

June 4, 2020

Port of Los Angeles

Attn: Phillip Sanfield and Rachel Campbell

Dear Phillip and Rachel,

Status Not Quo is very pleased to announce we have entered into an acquisition agreement with Faye Business Systems Group (FayeBSG), a leading provider of CRM and technology solutions based in Woodland Hills, CA. This change will be effective July 1, 2020.

For many years now we have been astounded at the many synergies between our companies, such as our similar company cultures, shared business ethics, complimentary service offerings, and most importantly, a strong commitment to excellent customer service. Over the years our companies have shared ideas and strategies for customer service, company growth, and more. Now everything has clicked, and we have decided to join forces!

We are excited that Status Not Quo will essentially be brought in as a new division of the company with very little change to the current operations. However, as a result of joining FayeBSG, many new services and areas of expertise will be available you thanks to the additional resources and support from a larger organization. An organization with a proven track record of commitment to great customer service and awesome technology solutions – all for which you have come to know and love from SNQ. Specifically –

- The services we have provided you in the past will continue to be offered by the new organization.
- You will continue to work with the same people in our organization you have in the past. The senior project managers you love working with are being retained in their current roles as well the majority of their support staff and our developers.
- Your fees and costs associated with our organization will not change.

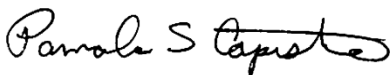
We eagerly anticipate the completion of this acquisition, as we believe this partnership further strengthens our position as your “go to” software technology provider. We look forward to introducing you to the FayeBSG team and are very excited to discuss these new opportunities in greater depth with you. We know you will love them as much as we do!

If you’d like to learn more about FayeBSG, here is a link to their website where you can find additional insight into their great organization: <https://fayebsg.com/>. And of course, if you have any questions, please don’t hesitate to reach out!

Finally, we would like to take a moment to express our sincere gratitude for your partnership throughout the years and are thrilled to continue doing business with you. As we have always said, we absolutely love our clients – you are what has made SNQ an amazing place to work.

As always, I am available to you to discuss any comments or concerns that you may have.

Warmest Regards,



Pamala S. Capistrano | CEO

Direct: 661-491-4202 | E: [pcapistrano@statusnotquo.com](mailto:pcapistrano@statusnotquo.com)

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