

14020 Stowe Drive Poway, California 92064 P: +1 619.450.4000 F: +1 619.450.4001 www.TeledyneMarine.com/SeaBotix

February 10, 2020

Los Angeles Harbor Department Port of Los Angeles Contracts and Purchasing Division Purchasing Office, 1st Floor 500 Pier "A" Street Wilimington, CA 90744

Re: Sole Source – SeaBotix, Exclusive Product Manufacturer

To whom it may concern:

Teledyne Instruments, Inc., dba SeaBotix (SeaBotix) products are designed and manufactured exclusively by SeaBotix. All design and manufacturing occurs at this facility located at 14020 Stowe Drive, Poway, CA 92064.

vLBV300, 300m depth rated vectored remote operated vehicle system, includes:

DVL, lights, GPS, USBL, INC, SFK, 350m tether/reel, TPA, Imaging Sonar w/ Integration Kit, and 5-day Training.

SeaBotix is the sole manufacturer of this product and is only available directly through SeaBotix and its affiliated Sales Representatives and Distributors.

More information can be found on our website www.teledynemarine.com/seabotix.

Please contact me directly with any questions or comments.

Respectfully,

Vitad Pradith

SeaBotix Product Line Manager



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www.SeaBotix.com

February 20, 2020

Michelle Davies Harbor Department Purchasing Office 500 Pier "A" Street, Birth 161 Wilmington, CA 90744

Re: Chief Financial Officer and Controller Title

Dear Michelle,

Our Controller, Robert Zammitti, is in charge of the companies/business units in Teledyne Marine - his title is same as Chief Financial Officer.

Teledyne Instruments, Inc.

dba Benthos dba Taptone dba Oceanscience dba SeaBotix

dba Webb Research

Let me know if there is anything else I can provide.

Regards,

Raquel Hoag

Sales Support Manager Direct Tel: 619-881-1164