

**Berth 200 Rail Yard Management Services
Final Evaluation and Rankings**

Criteria	Wt	PB Americas	Consultant 1	Consultant 2	Consultant 3	Consultant 4
1. Project Approach						
a. Understanding of Overall Project	5	148	120	115	130	135
b. Understanding of Specific Issues						
Rail Yard Construction	5	148	130	135	128	135
Utility/Oil Line Construction	5	135	113	110	120	123
Community/Local Impacts	5	127	135	130	122	110
c. Visual Aids/Hand-Outs	2	56	52	54	52	52
d. Clarity of Presentation	3	84	84	72	72	71
2. Project Manager	5	137	140	113	115	120
3. Project Team	5	147	115	125	115	115
4. Response to Questions	5	138	120	125	120	120
5. Office Location	2	48	60	60	48	48
6. Value of Services/Cost Effectiveness	5	90	150	150	90	30
	Score	1258	1219	1189	1112	1059
	Rank	1	2	3	4	5

Evaluator 1	Score	203	198	193	190	166
	Rank	1	2	3	4	5
Evaluator 2	Score	218	195	197	193	178
	Rank	1	3	2	4	5
Evaluator 3	Score	203	213	195	183	160
	Rank	2	1	3	4	5
Evaluator 4	Score	203	197	197	168	178
	Rank	1	2	2	5	4
Evaluator 5	Score	213	215	217	203	194
	Rank	3	2	1	4	5
Evaluator 6	Score	218	201	190	175	183
	Rank	1	2	3	5	4

Original Fee Proposal \$7,476,179 \$3,985,357 \$4,999,958 \$6,804,173 \$6,225,048
* Final Negotiated Amount \$4,978,488