

**PURCHASE ORDER
CHANGE**

1

HARBOR DEPARTMENT
City of Los Angeles
500 Pier A Street, Wilmington, CA 90744
(Berth 161) * (310) 732-3890

DATE: January 30, 2024

TRANSMITTAL 2

V E N D O R	#6242
	MOTOROLA SOLUTIONS, INC
	735 SOUTH FIGUEROA STREET
	LOS ANGELES, CA 90017

PURCHASE ORDER NUMBER
39965
DATED: 12/29/2022

THIS NOTICE IS TO ADVISE YOU THAT THE PURCHASING OFFICER IS MAKING THE FOLLOWING CHANGES IN THE ABOVE PURCHASE ORDER. PLEASE CHANGE YOUR RECORDS ACCORDINGLY.

ITEM	QUANTITY ORDERED	UNIT	DESCRIPTION	UNIT PRICE	TOTAL AMOUNT
			<p>CHANGE FROM:</p> <p>AS WRITTEN APPROVED AS TO FORM AND LEGALITY 2 - 8 20 24 HYDEE FELDSTEIN SOTO, City Attorney By  Deputy City Attorney</p>		
			<p>CHANGE TO:</p> <p><u>CANCEL LINES 1 – 12.</u></p> <p><u>ADD:</u></p> <p>LINES 13 – 25. Product descriptions and pricing in accordance with Quote No. LQW-0761-02, dated 8/30/2023 (see attached).</p>		

REQUISITION NO. 74585	NEW SUBTOTAL \$475,187.21	NEW SALES TAX \$22,557.75	NEW TOTAL \$497,744.96	NET INCREASE \$0	NET DECREASE \$0
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COMMENTS: Cancelling of Lines 1 -12 and adding Lines 13-25.

BUYER: Tricia Carey (310) 732-3890

HARBOR DEPARTMENT - CITY OF LOS ANGELES

Harbor Purchasing Officer for the Executive Director

FURNISH
TRIPLICATE
INVOICES

BILL TO:
HARBOR DEPARTMENT, CITY OF LOS ANGELES
ATTN: ACCOUNTING SECTION
P.O. BOX 191, SAN PEDRO, CA 90733-0191

 MOTOROLA SOLUTIONS		Vigilant Solutions, LLC P.O Box 841001 Dallas, Texas 75202 (P) 925-398-2079 (F) 925-398-2113			
Issued To:	Port of Los Angeles Police Department - Attention: Tim Riley			Date:	08-30-23
Project Name:	L6Q Solar (Bid#F-1123) - Port of Los Angeles			Quote ID:	LQW-0761-02

PROJECT QUOTATION

We at Vigilant Solutions, LLC are pleased to quote the following systems for the above referenced project:

L6Q Hardware

PO Line	Qty	Item #	Description
13	(30)	VSF-L6Q-S-KIT More Info \$6,495.00 Each	L6Q Quick Deploy Camera (Solar Kit) <u>Offer Includes:</u> <ul style="list-style-type: none"> • One (1) L6Q camera with two (2) Lex-11 high capacity internal batteries • Solar Kit (45W solar panel, dual battery mounting bracket, charge controller, 12 Ah battery, Cable with M12 power connector) • L6Q Solar Battery Charge Cable • Camera mounting bracket • USB-C cable and USB-C to USB-A adapter, Micro SD card • Requirements <ul style="list-style-type: none"> ◦ Hosted LPR account for data storage, alerting, analytics and more ◦ Enterprise Service Agreement <u>Optional, Sold Separately:</u> <ul style="list-style-type: none"> • 12VDC Power Pigtail • 120V AC power supply • Excludes Cellular Data Service
14	(30)	VS-L6Q-SPEK \$1,095.00 Each	L6Q Solar Panel Expansion Kit <ul style="list-style-type: none"> • L6Q 40W Solar Panel, 12V 12Ah expansion battery • Solar Battery Expansion cable, Solar Y connector and double battery bracket • Requires a Solar Primary Kit included with purchased L6Q Solar Kit or purchased separately • This can not be used as a power to solar conversion kit.
15	(30)	VS-L6Q-SPEB \$325.00 Each	L6Q Solar Panel Expansion Battery Only <ul style="list-style-type: none"> • Additional 12V 12Ah expansion battery and Solar Battery Expansion cable

16	(1)	VSF-L6Q-P-KIT <u>More Info</u> \$5,995.00 Each	L6Q Quick Deploy Camera (120VAC) <u>Offer Includes:</u> <ul style="list-style-type: none"> • One (1) L6Q camera with two internal batteries, 120VAC Power Supply • Camera mounting bracket • USB-C cable and USB-C to USB-A adapter, Micro SD card • Requirements: <ul style="list-style-type: none"> ◦ Hosted LPR account for data storage, alerting, analytics and more ◦ Enterprise Service Agreement <u>Optional, Sold Separately:</u> <ul style="list-style-type: none"> • 120VAC pigtail cable • Excludes Cellular Data Service
	17	(1)	VS-L6Q-120VAC \$155.00 Each
Subtotal Price			\$243,600.00

Extended Warrantry

5 Year Coverage

Qty	Item #	Description
18	(31)	CDFS-L6Q-HWW-04 \$1,680.00 Each
		Fixed L6Q Camera System - Extended Hardware Warranty - 4 Additional Years <ul style="list-style-type: none"> • Fixed L6Q Camera System Extended Hardware Warranty • Four (4) Additional Years
Subtotal Price		\$52,080.00

Camera Licensing & LEARN Data Hosting

5 Year Service

Qty	Item #	Description
19	(5)	VSBSCSVC-L6Q \$7,750.00 Each
		Vigilant L6Q Service Package for Hosted/Managed LPR Deployments <ul style="list-style-type: none"> • Vigilant L6Q Service Package for Hosted/Managed LPR Deployments
Subtotal Price		\$38,750.00

Technical Service

	Qty	Item #	Description
20	(30)	NSA-L6Q-INSTALL-EPOLE \$550.00 Each	L6Q Install on Existing Pole <ul style="list-style-type: none"> L6Q Installation Services for a pre existing pole
Subtotal Price			\$16,500.00
21	(31)	SSU-SYS-L6Q-COM \$350.00 Each	System Start Up & Commissioning <ul style="list-style-type: none"> Includes configuration of L6Q Solar LPR system(s) and Solar Panel Includes install and alignment of L6Q on existing infrastructure Excludes Pole Installation Excludes Travel Costs
Subtotal Price			\$10,850.00
22	(4)	VS-TRVL-01 \$1,550.00 Each	Vigilant Travel via Client Site Visit <ul style="list-style-type: none"> Vigilant certified technician to visit client site Includes all travel costs for onsite support services
Subtotal Price			\$6,200.00

Engineering & Permitting

	Qty	Item #	Description
23	(30)	NSA-ROW-PERMIT \$1,500.00 Each	ROW Permitting <ul style="list-style-type: none"> ROW Permitting Service by pole location if required by customer Includes typical ROW application submittal Does not include municipal application fees, surveys, or engineered site plans where required by a particular jurisdiction Consult with Motorola Sales Solution Engineer (SSE) is required
Subtotal Price			\$45,000.00

Annual Maintenance Service

	Qty	Item #	Description
24	(124)	Annual Service \$500.00 Each	Annual Service of L6Q Camera and Solar Kit.
Subtotal Price			\$62,000.00

Delivery

Qty	Item #	Description
25 (31)	VS-SHP-02 \$70.00 Each	Vigilant Shipping Charges - Fixed or Comms <ul style="list-style-type: none"> Applies to each fixed camera LPR System Or Communication Box Purchased without LPR System Shipping Method is FOB Shipping
Subtotal Price		\$2,170.00

Contract Credit

Qty	Item #	Description
(1)	Contract Credit -\$1,962.79 Each	Credit to meet Contract 39965 total.
Subtotal Price		-\$1,962.79

Quote Notes:

1. All prices are quoted in USD and will expire 90 days from the date of the Quote.
2. This Quote will expire in 90 Days from the date of the Quote.
3. This Quote does not include anything outside the above stated bill of materials.
4. MSI's Master Customer Agreement: https://www.motorolasolutions.com/en_us/about/legal.html (and all applicable addenda) shall govern the products & services and is incorporated herein by this reference. Any free services provided under this offer are provided AS IS with no express or implied warranty
5. Hardware installation on existing infrastructure only. New poles are not included.
6. Site visit required to confirm mounting locations and data availability.
7. Customer to provide all required permits.
8. Customer to provide cellular data SIMs, per camera. AT&T, FirstNet & Verizon only. Unlimited plan without data throttling is recommended.

Quoted by: Louis Wershaw - 209-283-0990 - louis.wershaw@motorolasolutions.com

Subtotal Price	\$477,150.00
Total Discount	\$1,962.79
Subtotal Price	\$475,187.21
Sales Tax	\$22,557.75
Total Price	\$497,744.96

Contract Terms Acknowledgement

This Contract Terms Acknowledgement (this “**Acknowledgement**”) is entered into between **Vigilant Solutions, LLC**, a Delaware corporation (“**Vigilant**”) and the entity set forth in the signature block below (“**Customer**”). Vigilant and Customer will each be referred to herein as a “**Party**” and collectively as the “**Parties**”.

- 1. Contract Terms Acknowledgement.** Customer acknowledges that they have received Statements of Work that describe the services provided on this Agreement. Parties acknowledge and agree that the terms of the Master Customer Agreement (“MCA”), including all applicable Addenda, shall apply to the Services set forth in the accompanying Ordering Document. Vigilant's Terms and Conditions, available at https://www.motorolasolutions.com/en_us/about/legal.html, including the Master Customer Agreement, is incorporated herein by this reference. By signing the signature block below, Customer certifies that it has read and agrees to the provisions set forth in this Acknowledgement and the signatory to this Acknowledgement represents and warrants that he or she has the requisite authority to bind Customer to this Acknowledgement.
- 2. Entire Agreement.** This Acknowledgement, including the accompanying Ordering Document, supplements the terms of the MCA, applicable Addenda, and Ordering Documents entered between the Parties and forms a part of the Parties’ Agreement.
- 3. Disputes; Governing Law. Sections 12 – Disputes** of the MCA is hereby incorporated into this Acknowledgement *mutatis mutandis*.
- 4. Execution and Amendments.** This Acknowledgement may be executed in multiple counterparts and will have the same legal force and effect as if the Parties had executed it as a single document. The Parties may sign in writing or by electronic signature. An electronic signature, facsimile copy, or computer image of a signature will be treated, and will have the same effect as an original signature, and will have the same effect, as an original signed copy of this document. This Acknowledgement may be amended or modified only by a written instrument signed by authorized representatives of both Parties.

The Parties hereby enter into this Acknowledgement as of the last signature date below.

Customer: _____

Signature: _____

Name: _____

Title: _____

Email: _____

Date: _____



Hosted LPR Services for L6Q Camera, Fees and Payment Provision

I License Key: The L6Q Camera License Key (L6Q CLK) means an electronic license key that will permit the use of MSI’s LPR software to be used with MSI issued L6Q LPR cameras (one L6Q CLK per L6Q camera) and select MSI Software Products.

II Offer Services: This Offer includes the following Software Services / Software Products:

- LPR Software Services / Software Products:
 - MSI Managed/Hosted LPR Account
 - Target Alert Service
- Optional Services:
 - Cellular Data Service (Optional / Additional)

III Annual Service Fees: The Service Fees applicable to each Annual Service Period shall be as follows:

Annual Fee Schedule	
Annual Service Fee per L6Q CLK	\$250.00
Annual Cellular Data Plan per Camera (Optional)	\$1,200.00

Company Name: _____

Signer’s Name: _____

Signer’s Email: _____

Signature Date: _____

Signature: _____