



PASHA STEVEDORING & TERMINALS L.P.

February 22, 2016

Chris Cannon
Chief Sustainability Officer
Los Angeles Harbor Department
425 South Palos Verdes Street
San Pedro, CA 90731

RE: Letter of Commitment to the Los Angeles Harbor Department for Participation in the Port of Los Angeles Multi-Source Demonstration Project

Dear Mr. Cannon:

This letter confirms Pasha Stevedoring & Terminals, L.P.'s commitment to support the Los Angeles Harbor Department's proposed Green Omni Terminal Project. Pasha Stevedoring & Terminals' Port of Los Angeles Terminal located in the disadvantaged community of Wilmington will serve as the end user facility. Pasha Stevedoring & Terminals will participate in and support the Multi-Source Facility Demonstration Project by contributing \$11,442,000 in matching funds. Matching funds include \$3,047,000 in cash to install a 1 MW solar photovoltaic system to offset 100% of Pasha's electrical use and \$2,500,000 in cash for the Crane Drive Efficiency Upgrade Project. The remainder of the matching funds consists of \$695,000 in base equipment for the conversion of two 21-ton forklifts and one top handler to battery electric technology and \$5,200,000 in wages for ILWU labor for operating electric vehicles.

We look forward to working with the Los Angeles Harbor Department and the rest of the project participants to create a test facility that can demonstrate zero and near-zero emission technologies and serve as a model for other ports and industrial facilities throughout California, the nation, and the world. If you need any additional information, please feel free to contact me at 310-233-2036.

Sincerely,


Jeff Burgin
Sr. Vice President