

## Bid Recap - Los Angeles Harbor Department, City of Los Angeles



Recap Date: 11/12/25 Bid Close: 11/7/25 Division: C&M Requisition: E-26-0029

RFB: 13102 **Building Automation Systems Parts, Equipment, and Maintenance Services**

RAMP: 225769

<b>Vendor Name:</b>	Mesa Energy Systems Inc.
<b>DBA:</b>	
<b>Address:</b>	2 Cromwell
	Irvine, CA 92618
<b>Phone:</b>	(949) 460-0460
<b>Quoted By:</b>	Sydney Hill, Automation Account Manager
<b>Email:</b>	SydneyHill@emcor.net
<b>SLB</b>	NO

**Vendor Certification Discounting:**  
**SLB: 10% of Lowest non-SLB Bid Under \$100,000**  
**LBE: 8% of Bids in Excess of \$150,000 Up To \$1M**

Line	Description	Discount/Markup
1A	Parts and Materials, Andover DDC Control Systems	-20%
1B	JCI Metasys	-20%
1C	Tridium	-20%
<b>AVERAGE DISCOUNT/MARKUP</b>		<b>-20%</b>

Line	Description	Per Hour
2A	HVAC Control Technician, Foreman, Straight Time	\$208.00
2B	HVAC Control Technician, Journeyman, Straight Time	\$188.00
2E	Software Upgrade and Update Services	\$188.00
<b>TOTAL BID</b>		<b>\$584.00</b>

**Comments:** For lines based on discount/markup terms, positive numbers are markups and negative numbers are discounts.

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<b>Vendor Name:</b>	Johnson Controls
<b>DBA:</b>	
<b>Address:</b>	7711 Center Avenue, Suite 650 Huntington Beach, CA 92647
<b>Phone:</b>	(562) 760-1914
<b>Quoted By:</b>	Ali S. Rehan, Account Executive
<b>Email:</b>	ali.s.rehan@jci.com
<b>SLB</b>	NO

**Vendor Certification Discounting:**  
**SLB: 10% of Lowest non-SLB Bid Under \$100,000**  
**LBE: 8% of Bids in Excess of \$150,000 Up To \$1M**

Line	Description	Discount/Markup
1A	Parts and Materials, Andover DDC Control Systems	NO BID
1B	JCI Metasys	-50%
1C	Tridium	25%
<b>AVERAGE DISCOUNT/MARKUP</b>		<b>-13%</b>

Line	Description	Per Hour
2A	HVAC Control Technician, Foreman, Straight Time	\$300.00
2B	HVAC Control Technician, Journeyman, Straight Time	\$300.00
2E	Software Upgrade and Update Services	\$300.00
<b>TOTAL BID</b>		<b>\$900.00</b>

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<b>Vendor Name:</b>	Orravan Mechanical Inc.
<b>DBA:</b>	
<b>Address:</b>	None Supplied
<b>Phone:</b>	None Supplied
<b>Quoted By:</b>	Shane Silva, Automation Technician
<b>Email:</b>	SSilva@orravan.ai
<b>SLB</b>	YES

**Vendor Certification Discounting:**  
**SLB: 10% of Lowest non-SLB Bid Under \$100,000**  
**LBE: 8% of Bids in Excess of \$150,000 Up To \$1M**

Line	Description	Discount/Markup
1A	Parts and Materials, Andover DDC Control Systems	NO BID
1B	JCI Metasys	NO BID
1C	Tridium	NO BID
<b>AVERAGE DISCOUNT/MARKUP</b>		

Line	Description	Per Hour
2A	HVAC Control Technician, Foreman, Straight Time	\$190.00
2B	HVAC Control Technician, Journeyman, Straight Time	\$190.00
2E	Software Upgrade and Update Services	\$190.00
<b>TOTAL BID</b>		<b>\$570.00</b>

**Comments:** Bid unsigned, incomplete, and non-responsive.