



DATE: JULY 14, 2020

FROM: PORT POLICE

SUBJECT: RESOLUTION NO. _____ - AWARD OF CONTRACT NO. 39903 FOR THE PURCHASE OF MOBILE AUDIO VIDEO SYSTEM

SUMMARY:

Staff requests approval of Contract No. 39903 with Axon Enterprises, Inc. (Axon), Scottsdale, AZ, to provide a comprehensive mobile audio video system (MAVS) solution, inclusive of an integrated in-car and body-worn camera system and Criminal Justice Information Systems (CJIS) compliant cloud storage through Axon Evidence, also known as Evidence.com, for all captured video.

The contract with Axon is outlined in Formal Bid Request Number F-1062. The total contract amount is \$492,011.71 including applicable taxes, wired interface for docking station, magnetic mount for body worn cameras, shipping and a 5-year warranty on body-worn and in-car cameras systems.

Utilizing Axon's MAVS solution would enable the Port Police to utilize existing cradlepoint modems and multi-band antennas rather than incurring additional expenses to acquire new equipment. Staff has verified with Axon that the Harbor Department would potentially recognize savings of \$55,250.42 through Axon's proposal to use existing rather than new equipment to implement Axon's MAVS solution. This contract is the financial responsibility of the Harbor Department.

RECOMMENDATION:

It is recommended that the Board of Harbor Commissioners (Board):

1. Find that the Director of Environmental Management has determined that the proposed action is administratively exempt from the requirements of the California Environmental Quality Act (CEQA) under Article II Section 2(f) of the Los Angeles City CEQA Guidelines;
2. Award and approve Contract No. 39903 to Axon Enterprises, Inc., for the purchase of mobile audio video system in the amount of \$492,011.71 including applicable taxes;
3. Authorize the Executive Director to execute and the Board Secretary to attest to Contract No. 39903 for and on behalf of the Board; and

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4. Adopt Resolution No. _____.

DISCUSSION:

Background/Context – Port Police is desirous of implementing a comprehensive MAVS solution to enhance the security of the Port of Los Angeles, ensure the safety of the public that we serve, enhance the safety of our officers, and improve the capture of evidence inclusive of digital audio and video associated with official activity. The MAVS solution includes an in-car and body-worn camera/video system that will be integrated with the current mobile data computers solution in each Port Police patrol vehicle for viewing and controlling captured video; associated system hardware and software; enhanced wireless network for uploading captured video; and cost-effective CJIS-compliant cloud hosted storage for captured video. This solution is consistent with the Los Angeles Police Department (LAPD) who uses a body-worn camera solution from Axon.

The cloud-hosted solution for storing captured video is Axon Evidence (Evidence.com). Port Police currently uses this subscription service for safely and securely storing captured digital evidence (photographs, video and audio) from their Department issued mobile handheld tablet devices. Axon Evidence uses a CJIS-compliant cloud-hosted solution for evidence storage that will include the MAVS project if approved. Axon Evidence is used by the LAPD, Los Angeles City Attorney's Office, and Los Angeles District Attorney's Office. Those agencies all have accounts with Axon Evidence and with appropriate authorization, can access Port Police captured evidence in the investigation and prosecution of crimes committed in the Port of Los Angeles.

Selection Process – On September 19, 2019, Port Police submitted Requisition Z-20-022 (ERP #58767) to the Contracts and Purchasing (CPD) for the purchase of the body-worn and in-car camera/video system. Formal Bid No. F-1062 was advertised to bidders and due back to CPD on December 11, 2019. On December 5, 2019, the due date was changed to January 8, 2020 to allow for a pre-bid Q & A meeting for bidders. Questions were submitted by bidders and answers were provided prior to the meeting. On December 24, 2019, it was decided that the pre-bid meeting was no longer necessary. The complete Q & A was sent to all bidders, and the due date changed to January 15, 2020.

Five bids were received by the due date. The submitted bids varied significantly in price, features, functionality, and compliance with recommended bid specifications. Deviations from the recommended specifications were allowed to capitalize on the wide range of technology available and various bidders' diverse and innovative approach to providing a complete solution.

A review of the bids was completed by CPD and Port Police staff. All bids included the specific solution proposed by each bidder, bid recommendations, the specifications required by the Port Police Division, and bid requirements (as specified by CPD) were reviewed. Axon provided the lowest cost of ownership for an innovative, yet compliant solution. Their solution also exploited Axon Evidence for video storage that is already being used by Port Police. Axon Storage is also utilized by LAPD, City Attorney's Office and District Attorney's, Office for enhanced access for the investigation and prosecution of crimes.

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Based on the evaluation of bids, utilizing Axon's MAVS solution would enable the Port Police to utilize existing hardware and storage equipment rather than incurring additional expenses to acquire new equipment. Staff has confirmed with Axon that the Harbor Department would potentially recognize savings of \$55,250.42 relative to the other bids through Axon's proposal to use existing rather than new equipment to implement Axon's MAVS solution.

ENVIRONMENTAL ASSESSMENT:

The proposed action is the approval of Contract No. 39903 with Axon Enterprise, Inc. to purchase a mobile audio and video system with body-worn and in-car equipment, which is an administrative activity. Therefore, the Director of Environmental Management has determined that the proposed action is administratively exempt from the requirements of CEQA in accordance with Article II Section 2(f) of the Los Angeles City CEQA Guidelines.

FINANCIAL IMPACT:

Approval of the proposed contract authorizes the purchase of a comprehensive MAVS solution in the amount of \$492,011.71, including applicable taxes. Staff has confirmed with Axon that the Harbor Department would potentially save \$55,250.42 through the proposed contract as existing, rather than new, hardware and storage equipment could be used to implement the services associated with this contract.

Funds are budgeted in FY 2020/2021 in Account 13150 (Capitalized Equipment), Center 0412, Program 000.

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CITY ATTORNEY:

The Office of the City Attorney has reviewed and approved the subject contract as to form and legality.

TRANSMITTALS:

1. Bid No. 1062, Contract No. 39903

FIS Approval: 
CA Approval: 


MICHAEL HYAMS
Deputy Chief of Police


THOMAS E. GAZSI
Chief of Public Safety and
Emergency Management

APPROVED:

 FOR
EUGENE D. SEROKA
Executive Director

TEG:GC:jm
Author: R. Grant