

Transmittal 3



Vendor Certification Discounting:
SLB: 10% of Lowest non-SLB Bid Under \$100,000
LBE: 8% of Bids in Excess of \$150,000 Up To \$1M

Bid Recap - Los Angeles Harbor Department, City of Los Angeles

Recap Date: 04/22/25 Bid Close: 04/18/25 Division: Graphics Requisition:REQ7431

RFB: F-1245 **Photocopiers Leasing and Related Services**

RAMP: 221123

Vendor Name:	Canon USA Inc.
DBA:	
Address:	One Canon Park
	Melville, NY 11747
Phone:	(800) 815-4000
Quoted By:	Mark Leestma, Major Account Executive
Email:	mleestma@cusa.canon.com
LBE:	NO
Terms:	
FOB Point:	
Freight/Delivery:	
Delivery Leadtime:	10-30 Days

Bid 1

Line	Qty	Unit	Description	Unit Price	Extended Price
1A	12	Month	Imagerunner Advance DX 4935i	\$2,897.44	\$34,769.28
1B	12	Month	Imagerunner Advance DX 4945i	\$1,311.60	\$15,739.20
1C	12	Month	Imagerunner Advance DX 6870i	\$2,311.68	\$27,740.16
1D	12	Month	Imagerunner Advance C5850i	\$2,579.55	\$30,954.60
1E	12	Month	Imagepress V800	\$969.10	\$11,629.20
1F	12	Month	Imagepress V800, Inc. Fiery	\$1,841.64	\$22,099.68
1G	12	Month	Varioprint 140 Series Quartz Set	\$2,450.00	\$29,400.00
3	12	Month	PRISMAprepare Comparable	\$245.89	\$2,950.68
4	1	LOT	Lease Initiation	\$0.00	\$0.00
10	69	EA	Return Freight	\$0.00	\$0.00
				Total Bid:	\$175,282.80
				LBE Discount:	\$0.00
				Adjusted Total:	\$175,282.80
			Monthly Lease Costs (Lines 1 and 3 divided by 12)		\$14,606.90

Comments:



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RFB: F-1245 **Photocopiers Leasing and Related Services**

RAMP: 221123

Vendor Name:	MRC Smart Technology Solutions Inc.
DBA:	
Address:	5657 Copley Drive San Diego, CA 92111
Phone:	(858) 573-6300
Quoted By:	Lisa O'Flynn, Region CFO
Email:	lisa.oflynn@xerox.com
LBE:	NO
Terms:	
FOB Point:	
Freight/Delivery:	
Delivery Leadtime:	7-10 Days

Bid 2

Line	Qty	Unit	Description	Unit Price	Extended Price
1A-C	12	Month	Xerox VersaLink B7135	\$2,761.74	\$33,140.88
1B-C	12	Month	Xerox AltaLink B8255	\$2,032.68	\$24,392.16
1C-C	12	Month	Xerox AltaLink B8270	\$2,469.20	\$29,630.40
1D-C	12	Month	Xerox AltaLink C8255	\$2,505.12	\$30,061.44
1E-C	12	Month	Xerox Versant 280 w/ Production ready booklet maker finisher and EX Piery Print Server	\$1,688.92	\$20,267.04
1F-C	12	Month	Xerox Versant 280 w/ Production ready booklet maker finisher and Integrated Fiery	\$1,202.85	\$14,434.20
1G-C	12	Month	Xerox PrimeLink B9136 with Production ready booklet maker finisher	\$2,258.25	\$27,099.00
3-C	12	Month	PRISMAprepare Comparable	\$118.19	\$1,418.28
4	1	LOT	Lease Initiation	\$0.00	\$0.00
10	69	EA	Return Freight	\$0.00	\$0.00
				Total Bid:	\$180,443.40
				LBE Discount:	\$0.00
				Adjusted Total:	\$180,443.40
			Monthly Lease Costs (Lines 1 and 3 divided by 12)		\$15,036.95

Comments:

Bid Recap - Los Angeles Harbor Department, City of Los Angeles



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 RFB: F-1245 **Photocopiers Leasing and Related Services**
 RAMP: 221123

Vendor Name:	Pacific Office Automation Inc.
DBA:	
Address:	2200 W. Orangewood, Suite 120
	Orange, CA 92868
Phone:	(503) 601-2366
Quoted By:	Kasey Kunichika, Government Account Manager
Email:	kasey.kunichika@pacifcoffice.com
LBE:	NO
Terms:	
FOB Point:	
Freight/Delivery:	
Delivery Leadtime:	5-10 Days

Bid 3

Line	Qty	Unit	Description	Unit Price	Extended Price
1A-C	12	Month	Konica Minolta BizHub 361i	\$2,514.46	\$30,173.52
1B-C	12	Month	Konica Minolta BizHub 451i	\$1,282.80	\$15,393.60
1C-C	12	Month	Konica Minolta BizHub 751i	\$2,139.12	\$25,669.44
1D-C	12	Month	Konica Minolta BizHub C551i	\$1,617.15	\$19,405.80
1E-C	12	Month	Konica Minolta AccurioPress C4080	\$711.68	\$8,540.16
1F-C	12	Month	Konica Minolta AccurioPress C4080, Inc. Fiery	\$1,344.17	\$16,130.04
1G-C	12	Month	Konica Minolta AccurioPress 7120	\$2,687.80	\$32,253.60
3-C	12	Month	PRISMAprepare Comparable	\$302.62	\$3,631.44
4	1	LOT	Lease Initiation	\$0.00	\$0.00
10	69	EA	Return Freight	\$400.00	\$27,600.00
			Total Bid:		\$178,797.60
			LBE Discount:		\$0.00
			Adjusted Total:		\$178,797.60
			Monthly Lease Costs (Lines 1 and 3 divided by 12)		\$12,599.80

Comments:



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RFB: F-1245 **Photocopiers Leasing and Related Services**

RAMP: 221123

Vendor Name:	Sharp Electronics Corporation
DBA:	Sharp Business Systems of Southern California
Address:	8670 Argent Street
	Santee, CA 92071
Phone:	(888) 258-2802
Quoted By:	Christopher Hart
Email:	Director, Enterprise Business Group
LBE:	NO
Terms:	
FOB Point:	
Freight/Delivery:	2-10 Days
Delivery Leadtime:	

Bid 4

Line	Qty	Unit	Description	Unit Price	Extended Price
1A-C	12	Month	Sharp BP70-M36	\$2,519.56	\$30,234.72
1B-C	12	Month	Sharp BP70-M45	\$1,196.54	\$14,358.48
1C-C	12	Month	Sharp BP70-M75	\$2,389.52	\$28,674.24
1D-C	12	Month	Sharp BP70-C55	\$2,161.89	\$25,942.68
1E-C	12	Month	Sharp BP90-C80	\$741.83	\$8,901.96
1F-C	12	Month	Sharp BP90-C80	\$1,026.34	\$12,316.08
1G-C	12	Month	Sharp MXM1206	\$1,507.71	\$18,092.52
3-C	12	Month	PRISMAprepare Comparable	\$0.00	\$0.00
4	1	LOT	Lease Initiation	\$0.00	\$0.00
10	69	EA	Return Freight	\$0.00	\$0.00
			Total Bid:		\$138,520.68
			LBE Discount:		\$0.00
			Adjusted Total:		\$138,520.68
			Monthly Lease Costs (Lines 1 and 3 divided by 12)		\$11,543.39

Comments: