

## Exhibit B Compensation

No.	Program/Course	Regulatory Reference	Rate (10 or fewer employees)	Rate (11 to 20 employees)	Total Hours Instructional Hours per Class
1	Aerial Devices and Lifts	8 CCR Group 13	\$200	\$175	8
2	Asbestos 30 hour	8 CCR 5208	\$425	\$400	30
3	Abestos Awareness		\$175	\$100	2
4	Bloodborne Pathogens	8 CCR 5193	\$155	\$100	2
5	Chemical Hygiene	8 CCR 5191	\$140	\$100	2
6	Confined Space Entry	8 CCR 5156-5158	\$250	\$175	8
7	Crane Operation	8 CCR Group 13	\$880	\$500	16
8	Fall Protection	8 CCR 1671.1	\$220	\$175	4
9	First-Aid/CPR/AED	8 CCR 3400	\$65	\$60	7
10	Hazard Communication	8 CCR 5194	\$155	\$100	2
11	Hazardous Waste (40 hr)	8 CCR 5192	\$900	\$710	40
12	Hazardous Waste (24 hr)		\$475	\$375	24
13	Hazardous Waste (16 hr)		\$425	\$265	16
14	Hazardous Waste (8 hr)		\$250	\$175	8
15	Hearing Conservation	8 CCR 5097	\$155	\$100	2
16	Lockout/Tag-out	8 CCR 3314	\$155	\$115	2
17	Marine Terminal Cranes & Winches	8 CCR 3472	\$2000	\$1900	24
18	Mobile Crane Operation	8 CCR 5006.1	\$880	\$500	16
19	New Employee Safety Orientation	8 CCR 3203	\$115	\$90	1
20	Pesticide Worker Protection	8 CCR 6724	\$155	\$120	2
21	Railroad Worker Safety	49 CFR 214	\$460	\$210	4
22	Respirator Use and Fit-Testing	8 CCR 5144	\$200	\$135	4
23	Traffic Control	8 CCR 1599	\$225	\$150	4
24	Ergonomic Training/Evaluation (on-site)	8 CCR 5110	\$250	\$185	1
25	Proper Lifting/Back Safety	8 CCR 5110	\$115	\$90	1
26	Facility Safety Inspection/Review (per class rate)	8 CCR 3203	N/A	N/A	1.5
27	Trenching and Shoring	8 CCR 1540	\$220	\$175	4
28	Forklift Training	8 CCR 3668	\$160	\$130	6
29	Additional health and safety training indicated by Department for 8 hours	N/A	\$300	\$200	8
29a	Additional health and safety training indicated by the Department for 6 to 7 hours		\$255	\$175	6 to 7

29b	Additional health and safety training indicated by the Department for 4 to 5 hours		\$225	\$150	4 to 5
29c	Additional health and safety training indicated by the Department for 2 to 3 hours		\$185	\$125	2 to 3
29d	Additional health and safety training indicated by the Department for 1 hour		\$150	\$100	1
30	Other On-site Health and Safety Services (not training related)	See Rate Sheet	See Rate Sheet	See Rate Sheet	As directed by Port

### PERSONNEL CHARGES

The charge for all time required in the performance of the Scope of Service, including office, field and travel time, will be at the Unit Price Hourly rates set forth below for the labor classifications indicated.

<u>Labor Classification-Professional Staff</u>	<u>Hourly Rate</u>
Graduate Engineer, Geologist, Scientist	\$100.00
Engineer, Geologist, Scientist	\$110.00
Senior Engineer, Geologist, Scientist	\$120.00
Project Manager	\$145.00
Project Engineer, Geologist, Scientist	\$155.00
Senior Project Manager	\$165.00
Principal Engineer, Geologist, Scientist	\$185.00
Project Director	\$195.00
<u>Office Technicians</u>	<u>Hourly Rate</u>
Drafter/Illustrator	\$75.00
Senior Drafter/Illustrator	\$85.00
Designer	\$90.00
Senior Designer	\$95.00
Lead Designer	\$100.00
<u>Field Technicians</u>	<u>Hourly Rate</u>
Technician	\$80.00
Senior Technician	\$90.00
Senior Project Technician	\$100.00
Project Superintendent	\$105.00
<u>Project Administrators</u>	<u>Hourly Rate</u>
Clerical	\$55.00
Project Assistant	\$65.00
Project Administrator	\$75.00
Senior Project Administrator	\$80.00
Principal Project Administrator	\$85.00

Overtime (hours worked in excess of eight (8) hours per day) by exempt personnel will be charged at the above straight time rate. Overtime by non-exempt personnel will be charged at 1.3 times the above hourly rates.

\*The above rates do not include prevailing wages as determined by the Department of Industrial Relations on Public Works projects. Prevailing wages and benefits are billed at a higher rate in comparison to the URS rate.

When URS staff, appear as expert witnesses at court trials, mediation, arbitration hearings and depositions, their time will be charged at 2.0 times the standard rate. All time spent preparing for such trials, hearings and depositions will be charged at the standard labor rate.

### LABORATORY SERVICES & EQUIPMENT CHARGES

Charges for laboratory services and equipment will be charged at standard usage rates. Rate schedules are available upon request.

### OTHER PROJECT CHARGES

#### Subcontractors and Equipment Rental

The cost of services subcontracted by URS to others and other costs incurred by URS will be charged at cost plus 15%.

#### Communications

The cost of communications including telephone, pagers, cell phones, network communications, facsimile, routine postage and incidental copying costs will be charged a flat rate of 4% of total gross labor charges.

#### Computers

The use of in-house computers for spreadsheets, word processing, and other similar functions are included in the hourly rates under Personnel Charges. Specialty software including Computer-Aided Design and Drafting (CADD), modeling software (Geographic Information Systems, noise, air emissions, groundwater and other modeling applications), and similar software will be charged at \$10.00 per hour.

#### Plots

The following charges will apply for plots generated by the CADD and GIS systems. Color paper plots: \$18.00 for 24x36, and \$22.00 for 36x48. Non-color paper plots: \$7.00 each. Mylar: \$20.00 for 24x36 and \$25.00 for 36x48.

#### Document Reproduction

In-house reproduction will be charged at \$0.10 a page for black and white and \$1.25 a page for color.

#### Vehicles and Mileage

Leased field vehicles (pick-ups, vans, trucks, etc.) used on project assignments will be charged at \$80.00 per day. The mileage charge for personal autos will be the current mileage rate established by the Internal Revenue Service.