



# Ports O' Call Developer Selection





## RFQ Process

- RFQ released July 25th
- Submission deadline was October 5<sup>th</sup>
- 8 Responses were received
- Evaluation team interviewed 7 firms, (one firm dropped out)
- Evaluation Criteria
  - Qualifications and experience
  - Project Vision
  - Financial capability
  - Implementation strategy & sustainability of project
  - Ability to complete project on schedule

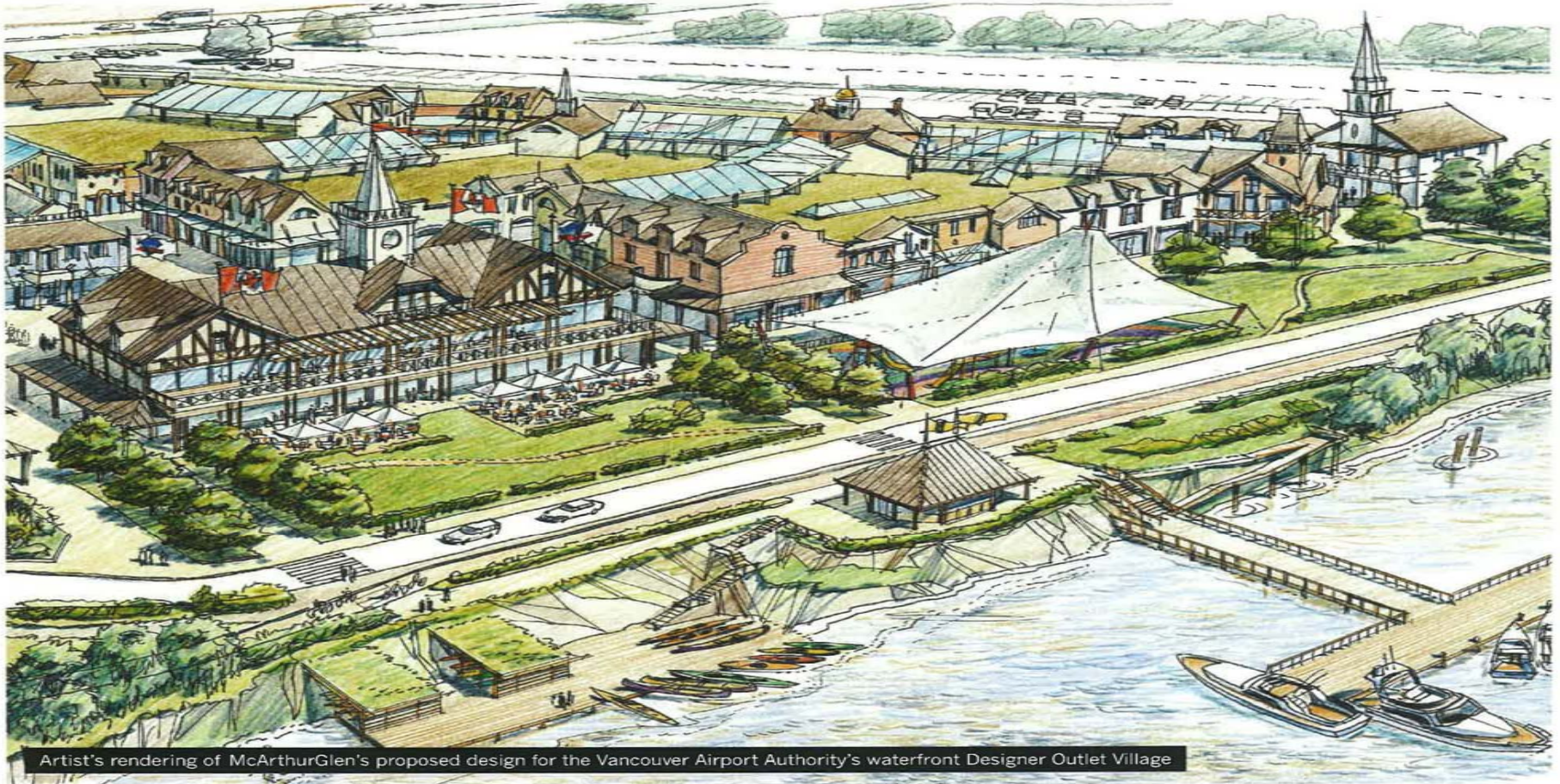


# Evaluation Committee

- Monique Moyer, Executive Director, Port of San Francisco
- Bud Ovrom, General Manager, Department of Building and Safety
- Joe Rich, Rich Development Company
- David Mathewson, Director, Planning and Economic Development
- Jack Hedge, Director, Real Estate Division



# McArthurGlen Group UK



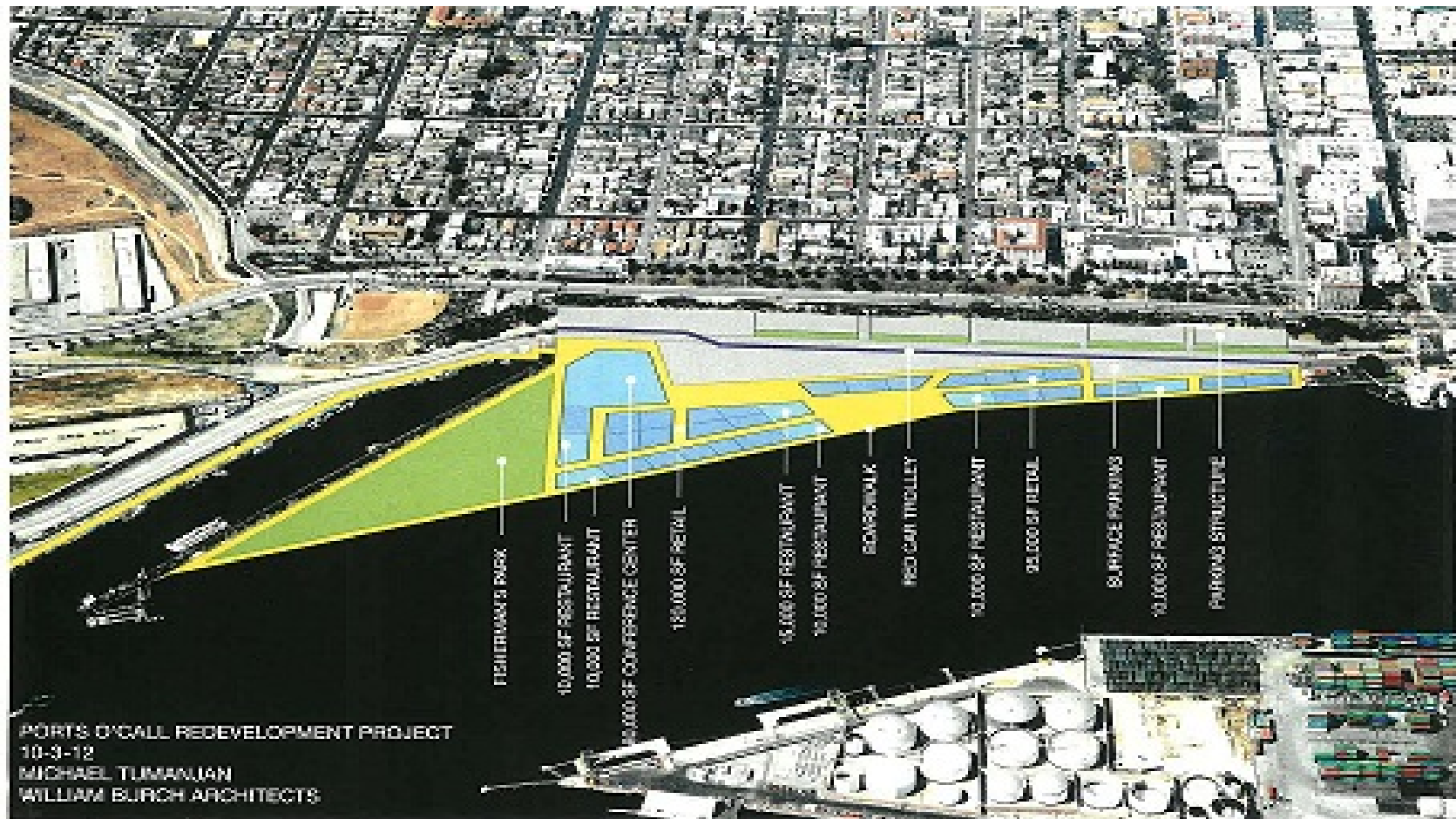


# Cal-Coast Companies



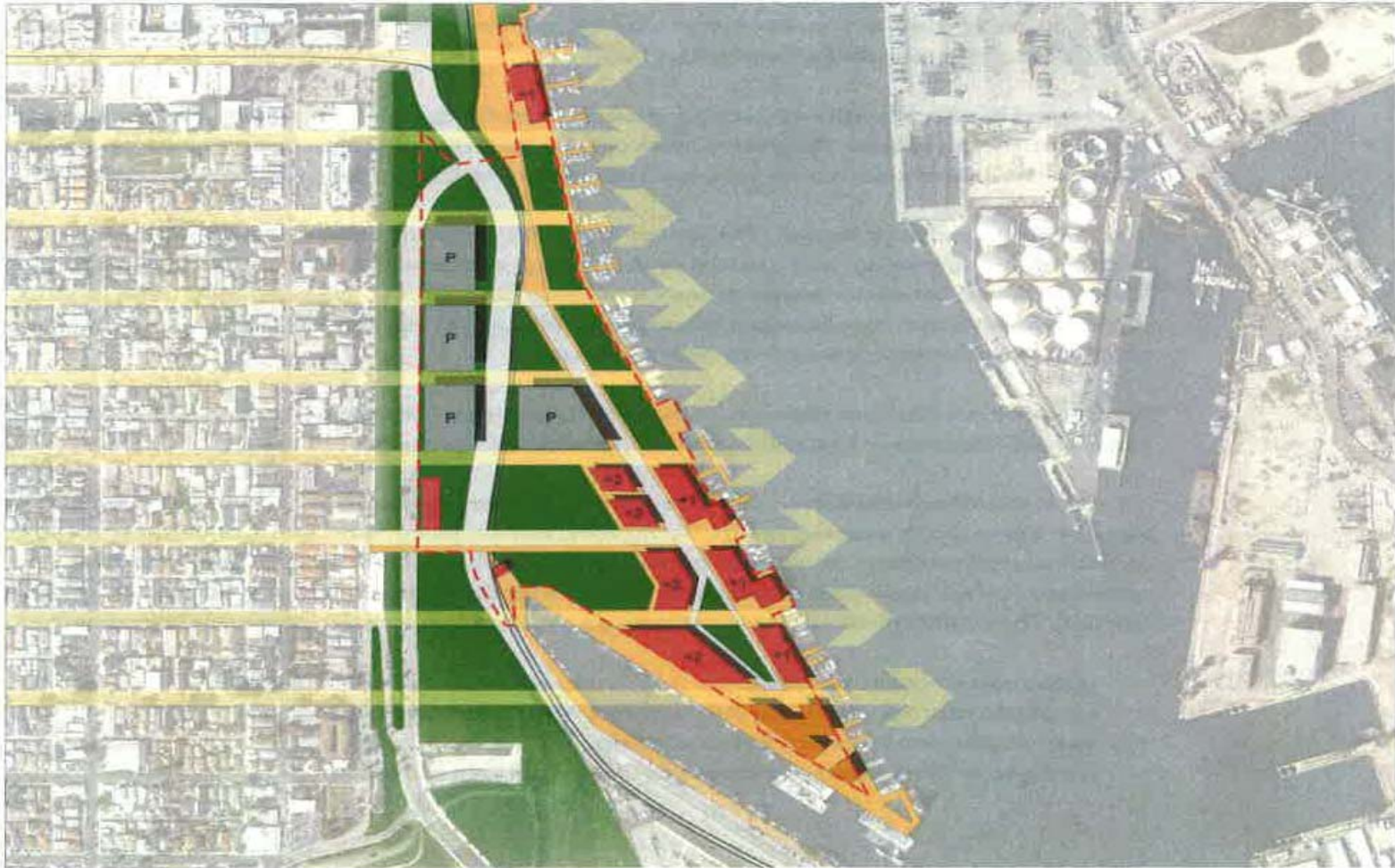


# Majestic Realty Company



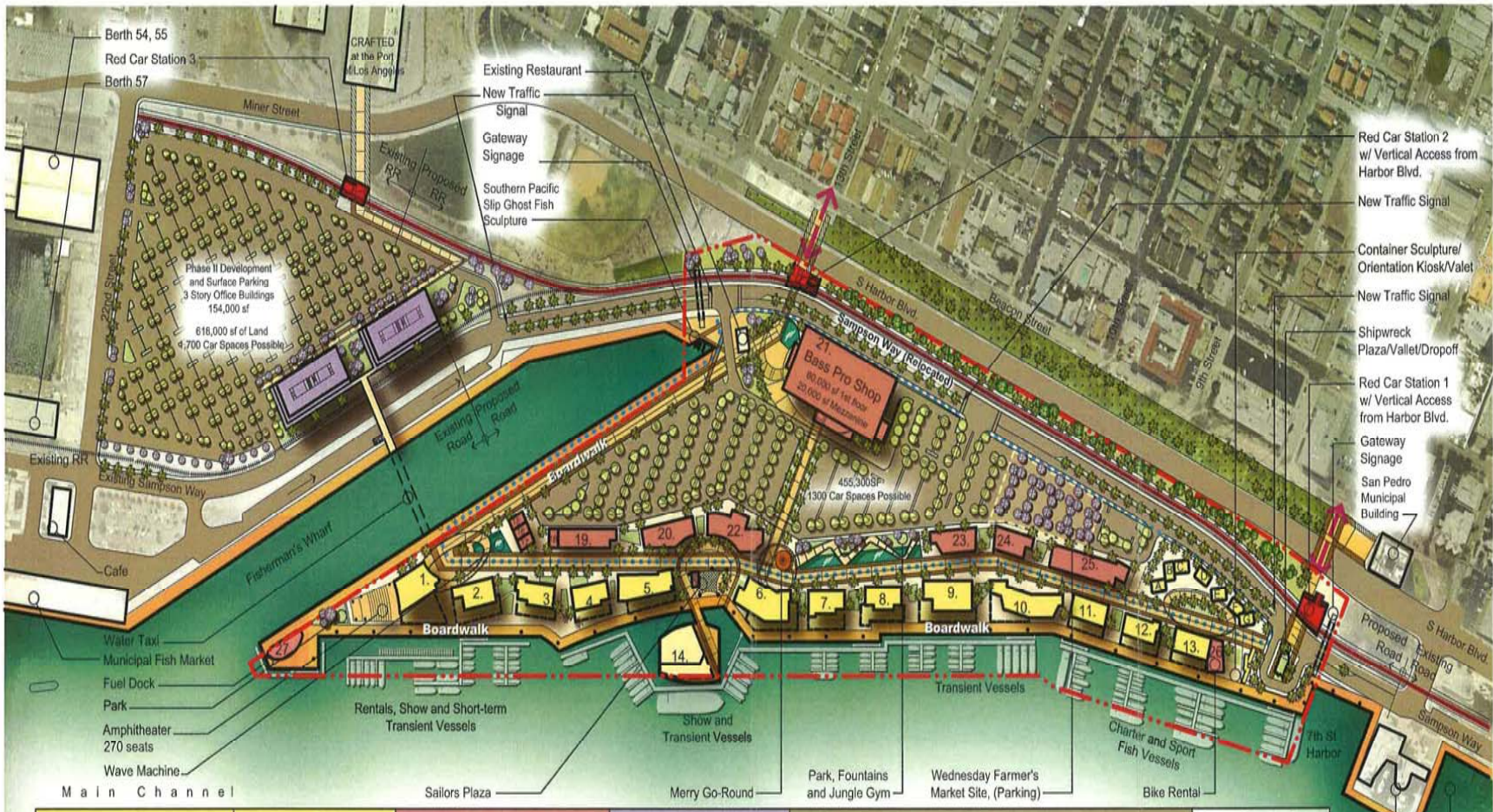


# Rising Realty Partners





# Sonnenblick Development

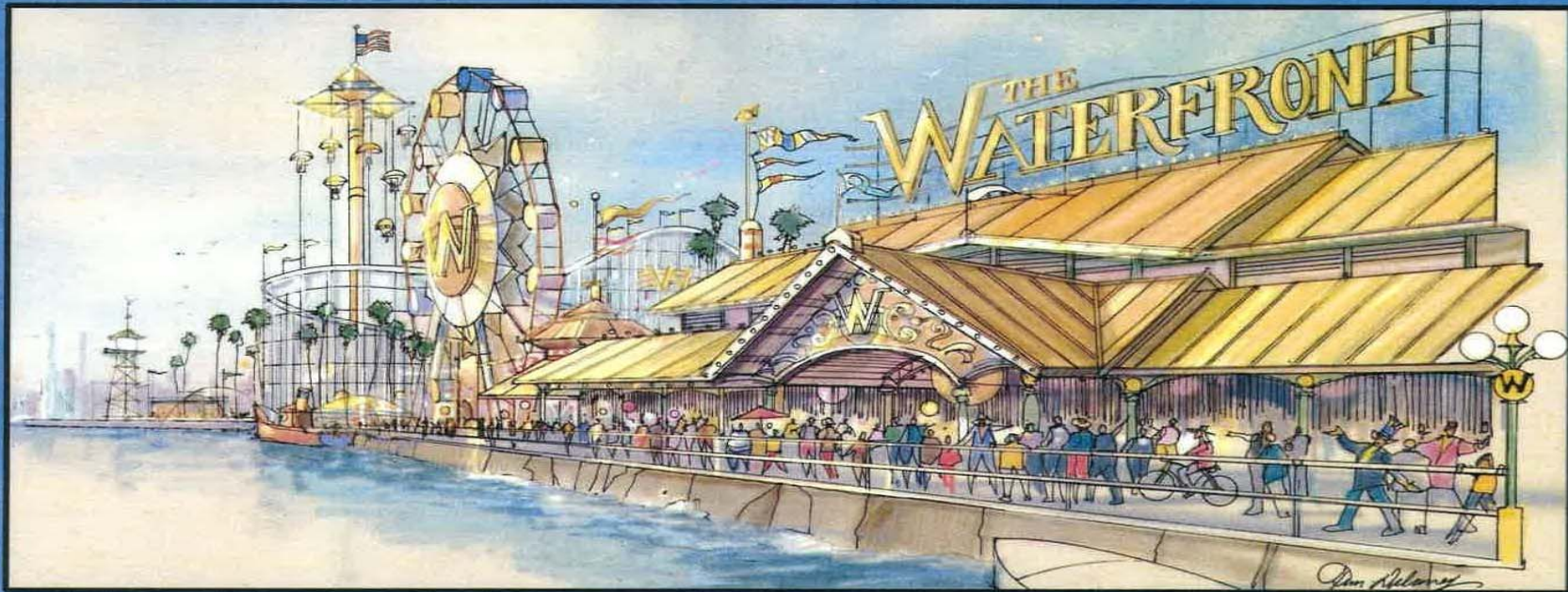




# Strata & TFO/TDD Partners

## CONCEPTUAL RENDERING

The harbor comes to life with food, fun, entertainment and retail.





# LA Waterfront Alliance





## Next Steps January – June 2013

- Staff presents selection recommendation and Exclusive Negotiating Agreement (ENA) to the Board for action
- Developer further refines project vision
- Developer works with Port on Pre-development action items
  - Trust compliance
  - Adequacy of environmental review
  - Market & feasibility studies
- Developer initiates public outreach
- Development Agreement negotiated and presented to Board for action