Herzog Larison, A Joint Venture 600 S Riverside · St. Joseph, MO 64507

816-233-9001



November 27, 2024

Via First Class U.S. Mail and Electronic Mail

Mr. Shaun Shahrestani Chief Harbor Engineer Port of Los Angeles Construction/Third Floor 425 S. Palos Verdes St. San Pedro, CA 90731

Re: Project: Berth 302-305 On-Dock Railyard Expansion

Specification No.: 2817

Subject: Notice of Potential Bid Protest and Request to Review Qualifications

Dear Mr. Shahrestani:

This letter is to provide notice to the Port of Los Angeles ("POLA") of the potential bid protest by the Herzog Larison, Joint Venture ("HLJV") should there be a decision to recommend to the Board of Harbor Commissioners the award for the above-referenced Berth 302-305 On-Dock Railyard Expansion Project ("Project") to Balfour Beatty Infrastructure, Inc. ("BBI"). HLJV is requesting a careful review of the qualifications of SBE/VSBE firms listed within the BBI bid. This notice is being submitted pursuant to Section 22.17 of the Information for Bidders. HLJV reserves all rights associated with the award for the Project, including, but not limited to, its' right to formally submit a protest under the applicable Procedures for Competitive Solicitation Protests utilized for this procurement.

Background

On or about November 7, 2024, the POLA received bids from multiple bidders in response to Specification No. 2817 (Berths 302-305 On-Dock Railyard Expansion), including HLJV. Bid results for this Project suggested that BBI was apparent low bidder. The second low bidder was HLJV and the third low bidder was Stacy and Witbeck. As per §00022.17(a)(1) of the Information for Bidders, the Award of Contract is to be made to "the lowest and best regular, responsible Bidder

furnishing satisfactory security for its performance and complying with the Small Business Requirement". The POLA may of course reject bids which have prices shown on Bid Proposal Line Items that are obviously unbalanced. (See §00022.17(c)).

Small Business Enterprises and Very Small Business Enterprises Participation

The Project's Notice Inviting Bids sets forth the mandatory requirements that percentages of the Work are to be completed by Small Business Enterprises ("SBE") at 18% and by Very Small Business Enterprises ("VSBE") at 5% (See §00012.08). Additionally, entities identified in the bid submittal as SBE or VSBE must be certified at bid time (See §00012.10). Additionally, bidders, subcontractors and suppliers must submit a copy of their SBE/VSBE certificate from the certifying agency within four (4) business days of bid closing to be acknowledged in the bid as SBE/VSBE. Finally, at the time of the bid, the SBE and VSBE participation level shall be based on the percentage of total Contract amount to be paid to SBE and VSBE subcontractors and suppliers (See §00030.06B).

The Information for Bidders document sets forth requirement each bidder is to complete and submit its subcontractor/supplier list into CDBON listing the entities in Subsection 00660.03 forms detailing the suppliers necessary to meet SBE/VSBE participation requirements in conformance with Subsection 00030.06. Upon information and belief, BBI's 00660.03 forms identifies Raymond Youash Trucking. Based upon what records we have seen to date; HLJV has reason to believe Raymond Youash Trucking is not currently a certified SBE/VSBE entity and/or otherwise an entity for which SBE credit should be attributed to as part of BBI's bid. The documents provided to evidence Raymond Youash Trucking is a certified Small Business Entity appears to relate to a different entity called Raymond Trucking, not Raymond Youash Trucking. Even then, the SBE certification status from LA Metro for the Raymond Trucking entity appears to have been decertified in May 2024.

HLJV has inquired into and tried to confirm the SBE status for Raymond Trucking and based off of what we know to date, we have reason to believe Raymond Youash Trucking/Raymond Trucking's SBE status was in fact revoked by LA Metro previously and that there is no current SBE certification as required. Assuming that is the case, we believe the BBI bid is not able to satisfy the mandatory SBE/VSBE participation requirements for the Project.

Additionally, the BBI Subsection 00660.01 submitted forms include a blank or indication

of "TBD" for the "Award Total" of a number of subcontractors and suppliers. Without any confirmation of the amounts allotted to SBE/VSBE firms on these forms, there is not a commitment from a bidder as to the amount of work that will be performed by the SBE/VSBE subcontractor or supplier, which would also render BBI's bid as non-responsive. Further, the BBI Subsection 00660.01 forms have a number of other deficiencies, including but not limited to, missing the requisite signatures and/or contain erroneous information (See discussion above regarding Raymond Youash Trucking).

Issues with BBI's Subcontractor Listings

There appears to be several irregularities with some of the subcontractors and suppliers contained within the BBI bid. Those possible material irregularities include:

• ACE Fence Company:

ACE Fence was listed in the subcontractor listing in Planet Bids for \$0.00. In the Four Day Submittal, BBI listed ACE Fence on the supplier sheet for \$1,521,193. HLJV received a proposal from ACE Fence Company on bid day for the Project of \$204,000, which is \$1,317,193 less than BBI's listing for ACE. The ACE Fence proposal to HLJV of \$204,000 included a scope of work to furnish fencing, but also for labor and equipment to set up fencing, move the fencing, and remove the fencing. HLJV questions what constitutes the additional \$1,300,000 of fencing work ACE Fence will perform on the same Project. Additionally, it is not clear if ACE Fence is intended as a subcontractor or supplier and whether ACE Fence's listed subcontract or supply value been verified.

• Raymond Youash Trucking:

Raymond Youash Trucking listed as a subcontractor in Planet Bids for \$3,491,758 for Aggregate Base/Haul Disposal. The CSLB license number shown when using the "verify" button in Planet Bids, CSLB number 333445 is a license for an electrical contractor called Freeman Electric Service and the license expired in 1987. The DIR # shown when using the "verify" button in Planet Bids for Raymond Youash Trucking was 1000060992 which is for a different entity. This DIR number has expired.

SNG Materials

On the supplier list, BBI listed an entity called SNG Materials for:

■ Aggregate Base Materials = \$621,571

- Haul Disposal = \$2,870,187
- \$621,571 + \$2,870,187 = \$3,491,757, which is the amount that Raymond Youash Trucking was listed for on the subcontractor listing in Planet Bids.

Upon information and belief, Raymond Youash Trucking and SNG Materials do not appear to have the regulatory permits required to perform the scope of work that they have been listed for. These regulatory requirements include:

- Valid SBE/VSBE Certification
- DMV Motor Carrier Permit (Not found in Active Motor Carriers database)
- US DOT Operating Authority
- DIR registration
- Other regulatory requirements which it is not believed they are able to satisfy

Some of BBI Suppliers appear unable to meet the definition of a Commercially Useful Function ("CUF").

A review of the BBI bid supplier list includes an entity called JJH Solutions Group d/b/a Hermosa Materials ("Hermosa Materials"). Based upon HLJV's understanding of the role Hermosa Materials is slated to perform on behalf of BBI for the Project, we believe Hermosa Materials would constitute an "extra participant" as defined within the California Code of Regulations (See Cal Code Regs title 2 §1896.15) and thus not meet the requirements of a certified small business entity performing a "Commercially Useful Function". Pursuant to that same regulation, a certified small business contractor, subcontractor or supplier of goods and/or services that contributes to the fulfillment of the contract requirements, shall perform a Commercially Useful Function (CUF) for each contract.

HLJV has major questions as to the ability of Hermosa Materials to satisfy the definition of a Commercially Useful Function based on what we understand their role will be on behalf of BBI for the Project. BBI's proposal lists Hermosa Materials as providing \$4,184,607 for ballast, wood ties and concrete ties. These materials are available on the open market and do not require the participation of Hermosa Materials. Additionally, Hermosa Materials was listed in the BBI supplier listings for \$2,870,187 for "turnouts", which again, are materials that are available on the open market and do not require the participation of Hermosa Materials. A "contractor, subcontractor, or supplier will not be considered to perform a commercially useful function if its

Shaun Shahrestani November 27, 2024

role is limited to that of an extra participant in a transaction, contract or project through which funds are passed in order to obtain the appearance of small business participation" (See Cal Code

funds are passed in order to obtain the appearance of small business participation" (See Cal Code

Regs title 2 §1896.15(c)).

HLJV respectfully requests POLA review the supporting documentation provided by BBI

as part of their proposal and any subsequent submittal as part of the "Four Day package" from

BBI, so as to confirm and determine the adequacies of BBI's proposal, including but not limited

to its adherence to the SBE/VSBE Project requirements and their ability to perform the work.

HLJV believes it is appropriate to bring to the POLA's attention the aforementioned issues and

possible material deficiencies HLJV has been able to access and review to date. Based upon the

objective information known to date, HLJV believes the bid by BBI should be deemed non-

responsive rejected based upon noted material deficiencies and that the POLA should declare

HLJV's bid to be the lowest and best regular, responsible bid resulting in an award to HLJV.

HLJV anticipates that upon your completion of the BBI bid proposal due diligence review

process, the POLA will independently determine BBI's bid is deficient in multiple facets,

including, but not limited to its ability to comply with the mandatory SBE/VSBE participation

levels and therefore, should be rejected as non-responsive.

Respectfully Submitted,

By:

Scott Norman

Enclosures

5

										SB1092		AB939 Solid		City of Los	Los			
		1 1 1 1				DMV Motor	otor	US DOT		Construction	ction	Waste		Angeles	es			
		Valid		Contractor's	tors	Carrier		Operating		Broker Bond	gond	Hanling		usines	- ax	Business Lax Registration	ation	
Contractor/Supplier Name	Sub Trade	SBE/VSBE	3E	License	se	Permit	it	Autho	Authority of \$ 15,000	of \$ 15,	00	Permit		Registration	tion	Current	nt	Notes
		YES	ON	YES	NO	YES	NO	YES	NO	YES	ON	YES	NO	YES	ON	YES	ON	
	SNG																	
	Materials																	
	listed for																	# 90///0 910
SNG Materials; Raymond	Haul &		;		;		;		;				;		;		;	DIR PWCK #
Trucking	Disposal &		×		<u> </u>		×		×				<u> </u>		<u> </u>		<u> </u>	PW-LK-1000060992
	Aggregate																	expired 6/30/22
	Base																	
	Materials																	
	Aggregate																	DIR PWCR #
Raymond Youash Trucking	Base/Haul		×		×		×		×				×		×		×	PW-LR-1000878342
	Disposal																	Expired 6/30/24
																		DIR PWCR #
Raymond Trucking		Micro			×		×		×			×					×	PW-LR-1001152146
																		Expired 6/30/24



Raymond Trucking Decertification 04/08/2022 California

DBE Applicant Company: Raymond Trucking

UCP Decision Number:

Decision Type:

Decertification

UCP State: California

Decision Rendered By:

Decision Date:

LA Metro

Firm not owned by Socially and Economically Disadvantaged individuals

Fri, 04/08/2022 - 12:00

Decision Appealed:

Reason for Decision:





eCPR Public Search Log in

Public Works Support

Contractors

Projects

Register

Home > Contractor > RAYMOND YOUASH

RAYMOND YOUASH	
Contractor	
Contractor business email	
raymondyouash@gmail.com	
Contractor c ation eff date	
2021-08-05	
Contractor first name	
Raymond	
Contractor mailing city	
Encino	

Contractor mailing state	
CA	
Contractor mailing zip	
91316	
Contractor physical city	
Encino	•••
Contractor physical state	
CA	
Contractor physical zip	
91316	
Contractor certify date	
2021-08-05	
Contractor company type	
LLC	
Contractor craft legacy	
Driver On Off Hauling	
Contractor craft snow	
Contractor c ation exp date	
2022-06-30	
Contractor date deactivated	
Contractor dba name	
SNG MATERIALS; RAYMOND TRUCKING	

Contractor entity number
80-0943372
Contractor ID
1000060992
Contractor last name
Youash
Contractor mailing address2
Contractor physical address1
17627 Martha St.
Contractor physical address2
Contractor source
Contractor source PWCR
PWCR
PWCR
PWCR Contractor wc cert date
PWCR Contractor wc cert date
PWCR Contractor wc cert date Contractor wc exp date
PWCR Contractor wc cert date Contractor wc exp date
PWCR Contractor wc cert date Contractor wc exp date Contractor wc policy number

RAYMOND YOUASH	
Contractor mailing address1	
17627 Martha St.	
Contractor wc carrier	
Checked	

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dir.ca.gov





eCPR Public Search Log in

Public Works Support

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Register

Home > Customer Account Lookup > Raymond Youash Trucking

Raymond Youash Trucking

Customer Account Lookup

Name

Raymond Youash Trucking

Customer Account

Type

Contractor

Website
(empty)

Emai l
raymondyouash@gmail.com
Address 1
12087 Lopez Canyon Rd #114
Address_2
City
Sylmar
State
CA
Zip
91342
Contractor Status
Unregistered
CSLB
Legal Name
Raymond Youash
Business Structure
None
Business Phone
Registration Number

President	
PWCR	
1000878342	
Registration Start Date	
Registration End Date	
Doing Business As (DBA)	
Raymond Youash Trucking	
Crafts	
Legacy Registration Date	
2023-07-12	
Legacy Registration Expiration	
2024-06-30	
Related Lists Historical Registration Dates 1	

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Public Works Support

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Register

Home > Customer Account Lookup > Raymond Trucking

Raymond Trucking		
Customer Account Lookup		
Name		
Raymond Trucking	•••	
Customer Account		
Туре		
Contractor		
Website		
(empty)		

Email
raymondyouash@gmail.com
Address 1
12087 Lopez Canyon Rd. #114
Address_2
City
Sylmar
State
CA
Zip
91342
Contractor Status
Unregistered
CSLB
Legal Name
Raymond Youash Trucking Inc.
Business Structure
None
Business Phone
Registration Number
87-1281949

President	
PWCR	
1001152146	
Registration Start Date	
Registration End Date	
Doing Business As (DBA)	
Raymond Trucking	
Crafts	
Legacy Registration Date	
2024-03-21	
Legacy Registration Expiration	
2024-06-30	
Related Lists Historical Registration Dates (1)	
AMARIMANIA OKAMBANIA MARALA MARANIA MA	

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An official website of the United States government Here's how you know

<u>Home \ Mission \ Office of Civil Rights \ Disadvantaged Business Enterprise</u>

In This Section



DOCR DBE Database for Decision Appeals

Raymond Trucking

Company Owner(s):

Company Owner First Name

Raymond

Company Owner Last Name

Youash

Address:

17627 Martha St

Los Angeles, CA 91316

United States

Applicant Type:

Disadvantaged Business Enterprise (DBE)

Appeals and Denials

Decision:

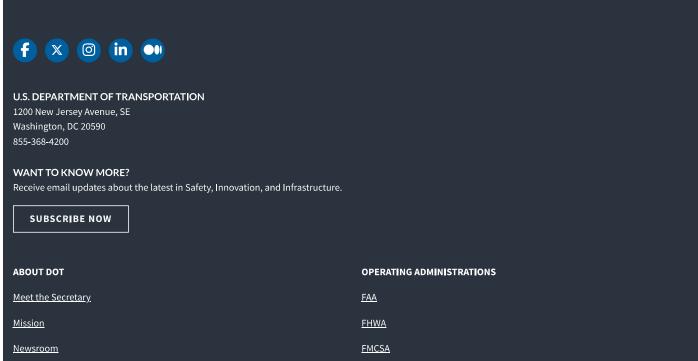
Decertification

UCP State:

Appealed:

Decision Rendering UCP:

LA Metro



11/12/24, 5:24 PM Raymond Trucking | US Department of Transportation <u>Medium Blog</u> FRA Social Media <u>FTA</u> <u>Leadership</u> GLS <u>Regulations</u> MARAD Transit Benefit Policy <u>NHTSA</u> <u>Careers</u> <u>OIG</u> Contact Us <u>OST</u> <u>PHMSA</u> RESEARCH AND TECHNOLOGY **PRIORITIES** Office of the Assistant Secretary for Research and Technology Bipartisan Infrastructure Law Bureau of Transportation Statistics Climate and Sustainability Volpe Center <u>Cybersecurity</u> Ask-A-Librarian <u>Equity</u> <u>Safety</u> <u>Transformation</u> **POLICIES, RIGHTS, AND LEGAL** USA.gov <u>Privacy Policy</u> <u>FOIA</u> **Budget and Performance** No FEAR Act Cummings Act Notices **Ethics Web Policies and Notices**

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Search by business name

Raymond Trucking

BUSINESS CONTACT



Raymond Youash

Principal

Background Search

CONTACT INFORMATION

Raymond Trucking

12005 Albers Street Apartment 340 Valley Village, Los Angeles, 91607

Get Directions

□ Phone: (805) 428-8500

Edit: Edit or Remove



Call



Write Review



Like



Add Photos

BUSINESS DESCRIPTION

Raymond Trucking is located in Valley Village, Los Angeles, and was founded in 2018. This business is working in the following industry: Freight/commercial transport. Annual sales for Raymond Trucking are around 57,815.

Employees: 1

Revenue: 57,815

Founded: 2018

Industry Engaged in: ISIC Codes

Industry » Freight/commercial Freight transport by road 4923

transport

QUESTIONS & ANSWERS

How long has Raymond Trucking been in business?

Raymond Trucking has been in business for around 7 years.

What is the phone number for Raymond Trucking?

The phone number for Raymond Trucking is (805) 428-8500.

Where is Raymond Trucking located?

Raymond Trucking is located at 12005 Albers Street Apartment 340, Valley Village, Los Angeles, 91607.

Is there a primary contact for Raymond Trucking?

Raymond Youash (Principal) at Raymond Trucking.

What are the annual sales for Raymond Trucking?

Raymond Trucking has annual sales of approximately 57,815.

SIMILAR COMPANIES NEARBY

Public Storage

Warehousing and storage ▼ 7880 San Fernando Rd

Public Storage

Public Storage

Warehousing and storage

7500 Whitsett Ave

Public Storage

Warehousing and storage
2240 N Hollywood Way

Public Storage

Public Storage

Warehousing and storage № 5410 Vineland Ave

ADDITIONAL BUSINESSES AT THIS ADDRESS

12005 Albers Street Apartment 340 Valley Village, Los Angeles, 91607

Avery

Apartments

Ben Construction

Construction of buildings



F



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BEST CHOICE BUILDERS

California Secretary Of State Business Registration · Updated 11/2/2024

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Claim

<u>BEST CHOICE BUILDERS</u> is a California Stock Corporation - Ca - General filed on March 2, 2020. The company's filing status is listed as Active and its File Number is <u>4572922</u>.

The Registered Agent on file for this company is Raymond Youash and is located at 12087 Lopez Canyon Rd #114, Sylmar, CA 91342. The company's principal address is 12087 Lopez Canyon Rd #114, Sylmar, CA 91342 and its mailing address is 12087 Lopez Canyon Rd #114, Sylmar, CA 91342.

The company has 2 contacts on record. The contacts are Raymond Youash from Sylmar CA and Vanessa Villahermosa Youash from Encino CA.

Like 33K

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Company Information

Company Name: BEST CHOICE BUILDERS

Entity Type: CALIFORNIA STOCK CORPORATION - CA -

GENERAL

File Number: 4572922
Filing State: California (CA)

Filing Status: Active

Filing Date: March 2, 2020 Company Age: 4 Years, 8 Months

Registered Agent:

Q

Raymond Youash

12087 Lopez Canyon Rd #114

Sylmar, CA 91342

Principal Address:



12087 Lopez Canyon Rd #114

Sylmar, CA 91342

Mailing Address:



12087 Lopez Canyon Rd #114

Sylmar, CA 91342

Products/Services: GENERAL CONSTRUCTION Governing Agency: California Secretary of State

Company Contacts

RAYMOND YOUASH

Chief Executive Officer



12087 Lopez Canyon Rd #114

Sylmar, CA 91342

RAYMOND YOUASH

Director



12087 Lopez Canyon Rd #114 Sylmar, CA 91342

VANESSA VILLAHERMOSA YOUASH

Chief Financial Officer



4131 Ballina Dr Encino, CA 91436

VANESSA VILLAHERMOSA YOUASH

Director

\O _	4131 Ballina Dr Encino, CA 91436
VANES Secret	SSA VILLAHERMOSA YOUASH ary 4131 Ballina Dr
	Encino, CA 91436

Reviews		
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There are no reviews yet for this co	npany.	
Questions		
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There are no questions yet for this of	ompany.	

ADDITIONAL LINKS

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All Companies Named BEST CHOICE BUILDERS

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RAYMOND YOUASH TRUCKING INC

California Secretary Of State Business Registration · Updated 8/22/2024

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Claim

The company's filing status is listed as Active and its File Stock Corporation - Ca - General filed on June 10, 2021. RAYMOND YOUASH TRUCKING INC is a California Number is 4751950.

principal address is 9401 Wilshire Blvd. Ste 500, Beverly Hills, CA 90212 and its mailing address is 9401 Wilshire Raymond Youash and is located at 9401 Wilshire Blvd. Ste 500, Beverly Hills, CA 90212. The company's The Registered Agent on file for this company is Blvd. Ste 500, Beverly Hills, CA 90212.

The company has 1 contact on record. The contact is Raymond Youash from Beverly Hills CA.

In Like 33K

Company Information

RAYMOND YOUASH TRUCKING INC Company Name:

Sponsored Links

CALIFORNIA STOCK CORPORATION - CA -Entity Type:

GENERAL

4751950 File Number: California (CA) Filing State:

Active Filing Status: June 10, 2021 Filing Date: 3 Years, 5 Months Registered Agent: Company Age:



Raymond Youash

9401 Wilshire Blvd. Ste 500 Beverly Hills, CA 90212 × A

Mailing Address:

9401 Wilshire Blvd. Ste 500 Beverly Hills, CA 90212

9401 Wilshire Blvd. Ste 500

Beverly Hills, CA 90212

Products/Services: TRANSPORATION

Governing Agency: California Secretary of State

Company Contacts

RAYMOND YOUASH

Chief Executive Officer



9401 Wilshire Blvd. Ste 500

Beverly Hills, CA 90212

RAYMOND YOUASH

Chief Financial Officer



9401 Wilshire Blvd. Ste 500 Beverly Hills, CA 90212

RAYMOND YOUASH

Secretary



9401 Wilshire Blvd. Ste 500 Beverly Hills, CA 90212

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There are no reviews yet for this company.

Questions
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There are no questions yet for this company.

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Date





Officer Title

STATE OF CALIFORNIA Office of the Secretary of State CERTIFICATE OF AMENDMENT CA CORPORATION

California Secretary of State 1500 11th Street Sacramento, California 95814 (916) 653-3516 For Office Use Only

-FILED-

File No.: BA20231491415 Date Filed: 9/27/2023

Secretary	RAYMOND YOUASH	09/27/2023
Officer Title	Officer Signature	Date
President/Chief Executive Officer	VANESSA YOUASH	09/27/2023
Signatures We declare under penalty of perjudent correct of our own knowledge.	ury under the laws of the State of California	that the matters set forth herein are true and
	ed the amendment of the Articles of Incorpo ecause the corporation has no outstanding s	
Approval Statements		
Article 1 of the Articles of Incorporation Corporation Name	BEST CHOICE BUILDERS	
Amendment Details		
Entity No.	4572922	
Corporation Details Corporation Name	R & S DEVELO	PMENT

Officer Signature