Provide a list of all the projects and their total expenditures for the expiring contract.

A: Please submit your request through the Department's CPRA request portal linked [here](#). Please be specific in your request.

23. Q: For this RFP, are you planning to have a pre-bid conference call? Also, are you planning to release a list of RFP holders or interested parties?

A: We do not have a pre-bid conference call planned for this RFP. A list of Ramp users that downloaded the RFP is attached.

24. Q: How many contracts does POLA intend to award under this RFP?

A: Six to eight

25. Q: Who are the current incumbents?

A: Apex Companies, LLC, Burns & McDonnell Engineering Company, Inc., Ninyo & Moore Geotechnical & Environmental Science Consultants, Pacific Edge Engineering, Inc., Parsons Environment & Infrastructure Group, Inc., Tetra Tech, Inc., TRC Solutions, Inc., and Verdantas (formerly known as Leighton Consulting, Inc).

26. Q: What is the total anticipated value of contracts to be awarded and is that total distributed equally to the selected consultants?

A: The anticipated value of the contracts to be awarded is \$21M. The total value is distributed based on the needs of the Department.

27. Q: Is Aircraft Liability insurance required as a condition to submitting a response to this RFP, or is it only required if we propose using aircraft to carry out our work?

A: Aircraft Liability insurance is not required as a condition to submitting a response to the RFP. A letter from the Proposer's broker(s) confirming the Proposer currently does or can comply with the requirements, if awarded the contract, is required at the proposal stage. Whether or not the Proposer will utilize aircraft (i.e. drones or otherwise) to carry out work directly or via subcontractors, the broker letter should confirm the Proposer's ability to obtain such coverage should the Proposer utilize aircraft.

28. Q: RFP Section 3.2 Proposal Submission (Page 13) indicates that proposals must not exceed 24 pages, with the exception of a defined set of items (resumes, rates, fees, contract administrative documents, and Section 4. Sample of a regulatory Site Closure Request Report) in the Appendix. RFP Section 3.4.1 (Page 14) requests inclusion of a Cover Transmittal Letter. Are we correct in assuming that this letter is also exempted from the 24-page limit?

A: That is correct. The cover letter will not be counted as part of the 24-page limit.

29. Q: RFP Section 3.2 Proposal Submission (Page 13) requests a digital copy of our proposal, as one complete file in .pdf format, via email. Given that the proposal may grow to be a potentially large file with the inclusion of the Site Closure Request Report and other Appendix items, we are concerned that the file size may exceed the capability for email transmission and/or Harbor Department mailbox capacity from numerous offeror submissions. Is there an alternative delivery method available (e.g., Dropbox link or Microsoft OneDrive share) that will ensure our successful and timely transmission and subsequent Harbor Department receipt? Also, is there a phone number available or other means for us to verify Harbor Department receipt of our submission?

A: A secure file transfer link is acceptable. Firms will receive a confirmation email confirming receipt of proposal submission.

30. Q: Do subconsultants need to complete Iran Contracting Act of 2010 Compliance Affidavit ?

A: No.

31. Q: Can we use 11 by 17 inserts? If so, will they count as 1 page?

A: 11 by 17 inserts are only allowed in the Site Closure Report.

32. Q: Can we use POLA staff as one of our three client references/projects under section: "2. FIRM QUALIFICATIONS, EXPERIENCE, AND REFERENCES"?

A: It is preferred that client/staff references remain outside the City of Los Angeles Harbor Department (LAHD) Environmental Management Division. However, LAHD projects may be referenced in the proposal.

33. Q: If our firm decides to include a Table of Contents, will this count as part of the 24-page limit? Please advise.

A: The Table of Contents will not be counted as part of the 24-page limit.

34. Q: Can you please tell me who the incumbents are for this opportunity and how many firms you intend to award a contract to?

A: Apex Companies, LLC, Burns & McDonnell Engineering Company, Inc., Ninyo & Moore Geotechnical & Environmental Science Consultants, Pacific Edge Engineering, Inc., Parsons Environment & Infrastructure Group, Inc., Tetra Tech, Inc., TRC Solutions, Inc., and Verdantas (formerly known as Leighton Consulting, Inc). We intend to contract six to eight firms.

35. Q: Are respondents completing the Consultant Description Form in the solicitation in lieu of the using the online RAMP Business Inclusion Program for subconsultant outreach?

A: The Harbor Department does not utilize the RAMP BIP. Please see Section 3.3 and Exhibit B of the RFP for instructions regarding the Consultant Description Form.

36. Q: Page 37 of the RFP states “the NAICS Code for the scope of services is 541620. This NAICS Code is the industry code that corresponds to at least 51% of the scope of services and will be used to determine the size standard for SBE participation of the Prime Consultant.” The RAMPLA page includes NAICS codes 541620, 541690, 541990, 562910, 562998, 562991, 562920. Do the subconsultants need to all fall under NAICS code 541620 to count towards the set asides?

A: No.

37. Q: Can the submittal date be extended by one week to May 14, 2025?

A: An amendment will be issued to extend the submittal date to May 13, 2025.

38. Q: What is the file size limitation for email submittal of the proposal?

A: The file size limit is 21mb.

39. Q: Can the proposal PDF file be provided in a compressed ZIP folder?

A: Yes.

40. Q: In Exhibit B, 4th paragraph, maximum SBE size standard for NAICS code 41620 is given as \$15M, but according to the US Small Business Administration Table of Small Business Size Standards, effective March 17, 2023, the size limit is \$19M. See attached Document. Which is correct?

A: \$19 million is correct.

41. Q: According to the RFP, all proposers shall utilize RAMP to outreach to potential subconsultants. We do not see a link where the announcement is located to do the outreach (BIP) or does this mean utilizing RAMP to search for possible subconsultants that meet the requirements (SBE/VSBE) etc.? Please advise.

A: Proposers should utilize RAMP to search for possible subconsultants that meet the requirements. **All consultants and subconsultants must be registered on RAMP with current certifications reflected on their profile, at the time proposals are due.**

42. Q: How many contracts does the Port anticipate issuing in response to this RFP?

A: Six to eight.

43. Q: Does the Port want the Sample Closure Report to include all lab data packets and appendices?

A: Lab data may be excluded. Please include appendices that you feel are relevant to demonstrate your firm's product.

44. Q: Will the Port require consultants to maintain an EQUIS Enterprise login, or other similar software that may require a fee? If so, which software packages are expected to be used?

A: No.

Opportunity Downloads by Account

As of 2025-04-23 11:10:35 Pacific Standard Time/PST • Generated by Tanisha Herr

Filtered By

Show: All opportunities

Opportunity Status: Any

Probability: All

Type equals Document Download

Opportunity ID equals 006QI00000KyM8b

Contact: Account Name ↑	Contact: Email ↑	Record Count
1 Laboratories	joe@1labsinc.com	2
ACC Environmental Consultants, Inc.	aterry@accenv.com	3
Advisian	ralph.beck@advisian.com	2
AECOM	katie.kaczanowski@aecom.com	2
AECOM Technical Services, Inc.	carolyn.hartnell@aecom.com	2
	james.gormley@aecom.com	4
	jill.kurth@aecom.com	2
	lindsey.humphrey@aecom.com	2
	shannon.ledet@aecom.com	1
	shiree.farmer@aecom.com	2
AESCO, Inc.	adam.chamaa@aescotech.com	1
Air Clean Environmental Inc	mariol@aircleanenvinc.com	1
alisha pvt ltd	jonsonandew@gmail.com	8
Andersen Integrated Services	contracts@andersenint.com	1
Apex Companies, LLC	rochelle.vail@apexcos.com	2
Aptim Environmental and Infrastructure, LLC	amy.martinez@aptim.com	1
Aptim Federal Services, LLC	shannon.mazzarelle@aptim.com	4
A-Tech Consulting, Inc.	adonis@atechinc.net	2
Atlas Technical Consultants LLC	westproposals@oneatlas.com	2
Bancroft Construction Services, LLC	contact@bancroftcs.com	1
	jgaines@bancroftcs.com	1
BC2 Environmental	straub@bc2env.com	2
BCR Consulting, LLC	bcrlc2008@gmail.com	2
Bidnet	gbs@bidnet.com	2
Blankinship, a Bowman Company	mblankinship@bowman.com	1
Burns & McDonnell	cdsa@burnsmcd.com	2
Burns & McDonnell Western Enterprises, Inc.	bwemarketing@burnsmcd.com	2
C. Spengler Strategies, LLC	chris@cspenglerstrategies.com	2
California Asbestos Consultants	danielbeck73@yahoo.com	3
Catalyst Environmental Solutions Corporation	meganjschwartz@yahoo.com	2
CES GROUP INC.	aswift@1erg.com	1
Citadel EHS	chughes@citadelehs.com	2
Cityfi Advisors, LLC	info@cityfi.co	1
Clean Lakes, Inc.	tmoorhouse@cleanlake.com	1
Cohen ventures Inc., DBA Energy Solutions	procurement@energy-solution.com	2
County of Los Angeles	cyama@esseltek.com	1
Curtain Wall Design and Consulting Inc	lpalacio@cdc-usa.com	2
Deltek	sourcemanagement@deltek.com	2
Dudek	bpage@dudek.com	1

	rfp@dudek.com	1
E.Republic	mlamoreaux@erepublic.com	1
EEC Environmental	wshaffer@eecenvironmental.com	1
El Capitan Environmental Services	abakarian@elcapenv.com	2
Endemic Environmental Services Inc.	endemicgmt@gmail.com	1
Englander Knabe & Allen	jaime@ekapr.com	2
EnSafe Inc.	clinares@ensafe.com	2
	jmadden@ensafe.com	1
Entram Corp.	contact@envirobidnet.com	1
Environmental Science Associates	scmarketingrfp@esassoc.com	2
ERRG, Inc	charles.wechsler@errg.com	1
FR technolabs	rfpbidsnotification@gmail.com	1
Gateway Science & Engineering, Inc.	cvalenzuela@gateway-sci-eng.com	1
GEI Consultants,B-E	wrmarketing@geiconsultants.com	2
Group Delta Consultants, Inc.	jaimeb@groupdelta.com	1
ICF Incorporated, L.L.C DBA ICF Consulting, L.L.C.	jane.ketchum@icf.com	2
Information & Energy Services, Inc.	rtandy@iesenergy.com	1
IO Environmental & Infrastructure, Inc.	ericm@iosdv.com	1
kern County Builders Exchange	kcbex@kcbex.com	2
Kinnetic Environmental, Inc.	leads@kinneticlabs.net	6
Langan	dhodson@langan.com	2
LSA Associates, Inc.	marketing@lsa.net	1
Luce Consulting	spbergquist@gmail.com	1
MIG	marketing.mig@gmail.com	1
Montrose Environmental Group, Inc.	shahadi@montrose-env.com	1
Mountainview Biological Consulting, LLC	proposals@mtn-bio.com	2
Natures Image Inc	dslinger@naturesimage.net	2
Ninyo & Moore	rdolecki@ninyoandmoore.com	3
North America Procurement Council Inc., PBC	sourcemanagement@napc.me	2
Orion Environmental Inc.	jgwin@orionenv.com	2
Pacific Edge Engineering, Inc	cstolz@pacifedge-eng.com	3
Panacea, Inc.	cphillips@panenv.com	2
Parsons	carrie.crozier@parsons.com	2
Partner Engineering and Science, Inc	tmen@partneresi.com	1
Pax Environmental, Inc.	business.development@paxenviro.com	1
Psomas	lamarketing@psomas.com	4
Ramtox Coporation	george@ramtox.com	5
Rincon Consultants, Inc	info@rinconconsultants.com	3
Roux Associates, Inc.	laofficeregistrations@rouxinc.com	1
Ruth Villalobos & Associates, Inc.	jdmanahan@rvacorp.com	1
Sespe Consulting, Inc.	cmatthews@sespe.com	2
Stantec Consulting Services Inc.	lewis.simons@stantec.com	2
	yvette.kearney@stantec.com	2
Summit Environmental Contractors	kaeri@summitenvcon.com	4
SummitWest Environmental	marketing@summitwestenv.com	1
Superdry Restoration Inc.	info@superdryrestoration.com	1
SWCA Environmental Consultants	pasmktg@swca.com	5
Terracon Consultants, Inc.	socalmarketing@terracon.com	2
Tetra Tech, Inc.	brandi.devore@tetrattech.com	1
	saleyna.dean@tetrattech.com	4
Tetra Tech BAS	donna.smith@tetrattech.com	1
The Chrysalis Center	michaelgw@changelives.org	1

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	rita.samaniego@wsp.com	1