

DATE:	11/18/22	RECAP	DEPT:	C&M
BUYER:	J. Estrada		REQ. NO.:	E-23-0027
ITEM DESCRIPTION:		Maintenance of Emergency Power Generators		
Bid No.: 12879 Bid Closing: 11/18/22				

VENDOR:	Lotus USA	VENDOR:	Odyssey Power Corp.
VENDOR NO.:	9204	VENDOR NO.:	9192
ADDRESS:	445 S. Figueroa Street	ADDRESS:	2100 W. Orangewood Avenue, Ste. 212
	Los Angeles, CA 90071		Orange, CA 92868
EMAIL:	sivaprasad@lotususainc.com	EMAIL:	jgamant@odysseypower.com
PHONE:	(213) 298-7100	PHONE:	(800) 675-4545
QUOTED BY:	Prasad Yalamanchi	QUOTED BY:	Jennifer Gamant
TERMS: N/30		TERMS: N/30	
Leadtime:		Leadtime:	
DELIV DATE:		DELIV DATE:	
DEL. CHARGE:		DEL. CHARGE:	
F.O.B.:		F.O.B.:	dest
S.L.B.:	NO	S.L.B.:	NO

LINE	QTY.	ITEM	UNIT PRICE	Ext Price	ITEM	UNIT PRICE	Ext Price	
1A-M	2	Regular Service Pricing Semi-Annual	\$ 16,874.00	\$ 33,748.00	Regular Service Pricing Semi-Annual	\$ 5,755.00	\$ 11,510.00	
1A-M	1	Regular Service Pricing Annual	\$ 32,037.00	\$ 32,037.00	Regular Service Pricing Annual	\$ 14,397.00	\$ 14,397.00	
1A-M	1	Regular Service Pricing Coolant Change	\$ 26,904.00	\$ 26,904.00	Regular Service Pricing Coolant Change	\$ 11,392.00	\$ 11,392.00	
1A-M	1	Regular Service Pricing Load Bank Test	\$ 31,624.00	\$ 31,624.00	Regular Service Pricing Load Bank Test	\$ 22,005.00	\$ 22,005.00	
1A-M	1	Regular Service Pricing Test ATS	\$ 19,175.00	\$ 19,175.00	Regular Service Pricing Test ATS	\$ 1,950.00	\$ 1,950.00	
TOTAL				\$ 143,488.00	TOTAL			\$ 61,254.00
DISCOUNT			\$ -	\$ -	DISCOUNT			\$ -
SLB Discount					SLB Discount			
TOTAL				\$ 143,488.00	TOTAL			\$ 61,254.00
				\$ -				
				\$ 143,488.00				\$ 61,254.00

Comments:

Bid 12879
 LotusUSA Inc.

Line 1	Location / KW	Semi-Annual (\$)	Annual (\$)	Coolant Change (\$)	Load Bank Test (\$)	Test ATS (Per Switch) (\$)
A	C&M Building/ 200KW	\$1,239.00	\$1,711.00	\$1,770.00	\$1,888.00	\$1,475.00
B	Test Lab/ 200KW	\$1,239.00	\$1,711.00	\$1,770.00	\$1,888.00	\$1,475.00
C	300 Water St./ 573KW	\$1,239.00	\$2,183.00	\$1,888.00	\$2,124.00	\$1,475.00
D	425 Palos Verdes St. Comm./ 280KW	\$1,239.00	\$1,947.00	\$1,770.00	\$1,888.00	\$1,475.00
E	425 Palos Verdes St. Roof/ 230KW	\$1,239.00	\$1,711.00	\$1,770.00	\$1,888.00	\$1,475.00
F	Port Police Station/ 300KW	\$1,239.00	\$1,711.00	\$1,770.00	\$1,888.00	\$1,475.00
G	Port Police Station/ 1250KW	\$1,475.00	\$5,015.00	\$3,894.00	\$5,015.00	\$1,475.00
H	Port Pilot Station/ 100KW	\$1,239.00	\$1,534.00	\$1,416.00	\$1,888.00	\$1,475.00
I	Cruise Terminal/ 1900KW (Medium Voltage)	\$1,652.00	\$7,670.00	\$4,307.00	\$5,015.00	\$1,475.00
J	Badger Avenue Bridge/ 230KW	\$1,239.00	\$1,711.00	\$1,770.00	\$1,888.00	\$1,475.00
K	Storm Drain New Dock/ 750KW	\$1,357.00	\$2,183.00	\$2,006.00	\$2,478.00	\$1,475.00
L	Catalina Express/ 33KW	\$1,239.00	\$1,416.00	\$1,357.00	\$1,888.00	\$1,475.00
M	Marine Exchange/ 80KW	\$1,239.00	\$1,534.00	\$1,416.00	\$1,888.00	\$1,475.00
Totals:		\$16,874.00	\$32,037.00	\$26,904.00	\$31,624.00	\$19,175.00

Bid 12879
Odyssey Power

Line 1	Location / KW	Semi-Annual (\$)	Annual (\$)	Coolant Change (\$)	Load Bank Test (\$)	Test ATS (Per Switch) (\$)
A	C&M Building/ 200KW	\$395.00	\$749.00	\$259.00	\$505.00	\$150.00
B	Test Lab/ 200KW	\$395.00	\$749.00	\$259.00	\$505.00	\$150.00
C	300 Water St./ 573KW	\$445.00	\$1,110.00	\$385.00	\$960.00	\$150.00
D	425 Palos Verdes St. Comm./ 280KW	\$420.00	\$856.00	\$259.00	\$560.00	\$150.00
E	425 Palos Verdes St. Roof/ 230KW	\$395.00	\$1,223.00	\$674.00	\$1,230.00	\$150.00
F	Port Police Station/ 300KW	\$420.00	\$856.00	\$385.00	\$560.00	\$150.00
G	Port Police Station/ 1250KW	\$605.00	\$2,070.00	\$2,950.00	\$1,725.00	\$150.00
H	Port Pilot Station/ 100KW	\$395.00	\$720.00	\$259.00	\$465.00	\$150.00
I	Cruise Terminal/ 1900KW (Medium Voltage)	\$605.00	\$2,670.00	\$2,950.00	\$12,650.00	\$150.00
J	Badger Avenue Bridge/ 230KW	\$395.00	\$749.00	\$355.00	\$650.00	\$150.00
K	Storm Drain New Dock/ 750KW	\$520.00	\$1,233.00	\$2,152.00	\$1,265.00	\$150.00
L	Catalina Express/ 33KW	\$370.00	\$617.00	\$205.00	\$465.00	\$150.00
M	Marine Exchange/ 80KW	\$395.00	\$795.00	\$300.00	\$465.00	\$150.00
Totals:		\$5,755.00	\$14,397.00	\$11,392.00	\$22,005.00	\$1,950.00