



*Protecting Officers,
Families and Communities*

7 January, 2020

Port of Los Angeles Police
Michelle Davies
425 South Palos Verdes Street
San Pedro, CA 90731

Dear Michelle Davies,

I am very happy to hear that you are considering Vigilant Solutions as your provider, and I am pleased to present you with the following elements which should support a sole source justification for Vigilant Solutions' LEARN database, unlimited access to Vigilant's private LPR data, unlimited licenses to the Vigilant Mobile Companion, and access to FaceSearch facial recognition. All of the following are unique and/or exclusive elements to Vigilant's offering.

- Vigilant Solutions owns and manages the single largest license plate recognition (LPR) data sharing initiative in the world consisting of over 10 billion LPR scans, and is growing at a rate of over 140 million monthly scans. This data consists largely of privately collected LPR data owned by Vigilant and made available for law enforcement consumption exclusively via LEARN.
- Vigilant Solutions LPR and facial recognition offerings are cloud-based eliminating any requirements of server hardware, database expertise, and software maintenance from the Agency. This hosted offering is made available by Vigilant in a secure data center with full backup and redundancy. This service from Vigilant provides data storage, database optimization, and software updates.
- LEARN offers an exclusive application known as the Mapping Alert Service (MAS). MAS enables the Agency to leverage data sharing to match ALL available LPR data against Agency hotlists and provide "hits" on a map interface with agency-customizable icons. This can be used both to locate vehicles of interest, and also to visualize criminal "hot-spots" for predictive policing efforts.
- LEARN has the ability to query by year, make, and model.
- LEARN offers an exclusive application known as Stakeout that allows for a user to enter an address to see all "visits" to this location. Users may select visits and virtually "stakeout" a location, seeing all LPR scans collected by a driver on a given "visit".
- LEARN offers an exclusive reporting option in its Stakeout application allowing for multiple points of interest to be defined on a map, with corresponding geo-zones and times/dates, for the location of "common plates" that are seen in more than one of the locations of interest. This feature allows for investigations into pattern crimes (robberies, burglaries, sex offenses, etc) for generating leads into the identification of serial offenders and the identification of associated members of organized criminal enterprises.
- LEARN offers an exclusive investigative utility known as Associate Analysis. A query on a known plate can be sent for Associate Analysis to identify other vehicles commonly seen in close proximity to the suspect vehicle. This is very useful in identifying possible associates of a known suspect, or perhaps establishing a pattern of surveillance between a perpetrator and a victim.

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